914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# BARONE FINI

## 2009 Price List - Effective April 1st, 2009

Approved 1/16/2009

| January 14, 2009 | Vtg | 2009 FOB GORI Whse Livorno | CIF East (Ports A) & Gulf Coast | CIF East - Ports B | CIF West Coast Port A | CIF West Coast Port B | FOB Western CA & NJ | UPC |
|---|---|---|---|---|---|---|---|---|
| | | | | | | | | |
| PINOT GRIGIO | 2007 | N/A | N/A | N/A | N/A | N/A | $76.40 | 031259021911 |
| | 2008 | $68.40 | $69.00 | $69.30 | $70.15 | $70.55 | $76.40 | 031259021911 |
| | | | | | | | | |
| MERLOT | 2006 | N/A | N/A | N/A | N/A | N/A | $75.40 | 031259021928 |
| | 2007 | $67.40 | $68.00 | $68.30 | $69.15 | $69.55 | $75.40 | 031259021928 |
| | 2008 | $67.40 | $68.00 | $68.30 | $69.15 | $69.55 | $75.40 | 031259021928 |
| | | | | | | | | |
| PINOT GRIGIO - Alto Adige | 2007 | $85.90 | $86.50 | $86.80 | $87.65 | $88.05 | $93.90 | 031259021935 |
| | 2008 | $85.90 | $86.50 | $86.80 | $87.65 | $88.05 | $93.90 | 031259021935 |

**FOB GORI WAREHOUSE LIVORNO, ITALY**
Danzas Giorgio Gori
Riccardo Pazzaglia, General Manager
Loc-Stagno Via Lepori, 9
57017 Livorno - Italy
email: pazzaglia.r@it.ggori.com
Tel: 39 586 967301
Fax: 39 586 967220
**Payment terms are 60 Days from shipment date**

**FOB Western Carriers, NJ**
**Payment terms are 30 days from shipment date**

**CIF PORT OF ENTRY EAST & GULF PORTS**
East Ports: Ports A = New York, Charleston, Savannah, Miami & Norfolk
East Ports: Ports B = Boston & Philadelphia, Baltimore & Jacksonville
Gulf Ports: Houston & New Orleans
West Coast Ports A= Los Angeles & Oakland
West Coast Ports B= Seattle & Portland
**Payment terms are 60 Days from shipment date**

Thermal Blanket Chages: $350.00
Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00
Reefer surcharge: $1,200.00 Charges - West Coast $1,500.00:
All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

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# THE CROSSINGS

## *New Zealand*

## *FYE2010 Price List*

Approved 01/16/2009

| January 15, 2009 | BTL/CS SIZE | VTG | Availability | 2009 FOB New Zealand | 2009 FOB Western Carriers, NJ & CA | UPC Codes |
|---|---|---|---|---|---|---|
| | | | | | | |
| Sauvignon Blanc | 12/750 | 2007 | | | $87.00 | 831869000012 |
| | 12/375 | 2007 | | | $48.00 | 831869008018 |
| | 12/750 | 2008 | ***Current*** | $80.00 | $87.00 | 831869000012 |
| | 12/375 | 2008 | April '08 | $41.00 | $48.00 | 831869008018 |
| | 12/750 | 2009 | Nov '09 | $80.00 | $87.00 | 831869000012 |
| | 12/375 | 2009 | March '10 | $41.00 | $48.00 | 831869008018 |
| | | | | | | |
| Chardonnay Unoaked | 12/750 | 2008 | ***Current*** | $85.00 | $92.00 | 831869004010 |
| | 12/750 | 2009 | 2010 | $85.00 | $92.00 | 831869004010 |
| | | | | | | |
| Pinot Noir | 12/750 | 2007 | | | $116.00 | 831869002016 |
| | 12/750 | 2008 | March '09 | $109.00 | $116.00 | 831869002016 |

**TERMS:**
***FOB Port - payable 60 Days B/L***
***Western Carriers, NJ - Payable 30 days B/L***

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# PASTA WINE

## 2008 PRICE LIST

Approved

| January 26, 2008 | BTLS | SIZE | VTG | 2008 F.O.B. GORI Warehouse Livorno, Italy | CIF East - Ports A & Gulf | CIF East - Ports B | West Coast Ports | FOB New Jersey | UPC |
|---|---|---|---|---|---|---|---|---|---|
| WHITE WINES | | | | | | | | | |
| | | | | | | | | | |
| CHARDONNAY PINOT GRIGIO | 12 | 750 | 2007 | $57.40 | $58.00 | $58.30 | $59.15 | $65.40 | 0 31259 03075 3 |
| | | | | | | | | | |
| RED WINES | | | | | | | | | |
| | | | | | | | | | |
| TUSCAN RED | 12 | 750 | 2007 | $57.40 | $58.00 | $58.30 | $59.15 | $65.40 | 0 31259 03074 6 |
| | | | | | | | | | |

**'FOB GORI WAREHOUSE LIVORNO, ITALY**
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email: pazzaglia.r@it.ggori.com
Tel: 39 586 967301
Fax: 39 586 967220
**Payment terms are 60 Days from Invoice date**

**FOB Western Carriers, NJ**
**Payment terms are 30 days from Bill of Lading**

**CIF PORT OF ENTRY EAST & GULF PORTS East Ports:**
**Ports A = New York,**
**Charleston, Savannah, & Miami East Ports:**
**Ports B = Jacksonville, Baltimore, Boston & Philadelphia Gulf Ports: Houston & New Orleans**
**West Coast Ports = LA & San Fransisco**
**Payment terms are 60 Days from Bill of Lading**
**Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00**
**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00 - West Coast $1,500.00**

**All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance**

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# Kunde Estate Winery & Vineyards

## *FYE2010 Price List - Effective*

Approved 01/16/2009

| January 15, 2009 | VT | Btls/Case | Unit Size | Release Dates | 2009 FOB CA | UPC |
|---|---|---|---|---|---|---|
| **Estate White Wines** | | | | | | |
| Magnolia Lane Sauvignon Blanc - Screw Cap | 2007 | 12 | 750ml | ***Sold out*** | $96.00 | 7 26299 15140 6 |
| | 2008 | 12 | 750ml | ***Feb '09*** | $102.00 | 7 26299 15140 6 |
| | | | | | | |
| | | | | | | |
| Estate Chardonnay -Screw Cap | 2006 | 12 | 750ml | ***Current*** | $102.00 | 7 26299 15040 9 |
| | 2007 | 12 | 750ml | ***TBD*** | $102.00 | 7 26299 15040 9 |
| | 2008 | 12 | 750ml | ***TBD*** | $102.00 | 7 26299 15040 9 |
| | | | | | | |
| Estate Viognier -Screw Cap | 2007 | 12 | 750ml | ***Current*** | $144.00 | 7 26299 17040 7 |
| | 2008 | 12 | 750ml | ***June '09*** | $144.00 | 7 26299 17040 7 |
| | | | | | | |
| **Estate Red Wines** | | | | | | |
| Estate Zinfandel | 2005 | 12 | 750ml | ***Current*** | $108.00 | 7 26299 13360 0 |
| | 2006 | 12 | 750ml | ***TBD*** | $108.00 | 7 26299 13360 0 |
| | | | | | | |
| Estate Merlot | 2004 | 6 | 1.5L | | $60.00 | 7 26299 10180 7 |
| | 2004 | 12 | 750ml | ***Current*** | $108.00 | 7 26299 10130 2 |
| | 2005 | 12 | 750ml | ***March '09*** | $108.00 | 7 26299 10130 2 |
| | 2005 | 6 | 1.5L | | $60.00 | 7 26299 10180 7 |
| | 2006 | 12 | 750ml | ***TBD*** | $108.00 | 7 26299 10130 2 |
| | | | | | | |
| Estate Cabernet Sauvignon | 2004 | 6 | 1.5L | | $60.00 | 7 26299 10080 0 |
| | 2005 | 12 | 750ml | | $132.00 | 7 26299 10020 6 |
| | 2005 | 6 | 1.5L | | $60.00 | 7 26299 10080 0 |
| | 2006 | 12 | 750ml | ***Feb '09*** | $132.00 | 7 26299 10020 6 |
| | | | | | | |
| Estate Syrah | 2004 | 12 | 750ml | ***Current*** | $120.00 | 7 26299 16440 6 |
| | 2005 | 12 | 750ml | ***March '09*** | $120.00 | 7 26299 16440 6 |
| | 2006 | 12 | 750ml | ***TBD*** | $120.00 | 7 26299 16440 6 |
| | | | | | | |
| **Family Selection Series** | | | | | | |
| Estate Chardonnay Nu | 2007 | 12 | 750ml | ***Current*** | $108.00 | 7 26299 16800 8 |
| | 2008 | 12 | 750ml | ***TBD*** | $108.00 | 7 26299 16800 8 |
| | | | | | | |
| **Reserve Wines** | | | | | | |
| Reserve Chardonnay | 2005 | 12 | 750ml | ***Current*** | $180.00 | 7 26299 25030 7 |
| | 2006 | 6 | 750ml | ***TBD*** | $90.00 | 7 26299 25030 7 |
| | | | | | | |
| Reserve Cabernet Sauvignon | 2004 | 12 | 750ml | ***Current*** | $360.00 | 7 26299 20010 4 |
| | 2005 | 6 | 750ml | ***TBD*** | $180.00 | 7 26299 20010 4 |
| | 2006 | 6 | 750ml | ***TBD*** | $180.00 | 7 26299 20010 4 |
| | | | | | | |
| Reserve Century Vines Zinfandel | 2005 | 6 | 750ml | ***Current*** | $105.00 | 7 26299 10330 6 |
| | 2006 | 6 | 750ml | ***TBD*** | $105.00 | 7 26299 10330 6 |

**Payment terms: 30 days from shipment**

**Orders Can Be Picked Up At**:

Western Wine Services
875 Hanna Drive
American Canyon, CA 94503
Contact: Connie Accius
Phone: 800-999-8463 ext 205
Fax: 707-645-4359

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# J. VIDAL FLEURY Price list
# FYE2010 Price List - *Effective 01/15/2009*

| Approved 01/15/2009 | | | | | 2009 | | |
|---|---|---|---|---|---|---|---|
| January 15, 2009 | | Case Pack | Size | Vintage | Ex-Cellars France | FOB NJ | UPC No. |
| VINS ROUGE | | | | | | | |
| Cote-Rotie La Chatillon | | 6 | 750 | 1995 | N/A | $440.00 | no UPC |
| | | 6 | 750 | 2003 | $330.00 | $340.00 | no UPC |
| | | 6 | 750 | 2004 | $330.00 | $340.00 | no UPC |
| | | | | | | | |
| Cote-Rotie Brune et Blonde | | 12 | 750 | 2001 | N/A | $458.00 | 031259001845 |
| | | 12 | 750 | 2004 | $448.00 | $458.00 | 031259001845 |
| | | 12 | 375 | 2004 | $255.00 | $265.00 | 031259030852 |
| | | | | | | | |
| Hermitage | | 12 | 750 | 1999 | $398.00 | $408.00 | 031259001685 |
| | | | | | | | |
| Chateaunef du Pape -Ecussonnee | | 12 | 750 | 2006 | $278.00 | $288.00 | 031259001708 |
| | | | | | | | |
| Gigondas | | 12 | 750 | 1998 | N/A | $166.00 | 031259001739 |
| | | 12 | 750 | 2000 | $196.00 | $206.00 | 031259001739 |
| | | 12 | 375 | 2000 | $107.00 | $117.00 | |
| | | | | | | | |
| St. Joseph | | 12 | 750 | 2005 | $168.00 | $178.00 | 031259001715 |
| | | 12 | 750 | 2006 | $168.00 | $178.00 | 031259001715 |
| | | 12 | 375 | 2005 | $94.00 | $104.00 | |
| | | | | | | | |
| Crozes Hermitage | | 12 | 750 | 2005 | $128.00 | $138.00 | 031259001722 |
| | | 12 | 375 | 2005 | $73.00 | $83.00 | |
| | | 12 | 750 | 2006 | $128.00 | $138.00 | 031259001722 |
| | | 12 | 375 | 2006 | $73.00 | $83.00 | |
| | | | | | | | |
| Vacqueyras | | 12 | 750 | 2004 | $125.00 | $135.00 | 031259001746 |
| | | 12 | 750 | 2005 | $125.00 | $135.00 | 031259001746 |
| | | 12 | 375 | 2005 | $72.00 | $82.00 | |
| | | | | | | | |
| Cotes du Rhone | | 12 | 750 | 2006 | $70.00 | $80.00 | 031259001326 |
| | | 12 | 750 | 2007 | $70.00 | $80.00 | 031259001326 |
| | | 12 | 375 | 2006 | $47.00 | $57.00 | 031259014630 |
| | | | | | | | |
| Cotes Du Rhone Villages | | 12 | 750 | 2004 | $87.00 | $97.00 | 031259014098 |
| | | | | | | | |
| Cotes Du Rhone Villages Cairanne | | 12 | 750 | 2007 | $101.00 | $111.00 | 031259030876 |
| | | 12 | 375 | 2007 | $53.50 | $63.50 | |
| | | | | | | | |
| Cotes du Ventoux | | 12 | 750 | 2005 | $70.00 | $80.00 | 031259001753 |
| | | | | | | | |
| Cornas | | 12 | 750 | 2005 | $264.00 | $274.00 | |
| | | | | | | | |
| Domaine Le Pigeonnier | | 12 | 750 | 2006 | $75.00 | $85.00 | 031259008424 |
| | | | | | | | |

# J. VIDAL FLEURY Price list
# FYE2010 Price List - *Effective 01/15/2009*

| Approved 01/15/2009 | | | | | 2009 | | |
|---|---|---|---|---|---|---|---|
| January 15, 2009 | | Case Pack | Size | Vintage | Ex-Cellars France | FOB NJ | UPC No. |
| **VINS ROSE** | | | | | | | |
| Tavel | | 12 | 750 | 2007 | $119.00 | $129.00 | 031259001760 |
| | | 12 | 750 | 2008 | $119.00 | $129.00 | 031259001760 |
| | | 12 | 375 | 2007 | $70.00 | $80.00 | |
| | | | | | | | |
| Cotes du Rhone | | 12 | 750 | 2005 | N/A | $84.00 | 031259014081 |
| | | 12 | 750 | 2006 | $74.00 | $84.00 | 031259014081 |
| | | 12 | 375 | 2006 | $47.00 | $57.00 | 031259014081 |
| | | | | | | | |
| **VINS BLANCS** | | | | | | | |
| Condrieu | | 12 | 750 | 2005 | $360.00 | $370.00 | 031259007892 |
| | | | | | | | |
| Crozes Hermitage | | 12 | 750 | 2007 | $122.00 | $132.00 | 031259001807 |
| | | 12 | 375 | 2007 | $70.00 | $80.00 | |
| | | | | | | | |
| Cotes du Rhone (Viognier) | | 12 | 750 | 2006 | $76.00 | $86.00 | 031259001814 |
| | | 12 | 750 | 2007 | $76.00 | $86.00 | 031259001814 |
| | | 12 | 375 | 2006 | $52.00 | $62.00 | |
| | | | | | | | |
| Chateaunef du Pape | | 12 | 750 | 2007 | $237.00 | $247.00 | 031259030890 |
| | | | | | | | |
| St. Joseph | | 12 | 750 | 2005 | $146.00 | $156.00 | 031259030883 |
| | | 12 | 750 | 2007 | $146.00 | $156.00 | 031259030883 |
| | | | | | | | |
| **MUSCAT** | | | | | | | |
| Beaumes de Venise VDN | | 12 | 750 | 2006 | $196.00 | $206.00 | 031259006468 |
| | ***+25 cs price*** | 12 | 750 | 2006 | $185.00 | $195.00 | 031259006468 |
| | | 12 | 375 | 2005 | N/A | $117.00 | 031259001838 |
| | ***+25 cs price*** | 12 | 375 | 2005 | N/A | $112.00 | 031259001838 |
| | | 12 | 375 | 2007 | $107.00 | $117.00 | 031259001838 |
| | ***+25 cs price*** | 12 | 375 | 2007 | $101.65 | $111.65 | 031259001838 |

