914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
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Website: www.wjdeutsch.com

BARONE FINI

2009 Price List - Effective April 1st, 2009

Approved 1/16/2009

January 14, 2009	Vtg	2009 FOB GORI Whse Livorno	CIF East (Ports A) & Gulf Coast	CIF East - Ports B	CIF West Coast Port A	CIF West Coast Port B	FOB Western CA & NJ	UPC
PINOT GRIGIO	2007	N/A	N/A	N/A	N/A	N/A	$76.40	031259021911
	2008	$68.40	$69.00	$69.30	$70.15	$70.55	$76.40	031259021911
MERLOT	2006	N/A	N/A	N/A	N/A	N/A	$75.40	031259021928
	2007	$67.40	$68.00	$68.30	$69.15	$69.55	$75.40	031259021928
	2008	$67.40	$68.00	$68.30	$69.15	$69.55	$75.40	031259021928
PINOT GRIGIO - Alto Adige	2007	$85.90	$86.50	$86.80	$87.65	$88.05	$93.90	031259021935
	2008	$85.90	$86.50	$86.80	$87.65	$88.05	$93.90	031259021935

FOB GORI WAREHOUSE LIVORNO, ITALY
Danzas Giorgio Gori
Riccardo Pazzaglia, General Manager
Loc-Stagno Via Lepori, 9
57017 Livorno - Italy
email: pazzaglia.r@it.ggori.com
Tel: 39 586 967301
Fax: 39 586 967220
Payment terms are 60 Days from shipment date

FOB Western Carriers, NJ
Payment terms are 30 days from shipment date

CIF PORT OF ENTRY EAST & GULF PORTS
East Ports: Ports A = New York, Charleston, Savannah, Miami & Norfolk
East Ports: Ports B = Boston & Philadelphia, Baltimore & Jacksonville
Gulf Ports: Houston & New Orleans
West Coast Ports A= Los Angeles & Oakland
West Coast Ports B= Seattle & Portland
Payment terms are 60 Days from shipment date

Thermal Blanket Chages: $350.00
Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 Charges - West Coast $1,500.00:
All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

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THE CROSSINGS

New Zealand

FYE2010 Price List

Approved 01/16/2009

January 15, 2009	BTL/CS SIZE	VTG	Availability	2009 FOB New Zealand	2009 FOB Western Carriers, NJ & CA	UPC Codes
Sauvignon Blanc	12/750	2007			$87.00	831869000012
	12/375	2007			$48.00	831869008018
	12/750	2008	***Current***	$80.00	$87.00	831869000012
	12/375	2008	April '08	$41.00	$48.00	831869008018
	12/750	2009	Nov '09	$80.00	$87.00	831869000012
	12/375	2009	March '10	$41.00	$48.00	831869008018
Chardonnay Unoaked	12/750	2008	***Current***	$85.00	$92.00	831869004010
	12/750	2009	2010	$85.00	$92.00	831869004010
Pinot Noir	12/750	2007			$116.00	831869002016
	12/750	2008	March '09	$109.00	$116.00	831869002016

TERMS:
FOB Port - payable 60 Days B/L
Western Carriers, NJ - Payable 30 days B/L

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PASTA WINE

2008 PRICE LIST

Approved

January 26, 2008	BTLS	SIZE	VTG	2008 F.O.B. GORI Warehouse Livorno, Italy	CIF East - Ports A & Gulf	CIF East - Ports B	West Coast Ports	FOB New Jersey	UPC
WHITE WINES									
CHARDONNAY PINOT GRIGIO	12	750	2007	$57.40	$58.00	$58.30	$59.15	$65.40	0 31259 03075 3
RED WINES									
TUSCAN RED	12	750	2007	$57.40	$58.00	$58.30	$59.15	$65.40	0 31259 03074 6

'FOB GORI WAREHOUSE LIVORNO, ITALY
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Tel: 39 586 967301
Fax: 39 586 967220
Payment terms are 60 Days from Invoice date

FOB Western Carriers, NJ
Payment terms are 30 days from Bill of Lading

CIF PORT OF ENTRY EAST & GULF PORTS East Ports:
Ports A = New York,
Charleston, Savannah, & Miami East Ports:
Ports B = Jacksonville, Baltimore, Boston & Philadelphia Gulf Ports: Houston & New Orleans
West Coast Ports = LA & San Fransisco
Payment terms are 60 Days from Bill of Lading
Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 - West Coast $1,500.00

All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

914-251-WINE

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Kunde Estate Winery & Vineyards

FYE2010 Price List - Effective

Approved 01/16/2009

January 15, 2009	VT	Btls/Case	Unit Size	Release Dates	2009 FOB CA	UPC
Estate White Wines						
Magnolia Lane Sauvignon Blanc - Screw Cap	2007	12	750ml	***Sold out***	$96.00	7 26299 15140 6
	2008	12	750ml	***Feb '09***	$102.00	7 26299 15140 6
Estate Chardonnay -Screw Cap	2006	12	750ml	***Current***	$102.00	7 26299 15040 9
	2007	12	750ml	***TBD***	$102.00	7 26299 15040 9
	2008	12	750ml	***TBD***	$102.00	7 26299 15040 9
Estate Viognier -Screw Cap	2007	12	750ml	***Current***	$144.00	7 26299 17040 7
	2008	12	750ml	***June '09***	$144.00	7 26299 17040 7
Estate Red Wines						
Estate Zinfandel	2005	12	750ml	***Current***	$108.00	7 26299 13360 0
	2006	12	750ml	***TBD***	$108.00	7 26299 13360 0
Estate Merlot	2004	6	1.5L		$60.00	7 26299 10180 7
	2004	12	750ml	***Current***	$108.00	7 26299 10130 2
	2005	12	750ml	***March '09***	$108.00	7 26299 10130 2
	2005	6	1.5L		$60.00	7 26299 10180 7
	2006	12	750ml	***TBD***	$108.00	7 26299 10130 2
Estate Cabernet Sauvignon	2004	6	1.5L		$60.00	7 26299 10080 0
	2005	12	750ml		$132.00	7 26299 10020 6
	2005	6	1.5L		$60.00	7 26299 10080 0
	2006	12	750ml	***Feb '09***	$132.00	7 26299 10020 6
Estate Syrah	2004	12	750ml	***Current***	$120.00	7 26299 16440 6
	2005	12	750ml	***March '09***	$120.00	7 26299 16440 6
	2006	12	750ml	***TBD***	$120.00	7 26299 16440 6
Family Selection Series						
Estate Chardonnay Nu	2007	12	750ml	***Current***	$108.00	7 26299 16800 8
	2008	12	750ml	***TBD***	$108.00	7 26299 16800 8
Reserve Wines						
Reserve Chardonnay	2005	12	750ml	***Current***	$180.00	7 26299 25030 7
	2006	6	750ml	***TBD***	$90.00	7 26299 25030 7
Reserve Cabernet Sauvignon	2004	12	750ml	***Current***	$360.00	7 26299 20010 4
	2005	6	750ml	***TBD***	$180.00	7 26299 20010 4
	2006	6	750ml	***TBD***	$180.00	7 26299 20010 4
Reserve Century Vines Zinfandel	2005	6	750ml	***Current***	$105.00	7 26299 10330 6
	2006	6	750ml	***TBD***	$105.00	7 26299 10330 6

Payment terms: 30 days from shipment

Orders Can Be Picked Up At:

Western Wine Services
875 Hanna Drive
American Canyon, CA 94503
Contact: Connie Accius
Phone: 800-999-8463 ext 205
Fax: 707-645-4359

914-251-WINE

FAX 914-251-0283

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J. VIDAL FLEURY Price list
FYE2010 Price List - *Effective 01/15/2009*

Approved 01/15/2009					2009		
January 15, 2009		Case Pack	Size	Vintage	Ex-Cellars France	FOB NJ	UPC No.
VINS ROUGE							
Cote-Rotie La Chatillon		6	750	1995	N/A	$440.00	no UPC
		6	750	2003	$330.00	$340.00	no UPC
		6	750	2004	$330.00	$340.00	no UPC
Cote-Rotie Brune et Blonde		12	750	2001	N/A	$458.00	031259001845
		12	750	2004	$448.00	$458.00	031259001845
		12	375	2004	$255.00	$265.00	031259030852
Hermitage		12	750	1999	$398.00	$408.00	031259001685
Chateaunef du Pape -Ecussonnee		12	750	2006	$278.00	$288.00	031259001708
Gigondas		12	750	1998	N/A	$166.00	031259001739
		12	750	2000	$196.00	$206.00	031259001739
		12	375	2000	$107.00	$117.00	
St. Joseph		12	750	2005	$168.00	$178.00	031259001715
		12	750	2006	$168.00	$178.00	031259001715
		12	375	2005	$94.00	$104.00	
Crozes Hermitage		12	750	2005	$128.00	$138.00	031259001722
		12	375	2005	$73.00	$83.00	
		12	750	2006	$128.00	$138.00	031259001722
		12	375	2006	$73.00	$83.00	
Vacqueyras		12	750	2004	$125.00	$135.00	031259001746
		12	750	2005	$125.00	$135.00	031259001746
		12	375	2005	$72.00	$82.00	
Cotes du Rhone		12	750	2006	$70.00	$80.00	031259001326
		12	750	2007	$70.00	$80.00	031259001326
		12	375	2006	$47.00	$57.00	031259014630
Cotes Du Rhone Villages		12	750	2004	$87.00	$97.00	031259014098
Cotes Du Rhone Villages Cairanne		12	750	2007	$101.00	$111.00	031259030876
		12	375	2007	$53.50	$63.50	
Cotes du Ventoux		12	750	2005	$70.00	$80.00	031259001753
Cornas		12	750	2005	$264.00	$274.00	
Domaine Le Pigeonnier		12	750	2006	$75.00	$85.00	031259008424

J. VIDAL FLEURY Price list
FYE2010 Price List - *Effective 01/15/2009*

Approved 01/15/2009					2009		
January 15, 2009		Case Pack	Size	Vintage	Ex-Cellars France	FOB NJ	UPC No.
VINS ROSE							
Tavel		12	750	2007	$119.00	$129.00	031259001760
		12	750	2008	$119.00	$129.00	031259001760
		12	375	2007	$70.00	$80.00	
Cotes du Rhone		12	750	2005	N/A	$84.00	031259014081
		12	750	2006	$74.00	$84.00	031259014081
		12	375	2006	$47.00	$57.00	031259014081
VINS BLANCS							
Condrieu		12	750	2005	$360.00	$370.00	031259007892
Crozes Hermitage		12	750	2007	$122.00	$132.00	031259001807
		12	375	2007	$70.00	$80.00	
Cotes du Rhone (Viognier)		12	750	2006	$76.00	$86.00	031259001814
		12	750	2007	$76.00	$86.00	031259001814
		12	375	2006	$52.00	$62.00	
Chateaunef du Pape		12	750	2007	$237.00	$247.00	031259030890
St. Joseph		12	750	2005	$146.00	$156.00	031259030883
		12	750	2007	$146.00	$156.00	031259030883
MUSCAT							
Beaumes de Venise VDN		12	750	2006	$196.00	$206.00	031259006468
	+25 cs price	12	750	2006	$185.00	$195.00	031259006468
		12	375	2005	N/A	$117.00	031259001838
	+25 cs price	12	375	2005	N/A	$112.00	031259001838
		12	375	2007	$107.00	$117.00	031259001838
	+25 cs price	12	375	2007	$101.65	$111.65	031259001838

TERMS:
Ex-Cellars Ampuis (Rhone) - Payment 60 days Ex-Cellar

'FOB Western Carriers, NJ - Payable 30 days B/L

914-251-WINE

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CAMPANETA

2008 Price List - Effective March 1st, 2008

Approved 01/03/2008

December 21, 2007		Btls	Size	VTG	2007 F.O.B. GORI Warehouse Livorno, Italy	2007 CIF East (Ports A) & Gulf Coast	2007 CIF East Ports B	2007 West Coast Ports	2008 F.O.B. GORI Warehouse Livorno, Italy	2008 CIF East (Ports A) & Gulf Coast	2008 CIF East Ports B	2008 West Coast Ports	UPC
WHITE WINES													
PINOT GRIGIO GARGANEGA	IGT	12	750	2007	$36.40	$37.00	$37.30	$38.15	$42.40	$43.00	$43.30	$44.15	031259 013930
	IGT	6	1.5	2007	$31.40	$32.00	$32.30	$33.15	$37.40	$38.00	$38.30	$39.15	031259 01394 7
PINOT GRIGIO	IGT	12	750	2007	$43.40	$44.00	$44.30	$45.15	$49.40	$50.00	$50.30	$51.15	031259 00367 2
	IGT	6	1.5	2007	$37.40	$38.00	$38.30	$39.15	$42.90	$43.50	$43.80	$44.65	031259 00368 9

