F I N E W I N E S

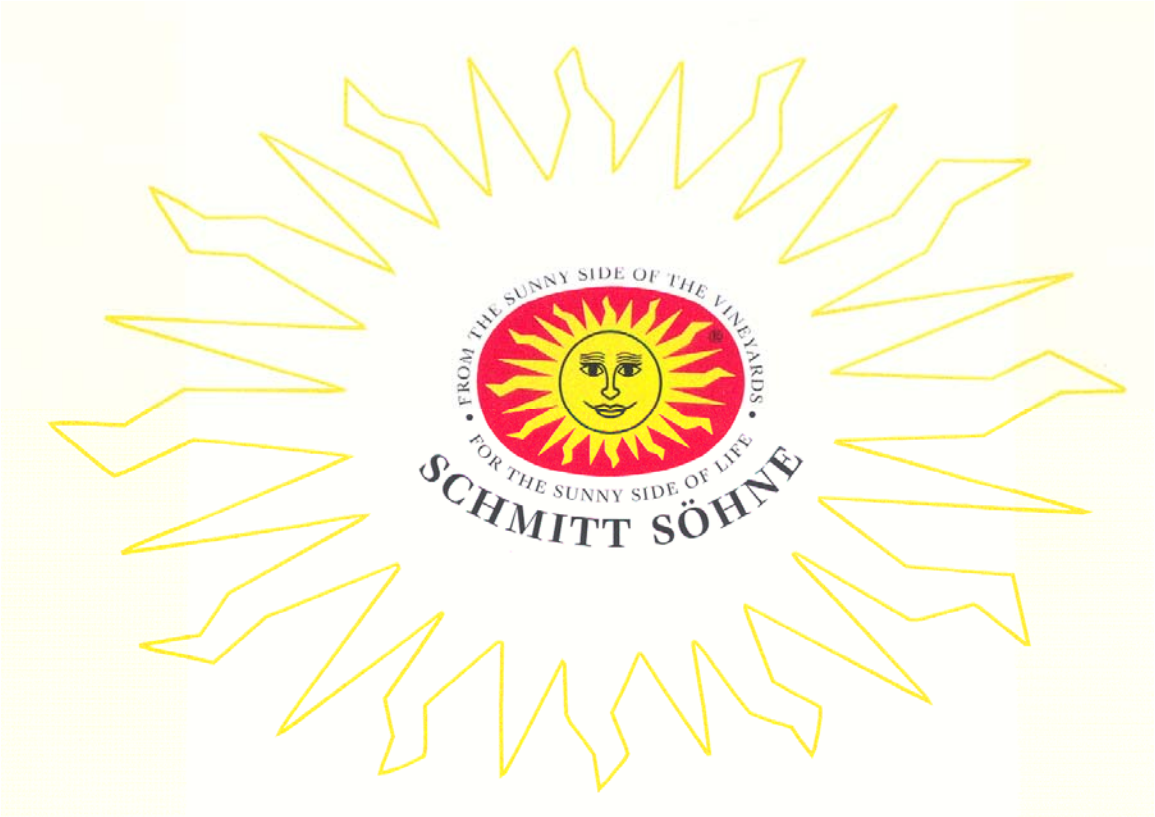
F R O M

G E R M A N Y

A Family Tradition

2009

PRICE LIST



Slipsheet configurations

Schmitt Söhne Standard & Millenials

Bottles	Size	Cases/Layer	Layers/Slipsheet	Case Weight in lbs.
24 bottles	187ml	13	5	25 lbs
24 bottles	375ml	10	6	25 lbs
12 bottles	750ml	14	4	34 lbs
12 bottles	1000ml	11	4	45 lbs
6 bottles	1500ml	15	4	31 lbs

Thomas Schmitt Private Collection

6 bottles	750ml	28	4	17 lbs

Schmitt Sohne Beerenauslese & Icewine (added on top of other wines)

6 bottles	500ml	30	2	60 lbs

Schloss Vollrads

6 bottles	375ml	28	4	9 lbs
6 bottles	750ml	28	4	17 lbs

Markus Molitor

6 bottles	750ml	12	4	17 lbs

Schmitt Schenk

6 bottles	750ml	28	4	17 lbs

Glühwein

6 bottles	1000ml	25	4	22 lbs

.

