

# CONTRACT #07PSX0351 INSTRUCTIONS

## Contract Overview:

This contract for library furniture has been made as a multiple award to seventeen (17) manufacturers (contractors). The manufacturers (contractors) have also named their authorized service providers (dealers), who are able to sell their awarded library furniture categories through this contract. Purchase orders are to only be placed directly with manufacturer named authorized service provider(s) / dealers referenced for each manufacturer dealer information section.

DAS recommends that agencies utilize the bookmarks (located to the left) to navigate through this contract with ease.

DAS has established a manufacturer award summary by library furniture categories so agencies at a glance can see what library furniture categories manufacturers are awarded. DAS's goal was to try to make this contract much easier for agencies to use effectively.

## HOW TO USE THIS CONTRACT:

If an agency is looking to match existing furniture product, they should first see if the library furniture manufacturer is on contract award. If they are, please utilize the bookmarks and go to the manufacturer's pricing information, review the categories, price lists and discount structures for the contracted product and to see who the manufacturer has named as their authorized service provider on the contract. If the manufacturer is not on award or they don't need to match existing product; then the agency should review the awarded manufacturer's product and obtain price quotes and product information.

Overall, there are approximately 22 Service Providers (dealers) initially authorized to sell awarded product on this contract. Some of the service providers are certified small business vendors. Some of the service providers have been selected and are authorized by one or more library furniture manufacturers. Therefore, when agencies request quotes, they could possibly get couple of different manufacturer quotes from one service provider. It is the agency's responsibility to review contract manufacturers awarded product categories, review manufacturer's price schedules and verify the manufacturers authorized service providers (dealers).

## REQUESTING CONTRACT PRICING:

To get product information and price quotes from authorized service providers (dealers), please communicate to the manufacturer's authorized service provider if the installation requires prevailing wages or not for installation. If prevailing wages are required for the furniture installation; the agency should assist the service provider in obtaining the required Department of Labor forms and the service provider will need to submit the required paperwork for the library furniture / project installation.

DAS recommends that users have the service provider(s) submit pricing in the following format:

Qty / Description/ Contract Catalog List Pricing / Contracted Discounted (Net) Pricing / Extended Sell

### Example of Price Quote Request Format:

| Qty | Description  | Contract Catalog List Price | Contract Discounted Net Price | Extended Sell Price               |
|-----|--|-----------------------------|-------------------------------|-----------------------------------|
| 3   | Shelving Unit, Model #123, Walnut<br>(include model #, finish etc) | \$800.00                    | \$400.00<br>(discounted)      | \$1,200.00<br>(Qty x net = price) |

By requesting pricing in this format the contract user can verify easily if they are receiving the correct contract pricing. Service providers can also provide you with product brochures and catalogs at this time.

## PRICING DISCOUNT SUMMARY:

All new library furniture product purchased on this contract is **FOB Destination** and **No Fuel Surcharges will be allowed on invoices.**

**Schedule A Discounted Pricing** – Dock Drop Shipment Only – No installation included

**Schedule B Discounted Pricing** – Prevailing Wages Rates Required for the Project / Installation included in discounted pricing.

**Schedule C Discounted Pricing** – No Prevailing Wage Rates Required / Installation included in discounted pricing.

If you have any questions in regards to this contract, please contact Susanne Hawkins at (860) 713-5064. Thank you.

CONTRACT SUPPLEMENT  
RFP-37 Rev. 10/17/13  
Prev. Rev. 7/19/13

Susanne Hawkins  
Contract Specialist  
  
860-713-5064  
Telephone Number

# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION  
165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

07PSX0351

Contract Award Date:

1 December 2008

Proposal Due Date:

30 September 2008

SUPPLEMENT DATE:

24 December 2014

## CONTRACT AWARD SUPPLEMENT #8

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. Do NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

DESCRIPTION: Library Furniture

FOR: All Using State Agencies, Political Sub-divisions, and  
Not-For-Profit Organizations

TERM OF CONTRACT / DELIVERY DATE REQUIRED:

Original Term: December 1, 2008 through December 31, 2013

Contract Extended: January 1, 2014 through December 31, 2014

**Contract Extended: January 1, 2015 through April 30, 2015**

AGENCY REQUISITION NUMBER: LIB07/08

| CHANGE TO IN STATE (NON-SB)<br>CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL<br>BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE<br>CONTRACT VALUE | CHANGE TO TOTAL CONTRACT<br>AWARD VALUE |
|---|--|--|---|
| N/A   | N/A  | N/A                                      | N/A                                     |

**NOTICE TO CONTRACTORS:** This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made.

INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

**NOTE:** Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

**NOTICE TO AGENCIES:** A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

**CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

**Contract has been extended temporarily through April 30, 2015 to give DAS additional time to re-bid.**

**Reference the attached sheets with submitted contracted manufacturer updates:**

- Community, Division of JSI Jasper Group Brands
- Hale Manufacturing Co.

NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED \_\_\_\_\_

**Susanne Hawkins**

Contract Specialist

(Original Signature on Document in Procurement Files)

CONTRACT SUPPLEMENT  
RFP-37 Rev. 10/17/13  
Prev. Rev. 7/19/13

Susanne Hawkins  
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860-713-5064  
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# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION  
165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

|                      |                   |
|----------------------|-------------------|
| CONTRACT AWARD NO.:  | 07PSX0351         |
| Contract Award Date: | 1 December 2008   |
| Proposal Due Date:   | 30 September 2008 |
| SUPPLEMENT DATE:     | 24 December 2014  |

## CONTRACT AWARD SUPPLEMENT #8

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Contract Extended: January 1, 2015 through April 30, 2015

AGENCY REQUISITION NUMBER: LIB07/08

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**Reference the attached sheets with submitted contracted manufacturer updates:**

- Community, Division of JSI Jasper Group Brands
- Hale Manufacturing Co.

NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED



Susanne Hawkins

Contract Specialist

(Original Signature on Document in Procurement Files)

**LIBRARY FURNITURE CONTRACT #07PSX0351**  
**SUPPLEMENT #8 – UPDATES**  
**JANUARY 2015 MANUFACTURER UPDATES**

**Special Note:**

- Contract #07PSX0351 has been temporarily extended through April 30, 2015

**Community, Division of Jasper Seating Company, Inc. Jasper Group Brands**

- Updated Price List to reflect current pricing:  
2011 Community with a 5% price increase effective June 1, 2014  
2014 Community Supplement including Hoopz, Richmond and Fresco
  
- Removed the following service provider:  
Insalco Corporation – SBE (Wallingford, CT) – Removed – Supplement 8
  
- Added the following service providers:  
The Aram A. Kaz Company (Wethersfield, CT) Added as a Service Provider  
Wyndham Corporate Interiors LLC (Brooklyn, CT) Added as a Service Provider

**Hale Manufacturing Co.**

- Removed the following service provider:
  - Atlantic Group CT, Wilton, CT - Removed
  
- Added the following service providers:
  - John Watts Associates, 121 Roberts Street, Suite A, East Hartford, CT 06108  
Contact: Kyle Potter  
Phone: (860) 528-1100 / Fax: (860) 291-8585  
Email: [kylep@jwatts.com](mailto:kylep@jwatts.com) / Website: [www.jwatts.com](http://www.jwatts.com)

## **Manufacturer Service Provider(s) Summary (1/2015)**

### **Agati, Inc. Service Providers:**

NBI – New England Inc. d.b.a. Interscape Commercial Environments–**SBE** (Hartford, CT)  
WB Mason Co., Inc. (acquired Salka Office Furniture) – (East Windsor, CT)  
Robert H. Lord Company (Manchester, CT)  
Bartholomew Company (BCI) – **WBE** (Hartford, CT)  
Office Resources (Hartford, CT)  
John Watts Associates - **SBE** (East Hartford, CT)

### **Arnold Kolax Furniture, Inc. Service Providers:**

John Watts Associates – **SBE** (East Hartford, CT)  
Soyka-Smith Design Studios LLC (Montclair, NJ)

### **BCI Eurobib USA Service Providers:**

Longo (Ramsey, NJ)  
Red Thread Spaces LLC (East Hartford, CT)  
Solidus Inc. (Rocky Hill, CT)  
Office Resources Inc. (Hartford, CT)  
Robert H. Lord Co. (Manchester, CT)

### **Bretford Manufacturing, Inc. Service Providers:**

WB Mason Co., Inc. (East Windsor, CT)  
School Specialty, Inc. (Agawam, MA)  
School Furnishings (Amherst, NH)  
Office Furniture, Inc. a.k.a. OFI (Newington, CT)  
Contrax Furnishings, LLC (Gainesville, FL)  
Red Thread Spaces LLC (East Hartford, CT)

### **Brodart Co. Service Providers:**

Red Thread Spaces LLC (East Hartford, CT)

### **The Buckstaff Company Service Providers:**

Insalco Corporation – **SBE** (Wallingford, CT)

### **Community, Division of JSI Jasper Group Brands Service Providers:**

The Aram A. Kaz Company – **SBE** (Wethersfield, CT) - Added  
Wyndham Corporate Interiors LLC - **SBE** (Brooklyn, CT) - Added  
WB Mason Co., Inc. – (East Windsor, CT)  
Tucker Company – Library Int. (Manchester, NH)  
Pro Systems Installation (PSI) New England Storage Products – **SBE** (Wolcott, CT)  
Robert H. Lord Company, Inc. (Manchester, CT)