**TERMS**:
Ex-Cellars Ampuis (Rhone) - Payment 60 days Ex-Cellar

'FOB Western Carriers, NJ - Payable 30 days B/L

914-251-WINE

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# CAMPANETA

## 2008 Price List - Effective March 1st, 2008

**Approved 01/03/2008**

| December 21, 2007 | | Btls | Size | VTG | 2007 F.O.B. GORI Warehouse Livorno, Italy | 2007 CIF East (Ports A) & Gulf Coast | 2007 CIF East Ports B | 2007 West Coast Ports | 2008 F.O.B. GORI Warehouse Livorno, Italy | 2008 CIF East (Ports A) & Gulf Coast | 2008 CIF East Ports B | 2008 West Coast Ports | UPC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| WHITE WINES | | | | | | | | | | | | | |
| PINOT GRIGIO GARGANEGA | IGT | 12 | 750 | 2007 | $36.40 | $37.00 | $37.30 | $38.15 | $42.40 | $43.00 | $43.30 | $44.15 | 031259 013930 |
| | IGT | 6 | 1.5 | 2007 | $31.40 | $32.00 | $32.30 | $33.15 | $37.40 | $38.00 | $38.30 | $39.15 | 031259 01394 7 |
| | | | | | | | | | | | | | |
| PINOT GRIGIO | IGT | 12 | 750 | 2007 | $43.40 | $44.00 | $44.30 | $45.15 | $49.40 | $50.00 | $50.30 | $51.15 | 031259 00367 2 |
| | IGT | 6 | 1.5 | 2007 | $37.40 | $38.00 | $38.30 | $39.15 | $42.90 | $43.50 | $43.80 | $44.65 | 031259 00368 9 |
| | | | | | | | | | | | | | |

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Tel: 39 586 967301
Fax: 39 586 967220
**Payment terms are 60 Days from Invoice date**

**FOB Western Carriers, NJ**
**Payment terms are 30 days from Bill of Lading**

**CIF PORT OF ENTRY EAST & GULF PORTS East Ports:**
**Ports A = New York, Charleston, Savannah, & Miami East Ports:**
**Ports B = Jacksonville, Baltimore, Boston & Philadelphia Gulf Ports: Houston & New Orleans**
**West Coast Ports = LA & San Fransisco**
**Payment terms are 60 Days from Bill of Lading**
**Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00**
**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00 - West Coast $1,350.00**

**All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance**

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# LIRICO

## *2008 Price List - Effective March 1st, 2008*

**Approved 01/04/2008**

| December 21, 2007 | | Bls | Size | VTG | 2007 F.O.B. GORI Warehouse Livorno, Italy | 2007 CIF East (Ports A) & Gulf Coast | 2007 CIF East Ports B | 2007 West Coast Ports | 2008 F.O.B. GORI Warehouse Livorno, Italy | 2008 CIF East (Ports A) & Gulf Coast | 2008 CIF East Ports B | 2008 West Coast Ports | UPC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| WHITE WINES | | | | | | | | | | | | | |
| PINOT GRIGIO GARGANEGA | IGT | 12 | 750 | 2007 | $36.40 | $37.00 | $37.30 | $38.15 | $42.40 | $43.00 | $43.30 | $44.15 | 031259 013954 |
| | IGT | 6 | 1.5 | 2007 | $31.40 | $32.00 | $32.30 | $33.15 | $37.40 | $38.00 | $38.30 | $39.15 | 031259 013961 |
| | | | | | | | | | | | | | |
| PINOT GRIGIO | IGT | 12 | 750 | 2007 | $43.40 | $44.00 | $44.30 | $45.15 | $49.40 | $50.00 | $50.30 | $51.15 | 89832 810186 |
| | IGT | 6 | 1.5 | 2007 | $37.40 | $38.00 | $38.30 | $39.15 | $42.90 | $43.50 | $43.80 | $44.65 | 89832 81020 9 |
| | | | | | | | | | | | | | |

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**Payment terms are 30 days from Bill of Lading**

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**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00 - West Coast $1,350.00**

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# TORRE SPINA
## 2008 Price List - Effective March 1st, 2008

**Approved 01/03/2008**

| December 21, 2007 | | Btls | Size | VTG | 2007 F.O.B. GORI Warehouse Livorno, Italy | 2007 CIF East (Ports A) & Gulf Coast | 2007 CIF East Ports B | 2007 West Coast Ports | 2008 F.O.B. GORI Warehouse Livorno, Italy | 2008 CIF East (Ports A) & Gulf Coast | 2008 CIF East Ports B | 2008 West Coast Ports | UPC |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| WHITE WINES | | | | | | | | | | | | | |
| PINOT GRIGIO GARGANEGA | IGT | 12 | 750 | 2007 | $36.40 | $37.00 | $37.30 | $38.15 | $42.40 | $43.00 | $43.30 | $44.15 | 031259 013954 |
| | IGT | 6 | 1.5 | 2007 | $31.40 | $32.00 | $32.30 | $33.15 | $37.40 | $38.00 | $38.30 | $39.15 | 031259 013961 |
| | | | | | | | | | | | | | |
| PINOT GRIGIO | IGT | 12 | 750 | 2007 | $43.40 | $44.00 | $44.30 | $45.15 | $49.40 | $50.00 | $50.30 | $51.15 | 89832 810186 |
| | IGT | 6 | 1.5 | 2007 | $37.40 | $38.00 | $38.30 | $39.15 | $42.90 | $43.50 | $43.80 | $44.65 | 89832 81020 9 |
| | | | | | | | | | | | | | |

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email: pazzaglia.r@it.ggori.com
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**Payment terms are 60 Days from Invoice date**

**FOB Western Carriers, NJ**
**Payment terms are 30 days from Bill of Lading**

**CIF PORT OF ENTRY EAST & GULF PORTS East Ports:**
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**Ports B = Jacksonville, Boston & Philadelphia Gulf Ports: Houston & New Orleans**
**West Coast Ports = LA & San Fransisco**
**Payment terms are 60 Days from Bill of Lading**
**Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00**
**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00**

**All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance**

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# POZZI
## 2008 Price List - Effective March 1st, 2008

**Approved 01/04/2008**

| December 21, 2007 | | VTG | SIZE | BTLS | 2008 F.O.B. GORI Warehouse Livorno, Italy | CIF East (Ports A) & Gulf Coast | CIF East Ports B | West Coast Ports | FOB New Jersey | |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | | |
| BARBERA | DOC | 2007 | 750ml | 12 | $72.40 | $73.00 | $73.30 | $74.45 | N/A | 031259 00754 0 |
| | | | | | | | | | | |
| PINOT GRIGIO | IGT | 2007 | 750ml | 12 | $74.40 | $75.00 | $75.30 | $76.45 | N/A | 031259 00748 9 |
| | IGT | 2007 | 1.5L | 6 | $66.40 | $67.00 | $67.30 | $68.45 | N/A | 031259 00749 6 |
| | | | | | | | | | | |
| MERLOT | IGT | 2007 | 750ml | 12 | $71.40 | $72.00 | $72.30 | $73.45 | N/A | 031259 00746 5 |
| | | | | | | | | | | |
| SICILIA BIANCO | IGT | 2007 | 750ml | 12 | $72.40 | $73.00 | $73.30 | $74.45 | N/A | 031259 00784 7 |
| | | | | | | | | | | |
| SICILIA ROSSO | IGT | 2006 | 750ml | 12 | N/A | N/A | N/A | N/A | $64.35 | 031259 00785 4 |
| | IGT | 2007 | 750ml | 12 | $72.40 | $73.00 | $73.30 | $74.45 | N/A | 031259 00785 4 |
| | | | | | | | | | | |
| MONTEPULCIANO | DOC | 2007 | 750ml | 12 | $72.40 | $73.00 | $73.30 | $74.45 | N/A | 031259 00917 9 |
| | | | | | | | | | | |
| CHIANTI | IGT | 2007 | 750ml | 12 | $74.40 | $75.00 | $75.30 | $76.45 | N/A | 031259 01262 3 |

**'FOB GORI WAREHOUSE LIVORNO, ITALY**
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email: pazzaglia.r@it.ggori.com
Tel: 39 586 967301
Fax: 39 586 967220
**Payment terms are 60 Days from Invoice date**

**FOB Western Carriers, NJ**
**Payment terms are 30 days from Bill of Lading**

**CIF PORT OF ENTRY EAST & GULF PORTS East Ports:**
**Ports A = New York, Charleston, Savannah, & Miami East Ports:**
**Ports B = Jacksonville, Baltimore, Boston & Philadelphia Gulf Ports: Houston & New Orleans**
**West Coast Ports = LA & San Fransisco**
**Payment terms are 60 Days from Bill of Lading**
**Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00**
**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00 - West Cost $1,500.00**

**All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance**

914-251- WINE

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# VILLA POZZI

## *FYE2010 PRICE LIST - Effective 01/15/2009*

***All 2007vintage wines are available at Western Carriers, NJ - CIF equalized***

Approved 01/15/2009

| January 14, 2009 | BTLS | SIZE | VTG | Avail | 2009 F.O.B. GORI Warehouse Livorno, Italy | CIF East - Ports A & Gulf | CIF East - Ports B | West Coast Port A | West Coast Port B | FOB New Jersey | UPC |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **WHITE WINES** | | | | | | | | | | | |
| PINOT GRIGIO | 750 | 12 | 2007 | | N/A | N/A | N/A | N/A | N/A | $63.40 | 031259026992 |
| | 750 | 12 | 2008 | ***TBD*** | $55.40 | $56.00 | $56.30 | $57.15 | $57.55 | $63.40 | 031259026992 |
| | | | | | | | | | | | |
| **RED WINES** | | | | | | | | | | | |
| MERLOT | 750 | 12 | 2007 | | N/A | N/A | N/A | N/A | N/A | $59.00 | 031259027012 |
| | 750 | 12 | 2008 | ***TBD*** | $55.40 | $56.00 | $56.30 | $57.15 | $57.55 | $63.40 | 031259027012 |
| | | | | | | | | | | | |
| CABERNET SAUVIGNON | 750 | 12 | 2007 | | N/A | N/A | N/A | N/A | N/A | $59.00 | 031259027036 |
| | 750 | 12 | 2008 | ***TBD*** | $55.40 | $56.00 | $56.30 | $57.15 | $57.55 | $63.40 | 031259027036 |
| | | | | | | | | | | | |
| NERO D'AVOLA | 750 | 12 | 2007 | | N/A | N/A | N/A | N/A | N/A | $63.40 | 031259027029 |
| | 750 | 12 | 2008 | ***TBD*** | $55.40 | $56.00 | $56.30 | $57.15 | $57.55 | $63.40 | 031259027029 |
| | | | | | | | | | | | |

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**FOB Western Carriers, NJ**
**Payment terms are 30 days from Bill of Lading**

**CIF PORT OF ENTRY:**
**East Coast & Gulf Ports A = New York, Charleston, Savannah, Miami & Norfolk**
**East Ports Ports B: Jacksonville, Baltimore, Boston & Philadelphia**
**Gulf Ports: Houston & New Orleans**
**West Coast Port A= Los Angeles & Oakland**
**Los Angeles Congestion Surcharge $150.00 to $300.00 may apply**
**West Coast Port B= Seattle, Portland**

**Payment terms are 60 Days from Bill of Lading**
**Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00**
**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00 - West Coast $1,500.00**

**All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance**

914-251-WINE

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Website: www.wideutsch.com

# LA FRANCESCA - *North East Only*

## *FYE2010 Price List - Effective January 15, 2009*

**Approved 01/16/2009**

| January 15, 2009 | BTLS | SIZE | VTG | 2009 CIF East - Ports | 2009 FOB New Jersey | UPC CODE |
|---|---|---|---|---|---|---|
| **WHITE WINES** | | | | | | |
| PINOT GRIGIO GARGANEGA | 12 | 750 | 2008 | $43.00 | N/A | 031259 01389 3 |
| | 6 | 1.5 | 2008 | $38.00 | N/A | 031259 01390 9 |
| | | | | | | |
| PINOT GRIGIO | 12 | 750 | 2008 | $50.00 | N/A | 031259 00106 7 |
| | 6 | 1.5 | 2008 | $43.50 | N/A | 031259 00107 4 |
| | | | | | | |
| **RED WINES** | | | | | | |
| LA FRANCESCA MERLOT | 12 | 750 | 2008 | $43.00 | N/A | 031259 00384 9 |
| | 6 | 1.5 | 2008 | $38.00 | N/A | 031259 00384 9 |
| *Close out* | 6 | 1.5 | 2005 | | $23.00 | 031259 00384 9 |
| | | | | | | |
| CABERNET SAUVIGNON *Close out* | 12 | 750 | 2005 | | $25.00 | 031259 00384 9 |
| | | | | | | |
| PINOT NOIR *Close out* | 6 | 1.5 | 2005 | | $30.00 | 031259 00384 9 |

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**FOB Western Carriers, NJ**
**Payment terms are 30 days from Bill of Lading**

**CIF PORT OF ENTRY EAST:**
**New York, Baltimore, Boston & Philadelphia**

**Payment terms are 60 Days from Bill of Lading**
**Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00**
**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00**

**All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance**

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# HOB NOB

## *2009 PRICE LIST - Effective February 1st, 2008*

Approved / /

| April 7, 2009 | BTLS | SIZE | VTG | 2009 EX - CELLAR | CIF - EAST & GULF COAST | CIF - WEST COAST PORT A | CIF - WEST COAST PORT B | CIF - WEST COAST PORT C | FOB WESTERN NJ & CA | UPC |
|---|---|---|---|---|---|---|---|---|---|---|
| **WHITE WINES** | | | | | | | | | | |
| CHARDONNAY | 12 | 750 | 2006/07/08 | $59.96 | $62.00 | $63.08 | $63.56 | $67.52 | $69.00 | 0 31259 02714 2 |
| | | | | | | | | | | |
| **RED WINES** | | | | | | | | | | |
| CABERNET SAUVIGNON ***- NEW -*** | 12 | 750 | 2007 | $59.96 | $62.00 | $63.08 | $63.56 | $67.52 | $69.00 | 0 31259 02716 6 |
| | | | | | | | | | | |
| MERLOT | 12 | 750 | 2006/07/08 | $59.96 | $62.00 | $63.08 | $63.56 | $67.52 | $69.00 | 0 31259 02716 6 |
| | | | | | | | | | | |
| PINOT NOIR | 12 | 750 | 2006/07/08 | $59.96 | $62.00 | $63.08 | $63.56 | $67.52 | $69.00 | 0 31259 02717 3 |
| | | | | | | | | | | |
| SHIRAZ | 12 | 750 | 2006/07/08 | $59.96 | $62.00 | $63.08 | $63.56 | $67.52 | $69.00 | 0 31259 02718 0 |

**CIF TERMS:**
HobNob may be pooled with other Duboeuf orders, *but must be placed on a separate PO.*
WJD will invoice all HobNob orders
C.I.F. USA PORT
PAYABLE 75 DAYS EXCELLARS
Orders should be in pallet quantity per SKU:
Pinot Noir and Chardonnay = 55 Cs per pallet
Cabernet, Merlot and Shiraz = 65 Cs per pallet

"Thermal Blanket Charge $300-$350 may apply"
**Reefer surcharge: $1,600.00 to $1,800.00** **Port of LA Congestion Surcharge $200 - $400 may apply**

**WESTERN TERMS**
FOB 30 DAYS

**CIF PORTS OF ENTRY:**
**East Coast Ports**
New York, Baltimore, Boston, Norfolk, Jacksonville, & Miami

**Gulf Ports**
New Orleans & Houston
**CIF PORTS OF ENTRY WEST**
Port A: Los Angeles, San Francisco, Oakland; Port B: Seattle; Port C: Honolulu.

