



TOWN OF WESTERLY

**ADDENDUM 1**

**REQUEST FOR PROPOSAL  
2016-002  
Virtual Net Metering**

MARCH 2016

## **RFP 2016-002 Virtual Net Metering Addendum 1**

A pre-bid meeting was held on March 10, 2016 @ 3:00 PM

**RFP due date extension to April 6, 2016 @ 3:00 PM**

### **QUESTIONS/CLARIFICATIONS**

1. Is 4MM kwh for both the Town & School?

This is for the Town.

2. Do we have meters on a spreadsheet?

See attached spreadsheets.

3. Revision of dates in Project Timeline:

We would like to go live on January 1, 2017 when the contract with Direct Energy is set to expire.

4. Project Timeline: Please provide a complete and detailed project schedule indicating major project milestones and durations. Schedule should assume an RFP award notice of February 15, 2016. The Town is seeking Projects with a demonstrated capacity to commence construction by June 2016.

Correction of date: award is estimated to be in April or May of 2016. Project to commence estimated to be January 1, 2017.

5. Can the proposal due date be extended 2 weeks?

**Yes, we will extend the due date to April 6, 2016 @ 3:00 PM**

6. Do we want the system in Westerly?

Not a requirement; must be in National Grid's grid.

7. Multiple parties?

We reserve the right to award to multiple or a single vendor.

8. Would a Town owned site be a consideration?

No. The Landfill is not an option for the site.

9. Are we in a power consortium?

Yes; with Direct Energy, expires in December 2016. Look at early termination??  
We do have the option to terminate early with a 30 day written notice.

10. Do we prefer a Town owned site?

No.

11. Cost of energy – Direct and Grid costs?  
See attached spreadsheet.

12. Is a decommissioning bond required?  
TBD

13. What is the purpose of the RFP for the Town?

Seeking savings and renewable energy.

14. Is the Town interested in taking title to RE Credits?

Developer owned.

15. Can the insurance requirements be reduced?  
TBD

16. What will the timeline and decision process be?

Estimated April/May 2016

17. Will there be a shortlist round?

There *may* be an interview process with finalists.

18. Would the Town of Westerly consider working jointly with the Town of Richmond on this RFP? By doing so a RE project for both Richmond and Westerly could be sited in Richmond on land upon which the land owner is amenable to hosting a RE project.

The Town is interested in gaining the most (up to 100% of its energy usage) from this RFP. If the amount available exceeds the Town's needs, other Towns can piggy-back off of the supplier.

19. On Page 11 there is mention of "a complete system guarantee and a minimum level of service to ensure 24 hours, 7 days a week monitoring of operational capacity, with response time of less than agreed upon hours when poor system performance occurs". Typically, a PPA supplier will provide necessary service to suffice the warranty requirements as specified from the manufacturers of the installed equipment. Equipment warranties are typically tied to the system's overall performance thus ensuring performance of the system. If the Town is requesting an additional "guarantee of stated levels of performance" this is typically obtained in the form of

an insurance product and adds significant cost to the PPA resulting in a higher cost of the end PPA price. Can the Town please clarify if they are requesting a third party guarantee, above and beyond the typical manufacturers' warranties, for the system's performance? Keep in mind that it is always a primary concern to the owner of the PPA to have the system at peak performance, because that is their form of repayment on the system's cost.

Manufacturer's warranty suffice.

A	B	C	D
1	<b>Sign In Sheet</b>		
2	<b>Pre-bid RFP 2016-002 Virtual Net Metering</b>		
3	<b>Date: 3/10/16 Time: 3:00 PM</b>		
4	<b>#</b>	<b>Name (print)</b>	<b>Company</b>
5	1	Eileen Cardillo	Town of Westerly
6	2	Bill Pedersen	Brightfields Development
7	3	Justin Selmanoff	Solar City
8	4	Justin Norman	EDP
9	5	Russ Maymon	EDP
10	6	John Palmieri	Altus Power
11	7	Amy Graybowski	Westerly
12	8	Alex Farkes	GREENSKIES
13	9	Alex Saryl	Brightfields Development
14	10	EVERETT TABUSTAM	KOHA'S ALOE ENERGY
15	11		
16	12		
17	13		
18	14		
19	15		

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