### **Demco Inc. Service Providers:**

DEMCO Library Interiors (Chester, NY)

**Manufacturer Service Provider(s) Summary Continued (Revised 1/2015)**

**Hale Manufacturing Service Providers:**

Red Thread Spaces LLC (East Hartford, CT)  
Insalco Corporation – **SBE** (Wallingford, CT)  
Office Resources Inc. (Hartford, CT)  
Bartholomew Contract Interiors - **WBE** (Hartford, CT)  
Robert H. Lord Co. (Manchester, CT)  
John Watts Associates – **SBE** (East Hartford, CT) – Added

**Krueger International Inc. a.k.a. KI Service Providers:**

Insalco Corporation – **SBE** (Cheshire, CT)  
Bartholomew Contract Interiors – **WBE** (Hartford, CT)  
John Watts Associates – **SBE** (East Hartford, CT)

**Library Bureau Service Providers:**

S&V Associates, Inc. – **SBE** (Lakeville, CT)

**MJ Industries Service Providers:**

Tucker Library Interiors, LLC (Manchester, NH)

**Palmieri Furniture Limited Service Providers:**

Creative Library Concepts (Kenilworth, NJ)  
Longo Associates (West Haven, CT)  
School Furnishings (Amherst, NH)  
DEMCO, Inc. d.b.a. DEMCO Library Interiors (Madison, WI)  
Red Thread Spaces LLC (East Hartford, CT)

**Silver Street, Inc. Service Providers:**

School Specialty (Longmeadow, MA)  
Red Thread Spaces LLC (East Hartford, CT)

**Tesco Industries, LP Service Providers:**

Longo (Ramsey, NJ)  
Pro Systems Installation (PSI) New England Storage Products – **SBE** (Wolcott, CT)  
School Furnishings, Inc. (Amherst, NH)

**TMC Furniture, Inc. Service Providers:**

Creative Library Concepts (Kenilworth, NJ)

**The Worden Company Service Providers:**

Tucker Library Interiors, LLC (Manchester, NH)

CONTRACT SUPPLEMENT  
RFP-37 Rev. 10/17/13  
Prev. Rev. 7/19/13

Susanne Hawkins  
Contract Specialist  
  
860-713-5064  
Telephone Number

# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION  
165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

CONTRACT AWARD NO.:

07PSX0351

Contract Award Date:

1 December 2008

Proposal Due Date:

30 September 2008

SUPPLEMENT DATE:

3 January 2014

## CONTRACT AWARD SUPPLEMENT #7

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. Do NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

DESCRIPTION: **Library Furniture**

**FOR: All Using State Agencies, Political Sub-divisions, and Not-For-Profit Organizations**

**TERM OF CONTRACT / DELIVERY DATE REQUIRED:**

**Original Term: December 1, 2008 through December 31, 2013**

**Contract Extended: January 1, 2014 through December 31, 2014**

**AGENCY REQUISITION NUMBER: LIB07/08**

| CHANGE TO IN STATE (NON-SB)<br>CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL<br>BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE<br>CONTRACT VALUE | CHANGE TO TOTAL CONTRACT<br>AWARD VALUE |
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| N/A   | N/A  | N/A                                      | N/A                                     |

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**CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

Reference the attached sheets with submitted contracted manufacturer updates:

- Agati Furniture
- BCI Eurobib USA Inc.
- Bretford Manufacturing
- Demco, Inc.
- Hale Manufacturing Co.
- Palmieri Furniture
- Everest Expedition LLC d.b.a. The Worden Company

NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED \_\_\_\_\_

**Susanne Hawkins**

Contract Specialist

(Original Signature on Document in Procurement Files)

**LIBRARY FURNITURE CONTRACT #07PSX0351**  
**SUPPLEMENT #7 – UPDATES**  
**JANUARY 2014 MANUFACTURER UPDATES**

**AGATI Furniture**

- Updated Price List to reflect current pricing:  
AGATI Price List 2013 Seating – Childrens – Occasionals  
AGATI Price List 2013 Furniture Collections
  
- AGATI Furniture Contract Administrator Updated:  
Pamela Guy Tinsley, V.P. Operations / Contracts Administrator  
Main Phone Number: (312) 829-1977  
Direct Phone Number: (312) 465-4620  
Cell Phone Number: (312) 543-4382  
Email: [ptinsley@agati.com](mailto:ptinsley@agati.com)

**BCI Eurobib USA Inc.**

- Updated Price List to reflect current pricing:  
BCI Eurobib USA 2008 Price Guide plus 6% Increase
  