**EX CELLAR TERMS:**
Minimum quantity 330 cs
Maximum 6 SKU's per order
**PAYABLE 75 DAYS EXCELLARS**
Order minimun 330 cs/ SKU min 10 cs

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# ESSER WINES

## 2010FYE Price List-*Effective April 1st,2009*

**Approved 1/21/09**

| **January 21, 2009** | **VT** | **Size** | **Btl/cs** | **2009 FOB CA** | **UPC** |
|---|---|---|---|---|---|
| **ESSER CELLARS** | | | | | |
| | | | | | |
| CABERNET SAUVIGNON | 2006 | 750 | 12 | $61.00 | 0 11443 22041 2 |
| | 2007 | 750 | 12 | $61.00 | 0 11443 22041 2 |
| CHARDONNAY | 2006 | 750 | 12 | $61.00 | 0 11443 22040 5 |
| | 2007 | 750 | 12 | $61.00 | 0 11443 22040 5 |
| MERLOT | 2006 | 750 | 12 | $61.00 | 0 11443 22042 9 |
| | 2007 | 750 | 12 | $61.00 | 0 11443 22042 9 |
| ZINFANDEL | 2005 | 750 | 12 | $61.00 | 0 11443 22044 3 |
| PINOT NOIR | 2006 | 750 | 12 | $97.00 | 0 11443 22045 0 |
| | 2007 | 750 | 12 | $97.00 | 0 11443 22045 0 |
| | 2008 | 750 | 12 | $118.00 | 0 11443 22045 0 |
| | | | | | |

***Pick up address:***

Greenfield Wine Co.
205 Jim Oswald Way
American Canyon, CA 94503
Contact: Jennifer Rasler
Tel: (707) 552-5199 Ext 203

Please send orders to Jennifer - orders@greenfieldwine.com with a copy to Connie - cg@essercellars.com

**Payment terms: 30 days**

**Palletization:** 56 cs per pallet, 4 layers of 14 cs

914-251-WINE

FAX 914-251-0283

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# LIONELLO MARCHESI

## *FYE2010 Price List - Effective 04/01/2009*

Approved 1/16/2009

| January 14, 2005 | VT | Size | Btls per case | Release Date | 2009 F.O.B. GORI Whs Livorno, Italy | CIF East (Ports A) & Gulf Coast | CIF East - Ports B | CIF West Coast Port A | CIF West Coast Port B | FOB Western, CA & NJ | UPC |
|---|---|---|---|---|---|---|---|---|---|---|---|
| **Castello di Monastero** | | | | | | | | | | | |
| Sangiovese | 2005 | 750 | 12 | ***Current*** | $67.40 | $68.00 | $68.30 | $69.15 | $69.55 | $75.40 | 682065020713 |
| | 2006 | 750 | 12 | ***TBD*** | $67.40 | $68.00 | $68.30 | $69.15 | $69.55 | $75.40 | 682065020713 |
| | | | | | | | | | | | |
| Chianti Superiore | 2005 | 750 | 12 | ***Current*** | $85.40 | $86.00 | $86.30 | $87.15 | $87.55 | $93.40 | 682065020614 |
| ***DI ONLY 50 CS MIN PER ORDER*** | 2005 | 375 | 24 | ***Current*** | $104.40 | $105.00 | $105.30 | $106.15 | $106.55 | N/A | 682065020676 |
| | 2006 | 750 | 12 | ***TBD*** | $85.40 | $86.00 | $86.30 | $87.15 | $87.55 | $93.40 | 682065020614 |
| ***DI ONLY 50 CS MIN PER ORDER*** | 2006 | 375 | 24 | ***TBD*** | $104.40 | $105.00 | $105.30 | $106.15 | $106.55 | N/A | 682065020676 |
| | | | | | | | | | | | |
| Chianti Classico | 2005 | 750 | 12 | ***Current*** | $116.40 | $117.00 | $117.30 | $118.15 | $118.55 | $124.40 | 682065010417 |
| | 2006 | 750 | 12 | ***TBD*** | $116.40 | $117.00 | $117.30 | $118.15 | $118.55 | $124.40 | 682065010417 |
| ***DI ONLY 50 CS MIN PER ORDER*** | 2006 | 375 | 24 | ***Current*** | $128.90 | $129.50 | $129.80 | $130.65 | $131.05 | N/A | 682065020478 |
| | 2007 | 750 | 12 | ***TBD*** | $116.40 | $117.00 | $117.30 | $118.15 | $118.55 | $124.40 | 682065010417 |
| ***DI ONLY 50 CS MIN PER ORDER*** | 2007 | 375 | 24 | ***TBD*** | $128.90 | $129.50 | $129.80 | $130.65 | $131.05 | N/A | 682065020478 |
| | | | | | | | | | | | |
| Chianti Classico Riserva | 2003 | 750 | 12 | ***Current*** | $214.40 | $215.00 | $215.30 | $216.15 | $216.55 | $222.40 | 682065990511 |
| | 2004 | 750 | 12 | ***TBD*** | $214.40 | $215.00 | $215.30 | $216.15 | $216.55 | $222.40 | 682096990511 |
| | | | | | | | | | | | |
| Infinito Rosso Di Toscana | 2003 | 750 | 6 | ***Current*** | $161.40 | $162.00 | $162.30 | $163.15 | $163.55 | $169.40 | 682065001101 |
| | 2004 | 750 | 6 | ***TBD*** | $161.40 | $162.00 | $162.30 | $163.15 | $163.55 | $169.40 | 682065001101 |
| | | | | | | | | | | | |
| Lunanuova Vin Santo ***close out*** | 1999 | 500 | 6 | | N/A | N/A | N/A | N/A | N/A | $120.00 | 682065971282 |
| ***close out*** | 2000 | 500 | 6 | | N/A | N/A | N/A | N/A | N/A | $120.00 | 682065991280 |
| | 2001 | 500 | 6 | | $213.40 | $214.00 | $214.30 | $215.15 | $215.55 | $221.40 | 682065991280 |
| | 2002 | 500 | 6 | | $213.40 | $214.00 | $214.30 | $215.15 | $215.55 | $221.40 | 682065991280 |
| **Coldisole** | | | | | | | | | | | |
| Brunello di Montalcino | 2003 | 750 | 6 | ***Current*** | $179.40 | $180.00 | $180.30 | $181.15 | $181.55 | $187.40 | 682065990108 |
| | 2004 | 750 | 6 | ***TBD*** | $179.40 | $180.00 | $180.30 | $181.15 | $181.55 | $187.40 | 682065990108 |
| | | | | | | | | | | | |
| Brunello di Montalcino Riserva | 2001 | 750 | 6 | ***Current*** | $293.40 | $294.00 | $294.30 | $295.15 | $295.55 | $301.40 | 682065010202 |
| | 2003 | 750 | 6 | ***TBD*** | $293.40 | $294.00 | $294.30 | $295.15 | $295.55 | $301.40 | 682065010202 |
| | | | | | | | | | | | |
| Rosso di Montalcino | 2006 | 750 | 6 | ***Current*** | $77.40 | $78.00 | $78.30 | $79.15 | $79.55 | $85.40 | 682065010301 |
| | 2007 | 750 | 6 | ***TBD*** | $77.40 | $78.00 | $78.30 | $79.15 | $79.55 | $85.40 | 682065010301 |
| **Poggio Alle Sughere** | | | | | | | | | | | |
| Morellino Di Scansano | 2006 | 750 | 12 | ***Current*** | $103.40 | $104.00 | $104.30 | $105.15 | $105.55 | $111.40 | 682065028115 |
| | 2007 | 750 | 12 | ***TBD*** | $103.40 | $104.00 | $104.30 | $105.15 | $105.55 | $111.40 | 682065028115 |
| | | | | | | | | | | | |
| Splendido | 2001 | 750 | 6 | | $161.40 | $162.00 | $162.30 | $163.15 | $163.55 | $169.40 | 682065018307 |
| | 2003 | 750 | 6 | | $161.40 | $162.00 | $162.30 | $163.15 | $163.55 | $169.40 | 682065018307 |

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**Payment terms are 30 days from Bill of Lading**

Reefer surcharge: $1,350.00 Charges:
All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance

CIF PORT OF ENTRY EAST & GULF PORTS
East Ports: Ports A = New York, Charleston, Savannah, Miami & Norfolk
East Ports: Ports B = Boston, Philadelphia, Baltimore & Jacksonville
Gulf Ports: Houston & New Orleans
West Coast Ports: Los Angeles & Oakland
Los Angeles Congestion Surcharge $150.00 to $300.00 may apply
West Coast Port B: Seattle & Portland

Payment terms are 60 Days from Bill of Lading

Thermal Blanket Chages: $350.00
Palletization Charges: $200.00 - $300.00
Slip Sheet Charges: $80.00

914-251-WINE

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Website: www.wjdeutsch.com

# Pierre Sparr

## *FYE2010 Price List - Effective 04/01/2009*

Approved

| January 15, 2009 | SIZE | VT | Availability | 2009 FOB FRANCE | 2009 FOB WESTERN, NJ | UPC |
|---|---|---|---|---|---|---|
| **CREMANT D'ALSACE** | | | | | | |
| Reserve | 6/750 | NV | | $47.50 | $57.50 | 0 97871 00032 1 |
| | | | | | | |
| Rose | 6/750 | NV | | $47.50 | $57.50 | 0 97871 00165 6 |
| | | | | | | |
| Dynastie | 6/750 | 2004 | | $62.50 | $72.50 | 0 97871 00022 2 |
| | | | | | | |
| **Methode Traditionnelle** | | | | | | |
| Marquis De Perlade | 12/750 | NV | | $63.50 | $80.25 | 0 97871 00173 1 |
| | | | | | | |
| **Sensuous** | | | | | | |
| Pinot Noir Red Silk | 12/750 | 2006 | ***Current*** | $88.50 | $98.50 | 7 22455 02717 2 |
| | 12/750 | 2007 | ***TBD*** | $88.50 | $98.50 | 7 22455 02717 2 |
| | | | | | | |
| Riesling Extrem | 12/750 | 2006 | ***Current*** | $76.50 | $86.50 | 7 22455 01417 1 |
| | 12/750 | 2007 | ***TBD*** | $76.50 | $86.50 | 7 22455 01417 1 |
| | 12/750 | 2008 | ***TBD*** | $76.50 | $86.50 | 7 22455 01417 1 |
| | | | | | | |
| **Selection Sparr ("Yellow Labels) Former Carte D'Or** | | | | | | |
| Riesling | 12/750 | 2007 | ***Current*** | $77.00 | $87.00 | 0 97871 00043 7 |
| | 12/750 | 2008 | ***TBD*** | $77.00 | $87.00 | 0 97871 00043 7 |
| | 24/375 | 2007 | ***Current*** | $101.00 | $111.00 | 0 97871 00443 5 |
| | 24/375 | 2008 | ***TBD*** | $101.00 | $111.00 | 0 97871 00443 5 |
| | | | | | | |
| Pinot Gris | 12/750 | 2006 | | N/A | $111.00 | 0 97871 00080 2 |
| | 12/750 | 2007 | ***Current*** | $101.00 | $111.00 | 0 97871 00080 2 |
| | 12/750 | 2008 | ***TBD*** | $101.00 | $111.00 | 0 97871 00080 2 |
| | 24/375 | 2007 | ***Current*** | $125.50 | N/A | 0 97871 00480 0 |
| | 24/375 | 2008 | ***TBD*** | $125.50 | N/A | 0 97871 00480 0 |
| | | | | | | |
| Gewurztraminer | 12/750 | 2007 | ***Current*** | $101.00 | $111.00 | 0 97871 00163 2 |
| | 12/750 | 2008 | ***TBD*** | $101.00 | $111.00 | 0 97871 00163 2 |
| | 24/375 | 2007 | ***Current*** | $125.50 | N/A | 0 97871 00463 3 |
| | 24/375 | 2008 | ***TBD*** | $125.50 | N/A | 0 97871 00463 3 |
| | | | | | | |
| **Selection Reserve** | | | | | | |
| Pinot Blanc | 12/750 | 2007 | ***Current*** | $76.50 | $86.50 | 0 97871 00098 7 |
| | 12/750 | 2008 | ***TBD*** | $76.50 | $86.50 | 0 97871 00098 7 |
| | 24/375 | 2007 | ***Current*** | $88.50 | N/A | 0 97871 00403 9 |
| | 24/375 | 2008 | ***TBD*** | $88.50 | N/A | 0 97871 00403 9 |

# Pierre Sparr

## *FYE2010 Price List - Effective 04/01/2009*

Approved

| January 15, 2009 | SIZE | VT | Availability | 2009 FOB FRANCE | 2009 FOB WESTERN, NJ | UPC |
|---|---|---|---|---|---|---|
| | | | | | | |
| Alsace One | 12/750 | 2007 | ***Current*** | $70.50 | $80.50 | 0 97871 00200 4 |
| | 12/750 | 2008 | ***TBD*** | $70.50 | $80.50 | 0 97871 00200 4 |
| | | | | | | |
| Riesling | 12/750 | 2007 | ***Current*** | $107.00 | $117.00 | 0 97871 00164 9 |
| | 12/750 | 2008 | ***TBD*** | $107.00 | $117.00 | 0 97871 00164 9 |
| | 24/375 | 2007 | ***Current*** | $125.50 | N/A | 0 97871 00464 0 |
| | 24/375 | 2008 | ***TBD*** | $125.50 | N/A | 0 97871 00464 0 |
| | | | | | | |
| Pinot Gris | 12/750 | 2006 | | N/A | $129.50 | 0 97871 00029 1 |
| | 12/750 | 2007 | ***Current*** | $119.50 | $129.50 | 0 97871 00202 8 |
| | 12/750 | 2008 | ***TBD*** | $119.50 | $129.50 | 0 97871 00202 8 |
| ***Close out*** | 24/375 | 2005 | | N/A | $110.00 | 0 97871 00151 9 |
| | 24/375 | 2006 | | N/A | $148.00 | 0 97871 00151 9 |
| | 24/375 | 2007 | ***Current*** | $138.00 | $148.00 | 0 97871 00151 9 |
| | 24/375 | 2008 | ***TBD*** | $138.00 | $148.00 | 0 97871 00151 9 |
| | | | | | | |
| Gewurztraminer | 12/750 | 2006 | | N/A | $129.50 | 0 97871 00031 4 |
| | 12/750 | 2007 | ***Current*** | $119.50 | $129.50 | 0 97871 00031 4 |
| | 24/375 | 2006 | ***Current*** | $138.00 | N/A | 0 97871 00201 1 |
| | 24/375 | 2007 | ***TBD*** | $138.00 | N/A | 0 97871 00201 1 |
| | | | | | | |
| **Selection Sparr Prestige** | | | | | | |
| Pinot Noir | 12/750 | 2003 | ***Current*** | $175.00 | $185.00 | 0 97871 00047 5 |
| | 12/750 | 2004 | ***TBD*** | $175.00 | N/A | 0 97871 00047 5 |
| | | | | | | |
| Pinot Gris ***Close out*** | 12/750 | 2000 | | N/A | $114.00 | 0 97871 00053 6 |
| | 12/750 | 2004 | ***Current*** | $175.00 | N/A | |
| | | | | | | |
| **Les Lieux-Dits Estates** | | | | | | |
| Riesling Altenberg | 12/750 | 2003 | | $175.00 | N/A | 0 97871 00226 4 |
| | | | | | | |
| **Les Grand Crus (Former Collection Series)** | | | | | | |
| Riesling Brand | 12/750 | 2004 | | $230.00 | N/A | 0 97871 00229 5 |
| | | | | | | |
| Pinot Gris Brand | 12/750 | 2003 | ***Current*** | $230.00 | N/A | 0 97871 00230 1 |
| | 12/750 | 2004 | ***TBD*** | $230.00 | N/A | 0 97871 00230 1 |
| | | | | | | |
| Riesling Schoenenbourg | 12/750 | 2003 | | $230.00 | N/A | 0 97871 00069 7 |
| | | | | | | |
| Riesling Mambourg | 12/750 | 2002 | | N/A | $205.00 | 0 97871 00168 7 |
| | | | | | | |
| Gewurztraminer Mambourg | 12/750 | 2000 | | N/A | $190.00 | 0 97871 00218 9 |
| | 12/750 | 2002 | | N/A | $205.00 | 0 97871 00218 9 |
| | 12/750 | 2004 | ***Current*** | $230.00 | N/A | 0 97871 00218 9 |
| | 12/750 | 2006 | ***TBD*** | $230.00 | N/A | 0 97871 00218 9 |
| | | | | | | |
| Pinot Gris Mambourg | 12/750 | 2002 | | N/A | $205.00 | 0 97871 00097 0 |
| | 12/750 | 2004 | ***Current*** | $230.00 | N/A | 0 97871 00097 0 |
| | 12/750 | 2006 | ***TBD*** | $230.00 | N/A | 0 97871 00097 0 |
| | | | | | | |

# Pierre Sparr

## *FYE2010 Price List - Effective 04/01/2009*

Approved

| January 15, 2009 | SIZE | VT | Availability | 2009 FOB FRANCE | 2009 FOB WESTERN, NJ | UPC |
|---|---|---|---|---|---|---|
| Gewurztraminer Sporen | 12/750 | 2003 | | N/A | $252.50 | 0 97871 00223 3 |
| | 12/750 | 2004 | ***Current*** | $242.50 | N/A | 0 97871 00223 3 |
| | 12/750 | 2005 | ***TBD*** | $242.50 | N/A | 0 97871 00223 3 |
| | | | | | | |
| **Les Vendages Tardives-Late Harvest** | | | | | | |
| Riesling | 12/500 | 2005 | | $231.00 | $241.00 | 0 97871 06045 5 |
| | | | | | | |
| Pinot Gris | 12/750 | 2005 | | $231.00 | $241.00 | |
| | | | | | | |
| Gewurztraminer ***Close out*** | 12/750 | 2002 | | N/A | $175.00 | 0 97871 06085 5 |
| | 12/500 | 2006 | ***Current*** | $231.00 | N/A | 0 97871 06085 1 |
| | 12/500 | 2007 | ***TBD*** | $231.00 | N/A | 0 97871 06085 1 |
| | | | | | | |
| **Unforgettable Treasures (Selection Des Grains Nobles-Noble Rot Wines)** | | | | | | |
| Gewurztraminer ***Close out*** | 12/375 | 1998 | | N/A | $250.00 | |
| | | | | | | |
| Pinot Gris | 12/375 | 2005 | | $347.00 | N/A | 0 97871 00486 2 |
| | | | | | | |

