



**East
Hartford
Public
Schools**

"Schools that are the Pride of our Community"

Nathan A. Quesnel, Superintendent of Schools

Benjamin P. Whittaker, Director of Facilities

Request for Proposals # 1759-19

Janitorial Services

East Hartford Public Schools (EHPS) seeks to enter into a multi-year indefinite quantity contract with a qualified janitorial services firm to provide staffing to cover absences of in-house staff throughout the district's portfolio containing (18) buildings totaling over 1.3 million square feet. Personnel required to meet the coverage needs of EHPS will be a minimum of (4) janitorial staff members daily Monday through Friday, and can be as much as (10) during certain times of the year. Reference the "Proposals" section below for all of the elements that proposals must contain in order to be considered.

Proposals should be addressed as follows:

East Hartford Public Schools, Dept. of Facilities
Benjamin P. Whittaker, Director of Facilities
734 Tolland St.
East Hartford, CT 06108

Proposals must be plainly marked in the lower left-hand corner of the envelope as follows:

PROPOSAL NUMBER:	1759-19
PROPOSAL NAME:	Janitorial Services
OPENING DATE:	April 23, 2019
OPENING TIME:	12:00 pm

Questions related to this RFP must be submitted via e-mail to krauch.ea@easthartford.org no later than 3:00PM on April 8, 2019. Any addendums, if necessary, will be published on the East Hartford Public Schools' website by 3PM on April 11, 2019.

cc: Nathan D. Quesnel, Superintendent of Schools
Benjamin P. Whittaker, Director of Facilities
Dan Ford, Facilities Maintenance Manager
Eric Krauch, Facilities Operations Manager



Department of Facilities

Request for Proposals 1759-19 Janitorial Services

Background

East Hartford Public Schools (EHPS) employs a large full-time staff of Custodians and Head Custodians who service the cleaning and operational needs of the district's (16) schools and (2) administrative buildings. EHPS Custodians are represented by Local 1933 AFSCME Council 4. Coverage of certain vacant shifts created by employee absences are filled by non-union personnel referred to as "Substitute Custodians." The amount of Substitute Custodians working in the district is at least (4) on any given weekday, but can be as many as (10) during certain times of the year.

EHPS seeks to enter into a multi-year indefinite quantity contract with a qualified janitorial services firm to provide staffing of all Substitute Custodians, which will now be referred to in this RFP as Janitorial Services Personnel.

Responses to this RFP must be received in the East Hartford Public Schools Department of Facilities office at 734 Tolland St, East Hartford, CT 06108 no later than **12 Noon on April 23, 2019**.

Required Services

- Provide (4) Janitorial Personnel to work a 2:30PM-10:30PM shift in various buildings in the portfolio each weekday.
- Ability to provide at least (6) additional Janitorial Personnel within (2) hours of notification by EHPS. Under normal circumstances, EHPS will give the firm notice of required additional personnel at least 24 hours in advance of shift start.
- Provide the EHPS Facilities Management Team a single point of contact within the company for communication and coordination of required resources.
- Janitorial Personnel must maintain a neat professional appearance and be skilled in all facets of cleaning schools and class-A commercial office buildings, including but not limited to: vacuuming, dusting, trash/recycling removal, carpet extraction, VCT floor refinishing, restroom cleaning/disinfecting, dusting, etc. Janitorial personnel will be required to perform outdoor work on occasion and must have the skills/knowledge on proper use of small power equipment, including but not limited to lawn mowers, snow removal equipment, leaf blowers, weed trimmers, etc.

Required Services (cont'd)

- Contractor must require all Janitorial Personnel be fingerprinted prior to assignment to any EHPS location. Contractor must conduct criminal background checks and verification that Janitorial Personnel do not appear on any sex offender registry prior to working in one of the EHPS locations.
- Firm must provide all training required of school janitorial services workers, including Bloodborne Pathogens, Mandated Reporter, Asbestos Awareness, Hazard Communication, etc. EHPS will allow the firm's employees who are normally assigned to the EHPS account to attend EHPS sponsored training events.