'FOB GORI WAREHOUSE LIVORNO, ITALY
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Tel: 39 586 967301
Fax: 39 586 967220
Payment terms are 60 Days from Invoice date

FOB Western Carriers, NJ
Payment terms are 30 days from Bill of Lading

CIF PORT OF ENTRY EAST & GULF PORTS East Ports:
Ports A = New York, Charleston, Savannah, & Miami East Ports:
Ports B = Jacksonville, Baltimore, Boston & Philadelphia Gulf Ports: Houston & New Orleans
West Coast Ports = LA & San Fransisco
Payment terms are 60 Days from Bill of Lading
Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 - West Coast $1,350.00

All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

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LIRICO

2008 Price List - Effective March 1st, 2008

Approved 01/04/2008

December 21, 2007		Bls	Size	VTG	2007 F.O.B. GORI Warehouse Livorno, Italy	2007 CIF East (Ports A) & Gulf Coast	2007 CIF East Ports B	2007 West Coast Ports	2008 F.O.B. GORI Warehouse Livorno, Italy	2008 CIF East (Ports A) & Gulf Coast	2008 CIF East Ports B	2008 West Coast Ports	UPC
WHITE WINES													
PINOT GRIGIO GARGANEGA	IGT	12	750	2007	$36.40	$37.00	$37.30	$38.15	$42.40	$43.00	$43.30	$44.15	031259 013954
	IGT	6	1.5	2007	$31.40	$32.00	$32.30	$33.15	$37.40	$38.00	$38.30	$39.15	031259 013961
PINOT GRIGIO	IGT	12	750	2007	$43.40	$44.00	$44.30	$45.15	$49.40	$50.00	$50.30	$51.15	89832 810186
	IGT	6	1.5	2007	$37.40	$38.00	$38.30	$39.15	$42.90	$43.50	$43.80	$44.65	89832 81020 9

'FOB GORI WAREHOUSE LIVORNO, ITALY
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West Coast Ports = LA & San Fransisco
Payment terms are 60 Days from Bill of Lading
Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 - West Coast $1,350.00

All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

914-251-WINE

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TORRE SPINA
2008 Price List - Effective March 1st, 2008

Approved 01/03/2008

December 21, 2007		Btls	Size	VTG	2007 F.O.B. GORI Warehouse Livorno, Italy	2007 CIF East (Ports A) & Gulf Coast	2007 CIF East Ports B	2007 West Coast Ports	2008 F.O.B. GORI Warehouse Livorno, Italy	2008 CIF East (Ports A) & Gulf Coast	2008 CIF East Ports B	2008 West Coast Ports	UPC
WHITE WINES													
PINOT GRIGIO GARGANEGA	IGT	12	750	2007	$36.40	$37.00	$37.30	$38.15	$42.40	$43.00	$43.30	$44.15	031259 013954
	IGT	6	1.5	2007	$31.40	$32.00	$32.30	$33.15	$37.40	$38.00	$38.30	$39.15	031259 013961
PINOT GRIGIO	IGT	12	750	2007	$43.40	$44.00	$44.30	$45.15	$49.40	$50.00	$50.30	$51.15	89832 810186
	IGT	6	1.5	2007	$37.40	$38.00	$38.30	$39.15	$42.90	$43.50	$43.80	$44.65	89832 81020 9

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Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00

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POZZI
2008 Price List - Effective March 1st, 2008

Approved 01/04/2008

December 21, 2007		VTG	SIZE	BTLS	2008 F.O.B. GORI Warehouse Livorno, Italy	CIF East (Ports A) & Gulf Coast	CIF East Ports B	West Coast Ports	FOB New Jersey	
BARBERA	DOC	2007	750ml	12	$72.40	$73.00	$73.30	$74.45	N/A	031259 00754 0
PINOT GRIGIO	IGT	2007	750ml	12	$74.40	$75.00	$75.30	$76.45	N/A	031259 00748 9
	IGT	2007	1.5L	6	$66.40	$67.00	$67.30	$68.45	N/A	031259 00749 6
MERLOT	IGT	2007	750ml	12	$71.40	$72.00	$72.30	$73.45	N/A	031259 00746 5
SICILIA BIANCO	IGT	2007	750ml	12	$72.40	$73.00	$73.30	$74.45	N/A	031259 00784 7
SICILIA ROSSO	IGT	2006	750ml	12	N/A	N/A	N/A	N/A	$64.35	031259 00785 4
	IGT	2007	750ml	12	$72.40	$73.00	$73.30	$74.45	N/A	031259 00785 4
MONTEPULCIANO	DOC	2007	750ml	12	$72.40	$73.00	$73.30	$74.45	N/A	031259 00917 9
CHIANTI	IGT	2007	750ml	12	$74.40	$75.00	$75.30	$76.45	N/A	031259 01262 3

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Ports B = Jacksonville, Baltimore, Boston & Philadelphia Gulf Ports: Houston & New Orleans
West Coast Ports = LA & San Fransisco
Payment terms are 60 Days from Bill of Lading
Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 - West Cost $1,500.00

All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

914-251- WINE

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fine wine merchants

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VILLA POZZI

FYE2010 PRICE LIST - Effective 01/15/2009

All 2007vintage wines are available at Western Carriers, NJ - CIF equalized

Approved 01/15/2009

January 14, 2009	BTLS	SIZE	VTG	Avail	2009 F.O.B. GORI Warehouse Livorno, Italy	CIF East - Ports A & Gulf	CIF East - Ports B	West Coast Port A	West Coast Port B	FOB New Jersey	UPC
WHITE WINES											
PINOT GRIGIO	750	12	2007		N/A	N/A	N/A	N/A	N/A	$63.40	031259026992
	750	12	2008	***TBD***	$55.40	$56.00	$56.30	$57.15	$57.55	$63.40	031259026992
RED WINES											
MERLOT	750	12	2007		N/A	N/A	N/A	N/A	N/A	$59.00	031259027012
	750	12	2008	***TBD***	$55.40	$56.00	$56.30	$57.15	$57.55	$63.40	031259027012
CABERNET SAUVIGNON	750	12	2007		N/A	N/A	N/A	N/A	N/A	$59.00	031259027036
	750	12	2008	***TBD***	$55.40	$56.00	$56.30	$57.15	$57.55	$63.40	031259027036
NERO D'AVOLA	750	12	2007		N/A	N/A	N/A	N/A	N/A	$63.40	031259027029
	750	12	2008	***TBD***	$55.40	$56.00	$56.30	$57.15	$57.55	$63.40	031259027029

'FOB GORI WAREHOUSE LIVORNO, ITALY
Danzas Giorgio Gori
Riccardo Pazzaglia, General Manager
Loc-Stagno Via Lepori, 9
57017 Livorno - Italy
email: pazzaglia.r@it.ggori.com
Tel: 39 586 967301
Fax: 39 586 967220
Payment terms are 60 Days from Invoice date

FOB Western Carriers, NJ
Payment terms are 30 days from Bill of Lading

CIF PORT OF ENTRY:
East Coast & Gulf Ports A = New York, Charleston, Savannah, Miami & Norfolk
East Ports Ports B: Jacksonville, Baltimore, Boston & Philadelphia
Gulf Ports: Houston & New Orleans
West Coast Port A= Los Angeles & Oakland
Los Angeles Congestion Surcharge $150.00 to $300.00 may apply
West Coast Port B= Seattle, Portland

Payment terms are 60 Days from Bill of Lading
Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 - West Coast $1,500.00

All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wideutsch.com

LA FRANCESCA - *North East Only*

FYE2010 Price List - Effective January 15, 2009

Approved 01/16/2009

January 15, 2009	BTLS	SIZE	VTG	2009 CIF East - Ports	2009 FOB New Jersey	UPC CODE
WHITE WINES						
PINOT GRIGIO GARGANEGA	12	750	2008	$43.00	N/A	031259 01389 3
	6	1.5	2008	$38.00	N/A	031259 01390 9
PINOT GRIGIO	12	750	2008	$50.00	N/A	031259 00106 7
	6	1.5	2008	$43.50	N/A	031259 00107 4
RED WINES						
LA FRANCESCA MERLOT	12	750	2008	$43.00	N/A	031259 00384 9
	6	1.5	2008	$38.00	N/A	031259 00384 9
Close out	6	1.5	2005		$23.00	031259 00384 9
CABERNET SAUVIGNON *Close out*	12	750	2005		$25.00	031259 00384 9
PINOT NOIR *Close out*	6	1.5	2005		$30.00	031259 00384 9

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FOB Western Carriers, NJ
Payment terms are 30 days from Bill of Lading

CIF PORT OF ENTRY EAST:
New York, Baltimore, Boston & Philadelphia

Payment terms are 60 Days from Bill of Lading
Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00

All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

914-251-WINE

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HOB NOB

2009 PRICE LIST - Effective February 1st, 2008

Approved / /

April 7, 2009	BTLS	SIZE	VTG	2009 EX - CELLAR	CIF - EAST & GULF COAST	CIF - WEST COAST PORT A	CIF - WEST COAST PORT B	CIF - WEST COAST PORT C	FOB WESTERN NJ & CA	UPC
WHITE WINES										
CHARDONNAY	12	750	2006/07/08	$59.96	$62.00	$63.08	$63.56	$67.52	$69.00	0 31259 02714 2
RED WINES										
CABERNET SAUVIGNON ***- NEW -***	12	750	2007	$59.96	$62.00	$63.08	$63.56	$67.52	$69.00	0 31259 02716 6
MERLOT	12	750	2006/07/08	$59.96	$62.00	$63.08	$63.56	$67.52	$69.00	0 31259 02716 6
PINOT NOIR	12	750	2006/07/08	$59.96	$62.00	$63.08	$63.56	$67.52	$69.00	0 31259 02717 3
SHIRAZ	12	750	2006/07/08	$59.96	$62.00	$63.08	$63.56	$67.52	$69.00	0 31259 02718 0

CIF TERMS:
HobNob may be pooled with other Duboeuf orders, *but must be placed on a separate PO.*
WJD will invoice all HobNob orders
C.I.F. USA PORT
PAYABLE 75 DAYS EXCELLARS
Orders should be in pallet quantity per SKU:
Pinot Noir and Chardonnay = 55 Cs per pallet
Cabernet, Merlot and Shiraz = 65 Cs per pallet

"Thermal Blanket Charge $300-$350 may apply"
Reefer surcharge: $1,600.00 to $1,800.00 **Port of LA Congestion Surcharge $200 - $400 may apply**

WESTERN TERMS
FOB 30 DAYS

CIF PORTS OF ENTRY:
East Coast Ports
New York, Baltimore, Boston, Norfolk, Jacksonville, & Miami

Gulf Ports
New Orleans & Houston
CIF PORTS OF ENTRY WEST
Port A: Los Angeles, San Francisco, Oakland; Port B: Seattle; Port C: Honolulu.

