

Invitation to Bid #16PSX0171

SYSTEMS WORKSTATION FURNITURE

Contract Specialist: **Susanne Hawkins**

Date Issued: **4 October 2016**

Due Date: **9 November 2016 at 2:00 PM Eastern Time**

**Department of Administrative Services
Procurement Services**



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Invitation to Bid (ITB)

SYSTEMS WORKSTATION FURNITURE

Guide to Electronic Bid Submissions

1. Introduction To BizNet

It is now a requirement of Department of Administrative Services (DAS)/Procurement Services that all companies create a Business Network (BizNet) Account and add their company profiles to the State of Connecticut BizNet system. Companies are responsible for maintaining and updating company information in their BizNet Accounts as updates occur. Companies that have been certified through the Supplier Diversity or the Pre-Qualification Program, have already created a BizNet account.

The BizNet login is: <https://www.biznet.ct.gov/AccountMaint/Login.aspx>

New Companies: Create an account by clicking the BizNet login link above and then the button on the right labeled "Create New Account". Login and select Doing Business with the State and Company Information. Please be sure to complete information in all tabs (Company Information, Accounts, Address, etc...).

Existing Companies Needing to Update Their Information: Login to BizNet and select Doing Business with the State and Company Information.

Anyone having difficulty connecting to their account or downloading or uploading forms should call DAS/Procurement Services at 860-713-5095.

2. Business Friendly Legislation

As a result of Public Act 11-229, DAS/Procurement Services' goal is to make doing business with the State of Connecticut more business friendly. To eliminate redundancy, forms that were repetitively filled out with each invitation to bid are being automated in BizNet.

DAS/Procurement Services began the transition to on-line bidding by automating the submission of Affidavits and Non-Discrimination forms on October 1, 2011. Companies must submit forms electronically to their BizNet account if they haven't already done so. These forms must be updated on an annual basis, no later than 30 days after the effective date of any material change. Rather than completing them with each bid submittal, companies that have already filed these forms have the ability to view, verify and update their information prior to submitting a bid response.

Instructions for Uploading Affidavits and Non-Discrimination Forms:

Click on the following link for instructions on how to upload Affidavits and Non-Discrimination forms:
<http://das.ct.gov/images/1090/Upload%20Instructions.pdf>

(a) AFFIDAVITS

THE FOLLOWING FORMS MUST BE SIGNED, DATED, NOTARIZED, UPLOADED OR UPDATED ON BIZNET. TO OBTAIN A COPY OF THESE FORMS, YOU MUST LOGIN INTO BIZNET AND FOLLOW THE INSTRUCTIONS LISTED ABOVE.

- (1) OPM Ethics Form 1 – Gift & Campaign Contribution Certification
- (2) OPM Ethics Form 5 – Consulting Agreement Affidavit
- (3) OPM Ethics Form 6 – Affirmation of Receipt of State Ethics Laws Summary
- (4) OPM Form 7 – Iran Certification

For information regarding these forms, please access the Office of Policy & Management’s website by clicking on the following link: <http://www.ct.gov/opm/cwp/view.asp?a=2982&q=386038>

(b) NON-DISCRIMINATION

CHOOSE ONE (1) FORM THAT APPLIES TO YOUR BUSINESS. COMPLETE AND UPLOAD OR UPDATE ON BIZNET ANNUALLY. TO OBTAIN A COPY OF THESE FORMS, YOU MUST LOGIN INTO BIZNET AND FOLLOW THE INSTRUCTIONS LISTED ABOVE.

- (1) Form A – Representation by Individual (Regardless of Value)
- (2) Form B – Representation by Entity (Valued at \$50,000 or less)
- (3) Form C – Affidavit by Entity (RECOMMENDED) (Valued at \$50,000 or more)
- (4) Form D – New Resolution by Entity
- (5) Form E – Prior Resolution by Entity

For information regarding these forms and on which form your company should complete, please access the Office of Policy & Management’s website by clicking following link:

http://www.ct.gov/opm/cwp/view.asp?a=2982&q=390928&opmNav_GID=1806

3. New Revised Process – Online Bid Responses

Any bid posted by DAS/Procurement Services must be submitted electronically. The common forms listed below have also been automated in the BizNet system. In addition, specific forms are now web based and fillable, as noted below. To complete forms; download them from your BizNet account, complete your submittal response, and upload these documents (as well as any other required submittal documents) through BizNet prior to the date and time upon which the Bid is due pursuant to this ITB. Late submissions will not be accepted. Bid pricing will be available for public viewing for 24 hours after bid closing.