Proposals

Firms must provide **ALL OF** the following in their responses to this RFP:

1. General information and company history
2. Describe at least (3) examples of client accounts currently serviced with the same scope of services as listed in the "Required Services", and provide a reference (Name, Organization, Phone Number) for each
3. Resumes for individual(s) who will be assigned to manage service delivery to EHPS
4. **Explain the firm's approach to working in educational or professional occupied facilities.**
5. Pricing submitted using "Appendix A- Pricing"
6. Completed required submittal forms as outlined in this RFP.

Other Considerations

- **Firms must maintain a physical place of business within 75 Miles of the East Hartford Public Schools Department of Facilities Building at 734 Tolland Street, East Hartford, CT.**
- Normally, the shift where coverage is required is 2:30PM-10:30PM Monday through Friday. However, there are certain times of the year where coverage may be required for the 7AM-3PM shift as well.
- It is expected that EHPS will have the need for at least (4) consistent Janitorial Services Employees throughout the year, so EHPS expects that firms will make every attempt to keep the personnel assigned to the EHPS account stable (i.e. the same 4 people are assigned to EHPS all year). It is understood that during absences of the firm's normally assigned Janitorial Services employees, other employees will be temporarily assigned to the EHPS account. EHPS is not looking for a "day labor" approach, and values employee familiarity with the buildings.

Other Considerations (cont'd)

- Day to day management, direction, and coordination of the firm's Janitorial Service employees will be handled by the EHPS Facilities Management Team, but the firm is expected to have a management representative available between the hours of 7AM – 11PM Monday through Friday for issues and concerns. The firm's management representative is not required to perform on site visits unless requested by EHPS.
- No work shall be performed at an overtime rate, and employees regularly assigned to EHPS will not work more than 40 hours per week.
- EHPS reserves the right to interview any potential candidate that will be assigned to any EHPS location to determine their ability to perform the required services.
- EHPS reserves the right to accept or reject any individual provided by the contractor to service EHPS.
- Contractor is solely responsible for payment of all salaries, wages, bonuses, Social Security, Worker's Compensation, taxes, Federal and State unemployment insurance, liability and worker's compensation insurance, employee benefits, and any and all taxes related to the personnel furnished, including FICA taxes, and shall provide Worker's Compensation for its personnel.
- Contractor is solely responsible to all other applicable laws relating to its employees, such as wage and hour laws, safety and health requirements, and collective bargaining laws.
- Confidentiality: In accordance with all applicable laws, regulations, and procedures, the contractor and janitorial personnel provided by the contractor shall maintain strict confidentiality of all information and records which the contractor or janitorial personnel provided by the contractor may come into contact with, or be privy to, in the course of providing services.
- Contractor and all of its employees shall adhere to proper conduct at all times. Proper conduct is meant to include, but not be limited to the following:
 1. There shall be no weapons, drugs, or alcohol on the premises
 2. No smoking on the premises
 3. No exterior doors left opened or unlocked
 4. Demeanor shall be polite and courteous at all times
 5. Strict adherence to any/all security standards, requirements and/or regulations of each school

Selection Process

Firm(s) will be selected based on overall quality and completeness of the Contractor's RFP response, relevance of experience, strength of references, and pricing. The Department of Facilities will select firms to attend in-person interviews to determine the best fit between the firm and the needs of the East Hartford Public Schools.

East Hartford Public Schools reserves the right to negotiate with and enter into contracts with multiple firms selected through this RFP process.

Appendix A- Pricing

**RFP# 1759-19
Janitorial Services**

1. Hourly rate for EACH Janitorial Services Employee working the 2:30PM-10:30PM shift Monday-Friday*= \$ _____/hr

2. Hourly rate for EACH Janitorial Services Employee working the 7AM-3:00PM shift Monday-Friday*= \$ _____/hr

*Rates will be based on a standard 8-hour workday and shall be a “fully-loaded” rate to include all employee costs, overhead, profit, etc. This rate is the only means of compensation to the firm.