***TERMS:***

***1. Ex-Cellars France, Net 60 Days***

***2. FOB New Jersey Warehouse, Net 30 Days***

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# SAUVION

## *FYE2010 Price List - Effective April 1st, 2009*

Approved 01/16/2009

| January 15, 2009 | | Vintage | 2009 EX-CELLARS FRANCE Less than 50 CS | 2009 EX-CELLARS FRANCE Greater than 50 CS | 2009 FOB NEW JERSEY Less than 10 CS | 2009 FOB NEW JERSEY Greater than 10 CS | UPC |
|---|---|---|---|---|---|---|---|
| **LOIRE VALLEY PRESENTATION WINES** | | | | | | | |
| **WHITES** | | | | | | | |
| MUSCADET SEVRE et MAINE | 12/750 | 2007 | 70.00 | 59.00 | 80.00 | 69.00 | 086368606337 |
| | | | | | | | |
| VOUVRAY A.O.C. | 12/750 | 2007 | 82.50 | 64.00 | 92.50 | 74.00 | 086368688432 |
| | 12/750 | 2008 | 82.50 | 64.00 | 92.50 | 74.00 | 086368688432 |
| | | | | | | | |
| SANCERRE A.O.C. | 12/750 | 2007 | 168.50 | 168.50 | 178.50 | 178.50 | 086368677436 |
| | | | | | | | |
| POUILLY FUME A.O.C. | 12/750 | 2007 | 181.00 | 156.50 | 191.00 | 166.50 | 086368680337 |
| | | | | | | | |
| TOURAINE | 12/750 | 2006 | 76.50 | 58.00 | 86.50 | 68.00 | 086368655038 |
| | 12/750 | 2007 | 76.50 | 58.00 | 86.50 | 68.00 | 086368655038 |
| | | | | | | | |
| **REDS** | | | | | | | |
| ST. NICOLAS DE BOURGUEIL | 12/750 | 2006 | 101.00 | 82.50 | 111.00 | 92.50 | 086368644933 |
| | 12/750 | 2007 | 101.00 | 82.50 | 111.00 | 92.50 | 086368644933 |
| | | | | | | | |
| ANJOU A.O.C. | 12/750 | 2006 | 82.50 | 64.00 | 92.50 | 74.00 | 086368671137 |
| | 12/750 | 2007 | 82.50 | 64.00 | 92.50 | 74.00 | 086368671137 |
| | | | | | | | |
| CHINON | 12/750 | 2007 | 88.50 | 71.00 | 98.50 | 81.00 | 086368649037 |
| | 12/750 | 2008 | 88.50 | 71.00 | 98.50 | 81.00 | 086368649037 |
| | | | | | | | |
| SAUMUR CHAMPIGNY | 12/750 | 2007 | 101.00 | 82.50 | 111.00 | 92.50 | |
| | 12/750 | 2008 | 101.00 | 82.50 | 111.00 | 92.50 | |
| | | | | | | | |
| **ROSE** | | | | | | | |
| ROSE D'ANJOU A.O.C. | 12/750 | 2007 | 70.00 | 58.00 | 80.00 | 68.00 | 086368667031 |
| | 12/750 | 2008 | 70.00 | 58.00 | 80.00 | 68.00 | 086368667031 |
| | | | | | | | |
| ***PLEASE NOTE THE ABOVE PALLET PRICES ARE NET*** | | | | | | | |
| | | | | | | | |
| **MUSCADET SEVRE & MAINE AOC** | | | | | | | |
| HAUT CULTURE CARDINAL RICHARD sur lie | 12/750 | 2006 | 114.00 | 114.00 | 124.00 | 124.00 | 086368609031 |
| | 12/750 | 2007 | 114.00 | 114.00 | 124.00 | 124.00 | 086368609031 |
| | | | | | | | |
| "HAUTE CULTURE" Chateau du Cleray | 12/750 | 2006 | 88.50 | 88.50 | 98.50 | 98.50 | 086368612536 |
| | 12/750 | 2007 | 88.50 | 88.50 | 98.50 | 98.50 | 086368612536 |
| | | | | | | | |
| SAUVION DU CLERAY SUR LIE | 12/750 | 2007 | 65.00 | 65.00 | 75.00 | 75.00 | 086368610532 |
| | | | | | | | |
| CARTE D'OR SUR LIE Sauvion | 12/750 | 2006 | 65.00 | 65.00 | N/A | N/A | 086368608539 |
| | 12/750 | 2007 | 65.00 | 65.00 | N/A | N/A | 086368608539 |
| | | | | | | | |
| **AOC** | | | | | | | |
| MUSCADET LES ORMEAUX | 12/750 | 2006 | 64.00 | 64.00 | N/A | N/A | 086368600236 |
| | 12/750 | 2007 | 64.00 | 64.00 | N/A | N/A | 086368600236 |
| | | | | | | | |

# SAUVION

## *FYE2010 Price List - Effective April 1st, 2009*

Approved 01/16/2009

| January 15, 2009 | | Vintage | 2009 EX-CELLARS FRANCE Less than 50 CS | 2009 EX-CELLARS FRANCE Greater than 50 CS | 2009 FOB NEW JERSEY Less than 10 CS | 2009 FOB NEW JERSEY Greater than 10 CS | UPC |
|---|---|---|---|---|---|---|---|
| **VIN DE TABLE (NON VINTAGE)** | | | | | | | |
| CLER BLANC | 12/750 | NV | 45.50 | 45.50 | 55.50 | N/A | 086368630530 |
| | 6/1.5 | NV | 42.50 | 42.50 | 52.50 | N/A | 086368630516 |
| | 12/1L | NV | 51.50 | 51.50 | 61.50 | N/A | 086368630523 |
| | | | | | | | |
| **VIN DE LOIRE BLANC** | | | | | | | |
| SANCERRE "Les Fondettes" E.B. | 12/750 | 2007 | 168.50 | 168.50 | 178.50 | 178.50 | 086368676736 |
| | | | | | | | |
| POUILLY FUME AOC "Les Ombelles" E.B. | 12/750 | 2006 | 176.00 | 176.00 | N/A | N/A | 086368679638 |
| | 12/750 | 2007 | 176.00 | 176.00 | N/A | N/A | 086368679638 |
| | | | | | | | |
| **VINS ROUGE DU VA DE LOIRE** | | | | | | | |
| ST NICOLAS DE BOURGUEIL "Puy Bel Abord" E.B. | 12/750 | 2006 | 88.50 | 88.50 | N/A | N/A | 086368645039 |
| | 12/750 | 2007 | 88.50 | 88.50 | N/A | N/A | 086368645039 |
| | | | | | | | |
| CHINON AOC "LES ROCHES CACHEES" EB | 12/750 | 2006 | 82.50 | 82.50 | N/A | N/A | 086368648238 |
| | 12/750 | 2007 | 82.50 | 82.50 | N/A | N/A | 086368648238 |
| | | | | | | | |
| SAUMUR CHAMPIGNY AOC "GRAVIERES DU ROY" EB | 12/750 | 2006 | 95.00 | 95.00 | N/A | N/A | 086368651030 |
| | 12/750 | 2007 | 95.00 | 95.00 | N/A | N/A | 086368651030 |
| | | | | | | | |
| ANJOU ROUGE AOC "CHEMIN DE SAULES" EB | 12/750 | 2006 | 70.00 | 70.00 | N/A | N/A | 086368671830 |
| | 12/750 | 2007 | 70.00 | 70.00 | N/A | N/A | 086368671830 |
| | | | | | | | |

** Sancerre & Pouilly Fume = CANNOT GUARANTEE PRICES & AVAILABILITY ALL ALONG YEAR 2009

***TERMS:***

***1. EX-CELLARS FRANCE NET 60 DAYS***

***2. WESTERN CARRIERS NET 30 DAYS***

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# Quinta Do Vale Meao Red Wines from THE DOURO

Approved

| 6/3/2009 | | VT | Size | Btl/CS | 2009 FOB Ex-Cellar | 2009 FOB Western, NJ | UPC |
|---|---|---|---|---|---|---|---|
| **Douro** | | | | | | | |
| ***All Red Wines are Allocated*** | | | | | | | |
| Quinta do Vale Meao Douro Red (wooden case) | Sold Out | 2006 | 6 | 750 | $ 220.00 | $230.00 | 0 31259 02061 7 |
| Quinta do Vale Meao Douro Red (wooden case) | Sold Out | 2006 | 1 | 1.5 | $ 81.00 | $91.00 | 0 31259 02059 4 |
| Meandro Douro Red | | 2006 | 6 | 750 | $ 66.00 | $76.00 | 0 31259 03136 1 |
| Meandro Douro Red | | 2006 | 1 | 1.5 | $ 26.00 | $36.00 | 0 31259 03153 8 |
| Meandro Douro Red | Release TBD | 2007 | 6 | 750 | $ 66.00 | $76.00 | 0 31259 03244 3 |
| Quinta do Vale Meao Vintage Porto *(wooden case)* | | 2001 | 6 | 750 | $ 166.00 | N/A | 0 31259 01289 6 |
| Quinta do Vale Meao Vintage Porto *(wooden case)* | | 2002 | 6 | 750 | $ 166.00 | N/A | 0 31259 01289 6 |
| Quinta do Vale Meao Vintage Porto *(wooden case)* | ETA Western Sept '09 | 2007 | 6 | 750 | $ 166.00 | $172.00 | 0 31259 03248 1 |

*Minimum shipping quantity is 1 pallet*

***Pallet configuration:***

Quinta do Vale Wines = 65 cs / pallet
Quinta do Vale Porto = 65 cs / pallet
Meandro Douro = 77 cs / pallet

***Terms:***

FOB Oporto - Portugal
60 days from shipment

914-251-WINE

FAX 914-251-0283

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# Casella - Australia

## U.S. Distributors

## FYE2010 Price List - *Effective 04/01/2009*

***2009 New Port Assignments***

**CIF EAST & GULF PORTS:**
**(A)** New York, Philadelphia, Norfolk, Charleston, Savannah, Miami, Houston & New Orleans
**(B)** Boston & Baltimore

**CIF WEST COAST PORTS:**
Los Angeles, Oakland, Portland, Seattle & Honolulu

Approved

| January 16, 2009 | Vintage | Unit Size | Case Pack | 2009 CIF EAST COAST (A) | 2009 CIF EAST COAST (B) | 2009 CIF AUSTRALIA WEST COAST | 2009 FOB WESTERN, NJ & CA | UPC |
|---|---|---|---|---|---|---|---|---|
| **YELLOW TAIL** | | | | | | | | |
| Chardonnay * | 2007 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00892 9 |
| * | 2007 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00893 6 |
| * | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00892 9 |
| * | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00893 6 |
| * | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00892 9 |
| * | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00893 6 |
| | | | | | | | | |
| Shiraz * | 2007 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00894 3 |
| * | 2007 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00895 0 |
| * | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00894 3 |
| * | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00895 0 |
| * | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00894 3 |
| * | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00895 0 |
| | | | | | | | | |
| Merlot * | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00922 3 |
| * | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00923 0 |
| * | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00922 3 |
| * | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00923 0 |
| | | | | | | | | |
| Cabernet Sauvignon * | 2007 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00945 2 |
| * | 2007 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00946 9 |
| * | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00945 2 |
| * | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00946 9 |
| * | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00945 2 |
| * | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00946 9 |
| | | | | | | | | |
| Shiraz Cabernet * | 2007 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00954 4 |
| * | 2007 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00955 1 |
| * | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00954 4 |
| * | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00955 1 |
| * | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 00954 4 |
| * | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 00955 1 |
| | | | | | | | | |

# Casella - Australia

## U.S. Distributors

## FYE2010 Price List - *Effective 04/01/2009*

***2009 New Port Assignments***

**CIF EAST & GULF PORTS:**
**(A)** New York, Philadelphia, Norfolk, Charleston, Savannah, Miami, Houston & New Orleans
**(B)** Boston & Baltimore

**CIF WEST COAST PORTS:**
Los Angeles, Oakland, Portland, Seattle & Honolulu

**Approved**

| January 16, 2009 | Vintage | Unit Size | Case Pack | 2009 CIF EAST COAST (A) | 2009 CIF EAST COAST (B) | 2009 CIF AUSTRALIA WEST COAST | 2009 FOB WESTERN, NJ & CA | UPC |
|---|---|---|---|---|---|---|---|---|
| Cabernet Merlot ***Close out*** | 2005 | 750ml | 12 | N/A | N/A | N/A | $30.00 | 0 31259 01404 3 |
| | 2007 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01404 3 |
| * | 2007 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01405 0 |
| | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01404 3 |
| * | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01405 0 |
| | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01404 3 |
| * | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01405 0 |
| | | | | | | | | |
| Pinot Grigio | 2007 | 750ml | 12 | $42.45 | $42.80 | $42.15 | $49.85 | 0 31259 00971 1 |
| | 2008 | 750ml | 12 | $42.45 | $42.80 | $42.15 | $49.85 | 0 31259 00971 1 |
| * | 2008 | 1.5L | 6 | $40.95 | $41.30 | $40.65 | $48.35 | 0 31259 00972 8 |
| | 2009 | 750ml | 12 | $42.45 | $42.80 | $42.15 | $49.85 | 0 31259 00971 1 |
| * | 2009 | 1.5L | 6 | $40.95 | $41.30 | $40.65 | $48.35 | 0 31259 00972 8 |
| | | | | | | | | |
| Pinot Noir | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01849 2 |
| | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01849 2 |
| | | | | | | | | |
| Sauvignon Blanc ***- NEW-*** | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 03235 1 |
| | | | | | | | | |
| Shiraz Grenache ***Close Out*** | 2005 | 1.5L | 6 | N/A | N/A | N/A | $30.00 | 0 31259 01407 4 |
| * | 2007 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01406 7 |
| * | 2007 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01407 4 |
| * | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01406 7 |
| * | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01407 4 |
| * | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01406 7 |
| * | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01407 4 |
| | | | | | | | | |
| Riesling | 2006 | 1.5L | 6 | N/A | N/A | N/A | $45.35 | 0 31259 01869 0 |
| | 2007 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01869 0 |
| | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01733 4 |
| | 2008 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01869 0 |
| | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01733 4 |
| | 2009 | 1.5L | 6 | $37.95 | $38.30 | $37.65 | $45.35 | 0 31259 01869 0 |
| | | | | | | | | |
| Rose | 2007 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01850 8 |
| | 2008 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01850 8 |
| | 2009 | 750ml | 12 | $39.45 | $39.80 | $39.15 | $46.85 | 0 31259 01850 8 |
| | | | | | | | | |
| *** Items available in Tray Packs** | | | | | | | | |

# Casella - Australia

## U.S. Distributors

## FYE2010 Price List - *Effective 04/01/2009*

***2009 New Port Assignments***

**CIF EAST & GULF PORTS:**
**(A)** New York, Philadelphia, Norfolk, Charleston, Savannah, Miami, Houston & New Orleans
**(B)** Boston & Baltimore

**CIF WEST COAST PORTS:**
Los Angeles, Oakland, Portland, Seattle & Honolulu

| Approved | | | | 2009 | | | | |
|---|---|---|---|---|---|---|---|---|
| **January 16, 2009** | **Vintage** | **Unit Size** | **Case Pack** | **CIF EAST COAST (A)** | **CIF EAST COAST (B)** | **CIF AUSTRALIA WEST COAST** | **FOB WESTERN, NJ & CA** | **UPC** |
| **YELLOW TAIL "THE RESERVE"** | | | | | | | | |
| Chardonnay ***Close Out*** | 2005 | 750ml | 12 | N/A | N/A | N/A | $50.00 | 0 31259 01157 8 |
| | 2006 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01157 8 |
| | 2007 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01157 8 |
| | 2008 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01157 8 |
| | | | | | | | | |
| Shiraz | 2007 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01158 5 |
| | 2008 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01158 5 |
| | | | | | | | | |
| Pinot Grigio | 2007 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01236 0 |
| | 2008 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01236 0 |
| | | | | | | | | |
| Merlot ***Close Out*** | 2005 | 750ml | 12 | N/A | N/A | N/A | $50.00 | 0 31259 01475 3 |
| | 2006 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01475 3 |
| | 2007 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01475 3 |
| | 2008 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01475 3 |
| | | | | | | | | |
| Cabernet Sauvignon | 2006 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01474 6 |
| | 2007 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01474 6 |
| | 2008 | 750ml | 12 | $70.35 | $70.70 | $70.05 | $77.75 | 0 31259 01474 6 |
| | | | | | | | | |
| **YELLOW TAIL SPARKLING - *NEW* -** | | | | | | | | |
| Sparkling | NV | 750ml | 12 | 50.00 | 50.35 | 49.70 | 65.00 | 0 31259 01476 0 |
| Sparkling Rose | NV | 750ml | 12 | 50.00 | 50.35 | 49.70 | 65.00 | 0 31259 03073 9 |

**PAYMENT TERMS:**

1. Prices are CIF Port of Entry;
2. Payment terms are 60 Days from Bill of Lading
3. FOB Western Carriers, New Jersey = Payment terms are 30 days from Bill of Lading

914-251-WINE FAX 914-251-0283

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# GEORGES DUBOEUF
## FYE 2010 Price List - *Effective May 1, 2009*

| | | | | 2009 | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Approved 04/02/2009 | Size | Vintage | | Ex-Cellar | East & Gulf CIF | West Coast 'CIF Port A | West Coast 'CIF Port B | West Coast 'CIF Port C | Western |
| March 16, 2009 | | | | | | LA, San Fransisco & Oakland | Seattle | Honolulu | |
| **FLOWER LABEL** | | | | | | | | | |
| Beaujolais | | 2007/08 | | $54.48 | $56.52 | $57.60 | $58.08 | $62.04 | $63.52 |
| ***1.5L ONLY*** | | 2007/08 | ***> 180 CS*** | $50.52 | $52.56 | $53.64 | $54.12 | $58.08 | |
| Beaujolais - Six - 4 Packs Of 187Ml | | 2006/07 | | $23.28 | $25.32 | $26.40 | $26.88 | $30.84 | $32.32 |
| | | | | | | | | | |
| Beaujolais Villages (12/750 & 6/1.5L) | | 2007/08 | | $60.72 | $62.76 | $63.84 | $64.32 | $68.28 | $69.76 |
| ***750ML ONLY*** | | 2007/08 | ***> 500 CS*** | $58.92 | $60.84 | $61.92 | $62.40 | $66.24 | |
| ***1.5L ONLY*** | | 2007/08 | ***> 180 CS*** | $56.28 | $58.32 | $59.40 | $59.88 | $63.84 | |
| Beaujolais Villages - 24/375ML | | 2007/08 | | $67.92 | $69.96 | $71.04 | $71.52 | $75.48 | $76.96 |
| Beaujolais Villages "Tray Packs" | | 2007/08 | | $59.88 | $61.92 | $63.00 | $63.48 | $67.44 | $68.92 |
| | | | | $2.04 | | $1.08 | $1.56 | $5.52 | $7.00 |
| | | | | | | | | | |
| **CRU BEAUJOLAIS** | | | | | | | | | |
| Brouilly | | 2007/08 | | $78.24 | $80.28 | $81.36 | $81.84 | $85.80 | $87.28 |
| Chenas | | 2006 | | N/A | N/A | N/A | N/A | N/A | $87.28 |
| Chenas | | 2007/08 | | $78.24 | $80.28 | $81.36 | $81.84 | $85.80 | $87.28 |
| Chiroubles | | 2007/08 | | $72.12 | $74.16 | $75.24 | $75.72 | $79.68 | $81.16 |
| Cote De Brouilly | | 2007/08 | | $72.12 | $74.16 | $75.24 | $75.72 | $79.68 | $81.16 |
| Fleurie | | 2006 | | N/A | N/A | N/A | N/A | N/A | $99.64 |
| Fleurie | | 2007/08 | | $90.60 | $92.64 | $93.72 | $94.20 | $98.16 | $99.64 |
| Julienas | | 2007/08 | | $72.12 | $74.16 | $75.24 | $75.72 | $79.68 | $81.16 |
| Morgon | | 2007/08 | | $72.12 | $74.16 | $75.24 | $75.72 | $79.68 | $81.16 |
| Moulin A Vent | | 2007/08 | | $90.48 | $92.52 | $93.60 | $94.08 | $98.04 | $99.52 |
| Moulin A Vent Fut De Chene/Oak | | 2007/08 | | $158.28 | $160.32 | $161.40 | $161.88 | $165.84 | $167.32 |
| Regnie | | 2007/08 | | $62.64 | $64.68 | $65.76 | $66.24 | $70.20 | $71.68 |
| Saint Amour | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| | | | | | | | | | |
| **MACONNAIS** | | | | | | | | | |
| Beaujolais Blanc | | 2007/08 | | $70.68 | $72.72 | $73.80 | $74.28 | $78.24 | $79.72 |
| Macon Villages | | 2007/08 | | $70.68 | $72.72 | $73.80 | $74.28 | $78.24 | $79.72 |
| Macon Villages - 375ML | | 2007/08 | | $78.00 | $80.04 | $81.12 | $81.60 | $85.56 | $87.04 |
| Saint Veran | | 2007/08 | | $100.20 | $102.24 | $103.32 | $103.80 | $107.76 | $109.24 |
| Pouilly Fuisse | | 2006 | | N/A | N/A | N/A | N/A | N/A | $136.60 |
| Pouilly Fuisse | | 2007 | | $137.64 | $139.68 | $140.76 | $141.24 | $145.20 | $146.68 |
| Pouilly Fuisse | | 2008 | | $137.64 | $139.68 | $140.76 | $141.24 | $145.20 | $146.68 |
| Pouilly Fuisse - 375ML | | 2007 | | $144.96 | $147.00 | $148.08 | $148.56 | $152.52 | $154.00 |
| Pouilly Fuisse - 375ML | | 2008 | | TBD | TBD | TBD | TBD | TBD | TBD |
| Pouilly Fuisse 'Fut Du Chene/Oak | | 2007 | | $162.84 | $164.88 | $165.96 | $166.44 | $170.40 | $171.88 |
| | | 2008 | | TBD | TBD | TBD | TBD | TBD | TBD |
| | | | | | | | | | |
| **RHONE VALLEY SELECTIONS** | | | | | | | | | |
| ***VINS ROUGE*** | | | | | | | | | |
| Cotes Du Rhone - Screw Caps | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $53.44 |
| Cotes Du Rhone - Screw Caps | | 2006 | | N/A | N/A | N/A | N/A | N/A | $58.36 |
| Cotes Du Rhone - Screw Caps | | 2007/08 | | $49.32 | $51.36 | $52.44 | $52.92 | $56.88 | $58.36 |
| Chateauneauf Du Pape | | 2007 | | $164.28 | $166.32 | $167.40 | $167.88 | $171.84 | $173.32 |

| Approved 04/02/2009 | Size | Vintage | | 2009 Ex-Cellar | East & Gulf CIF | West Coast 'CIF Port A | West Coast 'CIF Port B | West Coast 'CIF Port C | Western |
|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | |
| ***VINS BLANC*** | | | | | | | | | |
| Cotes Du Rhone - Screw Caps | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $53.44 |
| Cotes Du Rhone - Screw Caps | | 2006 | | N/A | N/A | N/A | N/A | N/A | $58.36 |
| Cotes Du Rhone - Screw Caps | | 2007/08 | | $49.32 | $51.36 | $52.44 | $52.92 | $56.88 | $58.36 |
| | | | | | | | | | |
| **PATCH BLOCK - NEW - NEW** | | | | | | | | | |
| | | | | | | | | | |
| Cabernet Sauvignon | | 2008 | (D'OC) | $47.46 | $49.50 | $50.58 | $51.06 | $55.02 | $56.50 |
| Cabernet Sauvignon 1.5L | | 2008 | (D'OC) | $38.46 | $40.50 | $41.58 | $42.06 | $46.02 | $47.50 |
| | | | | | | | | | |
| Merlot | | 2008 | (D'OC) | $47.46 | $49.50 | $50.58 | $51.06 | $55.02 | $56.50 |
| Merlot 1.5L | | 2008 | (D'OC) | $38.46 | $40.50 | $41.58 | $42.06 | $46.02 | $47.50 |
| | | | | | | | | | |
| Pinot Noir | | 2008 | (D'OC) | $47.46 | $49.50 | $50.58 | $51.06 | $55.02 | $56.50 |
| Pinot Noir 1.5L | | 2008 | (D'OC) | $38.46 | $40.50 | $41.58 | $42.06 | $46.02 | $47.50 |
| | | | | | | | | | |
| Chardonnay | | 2008 | (D'OC) | $47.46 | $49.50 | $50.58 | $51.06 | $55.02 | $56.50 |
| Chardonnay 1.5L | | 2008 | (D'OC) | $38.46 | $40.50 | $41.58 | $42.06 | $46.02 | $47.50 |
| | | | | | | | | | |
| Sauvignon Blanc | | 2008 | (D'OC) | $47.46 | $49.50 | $50.58 | $51.06 | $55.02 | $56.50 |
| | | | | | | | | | |
| **VARIETALS** | | | | | | | | | |
| | | | | | | | | | |
| ***ROUGE*** | | | ***VIN DE Pays*** | | | | | | |
| Syrah | | 2007/08 | (D'OC) | $36.84 | $38.88 | $39.96 | $40.44 | $44.40 | $45.88 |
| Shiraz | ***Close Out*** | 2006 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $39.95 |
| Shiraz | | 2007/08 | (D'OC) | $36.84 | $38.88 | $39.96 | $40.44 | $44.40 | $45.88 |
| Gamay | | 2007/08 | (ARDECHE) | $36.84 | $38.88 | $39.96 | $40.44 | $44.40 | $45.88 |
| Cabernet Sauvignon | ***Discontinued*** | 2006 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $39.95 |
| Cabernet Sauvignon | ***Discontinued*** | 2007 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $41.63 |
| Merlot * - 1.5L | ***Discontinued*** | 2006 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $39.95 |
| Merlot * | ***Discontinued*** | 2007 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $41.63 |
| Pinot Noir - 1.5L | ***Discontinued*** | 2005 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $52.67 |
| Pinot Noir | ***Discontinued*** | 2006 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $52.67 |
| Pinot Noir | ***Discontinued*** | 2007 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $60.40 |
| | | | | | | | | | |
| ***BLANC*** | | | | | | | | | |
| Viognier | ***Close Out*** | 2006 | (ARDECHE) | N/A | N/A | N/A | N/A | N/A | $68.68 |
| Viognier | | 2007/08 | (ARDECHE) | $61.32 | $63.36 | $64.44 | $64.92 | $68.88 | $70.36 |
| Chardonnay ** | ***Close Out*** | 2005 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $56.44 |
| Chardonnay 1.5** | ***Close Out*** | 2006 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $56.44 |
| Chardonnay ** | ***Discontinued*** | 2007 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $56.15 |
| Sauvignon Blanc | ***Discontinued*** | 2007 | (D'OC) | N/A | N/A | N/A | N/A | N/A | $56.15 |
| | | | | | | | | | |
| ***ROSE*** | | | | | | | | | |
| Syrah | | 2007/08 | | $36.84 | $38.88 | $39.96 | $40.44 | $44.40 | $45.88 |
| | | | | | | | | | |

| Approved 04/02/2009 | Size | Vintage | | 2009 Ex-Cellar | East & Gulf CIF | West Coast 'CIF Port A | West Coast 'CIF Port B | West Coast 'CIF Port C | Western |
|---|---|---|---|---|---|---|---|---|---|
| **SELECTIONS** | | | | | | | | | |
| **VARIETAL DOMAINES** | | | | | | | | | |
| ***CHARDONNAY*** | | | | | | | | | |
| Domaine Rouzilles Barthes | | 2007/08 | | $52.08 | $54.12 | $55.20 | $55.68 | $59.64 | $61.12 |
| | | | | | | | | | |
| ***MERLOT*** | | | | | | | | | |
| Domaine De Bordeneuve | | 2007/08 | | $38.16 | $40.20 | $41.28 | $41.76 | $45.72 | $47.20 |
| Domaine Saint Pierre | | 2007/08 | | $38.16 | $40.20 | $41.28 | $41.76 | $45.72 | $47.20 |
| | | | | | | | | | |
| ***CABERNET SAUVIGNON*** | | | | | | | | | |
| Domaine Saint Louis | | 2007/08 | | $41.88 | $43.92 | $45.00 | $45.48 | $49.44 | $50.92 |
| Domaine Saint Louis - 375ML | | 2007/08 | | $49.20 | $51.24 | $52.32 | $52.80 | $56.76 | $58.24 |
| | | | | | | | | | |
| ***VIOGNIER*** | | | | | | | | | |
| Carafe | | 2007/08 | | $63.72 | $65.76 | $66.84 | $67.32 | $71.28 | $72.76 |
| Les Ozils | | 2007/08 | | $63.72 | $65.76 | $66.84 | $67.32 | $71.28 | $72.76 |
| | | | | | | | | | |
| **RESERVE (NEW GENERATION)** | | | | | | | | | |
| Beaujolais | ***Close Out*** | 2007 | | N/A | N/A | N/A | N/A | N/A | $67.24 |
| Chardonnay | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $52.48 |
| Chardonnay | ***Close Out*** | 2006 | | N/A | N/A | N/A | N/A | N/A | $62.68 |
| GD Red | ***Close Out*** | 2007 | | N/A | N/A | N/A | N/A | N/A | $62.92 |
| GD White | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $48.40 |
| Merlot | ***Close Out*** | 2006 | | N/A | N/A | N/A | N/A | N/A | $63.52 |
| Merlot | ***Close Out*** | 2007 | | N/A | N/A | N/A | N/A | N/A | $63.52 |
| Pinot Noir | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $62.68 |
| Shiraz | ***Close Out*** | 2006 | | N/A | N/A | N/A | N/A | N/A | $62.68 |
| Shiraz Denin | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $62.68 |
| | | | | | | | | | |
| **CUVEE GEORGES DUBOEUF** | | | | | | | | | |
| Blanc / Rouge | 750ML | NV | | $30.60 | $32.64 | $33.72 | $34.20 | $38.16 | $39.64 |
| | | | | | | | | | |
| Blanc / Rouge | 1.5L | NV | 1 - 119 cases | $30.60 | $32.64 | $33.72 | $34.20 | $38.16 | $39.64 |
| Blanc / Rouge | 1.5L | NV | 120 - 499 cases | $30.00 | $32.04 | $33.12 | $33.60 | $37.56 | $39.04 |
| Blanc / Rouge | 1.5L | NV | 500 - 959 cases | $28.68 | $30.72 | $31.80 | $32.28 | $36.24 | $37.72 |
| Blanc / Rouge | 1.5L | NV | +960 cases | $27.72 | $29.76 | $30.84 | $31.32 | $35.28 | $36.76 |
| | | | | | | | | | |
| Discounts are per type and CAN NOT be mixed for discounts. | | | | | | | | | |
| | | | | | | | | | |
| **DOMAINE SELECTIONS** | | | | | | | | | |
| ***BEAUJOLAIS*** | | | | | | | | | |
| Domaine Pignard | | 2007/08 | | $59.88 | $61.92 | $63.00 | $63.48 | $67.44 | $68.92 |
| | | | | | | | | | |
| ***BEAUJOLAIS-VILLAGES*** | | | | | | | | | |
| Chateau De Plantigny | | 2007/08 | | $66.00 | $68.04 | $69.12 | $69.60 | $73.56 | $75.04 |
| Chateau De Varennes | | 2007/08 | | $66.00 | $68.04 | $69.12 | $69.60 | $73.56 | $75.04 |
| Chateau Des Vierres | | 2007/08 | | $66.00 | $68.04 | $69.12 | $69.60 | $73.56 | $75.04 |
| Chateau Grande Grange | | 2007/08 | | $66.00 | $68.04 | $69.12 | $69.60 | $73.56 | $75.04 |
| | | | | | | | | | |
| **CRU BEAUJOLAIS** | | | | | | | | | |
| ***BROUILLY*** | | | | | | | | | |
| Chateau Des Nervers | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| Domaine Des Nazins | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| Domaine Grand Croix | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| Pisse-Vieille | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| Chateau De La Perriere | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| | | | | | | | | | |
| ***CHENAS*** | | | | | | | | | |
| Domaine Darroux | | 2007 | | $81.24 | $83.28 | $84.36 | $84.84 | $88.80 | $90.28 |
| | | | | | | | | | |
| ***CHIROUBLES*** | | | | | | | | | |
| Chateau De Javernand | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Domaine Desmures | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| | | | | | | | | | |
| ***COTE DE BROUILLY*** | | | | | | | | | |
| Domaine du Riaz | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| | | | | | | | | | |

| Approved 04/02/2009 | Size | Vintage | | 2009 Ex-Cellar | East & Gulf CIF | West Coast 'CIF Port A | West Coast 'CIF Port B | West Coast 'CIF Port C | Western |
|---|---|---|---|---|---|---|---|---|---|
| ***FLEURIE*** | | | | | | | | | |
| Chateau De Grand Pre | | 2007/08 | | $99.60 | $101.64 | $102.72 | $103.20 | $107.16 | $108.64 |
| Chateau Des Bachelards | | 2007/08 | | $99.60 | $101.64 | $102.72 | $103.20 | $107.16 | $108.64 |
| Chateau Des Deduits | | 2007/08 | | $99.60 | $101.64 | $102.72 | $103.20 | $107.16 | $108.64 |
| Domaine Des Quatre Vents | | 2007/08 | | $99.60 | $101.64 | $102.72 | $103.20 | $107.16 | $108.64 |
| Clos de Quatre Vents | | 2007/08 | | $99.60 | $101.64 | $102.72 | $103.20 | $107.16 | $108.64 |
| La Madone | | 2007/08 | | $99.60 | $101.64 | $102.72 | $103.20 | $107.16 | $108.64 |
| | | | | | | | | | |