MILLENIALS

Vintage	Product	Content	UPC	Price/Cs
2007/08	**RELAX Riesling** Qualitätswein	12 x 750ml 6 x 1.5L	0 88474 02240 7 0 88474 00745 9	**57.00** **55.00**
2008	**RELAX Cool Red** Qualitätswein	12 x 750ml	0 88474 02220 9	**50.00**
NV	**Fünf** German Riesling	12 x 750ml	0 88474 00695 7	**32.00**

MILLENIALS

	Vintage	Product	Content	UPC	Price/Cs
	2008	**ANYTHING goes** Riesling Qualitätswein	12 x 750ml	0 88474 00775 6	**62.00**
	2008	**Superstition** Riesling – Pinot Blanc Qualitätswein	12 x 750ml	0 88474 00765 7	**50.00**

STANDARD WINES

Vintage	Product	Content	UPC	Price/Cs
2007/08	**Riesling** Qualitätswein	12 x 750ml 6 x 1.5L	0 88474 01820 2 0 88474 01890 5	**50.00** **45.00**
2008	**Riesling Kabinett** (Yellow) Prädikatswein	12 x 750ml	0 88474 02010 6	**52.00**
2007/08	**Riesling Spätlese** (Red) Prädikatswein	12 x 750ml	0 88474 01840 0	**57.00**
2007/08	**Riesling Auslese** (Green) Prädikatswein	12 x 750ml	0 88474 02020 5	**81.00**
2007/08	**Riesling 4-pack** Qualitätswein	24 x 187ml	0 88474 00615 5	**23.00**
2007/08	**Piesporter Michelsberg** Qualitätswein	12 x 750ml 6 x 1.5L	0 88474 00150 1 0 88474 00700 8	**39.00** **38.00**
2007/08	**Piesporter Michelsberg Kabinett** Prädikatswein	12 x 750ml	0 88474 00185 3	**46.00**
2007	**Piesporter Michelsberg Spätlese** Prädikatswein	12 x 750ml	0 88474 00310 9	**68.00**
2007	**Piesporter Michelsberg Auslese** Prädikatswein	12 x 750ml	0 88474 00290 4	**81.00**

STANDARD WINES

Vintage	Product	Content	UPC	Price/Cs
2007	**Zeller Schwarze Katz** Qualitätswein	12 x 750ml	0 88474 00160 0	**46.00**
2007/08	**Liebfraumilch** Qualitätswein	12 x 750ml 6 x 1.5L	0 88474 00130 3 0 88474 00105 1	**27.00** **25.00**
2007	**Bereich Bingen Kabinett** Prädikatswein	12 x 750ml	0 88474 00230 0	**34.00**
2007	**Bereich Bingen Spätlese** Prädikatswein	12 x 750ml	0 88474 00240 9	**46.00**
2007	**Bereich Bingen Auslese** Prädikatswein	12 x 750ml	0 88474 00250 8	**64.00**

PREMIUM WINES

Vintage	Product	Content	UPC	Price/Cs
2007	**Icewine** With decorative Box *Limited Availability* *Price subject to change with new Vintage*	6 x 500ml 2008 vintage will sell at $59.00 FOB European port	0 88474 00705 3	**54.00**
2007	**Beerenauslese** With decorative Box	6 x 500ml	0 88474 00625 4	**54.00**