SUBMITTED BY:

Vendor Contact Person

Written signature Title

Address:

Telephone# Fax#

Email Date

Tax Collector verification: _____

No delinquent taxes owed by the awarded bidder to the Town of East Hartford

INSTRUCTIONS TO RESPONDERS

These instructions are standard for all Proposals issued by the East Hartford Public Schools, East Hartford, Connecticut, where a vendor is to furnish professional service to complete a Proposal as outlined in our detailed specifications. East Hartford Public Schools may delete, supersede or modify any of these standard instructions for a particular Proposal.

- 1.1 The attached Proposal is signed by the vendor with full knowledge of and agreement with the general specifications, conditions and requirements of this Proposal.
- 1.2 Submit Proposal in a sealed envelope marked with the vendor's name and address in the upper left-hand corner. Proposal number, name, opening date and opening time must be marked in the lower left hand corner.
- 1.3 Proposals received later than date and time specified will not be considered. Amendments to, or withdrawals of, Proposals received later than the date and time set for Proposal opening will not be considered.
- 1.4 After the opening of the Proposals, no Proposal can be withdrawn for a period of ninety (90) days.
- 1.5 **Please note the Town of East Hartford may also elect to use these same services.** All same terms and conditions will apply. All references to East Hartford Public Schools will include the Town of East Hartford. The right is reserved to purchase either by option or the total options indicated, split awards and act, as it seems in the best interest of the East Hartford Public Schools.
- 1.6 It is the vendor's responsibility to check the East Hartford Public School website AND the State DAS website for changes to the bid prior to the bid opening. The bidder will be held to the bid and all addenda.
- 1.7 East Hartford Public Schools does not discriminate on the basis of sex, sexual orientation, race, religion, color, creed, ancestry, marital status, disability, genetic information, gender identity or expression, or national origin.
- 1.8 East Hartford Public Schools reserves the right to waive any formalities in Proposals; to reject any and all Proposals, to waive technical defects and to make such award, including accepting a Proposal, although not the low bid, as it deems to be in the best interest of the East Hartford Public Schools.
- 1.9 East Hartford Public Schools may withhold acceptances of work and payment thereof when it is determined that said work or materials do not meet the specified requirements. Payment will not be made until corrections are made which are acceptable to the East Hartford Public Schools officials and/or their authorized agent.

INSTRUCTIONS TO RESPONDERS (cont'd)

- 1.10 East Hartford Public Schools may make such investigation as deemed necessary to determine the ability of the bidder to discharge his contract. The bidder shall furnish the East Hartford Public Schools with all such information and data including references of similar projects conducted for other school systems as may be required for that purpose. East Hartford Public Schools reserves the right to reject any Proposal if the bidder fails to satisfactorily convince the East Hartford Public Schools that he/she is properly qualified by experience and has the facilities to carry out the obligations of the contract and to satisfactorily complete the work called for herein. Conditional Proposals will not be accepted.
- 1.11 Specifications cannot be relieved by anyone other than an assigned agent for East Hartford Public Schools. All changes must be in writing, signed by agent.
- 1.12 The successful vendor will be required to provide proof of insurance as outlined in Appendix A and sign an Indemnification Statement, a copy of which can be found in Appendix B.
- 1.13 All prices must be F.O.B. delivered.
- 1.14 The East Hartford Board of Education will not award a bid to any bidder who owes delinquent tax to the town. Bidders certify by virtue of their signature on the bid sheet that neither the bidder nor any business or corporation which the Bidder owns an interest is delinquent in tax obligations to the Town. The Purchasing Department will verify that no delinquent taxes are owed before any bid is awarded.
- 1.15 The term of contract shall be at least Three (3) full fiscal years. If mutually agreed between East Hartford Public Schools and the Contractor, the contract may be extended under the same terms and conditions for two (2) additional twelve month periods.

APPENDIX A

INSURANCE REQUIREMENTS

A. GENERAL REQUIREMENTS

The **VENDOR** shall be responsible for maintaining insurance coverage in force for the life of this contract of the kinds and adequate amounts to secure all of the **VENDOR'S** obligations under this contract with an insurance company(ies) with an AM Best Rating of A-VII or better licensed to write such insurance in the State of Connecticut and acceptable to the Town of East Hartford Public Schools.