- The following products have been added to the 2008 price guide with updates:  
60/30 Radius Shelving, Slimline Radius Shelving, Ordrup Magazine Shelving,  
Eurobib Direct Items, Softline Seating and Schulz Speyer Products
  
- Added the following service provider:  
  
Robert H. Lord Co., 220 Chapel Street, Manchester, CT 06042  
Contact: John Lord, President & CEO  
Phone: (860) 512-2115

**Bretford Manufacturing**

- Updated Price List to reflect current pricing:  
Bretford 2014 Connecticut Library Price List

**Demco Inc. d.b.a. Demco Library Furniture**

- Updated Price Lists to reflect current pricing effective 12/1/2013 through 12/31/2014:  
ColorScape Shelving & Furniture 2014 Specification Guide  
Demco Steel Shelving 2014 Price List  
2014 Demco Booktrucks  
Demco Liberation 2014 Price List  
TechnoLink Desks & Workstations 2014 Specification Guide (Reference Desks)  
Totalibra Shelving & Furniture 2014 Specification Guide
  
- The following product lines have been discontinued:  
Librastack, Kidovation, Esense & Turn-A-Round



## Demco Inc. d.b.a. Demco Library Furniture (continued)

- Demco Updated Contract Contact Information:

### Contract Administration:

Kristopher L. Snow, Contract Administrator

Phone: (888) 211-3072 / Fax: (888) 320-0288 / Email: [contracts@demco.com](mailto:contracts@demco.com)

### Product Quotes and Purchase Orders:

Demco Interiors Division, Inside Sales Department

Phone: (800) 747-7561 / Fax: (800) 730-8094 / Email: [leads@demco.com](mailto:leads@demco.com)

## Hale Manufacturing Co.

- Updated Price List to reflect current pricing:  
Hale Library Product Zone 1 Delivered Price List #0212 dated February 1, 2012
- Removed the following service provider:
  - Pro Systems Installation, Inc.
- Added the following service providers:
  - Bartholomew Contract Interiors, 3324 Main Street, Hartford, CT 06120  
Contact: Josh Ehrlich  
Phone: (860) 522-5555 / Fax: (860) 724-2887  
Website: [www.interiorsbybci.com](http://www.interiorsbybci.com)
  - Robert H. Lord Company, 220 Chapel Road, Manchester, CT 06042  
Contact: Rob Romay  
Phone: (860) 645-8700 / Fax: (860) 645-9100  
Email: [robromay@rhlco.com](mailto:robromay@rhlco.com) / Website: [www.rhlco.com](http://www.rhlco.com)
  - Atlantic Group CT, 10 Westport Road, Wilton, CT 06897  
Contact: James Moffat  
Phone: (203) 563-9797 / Email: [jmoffatt@atlanticgroupct.com](mailto:jmoffatt@atlanticgroupct.com)

## Palmieri Furniture Limited

- Updated Price Lists to reflect current pricing:
  - 2013 Palmieri Classic Specification Guide & Price List
  - 2013 Palmieri Social Media Specification Guide & Price List
  - 2013 Palmieri General Products Specification Guide & Price List
  - 2013 Palmieri Euroform Specification Guide & Price List
  - 2013 Palmieri Kreations Specification Guide & Price List
  - 2013 Palmieri P2 Specification Guide & Price List
  - 2013 Palmieri Shelving Durecon Wood Specification Guide & Price List
  - 2013 Palmieri Shelving Durecon Metal Specification Guide & Price List
  - 2013 Palmieri Shelving Trek Metal Specification Guide & Price List
  - 2013 Palmieri Shelving UNO Specification Guide & Price List
  - 2013 Palmieri Shelving Venue Metal Specification Guide & Price List
  - 2013 Palmieri End Panels & Tops Specification Guide & Price List
  - 2013 Palmieri Seating Specification Guide & Price List

**Everest Expedition LLC d.b.a. The Worden Company**

- **Updated Price List to reflect current pricing:  
Worden Price List dated September 1, 2008 and  
Worden Price List Addendum Effective July 2013 includes new product**

**Manufacturer Service Provider(s) Summary (1/2014)**

**Agati, Inc. Service Providers:**

NBI – New England Inc. d.b.a. Interscape Commercial Environments–**SBE** (Hartford, CT)  
WB Mason Co., Inc. (acquired Salka Office Furniture) – (East Windsor, CT)  
Robert H. Lord Company (Manchester, CT)  
Bartholomew Company (BCI) – **WBE** (Hartford, CT)  
Office Resources (Hartford, CT)  
John Watts Associates - **SBE** (East Hartford, CT)

