



Central Connecticut State University

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Purchasing Department

REQUEST FOR PROPOSAL 2016-32
Dining Services Operations
Addendum #13 Dated May 24, 2016

Contents of Addendum 13 –

- 1. Revise section 2.3 of the RFP titled Athletic Events**
- 2. Revise section 3.1 of Attachment A Draft Boiler Plate Contract**
- 3. Provide clarification on a question previously asked.**

1. Section 2.3 of the RFP titled **Athletic Events** beginning on page 30 is replaced with the following:

Athletic Events:

The University requires that the Contractor provide concession services at the following home athletic events:

- Football
- Men's/Women's Basketball
- Up to 3 Baseball or Softball games
- Up to 3 Men's or Women's Soccer games
- NEC Championship events hosted by CCSU
- Tournaments involving any of the athletic teams, which involve multiple teams
- Local competitions/championships involving playoffs (i.e. Connecticut Interscholastic Athletic Conference (CIAC) Football Championships
- Large spectator events with crowds of 500 or more in attendance.

If the Contractor determines they do not want to provide concessions at any other athletic event, then the University reserves the right to hire a third party to provide concessions at these events or have students and/or staff provide food at the concession area. If the University hires a third party, the revenue and expense associated with the event would be the University's responsibility.

2. Replace Section 3.1 of Attachment A Draft Boiler Plate Contract with the following.

- 3.1 The Contractor shall provide "Food Service" for the University, which is defined as the exclusive operation by the Contractor, except as approved otherwise by the University, of all snack bars/concessions, cafeterias, conference service facilities, and delicatessens, and provision of all of the services and products typically provided and sold in connection with these operations, catering excepted (see Section 5.6 of this Agreement). Exclusive operation and sales does not include vending machine sales and items determined by the University, in its sole and reasonable discretion, to be objectionable. The University may supplement the food service in this contract with other means of dispensing food and

beverage items, such as by additional manual or vending food service, as the University, in its sole and reasonable discretion, deems appropriate.

The University requires that the Contractor provide concession services at the following athletic events:

- Football
- Men's/Women's Basketball
- Up to 3 Baseball or Softball games
- Up to 3 Men's or Women's Soccer games
- NEC Championship events hosted by CCSU
- Tournaments involving any of the athletic teams, which involve multiple teams
- Local competitions/championships involving playoffs (i.e. Connecticut Interscholastic Athletic Conference (CIAC) Football Championships
- Large spectator events with crowds of 500 or more in attendance.

If the Contractor determines they do not want to provide concessions at any other athletic event, then the University reserves the right to hire a third party to provide concessions at these events or have students and/or staff provide food at the concession area. Contractor shall provide fourteen (14) calendar days' notice if they do not want to provide concessions. If the University hires a third party, the revenue and expense associated with the event would be the University's responsibility.

3 Question

Please provide the current yearly donation from the existing food service provider.

- a. Athletic events – what and how much?

Answer

The current Contractor has provided a cash donation of \$4,500, however, historically in addition to the cash donation the following sponsorship was provided:

\$6,150 in in-kind food donations based on current price structure, to support football and basketball games.

\$7,840 in-kind food sponsorship based on current price structure, to support Coaches meals during the preseason. This includes approximately 850 lunch or dinner meals, worth approximately \$7,840. The coaches accompany the student athletes during pre-season meals, and essentially the University was only charged for the cost of the student meals.

The following is a summary of the kinds of Sponsorship Opportunities that contractor and previous food Contractors have availed themselves to depending on the level of contribution:

Ella Grasso Billboard sign- \$5,000
Basketball and Football facility signage- \$1,000
Web site banner Ad- \$1,000
Basketball game sponsorship \$2,500
Basketball press table LED Board- \$1,000
Full page Football Ad- \$1,000
Basketball Circular Ad- \$1,000

In addition, as noted in Section 3.1 of Attachment A Draft Boiler Plate Contract, the Contractor shall provide concessions at certain athletic events. Historically an arrangement has been made between the Contractor and the Athletics Department, where by Student Athletes volunteered in the Concession's Area in exchange for additional donations to their respective athletic team.

**All other terms, conditions and specifications in the RFP remain the same.
End of Addendum #13**