The insurer shall provide the East Hartford Public Schools with **Certificates of Insurance signed by an authorized representative of the insurer** prior to the performance of this contract describing the coverage and providing that the insurer shall give the East Hartford Public Schools written notice at least thirty (30) days in advance of any termination, expiration, or any and all changes in coverage.

Such insurance or renewals or replacements thereof shall remain in force during the term of this contract and any extensions.

The **VENDOR** at the **VENDOR'S** own cost and expense shall procure and maintain all insurance required and shall name the East Hartford Public Schools as Additional Insured on all contracts, except Workers' Compensation and Professional Errors & Omissions coverage's.

B. SPECIFIC REQUIREMENTS:

1) Workers' Compensation Insurance

The **VENDOR** shall provide Statutory Workers' Compensation Insurance, including Employer's Liability with limits of:

\$100,000 each accident

\$500,000 disease, policy limit

\$100,000 disease, each employee

2) Commercial General Liability Insurance

The **VENDOR** shall carry Commercial General Liability Insurance (Insurance Services Officer Incorporated Form CG-0001 or equivalent). A per occurrence limit of \$1,000,000 is required. The Aggregate Limit will be not less than \$2,000,000. Any deviations from the standard unendorsed form will be noted on the Certificate of Insurance.

SPECIFIC REQUIREMENTS (cont'd)

3) Business Automobile Liability Insurance

The **VENDOR** shall carry Business Automobile Liability Insurance (Insurance Services Office Incorporated Form CA-00001 or Equivalent). A per occurrence limit of \$1,000,000 is required. "Any Auto" (symbol 1 or equivalent) is required. Any deviations from the standard unendorsed form will be noted on the Certificate of Insurance.

C. OTHER:

The **VENDOR** shall carry Umbrella Liability or Excess Liability Coverage in the amount of \$1,000,000 per occurrence.

East Hartford Public Schools reserves the right to amend amounts of coverage required and type of coverage's provided based on work or service to be performed.

D. SUBCONTRACTOR'S REQUIREMENTS:

The **VENDOR** shall require the same insurance that it is required to carry by the East Hartford Public Schools to be carried by any subcontractors and independent contractors hired by the **VENDOR** and to obtain Certificates of Insurance before subcontractors and independent contractors are permitted to begin work.

The **VENDOR** shall require that the East Hartford Public Schools be named as Additional Insured on all subcontractors and independent contractors insurance before permitted to begin work.

The **VENDOR** and all subcontractors and independent contractors and their insurers shall waive all rights of subrogation against the East Hartford Public Schools and its officers, agents, servants and employees for losses arising from work performed by each on this contract.

APPENDIX A

CONTRACT	BROAD FORM CGL REQUIRED	AUTO LIABILITY REQUIRED	WORKMEN'S COMP. REQUIRED	PROFESSIONAL E & O REQ'D	UMBRELLA REQUIRED
CONSTRUCTION	\$1,000,000	\$1,000,000	CGS/100/500/100		\$2,000,000
NON-CONSTRUCTION	\$1,000,000	\$1,000,000	CGS/100/500/100		
PROFESSIONAL (1) SERVICES/ARCHI- TECTURAL OR ENGINEERING	\$1,000,000	\$1,000,000	CGS/100/500/100	\$1,000,000	
DELIVERED GOOD SERVICES UNDER CONTRACT	\$1,000,000	\$1,000,000	CGS/100/500/100		
BUILDING RENTAL ALL USE	\$1,000,000				

E. Asbestos Abatement companies are required to provide an Asbestos Abatement Liability Policy in the amount of \$1,000,000. This is in addition to all requirements under Construction Category.

THE CONTRACTOR MUST NAME THE TOWN OF EAST HARTFORD AS AN ADDITIONAL INSURED ON BOTH THE GENERAL AND AUTO LIABILITY POLICIES. CONTRACTOR MUST MAINTAIN COVERAGE FOR TERM OF THE CONTRACT.