PRIVATE COLLECTION

Thomas Schmitt Private Collection

2007/08	**Estate Qualitätswein** Riesling	6 x 750ml	0 88474 00575 2	**38.00**
2007/08	**Estate Kabinett** Riesling Prädikatswein	6 x 750ml	0 88474 02450 0	**39.00**
2007/08	**Estate Spätlese** Riesling Prädikatswein	6 x 750ml	0 88474 02460 9	**42.00**
2007	**Estate Auslese** Riesling Prädikatswein	6 x 750ml	0 88474 02470 8	**57.00**
2007/08	**Piesporter Goldtröpfchen Qualitätswein** Riesling	6 x 750ml	0 88474 02150 9	**44.00**
2007/08	**Piesporter Goldtröpfchen Spätlese** Riesling Prädikatswein	6 x 750ml	0 88474 02170 7	**47.00**

S C H L O S S V O L L R A D S

ESTATE WINES

Schloss Vollrads can look back on centuries of wine-making tradition. According to an ancient deed, the Knights of Greiffenclau sold their wines to the convent of St. Victor in Mainz as long ago as 1211. Today, Schloss Vollrads combines 800 years of its tradition with the latest in wine-making engineering, environmental awareness in cultivation, and meticulous care of the wines. Some 126 acres of vineyards are solely devoted to the Riesling grape. The distinctive quality of Schloss Vollrads wines is derived from the combination of well-thought out measures, not least the absolute consistency in continuing to grow Riesling grapes. Moreover, the stringency in limiting the harvest by pruning the vines, the careful tending of the vineyards working on the latest ecological know-how, the late selective hand-picking of the grapes, their pressing, the individual storage of the juices and the careful supervision of the maturing process of the wines are just some of the distinctive features involved.

Vintage	Product	Content	UPC	Price/Cs
2007/08	**SV dry** Riesling Qualitätswein	6 x 750ml	0 88474 02480 7	**38.00**
2007/08	Schloss Vollrads Qualitätswein	6 x 750ml	0 88474 02050 2	**49.00**
2008	Schloss Vollrads Qualitätswein trocken	6 x 750ml	0 88474 02060 1	**54.00**
2007/08	Schloss Vollrads Kabinett	6 x 750ml	0 88474 02070 0	**63.00**
2007/08	Schloss Vollrads Kabinett halbtrocken	6 x 750ml	0 88474 02080 9	**63.00**
2007/08	Schloss Vollrads Spätlese	6 x 750ml	0 88474 02090 8	**89.00**
2007	Schloss Vollrads Auslese	6 x 375ml	0 88474 02110 3	**130.00**
Limited Availability:				
2005/07	Schloss Vollrads Eiswein	6 x 375ml	0 88474 02120 2	**510.00**
2004	Schloss Vollrads Beerenauslese	6 x 375ml	0 88474 02390 9	**600.00**
2005	Schloss Vollrads Trockenbeerenauslese	6 x 375ml	0 88474 02400 5	**1,050.00**

MARKUS MOLITOR

ESTATE WINES

Vintage	Product	Content	UPC	Price/Cs
2007	Haus Klosterberg Qualitätswein	6 x 750ml	0 22391 06701 1	**43.00**
2007	Haus Klosterberg Kabinett	6 x 750ml	0 22391 06711 0	**48.00**
2007	Haus Klosterberg Spätlese	6 x 750ml	0 22391 06721 9	**62.00**
2007	Haus Klosterberg Auslese	6 x 750ml	0 22391 04421 0	**89.00**
2007	Bernkasteler Badstube Kabinett Semi-Dry*	6 x 750ml	0 22391 05231 4	**52.00**
2007	Bernkasteler Badstube Spätlese Semi-Dry*	6 x 750ml	0 22391 05551 3	**82.00**
2007	Wehlener Sonnenuhr Kabinett	6 x 750ml	0 22391 05691 6	**56.00**
2007	Wehlener Sonnenuhr Spätlese	6 x 750ml	0 22391 06181 1	**83.00**
2007	Zeltinger Sonnenuhr Kabinett	6 x 750ml	0 22391 05331 1	**56.00**
2007	Zeltinger Sonnenuhr Spätlese	6 x 750ml	0 22391 05221 5	**84.00**
2006	Zeltinger Sonnenuhr Auslese **	6 x 750ml	0 22391 06271 9	**170.00**

Limited Availability:

2007	Haus Klosterberg Pinot Blanc	6 x 750ml	0 22391 08731 6	**59.00**
2007	Ürziger Würzgarten Spätlese	6 x 750ml	0 22391 08251 9	**83.00**
2006	Brauneberger Mandelgraben Pinot Noir	6 x 750ml	0 22391 07121 6	**120.00**

** Please note that "Semi-Dry" is not printed on the label*

S C H M I T T S C H E N K

ESTATE WINES

Vintage	Product	Content	UPC	Price/Cs
2004	**Riesling Eiswein** Mosel	6 x 375ml	0 88474 02030 4	**140.00**
2004	**Ockfener Scharzberg Trocken** German Sparkling Wine *Riesling traditionally fermented in bottles*	6 x 750ml	0 88474 01780 9	**40.00**

Augsburger Christkindlmarkt

A U G U S T A K E L L E R E I

SPECIALTY WINE

Vintage	Product	Content	UPC	Price/Cs
NV	**Augsburger Christkindlmarkt Glühwein** Hot spiced Red Wine	6 x 1.0L	0 88474 00655 1	**15.00**

Groskopf Warehouse
Sonoma, CA
Price List

Vintage	Product	Content	UPC	Price/Cs
	M I L L E N I A L S			
2007/08	**Relax Riesling** Qualitätswein	12 x 750ml 6 x 1.5L	0 88474 02240 7 0 88474 00745 9	**69.00** **67.00**
2008	**Relax Cool Red** Qualitätswein	12 x 750ml	0 88474 02220 9	**62.00**
NV	**Fünf** German Riesling	12 x 750ml	0 88474 00695 7	**44.00**
2008	**ANYTHING goes** Riesling Qualitätswein	12 x 750ml	0 88474 00775 6	**74.00**
2008	**Superstition** Riesling – Pinot Blanc Qualitätswein	12 x 750ml	0 88474 00765 7	**62.00**
	STANDARD WINES			
2007/08	**Riesling** Qualitätswein	12 x 750ml 6 x 1.5L	0 88474 01820 2 0 88474 01890 5	**62.00** **57.00**
2008	**Riesling Kabinett** (Yellow) Prädikatswein	12 x 750ml	0 88474 02010 6	**64.00**
2007/08	**Riesling Spätlese** (Red) Prädikatswein	12 x 750ml	0 88474 01840 0	**69.00**
2007/08	**Riesling 4-pack** Qualitätswein	24 x 187ml	0 88474 00615 5	**30.00**

Groskopf Warehouse
Sonoma, CA
Price List

Vintage	Product	Content	UPC	Price/Cs
	STANDARD WINES continued			
2007/08	**Piesporter Michelsberg** Qualitätswein	12 x 750ml	0 88474 00150 1	**51.00**
2006/07	**Piesporter Michelsberg** Spätlese	12 x 750ml	0 88474 00310 9	**80.00**
2007/08	**Liebfraumilch** Qualitätswein	12 x 750ml	0 88474 00130 3	**39.00**
	PREMIUM WINES			
2007	**Icewine** *Limited Availabilty. Price Subject to change with new Vintage*	6 x 500ml	0 88474 00705 3	**59.00**
2007/08	**Thomas Schmitt Estate Qualitätswein**	6 x 750ml	0 88474 00575 2	**43.00**
2007/08	**Thomas Schmitt Estate Kabinett**	6 x 750ml	0 88474 02450 0	**44.00**
2007/08	**Thomas Schmitt Estate Spätlese**	6 x 750ml	0 88474 02460 9	**47.00**
2007/08	**TS Piesporter Goldtröpfchen Qualitätswein**	6 x 750ml	0 88474 02150 9	**49.00**
2007/08	**TS Piesporter Goldtröpfchen Spätlese**	6 x 750ml	0 88474 02170 7	**52.00**

