

EXHIBIT A

DESCRIPTION OF GOODS AND SERVICES FOR Arjo Supplies

I. Authorized Distributor

- A. If other than manufacturer, Contractor must be an authorized distributor for either sales and/or service for the entire term of the contract and any and all extension periods of contract award.

II. Product Additions/Deletions

- A. Contractor will be required to inform DAS/Procurement Services regarding catalog product changes or new/discontinued products applicable to the Contract Award.
- B. Discount structure remains the same or better for any new products added to the Contract via a contract supplement issued by DAS/ Procurement Services.

III. Promotional Offers

- A. Promotional offers should be sent, in writing, to DAS, Procurement Services so that all client agencies may be notified via contract supplement.

IV. Replacement Parts/Supplies /Accessories

- A. Parts availability for any products,— especially equipment, is to be guaranteed for a minimum of five (5) years.