EX CELLAR TERMS:
Minimum quantity 330 cs
Maximum 6 SKU's per order
PAYABLE 75 DAYS EXCELLARS
Order minimun 330 cs/ SKU min 10 cs

914-251-WINE

FAX 914-251-3238

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ESSER WINES

2010FYE Price List-*Effective April 1st,2009*

Approved 1/21/09

January 21, 2009	**VT**	**Size**	**Btl/cs**	**2009 FOB CA**	**UPC**
ESSER CELLARS					
CABERNET SAUVIGNON	2006	750	12	$61.00	0 11443 22041 2
	2007	750	12	$61.00	0 11443 22041 2
CHARDONNAY	2006	750	12	$61.00	0 11443 22040 5
	2007	750	12	$61.00	0 11443 22040 5
MERLOT	2006	750	12	$61.00	0 11443 22042 9
	2007	750	12	$61.00	0 11443 22042 9
ZINFANDEL	2005	750	12	$61.00	0 11443 22044 3
PINOT NOIR	2006	750	12	$97.00	0 11443 22045 0
	2007	750	12	$97.00	0 11443 22045 0
	2008	750	12	$118.00	0 11443 22045 0

Pick up address:

Greenfield Wine Co.
205 Jim Oswald Way
American Canyon, CA 94503
Contact: Jennifer Rasler
Tel: (707) 552-5199 Ext 203

Please send orders to Jennifer - orders@greenfieldwine.com with a copy to Connie - cg@essercellars.com

Payment terms: 30 days

Palletization: 56 cs per pallet, 4 layers of 14 cs

914-251-WINE

FAX 914-251-0283

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LIONELLO MARCHESI

FYE2010 Price List - Effective 04/01/2009

Approved 1/16/2009

January 14, 2005	VT	Size	Btls per case	Release Date	2009 F.O.B. GORI Whs Livorno, Italy	CIF East (Ports A) & Gulf Coast	CIF East - Ports B	CIF West Coast Port A	CIF West Coast Port B	FOB Western, CA & NJ	UPC
Castello di Monastero											
Sangiovese	2005	750	12	***Current***	$67.40	$68.00	$68.30	$69.15	$69.55	$75.40	682065020713
	2006	750	12	***TBD***	$67.40	$68.00	$68.30	$69.15	$69.55	$75.40	682065020713
Chianti Superiore	2005	750	12	***Current***	$85.40	$86.00	$86.30	$87.15	$87.55	$93.40	682065020614
DI ONLY 50 CS MIN PER ORDER	2005	375	24	***Current***	$104.40	$105.00	$105.30	$106.15	$106.55	N/A	682065020676
	2006	750	12	***TBD***	$85.40	$86.00	$86.30	$87.15	$87.55	$93.40	682065020614
DI ONLY 50 CS MIN PER ORDER	2006	375	24	***TBD***	$104.40	$105.00	$105.30	$106.15	$106.55	N/A	682065020676
Chianti Classico	2005	750	12	***Current***	$116.40	$117.00	$117.30	$118.15	$118.55	$124.40	682065010417
	2006	750	12	***TBD***	$116.40	$117.00	$117.30	$118.15	$118.55	$124.40	682065010417
DI ONLY 50 CS MIN PER ORDER	2006	375	24	***Current***	$128.90	$129.50	$129.80	$130.65	$131.05	N/A	682065020478
	2007	750	12	***TBD***	$116.40	$117.00	$117.30	$118.15	$118.55	$124.40	682065010417
DI ONLY 50 CS MIN PER ORDER	2007	375	24	***TBD***	$128.90	$129.50	$129.80	$130.65	$131.05	N/A	682065020478
Chianti Classico Riserva	2003	750	12	***Current***	$214.40	$215.00	$215.30	$216.15	$216.55	$222.40	682065990511
	2004	750	12	***TBD***	$214.40	$215.00	$215.30	$216.15	$216.55	$222.40	682096990511
Infinito Rosso Di Toscana	2003	750	6	***Current***	$161.40	$162.00	$162.30	$163.15	$163.55	$169.40	682065001101
	2004	750	6	***TBD***	$161.40	$162.00	$162.30	$163.15	$163.55	$169.40	682065001101
Lunanuova Vin Santo ***close out***	1999	500	6		N/A	N/A	N/A	N/A	N/A	$120.00	682065971282
close out	2000	500	6		N/A	N/A	N/A	N/A	N/A	$120.00	682065991280
	2001	500	6		$213.40	$214.00	$214.30	$215.15	$215.55	$221.40	682065991280
	2002	500	6		$213.40	$214.00	$214.30	$215.15	$215.55	$221.40	682065991280
Coldisole											
Brunello di Montalcino	2003	750	6	***Current***	$179.40	$180.00	$180.30	$181.15	$181.55	$187.40	682065990108
	2004	750	6	***TBD***	$179.40	$180.00	$180.30	$181.15	$181.55	$187.40	682065990108
Brunello di Montalcino Riserva	2001	750	6	***Current***	$293.40	$294.00	$294.30	$295.15	$295.55	$301.40	682065010202
	2003	750	6	***TBD***	$293.40	$294.00	$294.30	$295.15	$295.55	$301.40	682065010202
Rosso di Montalcino	2006	750	6	***Current***	$77.40	$78.00	$78.30	$79.15	$79.55	$85.40	682065010301
	2007	750	6	***TBD***	$77.40	$78.00	$78.30	$79.15	$79.55	$85.40	682065010301
Poggio Alle Sughere											
Morellino Di Scansano	2006	750	12	***Current***	$103.40	$104.00	$104.30	$105.15	$105.55	$111.40	682065028115
	2007	750	12	***TBD***	$103.40	$104.00	$104.30	$105.15	$105.55	$111.40	682065028115
Splendido	2001	750	6		$161.40	$162.00	$162.30	$163.15	$163.55	$169.40	682065018307
	2003	750	6		$161.40	$162.00	$162.30	$163.15	$163.55	$169.40	682065018307

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Reefer surcharge: $1,350.00 Charges:
All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

CIF PORT OF ENTRY EAST & GULF PORTS
East Ports: Ports A = New York, Charleston, Savannah, Miami & Norfolk
East Ports: Ports B = Boston, Philadelphia, Baltimore & Jacksonville
Gulf Ports: Houston & New Orleans
West Coast Ports: Los Angeles & Oakland
Los Angeles Congestion Surcharge $150.00 to $300.00 may apply
West Coast Port B: Seattle & Portland

Payment terms are 60 Days from Bill of Lading

Thermal Blanket Chages: $350.00
Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00

914-251-WINE

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Pierre Sparr

FYE2010 Price List - Effective 04/01/2009

Approved

January 15, 2009	SIZE	VT	Availability	2009 FOB FRANCE	2009 FOB WESTERN, NJ	UPC
CREMANT D'ALSACE						
Reserve	6/750	NV		$47.50	$57.50	0 97871 00032 1
Rose	6/750	NV		$47.50	$57.50	0 97871 00165 6
Dynastie	6/750	2004		$62.50	$72.50	0 97871 00022 2
Methode Traditionnelle						
Marquis De Perlade	12/750	NV		$63.50	$80.25	0 97871 00173 1
Sensuous						
Pinot Noir Red Silk	12/750	2006	***Current***	$88.50	$98.50	7 22455 02717 2
	12/750	2007	***TBD***	$88.50	$98.50	7 22455 02717 2
Riesling Extrem	12/750	2006	***Current***	$76.50	$86.50	7 22455 01417 1
	12/750	2007	***TBD***	$76.50	$86.50	7 22455 01417 1
	12/750	2008	***TBD***	$76.50	$86.50	7 22455 01417 1
Selection Sparr ("Yellow Labels) Former Carte D'Or						
Riesling	12/750	2007	***Current***	$77.00	$87.00	0 97871 00043 7
	12/750	2008	***TBD***	$77.00	$87.00	0 97871 00043 7
	24/375	2007	***Current***	$101.00	$111.00	0 97871 00443 5
	24/375	2008	***TBD***	$101.00	$111.00	0 97871 00443 5
Pinot Gris	12/750	2006		N/A	$111.00	0 97871 00080 2
	12/750	2007	***Current***	$101.00	$111.00	0 97871 00080 2
	12/750	2008	***TBD***	$101.00	$111.00	0 97871 00080 2
	24/375	2007	***Current***	$125.50	N/A	0 97871 00480 0
	24/375	2008	***TBD***	$125.50	N/A	0 97871 00480 0
Gewurztraminer	12/750	2007	***Current***	$101.00	$111.00	0 97871 00163 2
	12/750	2008	***TBD***	$101.00	$111.00	0 97871 00163 2
	24/375	2007	***Current***	$125.50	N/A	0 97871 00463 3
	24/375	2008	***TBD***	$125.50	N/A	0 97871 00463 3
Selection Reserve						
Pinot Blanc	12/750	2007	***Current***	$76.50	$86.50	0 97871 00098 7
	12/750	2008	***TBD***	$76.50	$86.50	0 97871 00098 7
	24/375	2007	***Current***	$88.50	N/A	0 97871 00403 9
	24/375	2008	***TBD***	$88.50	N/A	0 97871 00403 9

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FYE2010 Price List - Effective 04/01/2009

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January 15, 2009	SIZE	VT	Availability	2009 FOB FRANCE	2009 FOB WESTERN, NJ	UPC
Alsace One	12/750	2007	***Current***	$70.50	$80.50	0 97871 00200 4
	12/750	2008	***TBD***	$70.50	$80.50	0 97871 00200 4
Riesling	12/750	2007	***Current***	$107.00	$117.00	0 97871 00164 9
	12/750	2008	***TBD***	$107.00	$117.00	0 97871 00164 9
	24/375	2007	***Current***	$125.50	N/A	0 97871 00464 0
	24/375	2008	***TBD***	$125.50	N/A	0 97871 00464 0
Pinot Gris	12/750	2006		N/A	$129.50	0 97871 00029 1
	12/750	2007	***Current***	$119.50	$129.50	0 97871 00202 8
	12/750	2008	***TBD***	$119.50	$129.50	0 97871 00202 8
Close out	24/375	2005		N/A	$110.00	0 97871 00151 9
	24/375	2006		N/A	$148.00	0 97871 00151 9
	24/375	2007	***Current***	$138.00	$148.00	0 97871 00151 9
	24/375	2008	***TBD***	$138.00	$148.00	0 97871 00151 9
Gewurztraminer	12/750	2006		N/A	$129.50	0 97871 00031 4
	12/750	2007	***Current***	$119.50	$129.50	0 97871 00031 4
	24/375	2006	***Current***	$138.00	N/A	0 97871 00201 1
	24/375	2007	***TBD***	$138.00	N/A	0 97871 00201 1
Selection Sparr Prestige						
Pinot Noir	12/750	2003	***Current***	$175.00	$185.00	0 97871 00047 5
	12/750	2004	***TBD***	$175.00	N/A	0 97871 00047 5
Pinot Gris ***Close out***	12/750	2000		N/A	$114.00	0 97871 00053 6
	12/750	2004	***Current***	$175.00	N/A	
Les Lieux-Dits Estates						
Riesling Altenberg	12/750	2003		$175.00	N/A	0 97871 00226 4
Les Grand Crus (Former Collection Series)						
Riesling Brand	12/750	2004		$230.00	N/A	0 97871 00229 5
Pinot Gris Brand	12/750	2003	***Current***	$230.00	N/A	0 97871 00230 1
	12/750	2004	***TBD***	$230.00	N/A	0 97871 00230 1
Riesling Schoenenbourg	12/750	2003		$230.00	N/A	0 97871 00069 7
Riesling Mambourg	12/750	2002		N/A	$205.00	0 97871 00168 7
Gewurztraminer Mambourg	12/750	2000		N/A	$190.00	0 97871 00218 9
	12/750	2002		N/A	$205.00	0 97871 00218 9
	12/750	2004	***Current***	$230.00	N/A	0 97871 00218 9
	12/750	2006	***TBD***	$230.00	N/A	0 97871 00218 9
Pinot Gris Mambourg	12/750	2002		N/A	$205.00	0 97871 00097 0
	12/750	2004	***Current***	$230.00	N/A	0 97871 00097 0
	12/750	2006	***TBD***	$230.00	N/A	0 97871 00097 0

Pierre Sparr

FYE2010 Price List - Effective 04/01/2009

Approved

January 15, 2009	SIZE	VT	Availability	2009 FOB FRANCE	2009 FOB WESTERN, NJ	UPC
Gewurztraminer Sporen	12/750	2003		N/A	$252.50	0 97871 00223 3
	12/750	2004	***Current***	$242.50	N/A	0 97871 00223 3
	12/750	2005	***TBD***	$242.50	N/A	0 97871 00223 3
Les Vendages Tardives-Late Harvest						
Riesling	12/500	2005		$231.00	$241.00	0 97871 06045 5
Pinot Gris	12/750	2005		$231.00	$241.00	
Gewurztraminer ***Close out***	12/750	2002		N/A	$175.00	0 97871 06085 5
	12/500	2006	***Current***	$231.00	N/A	0 97871 06085 1
	12/500	2007	***TBD***	$231.00	N/A	0 97871 06085 1
Unforgettable Treasures (Selection Des Grains Nobles-Noble Rot Wines)						
Gewurztraminer ***Close out***	12/375	1998		N/A	$250.00	
Pinot Gris	12/375	2005		$347.00	N/A	0 97871 00486 2

TERMS:

1. Ex-Cellars France, Net 60 Days

2. FOB New Jersey Warehouse, Net 30 Days

914-251-WINE

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SAUVION

FYE2010 Price List - Effective April 1st, 2009

Approved 01/16/2009

January 15, 2009		Vintage	2009 EX-CELLARS FRANCE Less than 50 CS	2009 EX-CELLARS FRANCE Greater than 50 CS	2009 FOB NEW JERSEY Less than 10 CS	2009 FOB NEW JERSEY Greater than 10 CS	UPC
LOIRE VALLEY PRESENTATION WINES							
WHITES							
MUSCADET SEVRE et MAINE	12/750	2007	70.00	59.00	80.00	69.00	086368606337
VOUVRAY A.O.C.	12/750	2007	82.50	64.00	92.50	74.00	086368688432
	12/750	2008	82.50	64.00	92.50	74.00	086368688432
SANCERRE A.O.C.	12/750	2007	168.50	168.50	178.50	178.50	086368677436
POUILLY FUME A.O.C.	12/750	2007	181.00	156.50	191.00	166.50	086368680337
TOURAINE	12/750	2006	76.50	58.00	86.50	68.00	086368655038
	12/750	2007	76.50	58.00	86.50	68.00	086368655038
REDS							
ST. NICOLAS DE BOURGUEIL	12/750	2006	101.00	82.50	111.00	92.50	086368644933
	12/750	2007	101.00	82.50	111.00	92.50	086368644933
ANJOU A.O.C.	12/750	2006	82.50	64.00	92.50	74.00	086368671137
	12/750	2007	82.50	64.00	92.50	74.00	086368671137
CHINON	12/750	2007	88.50	71.00	98.50	81.00	086368649037
	12/750	2008	88.50	71.00	98.50	81.00	086368649037
SAUMUR CHAMPIGNY	12/750	2007	101.00	82.50	111.00	92.50	
	12/750	2008	101.00	82.50	111.00	92.50	
ROSE							
ROSE D'ANJOU A.O.C.	12/750	2007	70.00	58.00	80.00	68.00	086368667031
	12/750	2008	70.00	58.00	80.00	68.00	086368667031
PLEASE NOTE THE ABOVE PALLET PRICES ARE NET							
MUSCADET SEVRE & MAINE AOC							
HAUT CULTURE CARDINAL RICHARD sur lie	12/750	2006	114.00	114.00	124.00	124.00	086368609031
	12/750	2007	114.00	114.00	124.00	124.00	086368609031
"HAUTE CULTURE" Chateau du Cleray	12/750	2006	88.50	88.50	98.50	98.50	086368612536
	12/750	2007	88.50	88.50	98.50	98.50	086368612536
SAUVION DU CLERAY SUR LIE	12/750	2007	65.00	65.00	75.00	75.00	086368610532
CARTE D'OR SUR LIE Sauvion	12/750	2006	65.00	65.00	N/A	N/A	086368608539
	12/750	2007	65.00	65.00	N/A	N/A	086368608539
AOC							
MUSCADET LES ORMEAUX	12/750	2006	64.00	64.00	N/A	N/A	086368600236
	12/750	2007	64.00	64.00	N/A	N/A	086368600236

SAUVION

FYE2010 Price List - Effective April 1st, 2009

Approved 01/16/2009

January 15, 2009		Vintage	2009 EX-CELLARS FRANCE Less than 50 CS	2009 EX-CELLARS FRANCE Greater than 50 CS	2009 FOB NEW JERSEY Less than 10 CS	2009 FOB NEW JERSEY Greater than 10 CS	UPC
VIN DE TABLE (NON VINTAGE)							
CLER BLANC	12/750	NV	45.50	45.50	55.50	N/A	086368630530
	6/1.5	NV	42.50	42.50	52.50	N/A	086368630516
	12/1L	NV	51.50	51.50	61.50	N/A	086368630523
VIN DE LOIRE BLANC							
SANCERRE "Les Fondettes" E.B.	12/750	2007	168.50	168.50	178.50	178.50	086368676736
POUILLY FUME AOC "Les Ombelles" E.B.	12/750	2006	176.00	176.00	N/A	N/A	086368679638
	12/750	2007	176.00	176.00	N/A	N/A	086368679638
VINS ROUGE DU VA DE LOIRE							
ST NICOLAS DE BOURGUEIL "Puy Bel Abord" E.B.	12/750	2006	88.50	88.50	N/A	N/A	086368645039
	12/750	2007	88.50	88.50	N/A	N/A	086368645039
CHINON AOC "LES ROCHES CACHEES" EB	12/750	2006	82.50	82.50	N/A	N/A	086368648238
	12/750	2007	82.50	82.50	N/A	N/A	086368648238
SAUMUR CHAMPIGNY AOC "GRAVIERES DU ROY" EB	12/750	2006	95.00	95.00	N/A	N/A	086368651030
	12/750	2007	95.00	95.00	N/A	N/A	086368651030
ANJOU ROUGE AOC "CHEMIN DE SAULES" EB	12/750	2006	70.00	70.00	N/A	N/A	086368671830
	12/750	2007	70.00	70.00	N/A	N/A	086368671830

** Sancerre & Pouilly Fume = CANNOT GUARANTEE PRICES & AVAILABILITY ALL ALONG YEAR 2009

TERMS:

1. EX-CELLARS FRANCE NET 60 DAYS

2. WESTERN CARRIERS NET 30 DAYS

914-251-WINE

FAX 914-251-0283

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108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

Quinta Do Vale Meao Red Wines from THE DOURO

Approved

6/3/2009		VT	Size	Btl/CS	2009 FOB Ex-Cellar	2009 FOB Western, NJ	UPC
Douro							
All Red Wines are Allocated							
Quinta do Vale Meao Douro Red (wooden case)	Sold Out	2006	6	750	$ 220.00	$230.00	0 31259 02061 7
Quinta do Vale Meao Douro Red (wooden case)	Sold Out	2006	1	1.5	$ 81.00	$91.00	0 31259 02059 4
Meandro Douro Red		2006	6	750	$ 66.00	$76.00	0 31259 03136 1
Meandro Douro Red		2006	1	1.5	$ 26.00	$36.00	0 31259 03153 8
Meandro Douro Red	Release TBD	2007	6	750	$ 66.00	$76.00	0 31259 03244 3
Quinta do Vale Meao Vintage Porto *(wooden case)*		2001	6	750	$ 166.00	N/A	0 31259 01289 6
Quinta do Vale Meao Vintage Porto *(wooden case)*		2002	6	750	$ 166.00	N/A	0 31259 01289 6
Quinta do Vale Meao Vintage Porto *(wooden case)*	ETA Western Sept '09	2007	6	750	$ 166.00	$172.00	0 31259 03248 1

Minimum shipping quantity is 1 pallet

Pallet configuration:

Quinta do Vale Wines = 65 cs / pallet
Quinta do Vale Porto = 65 cs / pallet
Meandro Douro = 77 cs / pallet

Terms:

FOB Oporto - Portugal
60 days from shipment

914-251-WINE

FAX 914-251-0283

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

Casella - Australia

U.S. Distributors

FYE2010 Price List - *Effective 04/01/2009*

2009 New Port Assignments

CIF EAST & GULF PORTS:
(A) New York, Philadelphia, Norfolk, Charleston, Savannah, Miami, Houston & New Orleans
(B) Boston & Baltimore

CIF WEST COAST PORTS:
Los Angeles, Oakland, Portland, Seattle & Honolulu

Approved

January 16, 2009	Vintage	Unit Size	Case Pack	2009 CIF EAST COAST (A)	2009 CIF EAST COAST (B)	2009 CIF AUSTRALIA WEST COAST	2009 FOB WESTERN, NJ & CA	UPC
YELLOW TAIL								
Chardonnay *	2007	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00892 9
*	2007	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00893 6
*	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00892 9
*	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00893 6
*	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00892 9
*	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00893 6
Shiraz *	2007	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00894 3
*	2007	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00895 0
*	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00894 3
*	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00895 0
*	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00894 3
*	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00895 0
Merlot *	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00922 3
*	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00923 0
*	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00922 3
*	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00923 0
Cabernet Sauvignon *	2007	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00945 2
*	2007	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00946 9
*	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00945 2
*	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00946 9
*	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00945 2
*	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00946 9
Shiraz Cabernet *	2007	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00954 4
*	2007	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00955 1
*	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00954 4
*	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00955 1
*	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 00954 4
*	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 00955 1

Casella - Australia

U.S. Distributors

FYE2010 Price List - *Effective 04/01/2009*

2009 New Port Assignments

CIF EAST & GULF PORTS:
(A) New York, Philadelphia, Norfolk, Charleston, Savannah, Miami, Houston & New Orleans
(B) Boston & Baltimore

CIF WEST COAST PORTS:
Los Angeles, Oakland, Portland, Seattle & Honolulu

Approved

January 16, 2009	Vintage	Unit Size	Case Pack	2009 CIF EAST COAST (A)	2009 CIF EAST COAST (B)	2009 CIF AUSTRALIA WEST COAST	2009 FOB WESTERN, NJ & CA	UPC
Cabernet Merlot ***Close out***	2005	750ml	12	N/A	N/A	N/A	$30.00	0 31259 01404 3
	2007	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01404 3
*	2007	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01405 0
	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01404 3
*	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01405 0
	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01404 3
*	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01405 0
Pinot Grigio	2007	750ml	12	$42.45	$42.80	$42.15	$49.85	0 31259 00971 1
	2008	750ml	12	$42.45	$42.80	$42.15	$49.85	0 31259 00971 1
*	2008	1.5L	6	$40.95	$41.30	$40.65	$48.35	0 31259 00972 8
	2009	750ml	12	$42.45	$42.80	$42.15	$49.85	0 31259 00971 1
*	2009	1.5L	6	$40.95	$41.30	$40.65	$48.35	0 31259 00972 8
Pinot Noir	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01849 2
	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01849 2
Sauvignon Blanc ***- NEW-***	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 03235 1
Shiraz Grenache ***Close Out***	2005	1.5L	6	N/A	N/A	N/A	$30.00	0 31259 01407 4
*	2007	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01406 7
*	2007	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01407 4
*	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01406 7
*	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01407 4
*	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01406 7
*	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01407 4
Riesling	2006	1.5L	6	N/A	N/A	N/A	$45.35	0 31259 01869 0
	2007	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01869 0
	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01733 4
	2008	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01869 0
	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01733 4
	2009	1.5L	6	$37.95	$38.30	$37.65	$45.35	0 31259 01869 0
Rose	2007	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01850 8
	2008	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01850 8
	2009	750ml	12	$39.45	$39.80	$39.15	$46.85	0 31259 01850 8
*** Items available in Tray Packs**								

Casella - Australia

U.S. Distributors

FYE2010 Price List - *Effective 04/01/2009*

2009 New Port Assignments

CIF EAST & GULF PORTS:
(A) New York, Philadelphia, Norfolk, Charleston, Savannah, Miami, Houston & New Orleans
(B) Boston & Baltimore

CIF WEST COAST PORTS:
Los Angeles, Oakland, Portland, Seattle & Honolulu

Approved				2009				
January 16, 2009	**Vintage**	**Unit Size**	**Case Pack**	**CIF EAST COAST (A)**	**CIF EAST COAST (B)**	**CIF AUSTRALIA WEST COAST**	**FOB WESTERN, NJ & CA**	**UPC**
YELLOW TAIL "THE RESERVE"								
Chardonnay ***Close Out***	2005	750ml	12	N/A	N/A	N/A	$50.00	0 31259 01157 8
	2006	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01157 8
	2007	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01157 8
	2008	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01157 8
Shiraz	2007	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01158 5
	2008	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01158 5
Pinot Grigio	2007	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01236 0
	2008	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01236 0
Merlot ***Close Out***	2005	750ml	12	N/A	N/A	N/A	$50.00	0 31259 01475 3
	2006	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01475 3
	2007	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01475 3
	2008	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01475 3
Cabernet Sauvignon	2006	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01474 6
	2007	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01474 6
	2008	750ml	12	$70.35	$70.70	$70.05	$77.75	0 31259 01474 6
YELLOW TAIL SPARKLING - *NEW* -								
Sparkling	NV	750ml	12	50.00	50.35	49.70	65.00	0 31259 01476 0
Sparkling Rose	NV	750ml	12	50.00	50.35	49.70	65.00	0 31259 03073 9

PAYMENT TERMS:

1. Prices are CIF Port of Entry;
2. Payment terms are 60 Days from Bill of Lading
3. FOB Western Carriers, New Jersey = Payment terms are 30 days from Bill of Lading

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W.J. Deutsch & Sons, Ltd.
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108 Corporate Park Drive White Plains, NY 10604
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GEORGES DUBOEUF
FYE 2010 Price List - *Effective May 1, 2009*