**Arnold Kolax Furniture, Inc. Service Providers:**

John Watts Associates – **SBE** (East Hartford, CT)  
Soyka-Smith Design Studios LLC (Montclair, NJ)

**BCI Eurobib USA Service Providers:**

Longo (Ramsey, NJ)  
Red Thread Spaces LLC (East Hartford, CT)  
Solidus Inc. (Rocky Hill, CT)  
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**Brodart Co. Service Providers:**

Red Thread Spaces LLC (East Hartford, CT)

**The Buckstaff Company Service Providers:**

Insalco Corporation – **SBE** (Wallingford, CT)

**Community, Division of Jasper Seating Company, Inc. Service Providers:**

Insalco Corporation – **SBE** (Wallingford, CT)  
WB Mason Co., Inc. (acquired Salka Office Furniture) – (East Windsor, CT)  
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Pro Systems Installation (PSI) New England Storage Products – **SBE** (Wolcott, CT)  
Robert H. Lord Company, Inc. (Manchester, CT)

**Demco Inc. Service Providers:**

DEMCO Library Interiors (Chester, NY)

**Manufacturer Service Provider(s) Summary Continued (Revised 1/2014)**

**Hale Manufacturing Service Providers:**

Red Thread Spaces LLC (East Hartford, CT)  
Insalco Corporation – **SBE** (Wallingford, CT)  
Office Resources Inc. (Hartford, CT)  
Bartholomew Contract Interiors - **WBE** (Hartford, CT)  
Robert H. Lord Co. (Manchester, CT)  
Atlantic Group CT (Wilton, CT)

**Krueger International Inc. a.k.a. KI Service Providers:**

Insalco Corporation – **SBE** (Cheshire, CT)  
Bartholomew Contract Interiors – **WBE** (Hartford, CT)  
John Watts Associates – **SBE** (East Hartford, CT)

**Library Bureau Service Providers:**

S&V Associates, Inc. – **SBE** (Lakeville, CT)

**MJ Industries Service Providers:**

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Susanne Hawkins  
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# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION  
165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

|                      |
|----------------------|
| CONTRACT AWARD NO.:  |
| 07PSX0351            |
| Contract Award Date: |
| 1 December 2008      |
| Proposal Due Date:   |
| 30 September 2008    |
| SUPPLEMENT DATE:     |
| 12 November 2013     |

|   |
|---|
| <b>CONTRACT AWARD SUPPLEMENT #6</b><br><b>IMPORTANT: THIS IS <u>NOT</u> A PURCHASE ORDER. DO <u>NOT</u> PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.</b> |
|---|

DESCRIPTION: **Library Furniture**

FOR: All Using State Agencies, Political Sub-divisions, and Not-For-Profit Organizations

TERM OF CONTRACT / DELIVERY DATE REQUIRED:  
Original Term: December 1, 2008 through December 31, 2013  
Contract Extended: January 1, 2014 through December 31, 2014  
AGENCY REQUISITION NUMBER: LIB07/08

| CHANGE TO IN STATE (NON-SB) CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE CONTRACT VALUE | CHANGE TO TOTAL CONTRACT AWARD VALUE |
|--|---|---------------------------------------|--------------------------------------|
| N/A  | N/A   | N/A                                   | N/A                                  |

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**CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

- **DAS has exercised our option to extend this contract for one (1) additional year.**
- **Contract has been extended from January 1, 2014 through December 31, 2014.**

NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED   
Susanne Hawkins  
Contract Specialist  
(Original Signature on Document in Procurement Files)

# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION

165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

Susanne Hawkins  
Buyer Name

(860) 713-5064  
Buyer Phone Number

CONTRACT AWARD NO.:

07PSX0351

Contract Award Date:

1 December 2008

Proposal Due Date:

30 September 2008

SUPPLEMENT DATE:

18 April 2013

## CONTRACT AWARD SUPPLEMENT #5

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

### DESCRIPTION: Library Furniture

FOR: All Using State Agencies, Political Sub-divisions, and Not-For-Profit Organizations

TERM OF CONTRACT / DELIVERY DATE REQUIRED:  
December 1, 2008 through December 31, 2013

AGENCY REQUISITION NUMBER: LIB07/08

| CHANGE TO IN STATE (NON-SB) CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE CONTRACT VALUE | CHANGE TO TOTAL CONTRACT AWARD VALUE |
|--|---|---------------------------------------|--------------------------------------|
| No Change                                  | No Change   | No Change                             | No Change                            |

**NOTICE TO CONTRACTORS:** This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made.

INVOICE SHALL BE RENDERED DIRECT TO THE ORDERING AGENCY.