Groskopf Warehouse
Sonoma, CA
Price List

Vintage	Product	Content	UPC	Price/Cs
	ESTATE WINES			
2007/08	**Schloss Vollrads Qualitätswein**	6 x 750ml	0 88474 02050 2	**54.00**
2007/08	**Schloss Vollrads Kabinett**	6 x 750ml	0 88474 02070 0	**68.00**
2007/08	**Schloss Vollrads Spätlese**	6 x 750ml	0 88474 02090 8	**94.00**
	Markus Molitor			
2007	**Haus Klosterberg Qualitätswein**	6 x 750ml	0 22391 06701 1	**48.00**
2007	**Haus Klosterberg Kabinett**	6 x 750ml	0 22391 06711 0	**53.00**
2007	**Haus Klosterberg Spätlese**	6 x 750ml	0 22391 06721 9	**67.00**
2007	**Bernkasteler Badstube Kabinett**	6 x 750ml	0 22391 05231 4	**57.00**
2004/05/07	**Bernkasteler Badstube Spätlese**	6 x 750ml	0 22391 05551 3	**87.00**
2007	**Wehlener Sonnenuhr Kabinett**	6 x 750ml	0 22391 05691 6	**61.00**
2007	**Wehlener Sonnenuhr Spätlese**	6 x 750ml	023391 06181 1	**88.00**
2007	**Zeltinger Sonnenuhr Kabinett**	6 x 750ml	0 22391 05331 1	**61.00**
2006/07	**Zeltinger Sonnenuhr Spätlese**	6 x 750ml	0 22391 05221 5	**89.00**

Terms for Direct Import (DI) and Stateside Shipments

1. All previous quotations are cancelled herewith.

2. All products are subject to availability and vintages may be changed according to supply. Qualities, prices and quantities are subject to confirmation.

3. Prices are quoted per case in USD ($) and are delivered free to a European port.

4. Lead-time on DI shipments is 8-10 weeks from submission of order.

5. Changes to existing DI orders must be submitted within 7 days of original order submission otherwise fulfilment of changes cannot be guaranteed.

6. Payment as indicated on invoice by banker's payable to Schmitt Sohne Inc. Terms are Net 60 days from Bill of Lading (BOL) for DI shipments and Net 15 days for stateside shipments.

7. Until final settlement of our invoice the delivered merchandise remains our property.

8. All orders must be for full cases only. DI orders must be for full containers and consolidations with other suppliers cannot be accommodated.

Additional Terms for Stateside Shipments

1. Purchase Orders must be submitted to our office at least 72 hours prior to scheduled pickup. All purchase orders must include name of trucking company and requested pick up date.

2. Distributor is responsible for making their own trucking arrangements and insuring that their trucking company notifies Groskopf Warehouse at least 48 hour prior to pick up with the name of Consignee and PO number. The warehouse is open from 7:30am to 7:00pm, Monday through Friday – 1-800-479-9459.

3. All orders must be for full cases only.

4. **Once order has been placed any change, cancellation, re-stocking, and/or rush order fees will be charged to the distributor.**

5. Markus Molitor prices are subject to change with vintage transitions.

Supplier in Germany:
Schmitt Söhne GmbH
Weinstrasse 8
54340 Longuich
Germany

Stateside Warehouse:
Groskopf Warehouse
20580 Eighth Street E
Sonoma, CA 95476
Tel: 707 909 3100

Please contact our office:

SCHMITT SOHNE, INC.

1111 Benfield Boulevard, Suite 112, Millersville, Maryland 21108
Tel. (410) 729 4083, Fax (410) 729 5463
Email: contact@schmittsohneusa.com
Websites: www.schmitt-soehne.com & www.littlegerman.com