				2009					
Approved 04/02/2009	Size	Vintage		Ex-Cellar	East & Gulf CIF	West Coast 'CIF Port A	West Coast 'CIF Port B	West Coast 'CIF Port C	Western
March 16, 2009						LA, San Fransisco & Oakland	Seattle	Honolulu	
FLOWER LABEL									
Beaujolais		2007/08		$54.48	$56.52	$57.60	$58.08	$62.04	$63.52
1.5L ONLY		2007/08	***> 180 CS***	$50.52	$52.56	$53.64	$54.12	$58.08	
Beaujolais - Six - 4 Packs Of 187Ml		2006/07		$23.28	$25.32	$26.40	$26.88	$30.84	$32.32
Beaujolais Villages (12/750 & 6/1.5L)		2007/08		$60.72	$62.76	$63.84	$64.32	$68.28	$69.76
750ML ONLY		2007/08	***> 500 CS***	$58.92	$60.84	$61.92	$62.40	$66.24	
1.5L ONLY		2007/08	***> 180 CS***	$56.28	$58.32	$59.40	$59.88	$63.84	
Beaujolais Villages - 24/375ML		2007/08		$67.92	$69.96	$71.04	$71.52	$75.48	$76.96
Beaujolais Villages "Tray Packs"		2007/08		$59.88	$61.92	$63.00	$63.48	$67.44	$68.92
CRU BEAUJOLAIS									
Brouilly		2007/08		$78.24	$80.28	$81.36	$81.84	$85.80	$87.28
Chenas		2006		N/A	N/A	N/A	N/A	N/A	$87.28
Chenas		2007/08		$78.24	$80.28	$81.36	$81.84	$85.80	$87.28
Chiroubles		2007/08		$72.12	$74.16	$75.24	$75.72	$79.68	$81.16
Cote De Brouilly		2007/08		$72.12	$74.16	$75.24	$75.72	$79.68	$81.16
Fleurie		2006		N/A	N/A	N/A	N/A	N/A	$99.64
Fleurie		2007/08		$90.60	$92.64	$93.72	$94.20	$98.16	$99.64
Julienas		2007/08		$72.12	$74.16	$75.24	$75.72	$79.68	$81.16
Morgon		2007/08		$72.12	$74.16	$75.24	$75.72	$79.68	$81.16
Moulin A Vent		2007/08		$90.48	$92.52	$93.60	$94.08	$98.04	$99.52
Moulin A Vent Fut De Chene/Oak		2007/08		$158.28	$160.32	$161.40	$161.88	$165.84	$167.32
Regnie		2007/08		$62.64	$64.68	$65.76	$66.24	$70.20	$71.68
Saint Amour		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
MACONNAIS									
Beaujolais Blanc		2007/08		$70.68	$72.72	$73.80	$74.28	$78.24	$79.72
Macon Villages		2007/08		$70.68	$72.72	$73.80	$74.28	$78.24	$79.72
Macon Villages - 375ML		2007/08		$78.00	$80.04	$81.12	$81.60	$85.56	$87.04
Saint Veran		2007/08		$100.20	$102.24	$103.32	$103.80	$107.76	$109.24
Pouilly Fuisse		2006		N/A	N/A	N/A	N/A	N/A	$136.60
Pouilly Fuisse		2007		$137.64	$139.68	$140.76	$141.24	$145.20	$146.68
Pouilly Fuisse		2008		TBD	TBD	TBD	TBD	TBD	TBD
Pouilly Fuisse - 375ML		2007		$144.96	$147.00	$148.08	$148.56	$152.52	$154.00
Pouilly Fuisse - 375ML		2008		TBD	TBD	TBD	TBD	TBD	TBD
Pouilly Fuisse 'Fut Du Chene/Oak		2007		$162.84	$164.88	$165.96	$166.44	$170.40	$171.88
		2008		TBD	TBD	TBD	TBD	TBD	TBD
RHONE VALLEY SELECTIONS									
VINS ROUGE									
Cotes Du Rhone - Screw Caps	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$53.44
Cotes Du Rhone - Screw Caps		2006		N/A	N/A	N/A	N/A	N/A	$58.36
Cotes Du Rhone - Screw Caps		2007/08		$49.32	$51.36	$52.44	$52.92	$56.88	$58.36
Chateauneauf Du Pape		2007		$164.28	$166.32	$167.40	$167.88	$171.84	$173.32

Approved 04/02/2009	Size	Vintage		2009 Ex-Cellar	East & Gulf CIF	West Coast 'CIF Port A	West Coast 'CIF Port B	West Coast 'CIF Port C	Western
VINS BLANC									
Cotes Du Rhone - Screw Caps	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$53.44
Cotes Du Rhone - Screw Caps		2006		N/A	N/A	N/A	N/A	N/A	$58.36
Cotes Du Rhone - Screw Caps		2007/08		$49.32	$51.36	$52.44	$52.92	$56.88	$58.36
PATCH BLOCK - NEW - NEW									
Cabernet Sauvignon		2008	(D'OC)	$47.46	$49.50	$50.58	$51.06	$55.02	$56.50
Cabernet Sauvignon 1.5L		2008	(D'OC)	$38.46	$40.50	$41.58	$42.06	$46.02	$47.50
Merlot		2008	(D'OC)	$47.46	$49.50	$50.58	$51.06	$55.02	$56.50
Merlot 1.5L		2008	(D'OC)	$38.46	$40.50	$41.58	$42.06	$46.02	$47.50
Pinot Noir		2008	(D'OC)	$47.46	$49.50	$50.58	$51.06	$55.02	$56.50
Pinot Noir 1.5L		2008	(D'OC)	$38.46	$40.50	$41.58	$42.06	$46.02	$47.50
Chardonnay		2008	(D'OC)	$47.46	$49.50	$50.58	$51.06	$55.02	$56.50
Chardonnay 1.5L		2008	(D'OC)	$38.46	$40.50	$41.58	$42.06	$46.02	$47.50
Sauvignon Blanc		2008	(D'OC)	$47.46	$49.50	$50.58	$51.06	$55.02	$56.50
VARIETALS									
ROUGE			***VIN DE Pays***						
Syrah		2007/08	(D'OC)	$36.84	$38.88	$39.96	$40.44	$44.40	$45.88
Shiraz	***Close Out***	2006	(D'OC)	N/A	N/A	N/A	N/A	N/A	$39.95
Shiraz		2007/08	(D'OC)	$36.84	$38.88	$39.96	$40.44	$44.40	$45.88
Gamay		2007/08	(ARDECHE)	$36.84	$38.88	$39.96	$40.44	$44.40	$45.88
Cabernet Sauvignon	***Discontinued***	2006	(D'OC)	N/A	N/A	N/A	N/A	N/A	$39.95
Cabernet Sauvignon	***Discontinued***	2007	(D'OC)	N/A	N/A	N/A	N/A	N/A	$41.63
Merlot * - 1.5L	***Discontinued***	2006	(D'OC)	N/A	N/A	N/A	N/A	N/A	$39.95
Merlot *	***Discontinued***	2007	(D'OC)	N/A	N/A	N/A	N/A	N/A	$41.63
Pinot Noir - 1.5L	***Discontinued***	2005	(D'OC)	N/A	N/A	N/A	N/A	N/A	$52.67
Pinot Noir	***Discontinued***	2006	(D'OC)	N/A	N/A	N/A	N/A	N/A	$52.67
Pinot Noir	***Discontinued***	2007	(D'OC)	N/A	N/A	N/A	N/A	N/A	$60.40
BLANC									
Viognier	***Close Out***	2006	(ARDECHE)	N/A	N/A	N/A	N/A	N/A	$68.68
Viognier		2007/08	(ARDECHE)	$61.32	$63.36	$64.44	$64.92	$68.88	$70.36
Chardonnay **	***Close Out***	2005	(D'OC)	N/A	N/A	N/A	N/A	N/A	$56.44
Chardonnay 1.5**	***Close Out***	2006	(D'OC)	N/A	N/A	N/A	N/A	N/A	$56.44
Chardonnay **	***Discontinued***	2007	(D'OC)	N/A	N/A	N/A	N/A	N/A	$56.15
Sauvignon Blanc	***Discontinued***	2007	(D'OC)	N/A	N/A	N/A	N/A	N/A	$56.15
ROSE									
Syrah		2007/08		$36.84	$38.88	$39.96	$40.44	$44.40	$45.88

Approved 04/02/2009	Size	Vintage		2009 Ex-Cellar	East & Gulf CIF	West Coast 'CIF Port A	West Coast 'CIF Port B	West Coast 'CIF Port C	Western
SELECTIONS									
VARIETAL DOMAINES									
CHARDONNAY									
Domaine Rouzilles Barthes		2007/08		$52.08	$54.12	$55.20	$55.68	$59.64	$61.12
MERLOT									
Domaine De Bordeneuve		2007/08		$38.16	$40.20	$41.28	$41.76	$45.72	$47.20
Domaine Saint Pierre		2007/08		$38.16	$40.20	$41.28	$41.76	$45.72	$47.20
CABERNET SAUVIGNON									
Domaine Saint Louis		2007/08		$41.88	$43.92	$45.00	$45.48	$49.44	$50.92
Domaine Saint Louis - 375ML		2007/08		$49.20	$51.24	$52.32	$52.80	$56.76	$58.24
VIOGNIER									
Carafe		2007/08		$63.72	$65.76	$66.84	$67.32	$71.28	$72.76
Les Ozils		2007/08		$63.72	$65.76	$66.84	$67.32	$71.28	$72.76
RESERVE (NEW GENERATION)									
Beaujolais	***Close Out***	2007		N/A	N/A	N/A	N/A	N/A	$67.24
Chardonnay	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$52.48
Chardonnay	***Close Out***	2006		N/A	N/A	N/A	N/A	N/A	$62.68
GD Red	***Close Out***	2007		N/A	N/A	N/A	N/A	N/A	$62.92
GD White	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$48.40
Merlot	***Close Out***	2006		N/A	N/A	N/A	N/A	N/A	$63.52
Merlot	***Close Out***	2007		N/A	N/A	N/A	N/A	N/A	$63.52
Pinot Noir	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$62.68
Shiraz	***Close Out***	2006		N/A	N/A	N/A	N/A	N/A	$62.68
Shiraz Denin	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$62.68
CUVEE GEORGES DUBOEUF									
Blanc / Rouge	750ML	NV		$30.60	$32.64	$33.72	$34.20	$38.16	$39.64
Blanc / Rouge	1.5L	NV	1 - 119 cases	$30.60	$32.64	$33.72	$34.20	$38.16	$39.64
Blanc / Rouge	1.5L	NV	120 - 499 cases	$30.00	$32.04	$33.12	$33.60	$37.56	$39.04
Blanc / Rouge	1.5L	NV	500 - 959 cases	$28.68	$30.72	$31.80	$32.28	$36.24	$37.72
Blanc / Rouge	1.5L	NV	+960 cases	$27.72	$29.76	$30.84	$31.32	$35.28	$36.76
Discounts are per type and CAN NOT be mixed for discounts.									
DOMAINE SELECTIONS									
BEAUJOLAIS									
Domaine Pignard		2007/08		$59.88	$61.92	$63.00	$63.48	$67.44	$68.92
BEAUJOLAIS-VILLAGES									
Chateau De Plantigny		2007/08		$66.00	$68.04	$69.12	$69.60	$73.56	$75.04
Chateau De Varennes		2007/08		$66.00	$68.04	$69.12	$69.60	$73.56	$75.04
Chateau Des Vierres		2007/08		$66.00	$68.04	$69.12	$69.60	$73.56	$75.04
Chateau Grande Grange		2007/08		$66.00	$68.04	$69.12	$69.60	$73.56	$75.04
CRU BEAUJOLAIS									
BROUILLY									
Chateau Des Nervers		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
Domaine Des Nazins		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
Domaine Grand Croix		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
Pisse-Vieille		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
Chateau De La Perriere		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
CHENAS									
Domaine Darroux		2007		$81.24	$83.28	$84.36	$84.84	$88.80	$90.28
CHIROUBLES									
Chateau De Javernand		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Domaine Desmures		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
COTE DE BROUILLY									
Domaine du Riaz		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
FLEURIE									
Chateau De Grand Pre		2007/08		$99.60	$101.64	$102.72	$103.20	$107.16	$108.64
Chateau Des Bachelards		2007/08		$99.60	$101.64	$102.72	$103.20	$107.16	$108.64
Chateau Des Deduits		2007/08		$99.60	$101.64	$102.72	$103.20	$107.16	$108.64
Domaine Des Quatre Vents		2007/08		$99.60	$101.64	$102.72	$103.20	$107.16	$108.64
Clos de Quatre Vents		2007/08		$99.60	$101.64	$102.72	$103.20	$107.16	$108.64
La Madone		2007/08		$99.60	$101.64	$102.72	$103.20	$107.16	$108.64