- Contractor Information/Electronic Signature Page – Web Based Form
- Employment Information Form (DAS-45) – Web Based Form
- Statement of Qualifications (DAS-14) – Fillable Form
- Connecticut Economic Impact Form (DAS-46) – Web Based Form
- Contract Exhibit B – Price Schedule (SP-16)
- Bid Addendum (SP-18) – if applicable

Additional forms such as those listed below must be reviewed carefully and accepted by the bidder prior to bid submittal:

- Standard Terms and Conditions (SP-19)
- Invitation to Bid Document (SP-22)

- Invitation to Bid Contract (SP-50)
- Contract Exhibit A – Description of Goods & Services and Additional Terms & Conditions
- Contract Exhibit C – SEEC Form 11

4. Insurance Accord Certificates

Contractors are responsible for maintaining their BizNet account with new and/or updated insurance information.

The following documentation will need to be uploaded to each company's BizNet account and evidencing that the State of Connecticut is an additional insured:

- (a) Certificate of Insurance (Accord Form)
- (b) The insurance policy declaration page
- (c) The additional insured endorsement to the policy

Training documentation relating to the completion of the above-reference forms is available through the DAS Website under "DAS Business Friendly Initiatives" at the following website: <http://das.ct.gov/cr1.aspx?page=371>

Bidders are cautioned that there may be additional documents, attachments or requirements depending on the complexity of the bid. Please read ALL bid documents carefully and provide all required information. Failure to do so may result in rejection of your bid.

Overview

The Department of Administrative Services (“DAS”) is issuing this Invitation to Bid to solicit bids for furniture manufacturers to provide new systems workstation furniture to the State as outlined throughout this bid document.

The contract resulting from this solicitation will be open to all using State agencies, political sub-divisions, municipalities, schools and not for profits. The State is committed to providing our Client Agencies compliant system workstation furniture options at competitive pricing.

This bid will not cover the following furniture product lines:

- **Freestanding Metal and Wood Office Caseloads Furniture includes Office Chairs, Lounge Furniture, Dormitory Furniture and Residential Furniture to include Design, Reconfigure & Storage Services**
Contract Award #15PSX0041 (7/1/2015 through 6/30/2020)
- **Technical LAN Computer Furniture**
Contract Award #15PSX0255 (4/1/2016 through 3/31/2021)
- **School / Classroom Furniture**
Contract Award #11PSX0257 (4/1/2012 through 3/31/2017)
- **Molded Plastic Institutional Furniture**
Contract Award #11PSX0295 (4/1/2012 through 3/31/2017)
Contract Award #16PSX0145 (Effective Date of Award through 6/1/2022)
- **Pre-Owned Office Furniture & Furniture Services**
Contract Award #16PSX0118 (10/1/2016 through 9/30/2021)
- **Library Furniture**
Contract Award #14PSX0303 (5/1/2015 through 5/31/2020)
- **Floor-to-Ceiling Wall Systems**
Contract Award #15PSX0160 (12/1/2015 through 11/30/2020)
- **Hospital Furniture**
Contract Award #15PSX0159 (12/1/2015 – 11/30/2020)

Scope

Bidders must be manufacturers (“Manufacturers”) of the furniture they are offering and shall provide a discount from list for a Manufacturer’s entire line of relevant systems workstation furniture as listed in Exhibit B Price Schedule. It is the intention of the State to establish pricing directly through Manufacturer’s and have the Manufacturer’s identify a minimum of one (1) and a maximum of six (6) authorized dealers (“Service Providers”) to administer the contract resulting from this ITB (the “Contract”) on their behalf. It is preferred that Manufacturer Service Providers be located in Connecticut and it is desirable that the Manufacturer’s identify DAS Connecticut Certified Small Business Service Providers as part of their bid submission. Manufacturers will be responsible for any and all performance issues associated with the management and administration of their Service Providers.

In order for a Manufacturer’s product to be considered on the Contract, the manufacturer must be able to furnish a complete line of systems workstation furniture that complies with Exhibit A requirements.

The line(s) offered must fall in the categories of furniture described above or they will not be accepted by the State. The State’s decision on what furniture meets the specifications described in this ITB is final. All bids submitted must meet and/or exceed all of the minimum specifications contained within this ITB.

The discounts quoted must be for the entire line as shown in the Manufacturer’s Exhibit B Price Schedule. Bidders are encouraged to offer the best discount possible. Procurement Services will reference comparable contracts from surrounding states and cooperative purchasing agreements prior to contract award as a part of the evaluation process. If the discount offered is not in line with that of comparable contracts, Procurement Services may issue a no award for the Manufacturer’s line, in whole or in part.

The price schedule included in Exhibit B has incorporated a tiered pricing structure in order to meet the needs of the wide variety of anticipated users of the Contract. The aggregate price of all items on a purchase order determines which tier will be used in calculating the discount from list. Contractor shall allow various purchasing entities the ability to combine their purchases for a specific project (even through separate purchase orders) to collectively reach a greater tiered discount.

This contract replaces the following contract award(s) in part or in total: 10PSX0253

Instructions to Bidders

1. Bid Schedule

| | | |
|--|-------|---------------------------------------|
| RELEASE OF ITB: | Date: | 4 October 2016 |
| RECEIPT OF QUESTIONS: | Date: | 18 October 2016, by noon Eastern Time |
| ANSWERS TO QUESTIONS POSTED AS ADDENDUM: | Date: | 21 October 2016 |
| BID DUE DATE: | Date: | 9 November at 2:00 PM Eastern Time |

2. Pre-Bid Meeting Requirements:

This bid contains no pre-bid meeting requirements.

3. Questions:

Questions for the purpose of clarifying this bid must be received no later than the date and time specified in Section I, "Bid Schedule" and must be directed to the Contract Specialist, Susanne Hawkins via email: susanne.hawkins@ct.gov.

4. Communications

During the period from your organization's receipt of this Invitation to Bid, and until a contract is awarded, your organization shall not contact any employee of the State of Connecticut concerning this procurement except in writing directed to the Contract Specialist, Susanne Hawkins via email: susanne.hawkins@ct.gov.

5. Public Bid Opening

Public bid openings are now conducted online. Bid pricing submitted will be available for public view through your BizNet Account and is available for 24 hours after the bid due date and time.

How to View Bid Results:

- Go to the DAS/Procurement website: das.ct.gov/Portal
- Click on the heading "Current Solicitations"
- Click radio button "Under Evaluation"
- Search for the bid
- Click on "Public Opening" under the bid due date and time

Bid Requirements

1. Quantities and/or Usages

Any quantities set forth in this ITB are estimated quantities and/or usages only and in no way represent a commitment and/or intent to purchase any particular amount. Actual quantities may vary and will be identified on individual purchase orders issued by the requesting entity.

2. Brand Name Specifications and/or References

The use of the name of a manufacturer or of any particular make, model or brand in describing an item does not restrict bidders to that manufacturer or specific article unless limited by the term "no substitute". However, the article being offered must be of such character and quality so that it will serve the purpose for which it is to be used equally as well as that specified, and the bidder shall warrant to the State that it is fit for that purpose. Bids on comparable items must clearly state the exact article being offered including any and all applicable options and the bidder shall furnish such other information concerning the article being offered as will be helpful in evaluating its acceptability for the purpose intended. If the bidder does not indicate that the article offered is other than as specified, it will be understood that the bidder is offering the article exactly as specified. Bidders must submit complete documentation on the specifications and quality levels of the proposed products. Bids submitted that do not contain this documentation are subject to rejection.

3. Lowest Responsible Qualified Bidder; Micro Business Preference

The contract resulting from this ITB will be awarded to the lowest responsible qualified bidder. The qualities of articles to be supplied, their conformity with the needed specifications, their suitability to the requirements of the State government and the delivery terms will be taken into consideration, and the life-cycle costs and trade-in or resale value of the articles may be considered where it appears to be in the best interest of the State. In determining the lowest responsible qualified bidder, a price preference of up to ten per cent (10%) may be given for the purchase of the goods or services from micro businesses, or up to fifteen per cent (15%) in the case of "veteran-owned" (as described below) micro businesses. Micro business means a business with gross revenues not exceeding three million dollars (\$3,000,000) in the most recently completed fiscal year.

To be considered for the ten percent (10%) price preference, bidders must submit prior to the bid due date a copy of their Internal Revenue Service tax return form for the most recently completed fiscal year, confirming the amount of their gross revenues for that fiscal year. Failure to provide such tax return prior to the bid due date will deny bidder consideration for the ten per cent (10%) price preference. For bidders who have not yet filed their tax return for the most recently completed fiscal year, in lieu of a tax return, a letter from a Certified Public Accountant attesting to the bidder's gross estimated revenues for the most recently completed fiscal year will be accepted.

To be considered for the fifteen per cent (15%) price preference, bidders must submit prior to the bid due date a copy of their current certification from the Connecticut State Department of Veteran Affairs as to both "veteran-owned" and "micro business" status. "Veteran-owned" micro business means a micro business of which at least fifty-one per cent (51%) of the ownership is held by one or more "veterans" of the "armed forces." In accordance

with Section 27-103(a) of the Connecticut General Statutes, "veterans" means any person honorably discharged, or released under honorable conditions, from active service in the armed forces and "armed forces" means the United States Army, Navy, Marine Corps, Coast Guard and Air Force and any reserve component thereof, including the Connecticut National Guard. Interested bidders may obtain the Certification Application by visiting: www.ct.gov/ctva and selecting "Veteran Owned Micro Business" option or contact Thomas Stefanko at 860-616-3683 or thomas.stafanko@ct.gov to apply for, and receive timely, the certification. Failure to provide such certification prior to the bid due date will deny bidder consideration for this price preference.

4. Stability of Bid Prices

Any price offerings from bidders must be valid for a period of 30 days from the due date of the bid.

5. Amendment or Cancellation of the ITB

DAS reserves the right to cancel, amend, modify or otherwise change this ITB at any time if it deems it to be in the best interest of the State to do so.

6. Bid Modifications

No additions or changes to any bid will be allowed after the bid due date, unless such modification is specifically requested by DAS. DAS, at its option, may seek bidder retraction and/or clarification of any discrepancy or contradiction found during its review of bids.

7. Bidder Presentation of Supporting Evidence

Bidders must be prepared to provide any evidence of experience, performance, ability, and/or financial surety that DAS deems to be necessary or appropriate to fully establish the performance capabilities represented in their bids.

8. Bidder Demonstration of Services and/or Products

At the discretion of DAS, bidders must be able to confirm their ability to provide all services bid. Any required confirmation must be provided at a site approved by DAS.

9. Erroneous Awards

DAS reserves the right to correct inaccurate awards.

10. Bid Expenses

Bidders are responsible for all costs and expenses incurred in the preparation of bids and for any subsequent work on the bid that is required by DAS.

11. Ownership of Bids

All bids shall become the sole property of the State and will not be returned.

12. Ownership of Subsequent Products

Any product, whether acceptable or unacceptable, developed under a contract awarded as a result of this ITB shall be the sole property of the State unless otherwise stated in the contract.

13. Oral Agreement or Arrangements

Any alleged oral agreements or arrangements made by bidders with any State agency or employee will be disregarded in any State bid evaluation or associated award.

Award Criteria

Pursuant to CGS 4a-59 and DAS Procurement Regulations 4a-52-8 and 4a-52-18, the award shall be made to the lowest, responsible qualified bidder. The following factors, in descending order of relative importance, will be considered in the evaluation to determine the lowest, responsible qualified bidder:

- (a) Exhibit B Discounted Pricing and Service Provider Information
- (b) The conformity of the supplies, materials, equipment or contractual services to the specifications
- (c) Contractor's past performance
- (d) Contractor's financial responsibility
- (e) Delivery terms
- (f) The administrative costs of the State
- (g) Life-cycle costs, trade-in or resale value of the supplies, materials or equipment
- (h) Current manufacturer electronic format furniture product catalog(s) uploaded on-line with bid submission

DAS may award by individual item, group of items, or the entirety of all items. DAS may also reject any and all bids in whole or in part, and waive minor irregularities and omissions if, in the judgment of DAS, the best interest of the state will be served.