| Approved 04/02/2009 | Size | Vintage | | 2009 Ex-Cellar | East & Gulf CIF | West Coast 'CIF Port A | West Coast 'CIF Port B | West Coast 'CIF Port C | Western |
|---|---|---|---|---|---|---|---|---|---|
| ***JULIENAS*** | | | | | | | | | |
| Chateau Des Capitans | | 2005 | | N/A | N/A | N/A | N/A | N/A | $111.76 |
| Chateau Des Capitans | | 2006 | | N/A | N/A | N/A | N/A | N/A | $111.76 |
| Chateau Des Capitans | | 2007/08 | | $102.72 | $104.76 | $105.84 | $106.32 | $110.28 | $111.76 |
| Chateau Des Poupets | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Domaine De La Seigneurie | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| La Trinquee | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| | | | | | | | | | |
| ***MORGON*** | | | | | | | | | |
| Domaine Bellevue | | 2007 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Belle Grives | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Domaine De La Chaponne | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Domaine Des Versauds | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Jean Descombes | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| Domaine De Montchavy | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Cote du Py | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| Domaine des Coteaux du Py | | 2007/08 | | $75.12 | $77.16 | $78.24 | $78.72 | $82.68 | $84.16 |
| | | | | | | | | | |
| ***MOULIN A VENT*** | | | | | | | | | |
| Domaine De La Tour De Bief | | 2007 | | $93.48 | $95.52 | $96.60 | $97.08 | $101.04 | $102.52 |
| Domaine Des Rosiers | | 2007/08 | | $93.48 | $95.52 | $96.60 | $97.08 | $101.04 | $102.52 |
| Domaine De Carquelin | | 2007 | | $115.08 | $117.12 | $118.20 | $118.68 | $122.64 | $124.12 |
| Domaine Moulin A Vent | | 2007 | | $93.48 | $95.52 | $96.60 | $97.08 | $101.04 | $102.52 |
| Domaine Des Michelons | | 2007 | | $93.48 | $95.52 | $96.60 | $97.08 | $101.04 | $102.52 |
| | | | | | | | | | |
| ***REGNIE*** | | | | | | | | | |
| Domaine Des Buyats | | 2007/08 | | $67.80 | $69.84 | $70.92 | $71.40 | $75.36 | $76.84 |
| | | | | | | | | | |
| ***SAINT AMOUR*** | | | | | | | | | |
| Domaine Des Sablons | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| Domaine St. Valentine | | 2007/08 | | $84.48 | $86.52 | $87.60 | $88.08 | $92.04 | $93.52 |
| | | | | | | | | | |
| **MACONNAIS** | | | | | | | | | |
| ***MACON VILLAGES*** | | | | | | | | | |
| Domaine Des Chenevieres | | 2007/08 | | $74.76 | $76.80 | $77.88 | $78.36 | $82.32 | $83.80 |
| Domaine Lenoir | | 2007/08 | | $74.76 | $76.80 | $77.88 | $78.36 | $82.32 | $83.80 |
| | | | | | | | | | |
| ***SAINT VERAN*** | | | | | | | | | |
| Domaine De La Batie | | 2007 | | $102.48 | $104.52 | $105.60 | $106.08 | $110.04 | $111.52 |
| Domaine Saint-Martin | | 2007 | | $102.48 | $104.52 | $105.60 | $106.08 | $110.04 | $111.52 |
| Domaine Val Lamartinien | | 2007/08 | | $102.60 | $104.64 | $105.72 | $106.20 | $110.16 | $111.64 |
| | | | | | | | | | |
| ***POUILLY FUISSE*** | | | | | | | | | |
| Clos Reyssie | | 2007/08 | | $147.96 | $150.00 | $151.08 | $151.56 | $155.52 | $157.00 |
| Domaine Beranger | | 2007 | | $146.88 | $148.92 | $150.00 | $150.48 | $154.44 | $155.92 |
| Domaine Des Preauds | | 2007 | | $146.88 | $148.92 | $150.00 | $150.48 | $154.44 | $155.92 |
| | | | | | | | | | |
| **RHONE VALLEY** | | | | | | | | | |
| | | | | | | | | | |
| ***COTES DU RHONE*** | | | | | | | | | |
| Domaine Des Moulins | ***Close Out*** | 2006 | ***1.5L*** | N/A | N/A | N/A | N/A | N/A | $56.44 |
| Domaine Des Moulins | | 2007 | | $50.88 | $52.92 | $54.00 | $54.48 | $58.44 | $59.92 |
| Domaine Aires Vielles | | 2007 | | $50.88 | $52.92 | $54.00 | $54.48 | $58.44 | $59.92 |
| | | | | | | | | | |
| **PRESTIGE WINES** | | | | | | | | | |
| Julienas | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $89.80 |
| Morgon | ***Close Out*** | 2005 | | N/A | N/A | N/A | N/A | N/A | $89.80 |
| | | | | | | | | | |

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Website: www.wjdeutsch.com

# Ste. Chapelle

## *2009 Price List*

Approved PED 6/12/08

| June 5, 2008 | | Vintage | Btls/Case | Unit Size | 2009 FOB Auburn WA | 2009 FOB Geyser Peak CA | UPC |
|---|---|---|---|---|---|---|---|
| **Chateau Series** | | | | | | | |
| Chardonnay | | 2006 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99948 6 |
| | ***WA Warehouse*** | 2007 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99948 6 |
| | | 2006 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 99926 4 |
| | ***Current*** | 2007 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 99926 4 |
| Chenin Blanc Soft | ***Ca Warehouse*** | 2006 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99956 1 |
| | | 2007 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99956 1 |
| | | 2007 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 99904 0 |
| | ***WA Warehouse*** | 2008 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 99904 0 |
| Rose of Cabernet Soft | | 2006 | 6 | 1.5L | $41.00 | $43.00 | 0 82100 73768 0 |
| | ***CA Warehouse*** | 2007 | 12 | 750ml | $43.00 | $45.00 | 0 42188 97821 4 |
| | | 2007 | 6 | 1.5L | $41.00 | $43.00 | 0 82100 73768 0 |
| Soft Rose - ***New Name*** | ***WA Warehouse*** | 2008 | 12 | 750ml | $43.00 | $45.00 | 0 42188 97821 4 |
| Cabernet | | 2007 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99925 7 |
| | | 2007 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 99900 4 |
| Merlot | ***CA warehouse*** | 2006 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99907 3 |
| | ***Current*** | 2007 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99907 3 |
| | | 2006 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 62726 6 |
| Red Soft | ***Current*** | 2007 | 12 | 750ml | $44.00 | $46.00 | 0 42188 97820 7 |
| | ***CA warehouse*** | 2007 | 6 | 1.5L | $41.00 | $43.00 | 0 82100 73718 5 |
| | | 2008 | 12 | 750ml | $44.00 | $46.00 | 0 42188 97820 7 |
| | | 2008 | 6 | 1.5L | $41.00 | $43.00 | 0 82100 73718 5 |
| **Winemaker's Series** | | | | | | | |
| Chardonnay | | 2006 | 12 | 750ml | $56.00 | $58.00 | 0 42188 99983 7 |
| | ***Current*** | 2007 | 12 | 750ml | $56.00 | $58.00 | 0 42188 99983 7 |
| Gewürztraminer Dry | ***Sold Out*** | 2006 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99990 5 |
| | | 2007 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99990 5 |
| Riesling | | 2006 | 12 | 750ml | $42.00 | $44.00 | 0 42188 99951 6 |
| | ***CA warehouse*** | 2006 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 99952 3 |
| | ***Wa warehouse*** | 2007 | 6 | 1.5L | $41.00 | $43.00 | 0 42188 99952 3 |
| Riesling Dry | | 2007 | 12 | 750ml | $42.00 | $44.00 | 0 42188 99917 2 |
| Riesling Special Harvest | | 2007 | 12 | 750ml | $58.00 | $60.00 | 0 42188 99947 9 |
| Sauvignon Blanc | ***Sold Out*** | 2006 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99933 2 |
| | ***Current*** | 2007 | 12 | 750ml | $44.00 | $46.00 | 0 42188 99933 2 |
| Cabernet Sauvignon | | 2005 | 12 | 750ml | $58.00 | $60.00 | 0 42188 99954 7 |
| | ***Current*** | 2006 | 12 | 750ml | $58.00 | $60.00 | 0 42188 99954 7 |
| Merlot | | 2006 | 12 | 750ml | $58.00 | $60.00 | 0 42188 99919 6 |
| | ***Wa warehouse*** | 2007 | 12 | 750ml | $58.00 | $60.00 | 0 42188 99919 6 |
| Syrah | ***Sold Out*** | 2004 | 12 | 750ml | $58.00 | $60.00 | 0 42188 30722 9 |
| | ***Current*** | 2005 | 12 | 750ml | $58.00 | $60.00 | 0 42188 30722 9 |
| **Ice Wines** | | | | | | | |
| Riesling | | 2006 | 12 | 375ml | $130.00 | $132.00 | 0 42188 96604 4 |
| Sauvignon Blanc Reserve | | 2004 | 12 | 375ml | $130.00 | $132.00 | 0 42188 96605 1 |
| Cabernet Franc (Costco) | | 2006 | 12 | 375ml | $130.00 | $132.00 | 0 42188 96606 8 |
| **Sparkling Wines** | | | | | | | |
| Riesling | | NV | 12 | 750ml | $44.00 | $46.00 | 0 42188 99984 4 |
| Brut | | NV | 12 | 750ml | $47.00 | $49.00 | 0 42188 99945 5 |

**Payment terms: 30 days from shipment**
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Contact: Adam
4503 D Street NW, Suite B P: 253-850-5666
Auburn, WA 98001 F: 253-850-6893
Hours: M-F 7am-3pm

**Warehouse Fees:**

Pallets-$ 9.50
Slip Sheets-$ 1.25

**Payment terms: 30 days from shipment**
Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

**Warehouse Fees**

Air Bags- $ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

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Website: www.wjdeutsch.com

# Geyser Peak

## *2009 Price List*

**Approved PED 6/12/08**

| June 5, 2008 | | | Vintage | Btls/Case | Unit Size | 2009 FOB Geyser Peak | UPC |
|---|---|---|---|---|---|---|---|
| **Varietals** | | | | | | | |
| Chardonnay | *Alexander Valley* | | 2006 | 12 | 750ML | $84.00 | 0 83417 01620 8 |
| | | ***Current*** | 2007 | 12 | 750ML | $84.00 | 0 83417 01620 8 |
| | | | | | | | |
| Sauvignon Blanc | | | 2006 | 12 | 750ML | $84.00 | 0 83417 00020 7 |
| | | ***Current*** | 2007 | 12 | 750ML | $84.00 | 0 83417 00020 7 |
| | | | | | | | |
| Merlot | *Alexander Valley* | | 2005 | 12 | 750ML | $106.00 | 0 83417 00220 1 |
| | | | | | | | |
| Cabernet Sauvignon | *Alexander Valley* | | 2005 | 12 | 375ML | $65.00 | 0 83417 01910 0 |
| | | | 2005 | 12 | 750ML | $106.00 | 0 83417 01920 9 |
| *Wood Box* | | ***Sold Out*** | 2005 | 12 | 750ML | $106.00 | 0 83417 01920 9 |
| | | | | | | | |
| **Block Wines** | | | | | | | |
| Chardonnay | *Water Bend* | | 2007 | 12 | 750ML | $120.00 | 0 83417 00003 0 |
| | | ***Current*** | 2008 | 12 | 750ML | $120.00 | 0 83417 00003 0 |
| | | | | | | | |
| Sauvignon Blanc | *River Ranches* | | 2007 | 12 | 750ML | $120.00 | 0 83417 09220 2 |
| | | ***Current*** | 2008 | 12 | 750ML | $120.00 | 0 83417 09220 2 |
| | | | | | | | |
| Cabernet | *Walking Tree* | | 2005 | 12 | 750ML | $144.00 | 0 83417 03620 6 |
| | | | | | | | |
| **Reserve Wines** | | | | | | | |
| Chardonnay | | ***Discontinued*** | 2006 | 6 | 750ML | $69.00 | 0 83417 02520 0 |
| | | | | | | | |
| Meritage | *Reserve Alexandre* | | 2004 | 6 | 750ML | $145.00 | 0 83417 02420 3 |
| | | ***Current*** | 2005 | 6 | 750ML | $145.00 | 0 83417 02420 3 |
| | | | | | | | |
| Cabernet Sauvignon | | | 2004 | 6 | 750ML | $137.50 | 0 83417 02320 6 |
| | | ***Current*** | 2006 | 6 | 750ML | $137.50 | 0 83417 02320 6 |
| | | | | | | | |

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22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

**Warehouse Fees**

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

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# Gary Farrell

## *2009 Price List*

Approved PED 6/12/08

| June 5, 2008 | | Avail | Vintage | Btls/Case | Unit Size | 2009 FOB Geyser Peak | UPC |
|---|---|---|---|---|---|---|---|
| **Russian River Selection** | | | | | | | |
| Chardonnay | | | 2006 | 12 | 750ML | $192.00 | 8 37434 00005 0 |
| | | | | | | | |
| Pinot Noir | | | 2006 | 12 | 750ML | $240.00 | 8 37434 00003 6 |
| | | | | | | | |
| **Carneros** *- NEW -* | | | | | | | |
| Chardonnay | ***NEW*** | ***Allocated*** | 2007 | 12 | 750ML | $192.00 | 8 37434 00036 4 |
| | | | | | | | |
| Pinot Noir | ***NEW*** | ***Allocated*** | 2007 | 12 | 750ML | $240.00 | 8 37434 00035 7 |
| | | | | | | | |
| **Vineyards Designated** | | | | | | | |
| Sauvignon Blanc | *Redwood Ranch* | | 2006 | 12 | 750ML | $144.00 | 8 37434 00010 4 |
| | | ***Current*** | 2007 | 12 | 750ML | $144.00 | 8 37434 00010 4 |
| | | | | | | | |

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Geyserville, CA 95441
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Email: dave.sutton@ascentiawineestates.com

**Warehouse Fees**

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Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

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# Covey Run

***2009 Price List - Effective April 20th, 2009***

**Approved PED**

| April 20, 2009 | | Vintage | Btls/Case | Unit Size | 2008 FOB Auburn WA | 2008 FOB Geyser Peak CA | 2009 FOB CA & WA | UPC |
|---|---|---|---|---|---|---|---|---|
| **Quail Series** | | | | | | | | |
| Chardonnay | ***CA Warehouse*** | 2006 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10035 5 |
| | ***WA Warehouse*** | 2007 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10035 5 |
| Chenin Blanc | | 2005 | 12 | 750ml | $46.00 | $48.00 | $52.00 | 0 87357 10020 1 |
| Fume Blanc *(formerly Sauvignon Blanc)* | | 2007 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10081 2 |
| Gewürztraminer | | 2008 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10010 2 |
| Pinot Grigio | | 2006 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10054 6 |
| | ***CA Warehouse*** | 2007 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10054 6 |
| Riesling | | 2007 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10005 8 |
| Riesling Dry | **CA Warehouse** | 2006 | 12 | 750ml | $49.00 | $51.00 | $52.00 | 0 87357 10007 2 |
| | ***WA Warehouse*** | 2007 | 12 | 750ml | $49.00 | $51.00 | $52.00 | 0 87357 10007 2 |
| Cabernet | | 2005 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 57560 3 |
| | ***Current*** | 2006 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 57560 3 |
| Cabernet / Merlot | | 2003 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10063 8 |
| | ***Current*** | 2004 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 10063 8 |
| Merlot | ***CA Warehouse*** | 2005 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 87357 84964 3 |
| | ***WA Warehouse*** | 2006 | 12 | 750ml | $52.00 | $54.00 | $52.00 | |
| Syrah | | 2004 | 12 | 750ml | $52.00 | $54.00 | $52.00 | 0 82100 02367 7 |
| **Winemaker's Collection** | | | | | | | | |
| Chardonnay | ***Discontinued*** | 2005 | 12 | 750ml | $66.00 | $68.00 | $66.00 | 0 87357 10120 8 |
| Cabernet Sauvignon | | 2004 | 12 | 750ml | $66.00 | $68.00 | $66.00 | **0 87357 10065 2** |
| Merlot | | 2003 | 12 | 750ml | $66.00 | $68.00 | $66.00 | **0 87357 10060 7** |
| | | 2004 | 12 | 750ml | $66.00 | $68.00 | $66.00 | **0 87357 10060 7** |
| Syrah | | 2003 | 12 | 750ml | $66.00 | $68.00 | $66.00 | **0 87357 57908 3** |
| | | 2004 | 12 | 750ml | $66.00 | $68.00 | $66.00 | **0 87357 57908 3** |
| **Columbia Valley Reserve** | | | | | | | | |
| Chardonnay | **Replaces the W.M Chardonnay 05** | 2006 | 12 | 750ml | $58.00 | $60.00 | $58.00 | 0 87357 10201 4 |
| Riesling Late Harvest | | 2007 | 12 | 750ml | $64.00 | $66.00 | $64.00 | 0 87357 10030 0 |
| Cabernet Sauvignon | **Replaces the W.M Cabernet 04** | 2005 | 12 | 750ml | $78.00 | $80.00 | $78.00 | **0 87357 10065 2** |
| Syrah | ***WA Warehouse*** | 2006 | 12 | 750ml | $78.00 | $80.00 | $78.00 | **0 87357 57908 3** |
| **Ice Wine** | | | | | | | | |
| Reserve Semillon Ice Wine | | 2006 | 12 | 375ml | $144.00 | $146.00 | $144.00 | 0 87357 10069 0 |

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4503 D Street NW, Suite B
Auburn, WA 98001
Hours: M-F 7am-3pm
Contact: Adam
P: 253-850-5666
F: 253-850-6893

**Warehouse Fees**

Pallets-$ 9.50
Slip Sheets-$ 1.25

**Items with duplicate UPC**

**Payment terms: 30 days from shipment**
Orders Can Be Picked Up At:
Geyser Peak Warehouse:
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**Warehouse Fees**

Air Bags- $ 15.00
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# Columbia Winery

***2009 Price List - Effective April 20th, 2009***

**Approved PED**

| April 20, 2009 | | Vintage | Btls/Case | Unit Size | 2008 FOB Auburn WA | 2008 FOB Geyser Peak CA | 2009 FOB CA & WA | UPC |
|---|---|---|---|---|---|---|---|---|
| **Columbia Valley** | | | | | | | | |
| Chardonnay | | 2006 | 12 | 750ml | $67.00 | $69.00 | $70.00 | 0 80387 20101 6 |
| Gewürztraminer | | 2007 | 12 | 750ml | $71.00 | $73.00 | $70.00 | 0 80387 20101 6 |
| Pinot Gris | | 2007 | 12 | 750ml | $76.00 | $78.00 | $70.00 | 0 80387 20621 9 |
| | **Current** | 2008 | 12 | 750ml | $76.00 | $78.00 | $70.00 | 0 80387 20621 9 |
| Riesling-Ice Wine | | 2006 | 12 | 375ml | $180.00 | $182.00 | $180.00 | 0 83085 91302 1 |
| Riesling Cellarmaster's | | 2007 | 12 | 750ml | $71.00 | $73.00 | $70.00 | 0 80387 20211 2 |
| Riesling Small Lot Series | | 2007 | 12 | 750ml | $96.00 | $98.00 | $96.00 | 0 83085 91309 0 |
| Cabernet | **At CA warehouse** | 2006 | 12 | 750ml | $91.00 | $93.00 | $84.00 | 0 80387 95293 2 |
| | **At WA warehouse** | 2007 | 12 | 750ml | $91.00 | $93.00 | $84.00 | 0 80387 95293 2 |
| Merlot | | 2006 | 12 | 750ml | $90.00 | $92.00 | $84.00 | 0 80387 20301 0 |
| Syrah | **At CA warehouse** | 2004 | 12 | 750ml | $90.00 | $92.00 | $84.00 | 0 80387 61994 1 |
| | **At WA warehouse** | 2005 | 12 | 750ml | $90.00 | $92.00 | $84.00 | 0 80387 61994 1 |
| **Vineyard Designates** | | | | | | | | |
| Chardonnay Otis Vyd | **At CA warehouse** | 2004 | 12 | 750ml | $121.00 | $123.00 | $121.00 | 0 80387 53332 2 |
| | **At WA warehouse** | 2005 | 12 | 750ml | $121.00 | $123.00 | $121.00 | 0 80387 53332 2 |
| Chardonnay Wyckoff Vyd | | 2005 | 12 | 750ml | $121.00 | $123.00 | $121.00 | 0 80387 50200 7 |
| Cabernet Franc Red Willow Vyd | | 2003 | 12 | 750ml | $163.00 | $165.00 | $163.00 | 0 80387 50500 8 |
| Cabernet Otis Vyd | **At CA warehouse** | 2003 | 12 | 750ml | $163.00 | $165.00 | $163.00 | 0 80387 50100 0 |
| | **At WA warehouse** | 2004 | 12 | 750ml | - | - | $163.00 | 0 80387 50100 0 |
| Cabernet Red Willow Vyd | | 2004 | 12 | 750ml | $163.00 | $165.00 | $163.00 | 0 80387 50110 9 |
| Sangiovese Red Willow Vyd | | 2006 | 12 | 750ml | $120.00 | $122.00 | $120.00 | 0 803878 4866 2 |
| Syrah Red Willow Vyd | | 2002 | 12 | 750ml | $180.00 | $182.00 | $180.00 | 0 80387 50400 1 |
| Syrah South Chapel | **Sold Out** | 2006 | 12 | 750ml | $180.00 | $182.00 | N/A | 0 803876 1990 3 |
| **Private Labels** | | | | | | | | |
| Chardonnay Schwartz (*Private Label*) | | 2005 | 12 | 750ml | $51.90 | $53.90 | $51.90 | 0 803872 0001 9 |
| Merlot Schwartz *(Private Label)* | | 2005 | 12 | 750ml | $69.10 | $71.10 | $69.10 | 0 803872 0301 0 |
| Sangiovese Schwartz *(Private Label)* | | 2005 | 12 | 750ml | $63.70 | $65.70 | $63.70 | 0 803872 0301 0 |

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4503 D Street NW, Suite B P: 253-850-5666
Auburn, WA 98001 F: 253-850-6893
Hours: M-F 7am-3pm

**Warehouse Fees:**

Pallets-$ 9.50
Slip Sheets-$ 1.25

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**Warehouse Fees**

Air Bags- $ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

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Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# Buena Vista

## *2009 Price List - Effective June 1st, 2009*

**Approved PED 6/12/08**

| June 5, 2008 | | | Vintage | Btls/Case | Unit Size | 2009 FOB Geyser Peak | UPC |
|---|---|---|---|---|---|---|---|
| **Carneros Wines** | | | | | | | |
| Chardonnay | *Screw Cap* | | 2006 | 12 | 750ML | $108.00 | 0 81188 10710 1 |
| | | | | | | | |
| Merlot | | | 2005 | 12 | 750ML | $120.00 | 0 81188 10730 9 |
| | | | | | | | |
| Pinot Noir | | ***Sold Out*** | 2005 | 12 | 750ML | $144.00 | 0 81188 10740 8 |
| | | ***Current*** | 2006 | 12 | 750ML | $144.00 | 0 81188 10740 8 |
| | | | | | | | |
| Syrah | | | 2005 | 12 | 750ML | $120.00 | 0 81188 00000 6 |
| | | | | | | | |
| **Carneros Estate Wines** | | | | | | | |
| Chardonnay | *Ramal Vyd* | | 2005 | 6 | 750ML | $90.00 | 0 81188 10712 5 |
| | | | 2006 | 6 | 750ML | $90.00 | 0 81188 10712 5 |
| | | | | | | | |
| Pinot Noir | *Ramal Vyd* | | 2005 | 6 | 750ML | $105.00 | 0 81188 10713 2 |
| | | | | | | | |
| Syrah | *Ramal Vyd* | | 2005 | 6 | 750ML | $105.00 | 0 81188 10715 6 |
| | | ***Current*** | 2006 | 6 | 750ML | $105.00 | 0 81188 10715 6 |
| | | | | | | | |
| **Clone Wines** | | | | | | | |
| Chardonnay | *Clone 17 RY* | | 2006 | 6 | 750ML | $105.00 | 0 81188 10717 0 |
| | | | | | | | |
| Chardonnay | *Dijon Clones* | | 2005 | 6 | 750ML | $105.00 | 0 81188 10721 7 |
| | | ***Current*** | 2006 | 6 | 750ML | $105.00 | 0 81188 10721 7 |
| | | | | | | | |
| Pinot Noir | *Clone 828* | ***Sold Out*** | 2005 | 6 | 750ML | $120.00 | 0 81188 00002 0 |
| | | ***Sold Out*** | 2006 | 6 | 750ML | $120.00 | 0 81188 00002 0 |
| | | | | | | | |
| Pinot Noir | *Swan* | ***New*** | 2006 | 6 | 750ML | $120.00 | 0 81188 0719 4 |
| | | | | | | | |
| Pinot Noir | *Dijon* | ***New*** | 2006 | 6 | 750ML | $120.00 | 0 81188 0722 4 |
| | | | | | | | |
| | | | | | | | |

**Payment terms: 30 days from shipment**

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

**Warehouse Fees**

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

FAX 914-251-3238

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# Atlas Peak

## *2008 Price List*

**Approved PED 6/12/08**

| June 5, 2008 | | | Vintage | Btls/Case | Unit Size | 2009 FOB Geyser Peak | UPC |
|---|---|---|---|---|---|---|---|
| **Napa Valley** | | | | | | | |
| Claret | Atlas Peak | | 2004 | 6 | 750ML | $252.00 | 7 33773 00000 6 |
| | | ***Current*** | 2005 | 6 | 750ML | $252.00 | |
| | | | | | | | |
| Cabernet Sauvignon | Howell Mountain | | 2004 | 6 | 750ML | $252.00 | 7 33773 00001 3 |
| | | ***Current*** | 2005 | 6 | 750ML | $252.00 | 7 33773 00001 3 |
| | | | | | | | |
| Cabernet Sauvignon | Mt Veeder | ***Current*** | 2003 | 6 | 750ML | $252.00 | 7 33773 00003 7 |
| | | | 2004 | 6 | 750ML | $252.00 | 7 33773 00003 7 |
| | | | | | | | |
| Cabernet Sauvignon | Spring Mountain | | 2003 | 6 | 750ML | $252.00 | 7 33773 00002 0 |
| | | ***Current*** | 2004 | 6 | 750ML | $252.00 | 7 33773 00002 0 |
| | | | | | | | |
| Cabernet Sauvignon | Mountain Blend | | 2004 | 6 | 750ML | $120.00 | 7 33773 21211 9 |
| | | | | | | | |
| Cabernet Special Select | Mountain Blend | *Mortons Only* | 2004 | 6 | 750ML | $97.00 | 7 33773 21211 9 |

**Payment terms: 30 days from shipment**

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

**Warehouse Fees**

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

FAX 914-251-3238

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fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# XYZin

## *2009 Price List*

**Approved PED 6/12/08**

| June 5, 2008 | | | Vintage | Btls/Case | Unit Size | 2009 FOB Geyser Peak | UPC |
|---|---|---|---|---|---|---|---|
| **Vine Age Series** | | | | | | | |
| | | | | | | | |
| Zinfandel | *10 Year Old Vines* | | 2006 | 12 | 750ml | $96.00 | 0 83417 06720 0 |
| | | | 2007 | 12 | 750ml | $96.00 | 0 83417 06720 0 |
| | | | | | | | |
| Zinfandel | *50 Year Old Vines* | | 2006 | 6 | 750ml | $90.00 | N /A |
| | | | | | | | |
| Zinfandel | *100 Year Old Vines* | ***Sold Out*** | 2005 | 6 | 750ml | $120.00 | N /A |
| | | ***Current*** | 2006 | 6 | 750ml | $120.00 | N /A |
| | | | | | | | |
| | | | | | | | |
| | | | | | | | |

**Payment terms: 30 days from shipment**

Orders Can Be Picked Up At:
Geyser Peak Warehouse:
22280 Geyserville Avenue
Geyserville, CA 95441
Contact: Dave Sutton
Tel: 707-891-5411
Email: dave.sutton@ascentiawineestates.com

**Warehouse Fees**

Air Bags-$ 15.00
Blankets-$ 170.00
Spacers-$ 3.00
Pallets-$ 9.50
Slip Sheets-$ 2.00

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White
Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# FROGGY B - Vodka

***FYE-2010 Distributor Pricing***

APPROVED ON:

| | Size | UPC | SCC | 2009 FOB Ex-Cellar | 2009 FOB Western, NJ |
|---|---|---|---|---|---|
| **FROGGY B** | | | | | |
| | | | | | |
| **FROGGY B Vodka** | 12/750 ml | 6 95521 15002 2 | 10695521150029 | $ 78.00 | $113.66 |
| | 6/1.75 ml | 6 95521 15105 0 | 10695521150500 | $ 78.00 | $117.94 |
| | | | | | |
| **FROGGY B Citrus** | 12/750 ml | 6 95521 15102 9 | 10695521151026 | $ 78.00 | $113.66 |

***Container configuration:***

Case Dimensions: (L)13.19" x (W)9.45" x (H)13.19"
Case Weight: 19.5KG or 43LBS
Cases per slipsheet: 90 = Tier 15 x Layer 6
20 ' Container = 900 cases

***Order Minimums:***

Ex-cellars: 180 cases
Western Carriers: 10 cases

***TERMS:***

*FOB Ex Cellar - payable 60 Days B/L*
*Western Carriers, NJ - Payable 30 days bill of lading date*

914-251-WINE

FAX 914-251-3238

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# Zamora Wines from Spain

## *2009 Price List*

Approved 02/19/2009

| January 30, 2009 | Vtg | Release Date | Btls/Case | Unit Size | 2009 Ex-Cellars Spain | 2009 FOB Western NJ & CA | UPC |
|---|---|---|---|---|---|---|---|
| **Ramon Bilbao** *(Rioja)* | | | | | | | |
| Crianza | 2005 | | 12 | 750 | 70.00 | 80.00 | 0 31259 03203 0 |
| | 2006 | | 12 | 750 | 70.00 | 80.00 | 0 31259 03203 0 |
| | | | | | | | |
| Reserva | 2004 | | 12 | 750 | 113.00 | 123.00 | 0 31259 03205 4 |
| | | | | | | | |
| Gran Reserva | 1999 | | 12 | 750 | N/A | 184.00 | |
| | 2001 | | 12 | 750 | 174.00 | 184.00 | 0 31259 03206 1 |
| | | | | | | | |
| Limited Edition | 2004 | | 12 | 750 | N/A | 104.00 | 8 99911 00085 4 |
| | 2006 | | 12 | 750 | 94.00 | 104.00 | 0 31259 03204 7 |
| | | | | | | | |
| Mirto | 2004 | | 6 | 750 | N/A | 220.00 | |
| | 2005 | | 6 | 750 | 210.00 | 220.00 | 0 31259 03207 8 |
| | | | | | | | |
| **Volteo** *(Tierra de Castilla)* | | | | | | | |
| Tempranillo | 2006 | | 12 | 750 | N/A | 61.00 | |
| | 2007 | | 12 | 750 | 51.00 | 61.00 | 0 31259 03208 5 |
| | 2008 | TBD | 12 | 750 | 51.00 | 61.00 | 0 31259 03208 5 |
| | | | | | | | |
| Tempranillo Cabernet | 2006 | | 12 | 750 | N/A | 61.00 | 0 29929 60004 7 |
| | 2007 | | 12 | 750 | 51.00 | 61.00 | 0 31259 03210 8 |
| | 2008 | TBD | 12 | 750 | 51.00 | 61.00 | 0 31259 03210 8 |
| | | | | | | | |
| Tempranillo Shiraz | 2006 | | 12 | 750 | N/A | 61.00 | |
| | 2007 | | 12 | 750 | 51.00 | 61.00 | 0 31259 03212 2 |
| | 2008 | TBD | 12 | 750 | 51.00 | 61.00 | 0 31259 03212 2 |
| | | | | | | | |
| Viura Sauvignon Blanc Viognier | 2008 | | 12 | 750 | 51.00 | 61.00 | 0 31259 03214 6 |
| | | | | | | | |
| Garnacha (*Rose*) | 2008 | | 12 | 750 | 51.00 | 61.00 | 0 31259 03215 3 |
| | | | | | | | |
| **Mar De Frades** *(Rias Baixas)* | | | | | | | |
| Albariño | 2007 | | 12 | 750 | N/A | 154.00 | 8 99911 00089 2 |
| | 2008 | | 12 | 750 | 144.00 | 154.00 | 0 31259 03216 0 |
| | 2009 | TBD | 12 | 750 | 144.00 | 154.00 | 0 31259 03216 0 |
| | | | | | | | |
| **Cruz de Alba** *(Ribera del Duero)* | | | | | | | |
| Crianza | 2005 | | 6 | 750 | N/A | 77.00 | 0 29929 60004 7 |
| | 2006 | | 12 | 750 | 144.00 | 154.00 | 0 31259 03217 7 |

**Ex-cellars Spain:**
Terms 60 Days bill of lading date
**FOB Western:**
Terms 30 Days bill of lading date

**Consolidated Containers of all Zamora Products can be picked up:**

**RAMON BILBAO WINERY**
Bodegas Ramon Bilbao
Avenida de Santo Domingo 34
26200 Haro, La Rioja
Spain
**Contact:** Geneveva Llorens

**Full containers of Volteo Products can be picked up:**

**VOLTEO WINERY**
Bodegas Rozam
Polígono industrial El Salvador 69-71
02630 Albacete
Castilla-La Mancha
Spain

**Full containers of MAR DE FRADES can be picked up at:**

**MAR DE FRADES WINERY**
Lagar de Arosa 16. Finca Valiñas
San Martiño de Meis. 36637 Meis.
Pontevedra
Spain
**Contact:** Geneveva Llorens

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# Andre Lurton

## *FYE2010 Price List - Effective April 1st 2009*

Approved 01/19/2009

| January 15, 2009 | | VT | 2009 EX-CELLARS FRANCE | 2009 FOB WESTERN, NJ | UPC |
|---|---|---|---|---|---|
| **WHITE WINES** | | | | | |
| **Entre Deux Mers-White** | | | | | |
| Bonnet - Screw Cap | | 2007 | $70.00 | $80.00 | 721298110713 |
| ***- 500 Case Price*** | | 2007 | $66.50 | $76.50 | 721298110713 |
| | | 2008 | $70.00 | $80.00 | 721298110713 |
| ***- 500 Case Price*** | | 2008 | $66.50 | $76.50 | 721298110713 |
| | | | | | |
| Divinus Ch Bonnet | 6/750 | 2008 | $59.50 | N/A | 721298210611 |
| | | | | | |
| ***500 case discount is applicable to the mixing of Red, White and Rose.*** | | | | | |
| | | | | | |
| **Pessac Leognan Blanc** | | | | | |
| Coucheroy | | 2007 | $88.80 | $98.80 | 721298530719 |
| | | 2008 | $88.80 | $98.80 | 721298530719 |
| | | | | | |
| Ch. De Cruzeau | ***Close Out*** | 2003 | N/A | $90.00 | 721298630310 |
| | | 2006/07 | $119.00 | N/A | 721298630419 |
| | | | | | |
| Ch. De Rochemorin | ***Close Out*** | 2002 | N/A | $80.00 | 721298650011 |
| | | 2006 | $125.00 | $135.00 | 721298650516 |
| | | 2007 | $125.00 | $135.00 | 721298650516 |
| | | | | | |
| Ch. La Louviere - Screw Cap | | 2004 | $273.00 | $283.00 | 721298510414 |
| | | 2005 | N/A | $370.00 | 031259023816 |
| | | 2006 | N/A | $310.00 | 721298510612 |
| | | | | | |
| Couhins | | 2006 | N/A | $272.00 | 721298670613 |
| | | 2007 | $325.00 | $335.00 | 721298670613 |

# Andre Lurton

## *FYE2010 Price List - Effective April 1st 2009*

Approved 01/19/2009

| January 15, 2009 | | VT | 2009 EX-CELLARS FRANCE | 2009 FOB WESTERN, NJ | UPC |
|---|---|---|---|---|---|
| | | | | | |
| **RED WINES** | | | | | |
| **Bordeaux Claret** | | | | | |
| *Bonnet* | | 2005 | $78.50 | $88.50 | 721298120514 |
| | | | | | |
| Divinus Ch Bonnet ***Close Out*** | 6/750 | 2002 | N/A | $84.00 | 072129820031 |
| | 6/750 | 2004 | $127.00 | N/A | 721298120514 |
| | 6/750 | 2005 | $136.00 | $146.00 | |
| | | | | | |
| ***500 case discount is applicable to the mixing of Red, White and Rose.*** | | | | | |
| | | | | | |
| **Pessac Leognan Rouge** | | | | | |
| Coucheroy | | 2006 | $107.00 | $117.00 | 721298520611 |
| | | 2007 | $107.00 | $117.00 | 721298520611 |
| | | | | | |
| La Louviere | | 2002 | $183.00 | N/A | |
| | | 2003 | $274.00 | N/A | |
| | | 2005 | $303.00 | $313.00 | 721298500514 |
| | | 2006 | $300.00 | $310.00 | 721298500613 |
| | | | | | |
| Cruzeau | | 2003 | $134.50 | $144.50 | 721298620311 |
| | | 2004 | $162.50 | N/A | 721298620311 |
| | | 2005 | $147.00 | $157.00 | 721298620519 |
| | | | | | |
| Rochemorin | ***Close Out*** | 1999 | N/A | $85.00 | 721298640012 |
| | | 2003 | $115.00 | $125.00 | 721298640319 |
| | | 2004 | $162.50 | N/A | 721298640418 |
| | | 2005 | $171.00 | $181.00 | 721298640517 |
| | | | | | |
| Couhins | 6/1.5 | 2005 | $360.00 | $370.00 | 721296660515 |
| | | 2008 | TBD | TBD | |
| | | | | | |
| **Margaux** | | | | | |
| La Bastide Dauzac | | 2004 | N/A | $215.50 | 721298780411 |
| | | 2005 | N/A | $275.00 | 721298780510 |
| | | 2006 | $224.00 | $234.00 | 721298780510 |
| | | 2007 | $227.00 | $237.00 | 721298780510 |

# Andre Lurton

## *FYE2010 Price List - Effective April 1st 2009*

**Approved 01/19/2009**

| **January 15, 2009** | | VT | 2009 EX-CELLARS FRANCE | 2009 FOB WESTERN, NJ | UPC |
|---|---|---|---|---|---|
| **Lussac St. Emilion** | | | | | |
| Ch Tour de Segur | | 2005 | $128.00 | $138.00 | 721298960516 |
| | | | | | |
| Ch De la Barbe Blanche Reserve | | 2005 | $192.00 | $202.00 | 721298900512 |
| | | 2006 | $192.00 | $202.00 | 721298900611 |
| | | | | | |
| **Rose** | | | | | |
| Bonnet Rose | *Close Out* | 2005 | N/A | $60.00 | 721298260517 |
| | *Close Out* | 2006 | N/A | $65.00 | 721298260517 |
| | | 2008 | $70.00 | $80.00 | 721298260715 |
| ***- 500 Case Price*** | | 2008 | $66.50 | $76.50 | 721298260715 |
| | | | | | |
| ***500 case discount is applicable to the mixing of Red, White and Rose.*** | | | | | |

**TERMS:**

***Ex-Cellars France :***

***All wines shipped from Chateau Bonnet (Grezillac)***

***Payable 60 days Ex-Cellars***

***FOB New Jersey:***

***All wines, are Federal Duty/ Tax paid, Western Carriers,***

***North Bergan, NJ. Payable 30 days Bill of Lading***

914-251-WINE

FAX 914-251-0283

W.J. Deutsch & Sons, Ltd.
fine wine merchants

108 Corporate Park Drive White Plains, NY 10604
Email: info@wjdeutsch.com
Website: www.wjdeutsch.com

# Villa Massa
# FYE 2010 Price List

Approved

| April 8, 2009 | | SIZE | BTLS | 2009 F.O.B. GORI Warehouse Livorno, Italy | CIF East (Ports A) & Gulf Coast | CIF East Ports B | West Coast Port A | West Coast Port B | FOB New Jersey | UPC |
|---|---|---|---|---|---|---|---|---|---|---|
| | | | | | | | | | | |
| | | | | | | | | | | |
| **Limoncello di Sorrento** | | 750 ml | 6 | $76.40 | $77.00 | $77.30 | $78.15 | $78.55 | $90.00 | 0 85917 11111 7 |
| *Gift Packs & 2 Flutes* | *Limited time offer* | 750 ml | 6 | N/A | N/A | N/A | N/A | N/A | $90.00 | 0 85917 11176 6 |
| | | | | | | | | | | |
| *Gift Packs & 2 Flutes* | *Limited time offer* | 375ml | 6 | N/A | N/A | N/A | N/A | N/A | $58.50 | 0 85917 11107 0 |
| | | 375ml | 12 | $103.40 | $104.00 | $104.30 | $105.15 | $105.55 | $117.00 | 0 85917 11108 7 |
| | | | | | | | | | | |
| | | 50ml | 96 | $127.40 | $128.00 | $128.30 | $129.15 | $129.55 | $141.00 | 0 85917 11067 7 |
| | | | | | | | | | | |

**'FOB GORI WAREHOUSE LIVORNO, ITALY**
Danzas Giorgio Gori
Riccardo Pazzaglia, General Manager
Loc-Stagno Via Lepori, 9
57017 Livorno - Italy
email: pazzaglia.r@it.ggori.com
Tel: 39 586 967301
Fax: 39 586 967220
**Payment terms are 60 Days from Invoice date**

**FOB Western Carriers, NJ**
**Payment terms are 30 days from Bill of Lading**

**CIF PORT OF ENTRY:**
**East Coast & Gulf Ports A = New York, Charleston, Savannah, Miami & Norfolk**
**East Ports Ports B: Jacksonville, Baltimore, Boston & Philadelphia**
**Gulf Ports: Houston & New Orleans**
**West Coast Port A= Los Angeles & Oakland**
**Los Angeles Congestion Surcharge $150.00 to $300.00 may apply**
**West Coast Port B= Seattle, Portland**

**Payment terms are 60 Days from Bill of Lading**
**Thermal Blanket Charges: $350.00 Palletization Charges: $200.00 - $300.00**
**Slip Sheet Charges: $80.00**
**Reefer surcharge: $1,200.00 - West Coast $1,500.00**

**All CIF prices include Ocean Freight, CYC, BAF, CUC, and Marine Insurance**

W.J. Deutsch & Sons, Ltd.
SPIRITS DIVISION
108 CORPORATE PARK DRIVE + WHITE PLAINS, NY 10604 + 914.251.9463

# Landy Cognac

## *2009 Price List*

**Approved 7/29/2009**

| **July 15, 2009** | **Unit Size** | **Btls/Case** | **2009 FOB Western Carriers, NJ** | **UPC** |
|---|---|---|---|---|
| | | | | |
| VS | 200ML | 24 | $96.00 | 695521114215 |
| | 375ML | 24 | $156.00 | 695521114222 |
| | 750ML | 12 | $157.55 | 695521114208 |
| | 1L | 6 | $104.40 | 695521114246 |
| | 1.75L | 6 | $163.72 | 695521114055 |
| | | | | |
| VSOP | 200ML | 24 | $150.00 | 695521114017 |
| | 375ML | 24 | $252.00 | 695521114024 |
| | 750ML | 12 | $245.61 | 695521114000 |
| | 1.75L | 12 | $210.00 | 695521114253 |
| | | | | |
| XO No. 1 | 750ml | 6 | $396.00 | 695521114109 |
| *Gift Pack* | 750ml | 3 | $198.00 | 695521114109 |
| | | | | |
| XO 1er CRU | 750ML | 12 | $804.00 | 695521129004 |
| | | | | |
| DESIR | 750ML | 12 | $519.00 | 695521128007 |
| | | | | |
| DRAMA | 750ML | 12 | $186.00 | 695521128021 |
| | | | | |
| EXCELLENCE | 750ML | 12 | $336.00 | 695521151043 |
| | | | | |
| FAMOUS SHIP - *Decanter* | 750ML | 6 | $1,422.00 | |
| | | | | |

**FOB Western Carriers - NJ, 30 days Bill of Lading**

Orders can be picked up at:

**Western Carriers**
2500 71st Street
North Bergen, NJ 07047
Pick up Appt:
Tel: (800) 631-7776 x 7114
Doc71@westerncarriers.com

Please fax or email your orders to WJD - Spirit Division/ Supply Chain Dept:
Email: orders@wjdeutsch.com
Tel: (914) 251 - 9463
Fax: (914) 251 - 3238

* Please submit Landy Cognac orders on a separate PO. Do not mix WJD - Spirit Div orders with regular WJD orders.

# Cognac Ferrand

## *Stateside Price List 2009*

| | | | | 2009 | | |
|---|---|---|---|---|---|---|
| | Vintage | Btls/Case | Unit Size | DI-Exc | FOB Western NJ | UPC |
| **Gin** | | | | | | |
| | | | | | | |
| Citadelle | N/V | 6 | 750 | 54.00 | 80.46 | 6 95521 10301 1 |
| | N/V | 6 | 1L | 66.00 | 96.28 | 6 95521 10303 5 |
| | N/V | 6 | 1.75L | 96.00 | 147.02 | 6 95521 10303 5 |
| **Discontinued** | N/V | 50 | 120ml | N/A | 139.98 | 6 95521 00300 7 |
| | | | | | | |
| Citadelle Vodka *Gift Pack* | N/V | 3 | 750 | N/A | 37.63 | 6 95521 00313 7 |
| | | | | | | |
| **Pierre Ferrand** | | | | | | |
| | | | | | | |
| Ambre | N/V | 6 | 750 | 120.00 | 154.49 | 6 95521 12101 5 |
| | N/V | 12 | 375 | 138.00 | 170.56 | 6 95521 12100 8 |
| **Discontinued** | N/V | 50 | 120 | 180.00 | 234.59 | |
| | | | | | | |
| Reserve | N/V | 6 | 750 | 198.00 | 244.50 | 6 95521 12111 4 |
| **Discontinued** | N/V | 12 | 375 | N/A | 191.15 | |
| | | | | | | |
| Cigare | N/V | 6 | 750 | N/A | 269.99 | |
| | | | | | | |
| Selections des Anges | N/V | 6 | 750 | 420.00 | 493.11 | |
| | | | | | | |
| Abel | N/V | 6 | 750 | | 1,332.44 | 6 95521 12130 5 |
| | N/V | 3 | 750 | 570.00 | 666.22 | |
| | | | | | | |
| Ancestrale | N/V | 3 | 750 | 1,134.00 | 1,299.03 | |
| | | | | | | |
| Vintage 1914 | N/V | 3 | 750 | 2,235.00 | 2,580.61 | |
| | | | | | | |
| **Plantation** | | | | | | |
| | | | | | | |
| Grande Reserve | N/V | 12 | 750 | 84.00 | 129.70 | |
| | N/V | 6 | 1.75L | 78.00 | 130.79 | |
| | | | | | | |
| Trinidad | 1993-96 | 6 | 750 | 90.00 | 129.80 | |
| | | | | | | |
| Barbados | 1993-95 | 6 | 750 | 93.00 | 129.80 | 6 95521 12614 0 |
| | | | | | | |
| Barbados *20th Anniversary* | | 6 | 750 | 108.00 | 132.91 | 6 95521 12614 0 |
| | | | | | | |
| Jamaica 8yr | 1996 | 6 | 750 | 90.00 | 129.80 | 6 95521 12622 5 |
| | | | | | | |
| Nicaragua | 1998 | 6 | 750 | 90.00 | 129.80 | 6 95521 12670 6 |
| | | | | | | |
| Granada | 1998 | 6 | 750 | 90.00 | 129.80 | 6 95521 12690 4 |
| | | | | | | |
| Guyana | 1990 | 6 | 750 | 180.00 | 233.59 | 6 95521 12640 9 |
| | | | | | | |
| **Mathilde** | | | | | | |
| | | | | | | |
| Framboise | N/V | 6 | 750 | 72.00 | 94.26 | 6 95521 11751 3 |
| | | 12 | 375 | 84.00 | 106.16 | 6 95521 11750 6 |
| | | | | | | |
| Cassis | N/V | 6 | 750 | 72.00 | 93.49 | 6 95521 11731 5 |
| | N/V | 12 | 375 | 84.00 | 105.39 | 6 95521 11730 8 |
| | | | | | | |
| Peche | N/V | 6 | 750 | 72.00 | 94.26 | 6 95521 11761 2 |
| | N/V | 12 | 375 | 84.00 | 106.16 | 6 95521 11760 5 |
| | | | | | | |
| Poire | N/V | 6 | 750 | 72.00 | 94.26 | 6 95521 11771 1 |
| | N/V | 12 | 375 | 84.00 | 106.16 | 6 95521 11770 4 |
| | | | | | | |
| Grande XO | N/V | 6 | 750 | 72.00 | 103.43 | 6 95521 11700 1 |
| | N/V | 12 | 375 | 84.00 | 119.31 | 6 95521 11699 8 |
| | | | | | | |
| | | | | | | |
| **Daron Calvados** | | | | | | |
| | | | | | | |
| Fine | N/V | 6 | 750 | 90.72 | 122.28 | 6 95521 10601 2 |
| | N/V | 12 | 375 | 108.00 | 144.40 | 6 95521 10600 5 |
| | | | | | | |
| XO | N/V | 6 | 750 | 226.50 | 273.66 | 6 95521 10611 1 |
| | | | | | | |
| **Cerbois** | | | | | | |
| | | | | | | |
| VSOP | N/V | 6 | 750 | 127.50 | 165.80 | |
| | | | | | | |
| XO | N/V | 6 | 750 | 225.00 | 275.03 | |
| | | | | | | |
| | | | | | | |