Approved 04/02/2009	Size	Vintage		2009 Ex-Cellar	East & Gulf CIF	West Coast 'CIF Port A	West Coast 'CIF Port B	West Coast 'CIF Port C	Western
JULIENAS									
Chateau Des Capitans		2005		N/A	N/A	N/A	N/A	N/A	$111.76
Chateau Des Capitans		2006		N/A	N/A	N/A	N/A	N/A	$111.76
Chateau Des Capitans		2007/08		$102.72	$104.76	$105.84	$106.32	$110.28	$111.76
Chateau Des Poupets		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Domaine De La Seigneurie		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
La Trinquee		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
MORGON									
Domaine Bellevue		2007		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Belle Grives		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Domaine De La Chaponne		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Domaine Des Versauds		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Jean Descombes		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
Domaine De Montchavy		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Cote du Py		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
Domaine des Coteaux du Py		2007/08		$75.12	$77.16	$78.24	$78.72	$82.68	$84.16
MOULIN A VENT									
Domaine De La Tour De Bief		2007		$93.48	$95.52	$96.60	$97.08	$101.04	$102.52
Domaine Des Rosiers		2007/08		$93.48	$95.52	$96.60	$97.08	$101.04	$102.52
Domaine De Carquelin		2007		$115.08	$117.12	$118.20	$118.68	$122.64	$124.12
Domaine Moulin A Vent		2007		$93.48	$95.52	$96.60	$97.08	$101.04	$102.52
Domaine Des Michelons		2007		$93.48	$95.52	$96.60	$97.08	$101.04	$102.52
REGNIE									
Domaine Des Buyats		2007/08		$67.80	$69.84	$70.92	$71.40	$75.36	$76.84
SAINT AMOUR									
Domaine Des Sablons		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
Domaine St. Valentine		2007/08		$84.48	$86.52	$87.60	$88.08	$92.04	$93.52
MACONNAIS									
MACON VILLAGES									
Domaine Des Chenevieres		2007/08		$74.76	$76.80	$77.88	$78.36	$82.32	$83.80
Domaine Lenoir		2007/08		$74.76	$76.80	$77.88	$78.36	$82.32	$83.80
SAINT VERAN									
Domaine De La Batie		2007		$102.48	$104.52	$105.60	$106.08	$110.04	$111.52
Domaine Saint-Martin		2007		$102.48	$104.52	$105.60	$106.08	$110.04	$111.52
Domaine Val Lamartinien		2007/08		$102.60	$104.64	$105.72	$106.20	$110.16	$111.64
POUILLY FUISSE									
Clos Reyssie		2007		$147.96	$150.00	$151.08	$151.56	$155.52	$157.00
Domaine Beranger		2007		$146.88	$148.92	$150.00	$150.48	$154.44	$155.92
Domaine Des Preauds		2007		$146.88	$148.92	$150.00	$150.48	$154.44	$155.92
RHONE VALLEY									
COTES DU RHONE									
Domaine Des Moulins	***Close Out***	2006	***1.5L***	N/A	N/A	N/A	N/A	N/A	$56.44
Domaine Des Moulins		2007		$50.88	$52.92	$54.00	$54.48	$58.44	$59.92
Domaine Aires Vielles		2007		$50.88	$52.92	$54.00	$54.48	$58.44	$59.92
PRESTIGE WINES									
Julienas	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$89.80
Morgon	***Close Out***	2005		N/A	N/A	N/A	N/A	N/A	$89.80

Approved 04/02/2009	Size	Vintage		2009 Ex-Cellar	East & Gulf CIF	West Coast 'CIF Port A	West Coast 'CIF Port B	West Coast 'CIF Port C	Western
PRIZE WINNING WINES									
1ER PRIX ST VINCENT (CRU BEAUJOLAIS)									
Beaujolais		2007/08		$57.96	$60.00	$61.08	$61.56	$65.52	$67.00
Beaujolais Villages		2007/08		$63.36	$65.40	$66.48	$66.96	$70.92	$72.40
Brouilly		2007/08		$85.56	$87.60	$88.68	$89.16	$93.12	$94.60
Chenas		2007/08		$82.68	$84.72	$85.80	$86.28	$90.24	$91.72
Chiroubles		2007/08		$77.52	$79.56	$80.64	$81.12	$85.08	$86.56
Cote de Brouilly		2007/08		$78.12	$80.16	$81.24	$81.72	$85.68	$87.16
Fleurie		2007/08		$99.48	$101.52	$102.60	$103.08	$107.04	$108.52
Julienas		2007/08		$80.64	$82.68	$83.76	$84.24	$88.20	$89.68
Morgon		2007/08		$80.64	$82.68	$83.76	$84.24	$88.20	$89.68
Moulin a Vent		2007/08		$97.56	$99.60	$100.68	$101.16	$105.12	$106.60
Regnie		2007/08		$67.92	$69.96	$71.04	$71.52	$75.48	$76.96
Saint Amour		2007/08		$91.92	$93.96	$95.04	$95.52	$99.48	$100.96
1ER PRIX ST VINCENT (MACONNAIS)									
Beaujolais Blanc		2007		$72.24	$74.28	$75.36	$75.84	$79.80	$81.28
Macon Villages		2007		$76.80	$78.84	$79.92	$80.40	$84.36	$85.84
Saint Veran		2007/08		$100.08	$102.12	$103.20	$103.68	$107.64	$109.12
Pouilly Fuisse		2007		$162.96	$165.00	$166.08	$166.56	$170.52	$172.00

CIF TERMS:
C.I.F. USA PORT
PAYABLE 75 DAYS EXCELLARS
24/375ml add $7.20 / case
12/750 Less than 55 cs (1 pallet) add $1.08 / case
No orders less than 10 cs
"Thermal Blanket Charge $300-$350 must be applied"
Reefer surcharge: $1,600,00 to $1,800.00 Port of LA Congestion

CIF PORTS OF ENTRY:
East Coast Ports
New York, Baltimore, Boston, Norfolk, Jacksonville, & Miami

Gulf Ports
New Orleans & Houston
CIF PORTS OF ENTRY WEST

EX CELLAR TERMS:
Minimum quantity 330 cs
Mximum 6 SKU's per order
PAYABLE 75 DAYS EXCELLARS
24/375ml add $7.20 / case
No orders less than 10 cs

WIRING INSTRUCTIONS
CIC LYONNAISE DE BANQUE
SWIFT Address: CMCIFR2L
IBAN : International Bank Account Number
FR76 1009 6185 4500 0245 9780 211
Name of customer: Les Vins Georges Duboeuf S. A.

914-251-WINE

FAX 914-251-3238

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
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Website: www.wjdeutsch.com

Ste. Chapelle

2009 Price List

Approved PED 6/12/08

June 5, 2008		Vintage	Btls/Case	Unit Size	2009 FOB Auburn WA	2009 FOB Geyser Peak CA	UPC
Chateau Series							
Chardonnay		2006	12	750ml	$44.00	$46.00	0 42188 99948 6
	WA Warehouse	2007	12	750ml	$44.00	$46.00	0 42188 99948 6
		2006	6	1.5L	$41.00	$43.00	0 42188 99926 4
	Current	2007	6	1.5L	$41.00	$43.00	0 42188 99926 4
Chenin Blanc Soft	***Ca Warehouse***	2006	12	750ml	$44.00	$46.00	0 42188 99956 1
		2007	12	750ml	$44.00	$46.00	0 42188 99956 1
		2007	6	1.5L	$41.00	$43.00	0 42188 99904 0
	WA Warehouse	2008	6	1.5L	$41.00	$43.00	0 42188 99904 0
Rose of Cabernet Soft		2006	6	1.5L	$41.00	$43.00	0 82100 73768 0
	CA Warehouse	2007	12	750ml	$43.00	$45.00	0 42188 97821 4
		2007	6	1.5L	$41.00	$43.00	0 82100 73768 0
Soft Rose - ***New Name***	***WA Warehouse***	2008	12	750ml	$43.00	$45.00	0 42188 97821 4
Cabernet		2007	12	750ml	$44.00	$46.00	0 42188 99925 7
		2007	6	1.5L	$41.00	$43.00	0 42188 99900 4
Merlot	***CA warehouse***	2006	12	750ml	$44.00	$46.00	0 42188 99907 3
	Current	2007	12	750ml	$44.00	$46.00	0 42188 99907 3
		2006	6	1.5L	$41.00	$43.00	0 42188 62726 6
Red Soft	***Current***	2007	12	750ml	$44.00	$46.00	0 42188 97820 7
	CA warehouse	2007	6	1.5L	$41.00	$43.00	0 82100 73718 5
		2008	12	750ml	$44.00	$46.00	0 42188 97820 7
		2008	6	1.5L	$41.00	$43.00	0 82100 73718 5
Winemaker's Series							
Chardonnay		2006	12	750ml	$56.00	$58.00	0 42188 99983 7
	Current	2007	12	750ml	$56.00	$58.00	0 42188 99983 7
Gewürztraminer Dry	***Sold Out***	2006	12	750ml	$44.00	$46.00	0 42188 99990 5
		2007	12	750ml	$44.00	$46.00	0 42188 99990 5
Riesling		2006	12	750ml	$42.00	$44.00	0 42188 99951 6
	CA warehouse	2006	6	1.5L	$41.00	$43.00	0 42188 99952 3
	Wa warehouse	2007	6	1.5L	$41.00	$43.00	0 42188 99952 3
Riesling Dry		2007	12	750ml	$42.00	$44.00	0 42188 99917 2
Riesling Special Harvest		2007	12	750ml	$58.00	$60.00	0 42188 99947 9
Sauvignon Blanc	***Sold Out***	2006	12	750ml	$44.00	$46.00	0 42188 99933 2
	Current	2007	12	750ml	$44.00	$46.00	0 42188 99933 2
Cabernet Sauvignon		2005	12	750ml	$58.00	$60.00	0 42188 99954 7
	Current	2006	12	750ml	$58.00	$60.00	0 42188 99954 7
Merlot		2006	12	750ml	$58.00	$60.00	0 42188 99919 6
	Wa warehouse	2007	12	750ml	$58.00	$60.00	0 42188 99919 6
Syrah	***Sold Out***	2004	12	750ml	$58.00	$60.00	0 42188 30722 9
	Current	2005	12	750ml	$58.00	$60.00	0 42188 30722 9
Ice Wines							
Riesling		2006	12	375ml	$130.00	$132.00	0 42188 96604 4
Sauvignon Blanc Reserve		2004	12	375ml	$130.00	$132.00	0 42188 96605 1
Cabernet Franc (Costco)		2006	12	375ml	$130.00	$132.00	0 42188 96606 8
Sparkling Wines							
Riesling		NV	12	750ml	$44.00	$46.00	0 42188 99984 4
Brut		NV	12	750ml	$47.00	$49.00	0 42188 99945 5

Payment terms: 30 days from shipment
Orders Can Be Picked Up At:
BIAGI BROTHERS
Contact: Adam
4503 D Street NW, Suite B P: 253-850-5666
Auburn, WA 98001 F: 253-850-6893
Hours: M-F 7am-3pm

Warehouse Fees:

Pallets-$ 9.50
Slip Sheets-$ 1.25

Payment terms: 30 days from shipment
Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags- $ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