FOOTNOTES:

- (1) Broad Form Commercial General Liability – Coverages shall be minimum limits of \$1,000,000 per occurrence, combined single limit for bodily injury and property damage liability. Automobile Liability – Coverage shall have minimum limits of \$1,000,000 per occurrence, combined single limit for bodily injury and property damage liability. This shall include owned vehicles, non-owned vehicles and employee non-ownership.
Workers Compensation – Must meet statutory limits of \$100,000 for each accident.

Builder's risk insurance – For all construction projects exceeding \$2,000,000 in value, Builders' Risk Insurance shall be required for the project. The General Contractor must carry this coverage with their base bid, however, the Owner may consider, after the Contract award, carrying this through their insurance carrier and accepting a credit from the General Contractor. The amount of coverage to be carried will be for the project amount. The bid shall include a separate charge for the Builders Risk policy.

Lockout/Tagout Policy

The Town of East Hartford and East Hartford Board of Education have developed a Lockout/Tagout Program. It is designed to meet the requirements found in Code of Federal Regulations (C.F.R.) 29 part 1910.147.

Part of that program is to give notice to all outside contractors, that when they are working on any equipment covered by this Code in or on our grounds, they are required to abide by these regulations.

It is the purpose of these procedures to establish a uniform and safe method of rendering machines and equipment inoperative for servicing and maintenance. It shall be used to ensure that the machine or equipment is isolated from all potentially hazardous energy sources. It should be locked out, tagged out, or both, before employees perform any servicing or maintenance activities where the unexpected energization, start-up or release of stored energy could cause injury to these employees or others.

A copy of our program is available for viewing at our Maintenance Office as well as a copy of OSHA Regulation, C.F.R.29 part 1910.147.

The Director of Facilities will be notified by outside contractors when they are required to perform (lockout/tagout) procedures on our premises. Failure on the contractors part to comply will leave him open to any liability actions the "Board" feels is necessary; forfeiture of contract award and responsible for any fines levied by OSHA for failing to comply.

Authorized employees will be responsible to comply with the procedures spelled out in our policy. A copy of the policy will be provided for review to each contractor authorized to perform work in the school system.

If any tag/lockout is to remain for duration over 8 hours, they are to notify and receive permission from the Maintenance Supervisor to do so. When restoring power back to any device, they will be responsible to notify those responsible at the building site as well as the Maintenance Supervisor, they have restored the equipment to running order. They are also required to provide any and all notification as outlined in our policy.

AT NO TIME SHALL ANY PROCEDURE IN THE EAST HARTFORD BOARD OF EDUCATION LOCKOUT/TAGOUT POLICY BE CONSTRUED AS A LICENSE TO VIOLATE PROPER SAFETY PRACTICES AND REQUIREMENTS OUTLINED IN CRF 29. PART 1910.147.

The Director of Facilities and Maintenance Supervisor may be reached at (860)622-5952 and (860)622-5954 respectively.

CONFINED SPACE ENTRY

The Town of East Hartford and East Hartford Public Schools have developed a Confined Space Permit Policy to comply with OSHA CFR 29 Part 1910.146. In the event that the Scope of Work requires a Confined Space Permit, the contractor shall apply for such to the Director of Facilities. Any Contractor interested in viewing the Owner's Confined Space Policy may do so by visiting the following location between the hours of 8 A.M. to 4 P.M. weekdays.

APPENDIX B

CONTRACTOR INDEMNIFICATION

The Contractor shall fully indemnify, defend and hold harmless the Town of East Hartford, the East Hartford Board of Education and all of their agents servants and employees to the fullest extent allowed by law for any claim for personal injury, bodily injury, death, property damage, emotional injury or any other injury, loss or damage of any kind occurring during the term of the agreement and alleged to have been caused in whole or in part by the Contractor, and even if caused by the negligence of the Town of East Hartford, the East Hartford Board of Education or any of their agents servants or employees. This obligation shall further apply to:

- (1) actions, suits, claims, demands, investigations and legal, administrative or arbitration proceedings pending or threatened, whether mature, un-matured, contingent, known or unknown, at law or in equity, in any forum (collectively, "Claims") arising, directly or indirectly, in connection with this { Invitation to Bid and resulting Contract }, including any environmental matters, and including the acts of commission or omission (collectively, the "Acts") of the contractor or any of its members, directors, officers, shareholders, representatives, agents, servants, consultants, employees or any other person or entity with whom the contractor is in privity of oral or written contract (collectively "Contractor Parties");
- (2) liabilities arising, directly or indirectly, in whole or in part, in connection with this { Invitation to Bid and resulting contract }, out of the Contractor's or Contractor Parties' Acts concerning its or their duties and obligations as set forth in this Invitation to Bid and resulting Contract; and
- (3) all damages, losses, s and expenses, including but not limited to, attorneys' and other professional' fees, that may arise out of such claims and/or liabilities for personal injury, bodily injury, emotional injury, death, property damage or any other injury or loss caused in whole or in part by the Acts of the Contractor or any Contractor's Parties.

The Contractor hereby covenants and agrees that the Town of East Hartford or East Hartford Board of Ed shall be endorsed on the contractor's policies of insurance as additional insured.

The Contractor hereby further covenants and agrees to obtain a policy of insurance, with minimum limits of amounts listed in Appendix A, containing an endorsement that covers this agreement to indemnify, defend and hold harmless the Town of East Hartford or East Hartford Board of Education

The Contractor hereby further covenants and agrees to obtain an endorsement to said policy of insurance policy that the Contractor's insurance is primary and any insurance obtained, or self-insurance provided, by the Town of East Hartford or East Hartford Bd. of Education is excess.

The Contractor hereby further covenants and agrees to furnish a copy of the insurance policy that meets all of the above requirements before any work or use of the property commences.

The existence of insurance shall in no way limit the scope of this indemnification. The Contractor further undertakes to reimburse the East Hartford Public Schools for damage to property of the East Hartford Public Schools caused by the Contractor, or his employees, agents, subcontractors or materialmen or by faulty, defective or unsuitable material or equipment used by him or them.

STATE OF CONNECTICUT:

COUNTY OF:

SS

Signed: _____

Contractor

By: _____

Name

Street

City/State Zip

Date

Subscribed and Sworn to before me on this _____ day of _____.

Notary Public

**EAST HARTFORD PUBLIC SCHOOLS
1110 MAIN STREET
EAST HARTFORD, CT 06108**

TO: All Vendors
FROM: Paul Mainuli, Director/Business Services
SUBJECT: Affirmative Action

East Hartford Public Schools is an Equal Opportunity Employer. The Board of Education has made it a matter of policy that it will not transact business with firms, which are not in compliance with all Federal and State Statutes and Executive Orders pertaining to non-discrimination.

A copy of the Board of Education Affirmative Action Statement is printed on the bottom of this letter.

In order to have your firm listed on our acceptable vendor's list and thereby be eligible for consideration as a source for goods and services, please complete and return the following Statement of Policy to us.

Paul Mainuli
Director of Business Services

STATEMENT OF POLICY

It is the employment policy of _____ that there shall be no discrimination against anyone on the grounds of race, creed, national origin, sex, sexual orientation, or age in the hiring, upgrading, demotions, recruitment, termination and selections for training.

In addition, this form is in full compliance with the letter and intent of the various Equal Employment Opportunities and Civil Rights Statutes noted above.

_____	_____
Date	Signed (Name/Title of Company Officer)
_____	_____
Area Code Telephone #	Street Address
_____	_____
Area Code Fax	City/State

RFP # 1759-19

SERVICE ACCOUNT REFERENCES

In the interest of securing competent contractors, we are requiring the following information be provided with your Proposal. Failure to provide this information may jeopardize your firm being awarded this project.

Please provide three references of client accounts of similar size and scope to this project:

Service Account #1

Customer Name/Organization/Phone Number#: _____

Dates of Service: _____

Description of Services Provided:

Service Account #2

Customer Name/Organization/Phone Number#: _____

Dates of Service: _____

Description of Services Provided:

Service Account #3

Customer Name/Organization/Phone Number#: _____

Dates of Service: _____

Description of Services Provided:
