

EXHIBIT A

Scope:

This bid covers the requirements for all using State agencies, hereinafter, will be referred to as the Client Agency for salon hair products, spa products, salon equipment and accessories and salon furniture.

Pricing:

All items in the catalogs shall be available for purchase on a discount from list price basis. Contractors shall quote one overall discount rate that will apply to the entire price book. The Contractors shall submit (1) one electronic copy of their offering catalog(s) and price list(s) within their on-line bid response.

Discount prices quoted in Exhibit B Price Schedule shall include all transportation, packing, packaging and delivery charges, fully prepaid by the Contractor, freight on board (FOB) destination. No additional charges will be allowed.

Contractor shall supply the Client Agency with either an electronic copy or paper copy of catalogs and corresponding price books as requested.

Quantities:

Actual quantities of are unknown. The Client Agency shall request products on an as-needed basis over the term of the contract.

Delivery:

Delivery shall be made within the timeframes specified in Exhibit B Price Schedule during normal business hours of the Client Agency.