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FAX 914-251-3238

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Geyser Peak

2009 Price List

Approved PED 6/12/08

June 5, 2008			Vintage	Btls/Case	Unit Size	2009 FOB Geyser Peak	UPC
Varietals							
Chardonnay	*Alexander Valley*		2006	12	750ML	$84.00	0 83417 01620 8
		Current	2007	12	750ML	$84.00	0 83417 01620 8
Sauvignon Blanc			2006	12	750ML	$84.00	0 83417 00020 7
		Current	2007	12	750ML	$84.00	0 83417 00020 7
Merlot	*Alexander Valley*		2005	12	750ML	$106.00	0 83417 00220 1
Cabernet Sauvignon	*Alexander Valley*		2005	12	375ML	$65.00	0 83417 01910 0
			2005	12	750ML	$106.00	0 83417 01920 9
Wood Box		***Sold Out***	2005	12	750ML	$106.00	0 83417 01920 9
Block Wines							
Chardonnay	*Water Bend*		2007	12	750ML	$120.00	0 83417 00003 0
Sauvignon Blanc	*River Ranches*		2007	12	750ML	$120.00	0 83417 09220 2
		Current	2008	12	750ML	$120.00	0 83417 09220 2
Cabernet	*Walking Tree*		2005	12	750ML	$144.00	0 83417 03620 6
Reserve Wines							
Chardonnay		***Discontinued***	2006	6	750ML	$69.00	0 83417 02520 0
Meritage	*Reserve Alexandre*		2004	6	750ML	$145.00	0 83417 02420 3
		Current	2005	6	750ML	$145.00	0 83417 02420 3
Cabernet Sauvignon			2004	6	750ML	$137.50	0 83417 02320 6
		Current	2006	6	750ML	$137.50	0 83417 02320 6

Payment terms: 30 days from shipment

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

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108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

Gary Farrell

2009 Price List

Approved PED 6/12/08

June 5, 2008		Avail	Vintage	Btls/Case	Unit Size	2009 FOB Geyser Peak	UPC
Russian River Selection							
Chardonnay			2006	12	750ML	$192.00	8 37434 00005 0
Pinot Noir			2006	12	750ML	$240.00	8 37434 00003 6
Carneros *- NEW -*							
Chardonnay	***NEW***	***Allocated***	2007	12	750ML	$192.00	8 37434 00036 4
Pinot Noir	***NEW***	***Allocated***	2007	12	750ML	$240.00	8 37434 00035 7
Vineyards Designated							
Sauvignon Blanc	*Redwood Ranch*		2006	12	750ML	$144.00	8 37434 00010 4
		Current	2007	12	750ML	$144.00	8 37434 00010 4

Payment terms: 30 days from shipment

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

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Covey Run

2009 Price List - Effective April 20th, 2009

Approved PED

April 20, 2009		Vintage	Btls/Case	Unit Size	2008 FOB Auburn WA	2008 FOB Geyser Peak CA	2009 FOB CA & WA	UPC
Quail Series								
Chardonnay	***State Specific Distribution***	2005	12	750ml	$52.00	$54.00	$52.00	0 87357 10035 5
	State Specific Distribution	2006	12	750ml	$52.00	$54.00	$52.00	0 87357 10035 5
Chenin Blanc		2005	12	750ml	$46.00	$48.00	$52.00	0 87357 10020 1
Fume Blanc *(formerly Sauvignon Blanc)*		2007	12	750ml	$52.00	$54.00	$52.00	0 87357 10081 2
Gewürztraminer		2008	12	750ml	$52.00	$54.00	$52.00	0 87357 10010 2
Pinot Grigio		2006	12	750ml	$52.00	$54.00	$52.00	0 87357 10054 6
	CA Warehouse	2007	12	750ml	$52.00	$54.00	$52.00	0 87357 10054 6
Riesling		2007	12	750ml	$52.00	$54.00	$52.00	0 87357 10005 8
Riesling Dry	**CA Warehouse**	2006	12	750ml	$49.00	$51.00	$52.00	0 87357 10007 2
	WA Warehouse	2007	12	750ml	$49.00	$51.00	$52.00	0 87357 10007 2
Cabernet		2005	12	750ml	$52.00	$54.00	$52.00	0 87357 57560 3
Cabernet / Merlot		2003	12	750ml	$52.00	$54.00	$52.00	0 87357 10063 8
	Current	2004	12	750ml	$52.00	$54.00	$52.00	0 87357 10063 8
Merlot	***State Specific Distribution***	2004	12	750ml	$52.00	$54.00	$52.00	0 87357 84964 3
	State Specific Distribution	2005	12	750ml	$52.00	$54.00	$52.00	0 87357 84964 3
Syrah		2004	12	750ml	$52.00	$54.00	$52.00	0 82100 02367 7
Winemaker's Collection								
Chardonnay	***Discontinued***	2005	12	750ml	$66.00	$68.00	$66.00	0 87357 10120 8
Cabernet Sauvignon		2004	12	750ml	$66.00	$68.00	$66.00	**0 87357 10065 2**
Merlot		2003	12	750ml	$66.00	$68.00	$66.00	**0 87357 10060 7**
		2004	12	750ml	$66.00	$68.00	$66.00	**0 87357 10060 7**
Syrah		2003	12	750ml	$66.00	$68.00	$66.00	**0 87357 57908 3**
		2004	12	750ml	$66.00	$68.00	$66.00	**0 87357 57908 3**
Columbia Valley Reserve								
Chardonnay *-(Replaces the W.M Chardonnay)*		2006	12	750ml	$58.00	$60.00	$58.00	0 87357 10201 4
Riesling Late Harvest		2007	12	750ml	$64.00	$66.00	$64.00	0 87357 10030 0
Cabernet Sauvignon		2005	12	750ml	$78.00	$80.00	$78.00	**0 87357 10065 2**
Syrah	***WA Warehouse***	2006	12	750ml	$78.00	$80.00	$78.00	**0 87357 57908 3**
Ice Wine								
Reserve Semillon Ice Wine		2006	12	375ml	$144.00	$146.00	$144.00	0 87357 10069 0

Payment terms: 30 days from shipment
Orders Can Be Picked Up At:
BIAGI BROTHERS
4503 D Street NW, Suite B
Auburn, WA 98001
Hours: M-F 7am-3pm
Contact: Adam
P: 253-850-5666
F: 253-850-6893

Warehouse Fees

Pallets-$ 9.50
Slip Sheets-$ 1.25

Items with duplicate UPC

Payment terms: 30 days from shipment
Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email:dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags- $ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

FAX 914-251-3238

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

Columbia Winery

2009 Price List - Effective April 20th, 2009

Approved PED

April 20, 2009		Vintage	Btls/Case	Unit Size	2008 FOB Auburn WA	2008 FOB Geyser Peak, CA	2009 FOB CA & WA	UPC
Columbia Valley								
Chardonnay		2006	12	750ml	$67.00	$69.00	$70.00	0 80387 20101 6
Gewürztraminer		2007	12	750ml	$71.00	$73.00	$70.00	0 80387 20101 6
Pinot Gris		2007	12	750ml	$76.00	$78.00	$70.00	0 80387 20621 9
Riesling-Ice Wine		2006	12	375ml	$180.00	$182.00	$180.00	0 83085 91302 1
Riesling Cellarmaster's		2007	12	750ml	$71.00	$73.00	$70.00	0 80387 20211 2
Riesling Small Lot Series		2007	12	750ml	$96.00	$98.00	$96.00	0 83085 91309 0
Cabernet	**At CA warehouse**	2006	12	750ml	$91.00	$93.00	$84.00	0 80387 95293 2
	At WA warehouse	2007	12	750ml	$91.00	$93.00	$84.00	0 80387 95293 2
Merlot		2006	12	750ml	$90.00	$92.00	$84.00	0 80387 20301 0
Syrah	**At CA warehouse**	2004	12	750ml	$90.00	$92.00	$84.00	0 80387 61994 1
	At WA warehouse	2005	12	750ml	$90.00	$92.00	$84.00	0 80387 61994 1
Vineyard Designates								
Chardonnay Otis Vyd	**At CA warehouse**	2004	12	750ml	$121.00	$123.00	$121.00	0 80387 53332 2
	At WA warehouse	2005	12	750ml	$121.00	$123.00	$121.00	0 80387 53332 2
Chardonnay Wyckoff Vyd		2005	12	750ml	$121.00	$123.00	$121.00	0 80387 50200 7
Cabernet Franc Red Willow Vyd		2003	12	750ml	$163.00	$165.00	$163.00	0 80387 50500 8
Cabernet Otis Vyd		2003	12	750ml	$163.00	$165.00	$163.00	0 80387 50100 0
Cabernet Red Willow Vyd		2004	12	750ml	$163.00	$165.00	$163.00	0 80387 50110 9
Sangiovese Red Willow Vyd		2006	12	750ml	$120.00	$122.00	$120.00	0 803878 4866 2
Syrah Red Willow Vyd		2002	12	750ml	$180.00	$182.00	$180.00	0 80387 50400 1
Syrah South Chapel	**Sold Out**	2006	12	750ml	$180.00	$182.00	N/A	0 803876 1990 3
Private Labels								
Chardonnay Schwartz (*Private Label*)		2005	12	750ml	$51.90	$53.90	$51.90	0 803872 0001 9
Merlot Schwartz *(Private Label)*		2005	12	750ml	$69.10	$71.10	$69.10	0 803872 0301 0
Sangiovese Schwartz *(Private Label)*		2005	12	750ml	$63.70	$65.70	$63.70	0 803872 0301 0

Payment terms: 30 days from shipment
Orders Can Be Picked Up At:
BIAGI BROTHERS — Contact: Adam
4503 D Street NW, Suite B — P: 253-850-5666
Auburn, WA 98001 — F: 253-850-6893
Hours: M-F 7am-3pm

Warehouse Fees:

Pallets-$ 9.50
Slip Sheets-$ 1.25

Payment terms: 30 days from shipment

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags- $ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

FAX 914-251-3238

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

Buena Vista

2009 Price List - Effective June 1st, 2009

Approved PED 6/12/08

June 5, 2008			Vintage	Btls/Case	Unit Size	2009 FOB Geyser Peak	UPC
Carneros Wines							
Chardonnay	*Screw Cap*		2006	12	750ML	$108.00	0 81188 10710 1
Merlot			2005	12	750ML	$120.00	0 81188 10730 9
Pinot Noir		***Sold Out***	2005	12	750ML	$144.00	0 81188 10740 8
		Current	2006	12	750ML	$144.00	0 81188 10740 8
Syrah			2005	12	750ML	$120.00	0 81188 00000 6
Carneros Estate Wines							
Chardonnay	*Ramal Vyd*		2005	6	750ML	$90.00	0 81188 10712 5
			2006	6	750ML	$90.00	0 81188 10712 5
Pinot Noir	*Ramal Vyd*		2005	6	750ML	$105.00	0 81188 10713 2
Syrah	*Ramal Vyd*		2005	6	750ML	$105.00	0 81188 10715 6
		Current	2006	6	750ML	$105.00	0 81188 10715 6
Clone Wines							
Chardonnay	*Clone 17 RY*		2006	6	750ML	$105.00	0 81188 10717 0
Chardonnay	*Dijon Clones*		2005	6	750ML	$105.00	0 81188 10721 7
		Current	2006	6	750ML	$105.00	0 81188 10721 7
Pinot Noir	*Clone 828*	***Sold Out***	2005	6	750ML	$120.00	0 81188 00002 0
		Sold Out	2006	6	750ML	$120.00	0 81188 00002 0
Pinot Noir	*Swan*	***New***	2006	6	750ML	$120.00	0 81188 0719 4
Pinot Noir	*Dijon*	***New***	2006	6	750ML	$120.00	0 81188 0722 4

Payment terms: 30 days from shipment

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

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Website: www.wjdeutsch.com

Atlas Peak

2008 Price List

Approved PED 6/12/08

June 5, 2008			Vintage	Btls/Case	Unit Size	2009 FOB Geyser Peak	UPC
Napa Valley							
Claret	Atlas Peak		2004	6	750ML	$252.00	7 33773 00000 6
		Current	2005	6	750ML	$252.00	
Cabernet Sauvignon	Howell Mountain		2004	6	750ML	$252.00	7 33773 00001 3
		Current	2005	6	750ML	$252.00	7 33773 00001 3
Cabernet Sauvignon	Mt Veeder	***Current***	2003	6	750ML	$252.00	7 33773 00003 7
			2004	6	750ML	$252.00	7 33773 00003 7
Cabernet Sauvignon	Spring Mountain		2003	6	750ML	$252.00	7 33773 00002 0
		Current	2004	6	750ML	$252.00	7 33773 00002 0
Cabernet Sauvignon	Mountain Blend		2004	6	750ML	$120.00	7 33773 21211 9
Cabernet Special Select	Mountain Blend	*Mortons Only*	2004	6	750ML	$97.00	7 33773 21211 9

