

Attachment Y- Financial Template - Bidders Response to Section 3.3 - Financial Proposal, Subsection 2 - section b

VENDOR NAME:

RFP 2016-32 Management Contract for Dining Services Operation and Development

ALL AREAS HIGHLIGHTED IN YELLOW MUST BE COMPLETED AS THEY ARE REQUIRED BY THE RFP.

The following assumptions apply to each of the Commuter Meal Plan Alternative options FOR EACH YEAR OF CONTRACT:

Assumptions - fixed by University	Commuter Meal Plans will be included with Variable Retail Sales. When a student purchases the meal plan, the amount student pays for the plan will be treated as a retail sale.
Assumptions - fixed by University	Unused commuter meal plans/bonus meals expire the day after final examination period of each term.
Assumptions - fixed by University	Multiple Commuter Meal blocks can be purchased during the same semester.
Assumptions - fixed by University	The purchase of Commuter Meal Plans is not limited to students.
Assumptions - fixed by University	If flex funds are considered as part of an alternative plan, our system does not support augmentation of these flex fund dollars once the initial value is used.

To ensure that the purchase of Commuter Meal Plan Options were not disrupted for the fall 2016 semester, the University has kept the door price and the block plan meal plan price the same as the 2015/2016 Academic Year for the fall 2016 semester. The Contractor shall propose pricing for these meal plan blocks and the door pricing which would be effective for the spring 2017 semester. The University is willing to entertain alternative combinations of the Meal Plan Blocks for the 2017/2018 Academic year. There may be an opportunity, if programming changes can occur, that alternative options could be implemented for the spring semester if the programming can be accomplished; however, bidders should not count on it.

		First Semester YEAR 1 - SFY 2017 (8/1/2016 - 12/31/16)	Second Semester YEAR 1 - SFY 2017(1/1/2017 - 6/30/17)	Increase (decrease) of Spring Semester vs. Fall Semester	Percent Increase (decrease)	Average Meal Cost of Spring Semester
Commuter Meal Plans		Commuter sales are treated as retail sale; therefore, this is the price the student is charged	Commuter sales are treated as retail sale; therefore, this is the price the student is charged			
Meal Plan Blocks	20 meal block for residential dining facilities	\$155.00	\$0.00	(\$155.00)	-100%	\$0.00
	30 meal block for residential dining facilities	\$215.00	\$0.00	(\$215.00)	-100%	\$0.00
	40 meal block for residential dining facilities	\$275.00	\$0.00	(\$275.00)	-100%	\$0.00
Door price for Residential Dining Facilities	Breakfast	\$7.50	\$0.00	(\$7.50)	-100%	\$0.00
	Lunch	\$8.50	\$0.00	(\$8.50)	-100%	\$0.00
	Dinner	\$9.50	\$0.00	(\$9.50)	-100%	\$0.00

Assumption to be completed by Contractor	Percent of unused block meals revenue kept by the Contractor.	0%	0%
Assumption to be completed by Contractor	Assumed percentage of unused meals in the block left at the end of the semester	0%	0%

The Bidder **may propose** alternatives to the current pricing structure, number of meals in a block, pricing, or other configurations, to commence in Year 2 (SFY 2018), which may be desirable to the campus.

FY 2018 (7/1/2017 - 6/30/2018)