Payment terms: 30 days from shipment

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

FAX 914-251-3238

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XYZin

2009 Price List

Approved PED 6/12/08

June 5, 2008			Vintage	Btls/Case	Unit Size	2009 FOB Geyser Peak	UPC
Vine Age Series							
Zinfandel	*10 Year Old Vines*		2006	12	750ml	$96.00	0 83417 06720 0
			2007	12	750ml	$96.00	0 83417 06720 0
Zinfandel	*50 Year Old Vines*		2006	6	750ml	$90.00	N /A
Zinfandel	*100 Year Old Vines*	***Sold Out***	2005	6	750ml	$120.00	N /A
		Current	2006	6	750ml	$120.00	N /A

Payment terms: 30 days from shipment

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

Warehouse Fees

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

FAX 914-251-0283

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Plains, NY 10604
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FROGGY B - Vodka

FYE-2010 Distributor Pricing

APPROVED ON:

	Size	UPC	SCC	2009 FOB Ex-Cellar	2009 FOB Western, NJ
FROGGY B					
FROGGY B Vodka	12/750 ml	6 95521 15002 2	10695521150029	$ 78.00	$113.66
	6/1.75 ml	6 95521 15105 0	10695521150500	$ 78.00	$117.94
FROGGY B Citrus	12/750 ml	6 95521 15102 9	10695521151026	$ 78.00	$113.66

Container configuration:

Case Dimensions: (L)13.19" x (W)9.45" x (H)13.19"
Case Weight: 19.5KG or 43LBS
Cases per slipsheet: 90 = Tier 15 x Layer 6
20 ' Container = 900 cases

Order Minimums:

Ex-cellars: 180 cases
Western Carriers: 10 cases

TERMS:

FOB Ex Cellar - payable 60 Days B/L
Western Carriers, NJ - Payable 30 days bill of lading date

914-251-WINE

FAX 914-251-3238

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Zamora Wines from Spain

2009 Price List

Approved 02/19/2009

January 30, 2009	Vtg	Release Date	Btls/Case	Unit Size	2009 Ex-Cellars Spain	2009 FOB Western NJ & CA	UPC
Ramon Bilbao *(Rioja)*							
Crianza	2005		12	750	70.00	80.00	0 31259 03203 0
	2006		12	750	70.00	80.00	0 31259 03203 0
Reserva	2004		12	750	113.00	123.00	0 31259 03205 4
Gran Reserva	1999		12	750	N/A	184.00	
	2001		12	750	174.00	184.00	0 31259 03206 1
Limited Edition	2004		12	750	N/A	104.00	8 99911 00085 4
	2006		12	750	94.00	104.00	0 31259 03204 7
Mirto	2004		6	750	N/A	220.00	
	2005		6	750	210.00	220.00	0 31259 03207 8
Volteo *(Tierra de Castilla)*							
Tempranillo	2006		12	750	N/A	61.00	
	2007		12	750	51.00	61.00	0 31259 03208 5
	2008	TBD	12	750	51.00	61.00	0 31259 03208 5
Tempranillo Cabernet	2006		12	750	N/A	61.00	0 29929 60004 7
	2007		12	750	51.00	61.00	0 31259 03210 8
	2008	TBD	12	750	51.00	61.00	0 31259 03210 8
Tempranillo Shiraz	2006		12	750	N/A	61.00	
	2007		12	750	51.00	61.00	0 31259 03212 2
	2008	TBD	12	750	51.00	61.00	0 31259 03212 2
Viura Sauvignon Blanc Viognier	2008		12	750	51.00	61.00	0 31259 03214 6
Garnacha (*Rose*)	2008		12	750	51.00	61.00	0 31259 03215 3
Mar De Frades *(Rias Baixas)*							
Albariño	2007		12	750	N/A	154.00	8 99911 00089 2
	2008		12	750	144.00	154.00	0 31259 03216 0
	2009	TBD	12	750	144.00	154.00	0 31259 03216 0
Cruz de Alba *(Ribera del Duero)*							
Crianza	2005		6	750	N/A	77.00	0 29929 60004 7
	2006		12	750	144.00	154.00	0 31259 03217 7

Ex-cellars Spain:
Terms 60 Days bill of lading date
FOB Western:
Terms 30 Days bill of lading date

Consolidated Containers of all Zamora Products can be picked up:

RAMON BILBAO WINERY
Bodegas Ramon Bilbao
Avenida de Santo Domingo 34
26200 Haro, La Rioja
Spain
Contact: Geneveva Llorens

Full containers of Volteo Products can be picked up:

VOLTEO WINERY
Bodegas Rozam
Polígono industrial El Salvador 69-71
02630 Albacete
Castilla-La Mancha
Spain

Full containers of MAR DE FRADES can be picked up at:

MAR DE FRADES WINERY
Lagar de Arosa 16. Finca Valiñas
San Martiño de Meis. 36637 Meis.
Pontevedra
Spain
Contact: Geneveva Llorens

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

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Website: www.wjdeutsch.com

Andre Lurton

FYE2010 Price List - Effective April 1st 2009

Approved 01/19/2009

January 15, 2009		VT	2009 EX-CELLARS FRANCE	2009 FOB WESTERN, NJ	UPC
WHITE WINES					
Entre Deux Mers-White					
Bonnet - Screw Cap		2007	$70.00	$80.00	721298110713
- 500 Case Price		2007	$66.50	$76.50	721298110713
		2008	$70.00	$80.00	721298110713
- 500 Case Price		2008	$66.50	$76.50	721298110713
Divinus Ch Bonnet	6/750	2008	$59.50	N/A	721298210611
500 case discount is applicable to the mixing of Red, White and Rose.					
Pessac Leognan Blanc					
Coucheroy		2007	$88.80	$98.80	721298530719
		2008	$88.80	$98.80	721298530719
Ch. De Cruzeau	***Close Out***	2003	N/A	$90.00	721298630310
		2006/07	$119.00	N/A	721298630419
Ch. De Rochemorin	***Close Out***	2002	N/A	$80.00	721298650011
		2006	$125.00	$135.00	721298650516
		2007	$125.00	$135.00	721298650516
Ch. La Louviere - Screw Cap		2004	$273.00	$283.00	721298510414
		2005	N/A	$370.00	031259023816
		2006	N/A	$310.00	721298510612
Couhins		2006	N/A	$272.00	721298670613
		2007	$325.00	$335.00	721298670613

Andre Lurton

FYE2010 Price List - Effective April 1st 2009

Approved 01/19/2009

January 15, 2009		VT	2009 EX-CELLARS FRANCE	2009 FOB WESTERN, NJ	UPC
RED WINES					
Bordeaux Claret					
Bonnet		2005	$78.50	$88.50	721298120514
Divinus Ch Bonnet ***Close Out***	6/750	2002	N/A	$84.00	072129820031
	6/750	2004	$127.00	N/A	721298120514
	6/750	2005	$136.00	$146.00	
500 case discount is applicable to the mixing of Red, White and Rose.					
Pessac Leognan Rouge					
Coucheroy		2006	$107.00	$117.00	721298520611
		2007	$107.00	$117.00	721298520611
La Louviere		2002	$183.00	N/A	
		2003	$274.00	N/A	
		2005	$303.00	$313.00	721298500514
		2006	$300.00	$310.00	721298500613
Cruzeau		2003	$134.50	$144.50	721298620311
		2004	$162.50	N/A	721298620311
		2005	$147.00	$157.00	721298620519
Rochemorin	***Close Out***	1999	N/A	$85.00	721298640012
		2003	$115.00	$125.00	721298640319
		2004	$162.50	N/A	721298640418
		2005	$171.00	$181.00	721298640517
Couhins	6/1.5	2005	$360.00	$370.00	721296660515
		2008	TBD	TBD	
Margaux					
La Bastide Dauzac		2004	N/A	$215.50	721298780411
		2005	N/A	$275.00	721298780510
		2006	$224.00	$234.00	721298780510
		2007	$227.00	$237.00	721298780510

Andre Lurton

FYE2010 Price List - Effective April 1st 2009

Approved 01/19/2009

January 15, 2009		VT	2009 EX-CELLARS FRANCE	2009 FOB WESTERN, NJ	UPC
Lussac St. Emilion					
Ch Tour de Segur		2005	$128.00	$138.00	721298960516
Ch De la Barbe Blanche Reserve		2005	$192.00	$202.00	721298900512
		2006	$192.00	$202.00	721298900611
Rose					
Bonnet Rose	*Close Out*	2005	N/A	$60.00	721298260517
	Close Out	2006	N/A	$65.00	721298260517
		2008	$70.00	$80.00	721298260715
- 500 Case Price		2008	$66.50	$76.50	721298260715
500 case discount is applicable to the mixing of Red, White and Rose.					

TERMS:

Ex-Cellars France :

All wines shipped from Chateau Bonnet (Grezillac)

Payable 60 days Ex-Cellars

FOB New Jersey:

All wines, are Federal Duty/ Tax paid, Western Carriers,

North Bergan, NJ. Payable 30 days Bill of Lading

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
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Villa Massa
FYE 2010 Price List

Approved

April 8, 2009		SIZE	BTLS	2009 F.O.B. GORI Warehouse Livorno, Italy	CIF East (Ports A) & Gulf Coast	CIF East Ports B	West Coast Port A	West Coast Port B	FOB New Jersey	UPC
Limoncello di Sorrento		750 ml	6	$76.40	$77.00	$77.30	$78.15	$78.55	$90.00	0 85917 11111 7
Gift Packs & 2 Flutes	*Limited time offer*	750 ml	6	N/A	N/A	N/A	N/A	N/A	$90.00	0 85917 11176 6
Gift Packs & 2 Flutes	*Limited time offer*	375ml	6	N/A	N/A	N/A	N/A	N/A	$58.50	0 85917 11107 0
		375ml	12	$103.40	$104.00	$104.30	$105.15	$105.55	$117.00	0 85917 11108 7
		50ml	96	$127.40	$128.00	$128.30	$129.15	$129.55	$141.00	0 85917 11067 7

'FOB GORI WAREHOUSE LIVORNO, ITALY
Danzas Giorgio Gori
Riccardo Pazzaglia, General Manager
Loc-Stagno Via Lepori, 9
57017 Livorno - Italy
email: pazzaglia.r@it.ggori.com
Tel: 39 586 967301
Fax: 39 586 967220
Payment terms are 60 Days from Invoice date

FOB Western Carriers, NJ
Payment terms are 30 days from Bill of Lading

CIF PORT OF ENTRY:
East Coast & Gulf Ports A = New York, Charleston, Savannah, Miami & Norfolk
East Ports Ports B: Jacksonville, Baltimore, Boston & Philadelphia
Gulf Ports: Houston & New Orleans
West Coast Port A= Los Angeles & Oakland
Los Angeles Congestion Surcharge $150.00 to $300.00 may apply
West Coast Port B= Seattle, Portland

Payment terms are 60 Days from Bill of Lading
Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 - West Coast $1,500.00

All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

W.J. Deutsch & Sons, Ltd.
SPIRITS DIVISION
108 CORPORATE PARK DRIVE + WHITE PLAINS, NY 10604 + 914.251.9463

Landy Cognac

2009 Price List

Approved 7/29/2009

July 15, 2009	**Unit Size**	**Btls/Case**	**2009 FOB Western Carriers, NJ**	**UPC**
VS	200ML	24	$96.00	695521114215
	375ML	24	$156.00	695521114222
	750ML	12	$157.55	695521114208
	1L	6	$104.40	695521114246
	1.75L	6	$163.72	695521114055
VSOP	200ML	24	$150.00	695521114017
	375ML	24	$252.00	695521114024
	750ML	12	$245.61	695521114000
	1.75L	12	$210.00	695521114253
XO No. 1	750ml	6	$396.00	695521114109
Gift Pack	750ml	3	$198.00	695521114109
XO 1er CRU	750ML	12	$804.00	695521129004
DESIR	750ML	12	$519.00	695521128007
DRAMA	750ML	12	$186.00	695521128021
EXCELLENCE	750ML	12	$336.00	695521151043
FAMOUS SHIP - *Decanter*	750ML	6	$1,422.00	

FOB Western Carriers - NJ, 30 days Bill of Lading

Orders can be picked up at:

Western Carriers
2500 71st Street
North Bergen, NJ 07047
Pick up Appt:
Tel: (800) 631-7776 x 7114
Doc71@westerncarriers.com

Please fax or email your orders to WJD - Spirit Division/ Supply Chain Dept:
Email: orders@wjdeutsch.com
Tel: (914) 251 - 9463
Fax: (914) 251 - 3238

* Please submit Landy Cognac orders on a separate PO. Do not mix WJD - Spirit Div orders with regular WJD orders.