**NOTE:** Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

**NOTICE TO AGENCIES:** A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

**CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

### CONTRACTOR INFORMATION:

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://das.ct.gov/mp1.aspx?page=8>)

Company Name: **Everest Expedition LLC d.b.a. The Worden Company**

Company Address: **199 East 17<sup>th</sup> Street, Holland, MI 49423**

Tel. No.: **(616) 392-1848 Ext. 224**

Fax No.: **(616) 392-2542**

Contract Value: **No Change**

Delivery: **As Required**

Contact Person: **Cindy Meiste**

Contact Person Address: **Same As Above**

Company E-mail Address and/or Company Web Site: **[cmeiste@wordencompany.com](mailto:cmeiste@wordencompany.com) or [www.wordencompany.com](http://www.wordencompany.com)**

Remittance Address: **Dept. 9510, P.O. Box 30516, Lansing, MI 48909-8016**

Certification Type (SBE, MBE or None): **None**

Agrees to Supply Political SubDivisions: **Yes**

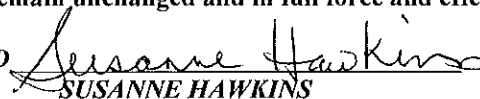
Terms: **Net 45 Days**

Cash Discount: **1 % 10 Days**

- Effective immediately, The Worden Company has been assigned to Everest Expedition LLC d.b.a. The Worden Company
- CORE Vendor ID #0000152134 has been assigned to Everest Expedition LLC d.b.a. The Worden Company
- CORE Vendor ID #0000109142 for The Worden Company has been changed to ARCHIVED and will no longer be available for orders

**NOTE:** All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.

APPROVED

  
SUSANNE HAWKINS

Contract Specialist

(Original Signature on Document in Procurement Files)

# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION

165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

**Susanne Hawkins**

Buyer Name

**(860) 713-5064**

Buyer Phone Number

CONTRACT AWARD NO.:

07PSX0351

Contract Award Date:

1 December 2008

Proposal Due Date:

30 September 2008

SUPPLEMENT DATE:

10 December 2012

## CONTRACT AWARD SUPPLEMENT #4

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. Do NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

DESCRIPTION: **Library Furniture**

**FOR: All Using State Agencies, Political Sub-divisions, and Not-For-Profit Organizations**

**TERM OF CONTRACT / DELIVERY DATE REQUIRED:  
December 1, 2008 through December 31, 2013**

**AGENCY REQUISITION NUMBER: LIB07/08**

| CHANGE TO IN STATE (NON-SB) CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE CONTRACT VALUE | CHANGE TO TOTAL CONTRACT AWARD VALUE |
|--|---|---------------------------------------|--------------------------------------|
| No Change                                  | No Change   | No Change                             | No Change                            |

**NOTICE TO CONTRACTORS:** This notice is not an order to ship. Purchase Orders against contracts will be furnished by the using agency or agencies on whose behalf the contract is made.

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**NOTE:** Dollar amounts listed next to each contractor are possible award amounts, however, they do not reflect any expected purchase amounts (actual or implied). They are for CHRO use only.

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**CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

**Reference the attached sheets with submitted contracted manufacturer updates:**

- **BCI Eurobib USA Inc.**
- **Bretford Manufacturing**
- **Brodart Co. – Nubro Inc., a general partner, Brojo, a limited partner**
- **Community, Division of Jasper Seating Company, Inc.**
- **Palmieri Furniture Limited**
- **Silver Street, Inc. – Trade Name: mediatechnologies**
- **Tesco Industries, LP**

**NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.**

APPROVED \_\_\_\_\_

**SUSANNE HAWKINS**

Contract Specialist

(Original Signature on Document in Procurement Files)

**LIBRARY FURNITURE CONTRACT #07PSX0351**  
**SUPPLEMENT #4 – UPDATES**  
**DECEMBER 2012 MANUFACTURER UPDATES**

**BCI Eurobib USA Inc.**

- Added the following service provider:

Red Thread Spaces LLC, 300 East River Drive, East Hartford, CT 06108  
Contact: Wayne Orio  
Phone: (860) 528-9981 / Fax: (860) 528-1843  
Email: [worio@red-thread.com](mailto:worio@red-thread.com) / Website: [www.red-thread.com](http://www.red-thread.com)

**Bretford Manufacturing**

- Bretford has removed the following service providers:  
DEMCO, Inc. d.b.a. DEMCO Library Interiors – Removed

- Bretford has added the following service provider:

Red Thread Spaces LLC, 300 East River Drive, East Hartford, CT 06108  
Contact: Wayne Orio  
Phone: (860) 528-9981 / Fax: (860) 528-1843  
Email: [worio@red-thread.com](mailto:worio@red-thread.com) / Website: [www.red-thread.com](http://www.red-thread.com)

**Brodart Co. – Nubro Inc., a general partner, Brojo, a limited partner**

- Updated Price List to reflect current pricing:  
Brodart Contract Furniture 2012 Price List
- Brodart has removed the following service providers:  
Contrax Furnishings – Removed

- Brodart has added the following service provider:

Red Thread Spaces LLC, 300 East River Drive, East Hartford, CT 06108  
Contact: Wayne Orio  
Phone: (860) 528-9981 / Fax: (860) 528-1843  
Email: [worio@red-thread.com](mailto:worio@red-thread.com) / Website: [www.red-thread.com](http://www.red-thread.com)

**Community, Division of Jasper Seating Company, Inc.**

- Updated Price List to reflect current pricing:  
Community 2011 Price List

**Palmieri Furniture Limited**

- Palmieri has added the following service provider:

Red Thread Spaces LLC, 300 East River Drive, East Hartford, CT 06108  
Contact: Wayne Orio  
Phone: (860) 528-9981 / Fax: (860) 528-1843  
Email: [worio@red-thread.com](mailto:worio@red-thread.com) / Website: [www.red-thread.com](http://www.red-thread.com)



**Silver Street, Inc. – Trade Name: mediatechnologies**

- Silver Street has removed the following service providers:  
Equipment Environments – Removed
- Silver Street has added the following service provider:

**Red Thread Spaces LLC, 300 East River Drive, East Hartford, CT 06108**

**Contact: Wayne Orio**

**Phone: (860) 528-9981 / Fax: (860) 528-1843**

**Email: [worio@red-thread.com](mailto:worio@red-thread.com) / Website: [www.red-thread.com](http://www.red-thread.com)**

- Silver Street URL has changed to:
  - [www.mediatechnologies.com](http://www.mediatechnologies.com)
- Silver Street Email has changed to:
  - [sales@mediatechnologies.com](mailto:sales@mediatechnologies.com)

**Tesco Industries, LP**

- Updated Price List to reflect current pricing:  
Tesco Learning Environments Price List Effective January 1, 2013
- Tesco Manufacturer Contact is as follows:  
Sharon Parker, Director of Sales  
New Email Address: [Sharon@spResourcesLLC.com](mailto:Sharon@spResourcesLLC.com)  
Phone: (856) 795-7106 / Fax: (856) 795-7107
- Tesco has added the following service provider:

**School Furnishings, Inc., 13 Columbia Drive, Unit 2, Amherst, NH 03031**

**Contact: Tracie Call, President**

**Phone: (800) 882-9418 / Fax: (603) 882-9439**

**Email: [tracie@schoolfurnishings.com](mailto:tracie@schoolfurnishings.com) / Website: [www.schoolfurnishings.com](http://www.schoolfurnishings.com)**

**Contract #07PSX0351 Service Provider (Dealer) Contract Updates:**

- BKM Enterprises, Inc. d.b.a. BKM Total Office has been acquired and changed their name to Red Thread Spaces LLC.
- Red Thread Spaces LLC has replaced references to BKM Total Office within this contract.
- Effective immediately their information has been updated as follows:  
**Red Thread Spaces LLC**  
**300 East River Drive, East Hartford, CT 06108**  
**Contact: Wayne Orio / Phone: (860) 528-9981 / Fax: (860) 528-1843**  
**Email: [worio@red-thread.com](mailto:worio@red-thread.com) / Website: [www.red-thread.com](http://www.red-thread.com)**

# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION

165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

**Susanne Hawkins**

Buyer Name

**(860) 713-5064**

Buyer Phone Number

CONTRACT AWARD NO.:

07PSX0351

Contract Award Date:

1 December 2008

Proposal Due Date:

30 September 2008

SUPPLEMENT DATE:

7 December 2011

## CONTRACT AWARD SUPPLEMENT #3

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. Do NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

DESCRIPTION: **Library Furniture**

FOR: All Using State Agencies, Political Sub-divisions, and Not-For-Profit Organizations

TERM OF CONTRACT / DELIVERY DATE REQUIRED:  
December 1, 2008 through December 31, 2013

AGENCY REQUISITION NUMBER: LIB07/08

| CHANGE TO IN STATE (NON-SB) CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE CONTRACT VALUE | CHANGE TO TOTAL CONTRACT AWARD VALUE |
|--|---|---------------------------------------|--------------------------------------|
| No Change                                  | No Change   | No Change                             | No Change                            |

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**NOTICE TO AGENCIES:** A complete explanatory report shall be furnished promptly to the Procurement Manager concerning items delivered and/or services rendered on orders placed against awards listed herein which are found not to comply with the specifications or which are otherwise unsatisfactory from the agency's viewpoint, as well as failure of the contractor to deliver within a reasonable period of time specified. Please issue orders and process invoices promptly.

**CASH DISCOUNTS:** Cash discounts, if any, shall be given SPECIAL ATTENTION, but such cash discount shall not be taken unless payment is made within the discount period.

**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

The following contracted manufacturer's has submitted the following contract updates:

### Agati Furniture

- Updated Price List to reflect current pricing: Agati Price List 2012

### Breford Manufacturing

- Updated Price List to reflect current pricing: 2011 Library Price List
- Removed Service Provider: Aram Kaz Co. from contract
- Added Service Provider: WB Mason to contract

### Community (Jasper Group)

- Updated Price List to reflect current pricing: Community 2010 Price List Effective January 1, 2011 Plus 4% Increase

**NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.**

APPROVED \_\_\_\_\_

SUSANNE HAWKINS

Contract Specialist

(Original Signature on Document in Procurement Files)

# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION

165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

(ORIGINAL CONTRACT NUMBER: 07PSX0351)

**Susanne Hawkins**  
Buyer Name  
**(860) 713-5064**  
Buyer Phone Number

CONTRACT AWARD NO.:

07PSX0351

Contract Award Date:

1 December 2008

Proposal Due Date:

30 September 2008

SUPPLEMENT DATE:

9 December 2010

## CONTRACT AWARD SUPPLEMENT #2

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. Do NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

DESCRIPTION: **Library Furniture**

**FOR: All Using State Agencies, Political Sub-divisions and Not-For-Profit Organizations**

**TERM OF CONTRACT / DELIVERY DATE REQUIRED:**  
December 1, 2008 through December 31, 2013

**AGENCY REQUISITION NUMBER: LIB07/08**

| CHANGE TO IN STATE (NON-SB) CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE CONTRACT VALUE | CHANGE TO TOTAL CONTRACT AWARD VALUE |
|--|---|---------------------------------------|--------------------------------------|
| No Change                                  | No Change   | No Change                             | No Change                            |

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**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

**The following contracted manufacturer's has submitted the following contract updates:**

**Community (Jasper Group)**

- Updated Price List to reflect current pricing:  
Community 2010 Price List

**The Worden Company**

- New Contract Administrator for The Worden Company:  
Contact: Shelly Heyblom  
Email: [sheyblom@wordencompany.com](mailto:sheyblom@wordencompany.com)  
Phone: (616) 392-1848 Ext. 326

**NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.**

**APPROVED** \_\_\_\_\_

**SUSANNE HAWKINS**

Contract Specialist

(Original Signature on Document in Procurement Files)

# STATE OF CONNECTICUT

DEPARTMENT OF ADMINISTRATIVE SERVICES

PROCUREMENT DIVISION

165 Capitol Avenue, 5<sup>th</sup> Floor South  
HARTFORD, CT 06106-1659

(ORIGINAL CONTRACT NUMBER: 07PSX0351)

**Susanne Hawkins**  
Buyer Name  
**(860)713-5064**  
Buyer Phone Number

CONTRACT AWARD NO.:

07PSX0351

Contract Award Date:

1 December 2008

Proposal Due Date:

30 September 2008

SUPPLEMENT DATE:

14 January 2010

## CONTRACT AWARD SUPPLEMENT #1

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. Do NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

DESCRIPTION: **Library Furniture**

**FOR: All Using State Agencies, Political Sub-divisions, and Not-For-Profit Organizations**

**TERM OF CONTRACT / DELIVERY DATE REQUIRED:**  
December 1, 2008 through December 31, 2013

**AGENCY REQUISITION NUMBER: LIB07/08**

| CHANGE TO IN STATE (NON-SB) CONTRACT VALUE | CHANGE TO DAS-CERTIFIED SMALL BUSINESS CONTRACT VALUE | CHANGE TO OUT OF STATE CONTRACT VALUE | CHANGE TO TOTAL CONTRACT AWARD VALUE |
|--|---|---------------------------------------|--------------------------------------|
| No Change                                  | No Change   | No Change                             | No Change                            |

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**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

**Reference the attached sheets with submitted contracted manufacturer updates:**

- Arnold Kolax Furniture, Inc.
- Bretford
- Brodart Company
- DEMCO, Inc. d.b.a. Demco Library Interiors
- Hale Mfg. Co.
- Palmieri Furniture Limited
- Tesco Library Furniture
- TMC Furniture, Inc.

**NOTE: All terms and conditions not otherwise affected by this supplement remain unchanged and in full force and effect.**

**APPROVED** \_\_\_\_\_

**SUSANNE HAWKINS**

Contract Specialist

(Original Signature on Document in Procurement Files)

**LIBRARY FURNITURE CONTRACT #07PSX0351**  
**SUPPLEMENT #1 – UPDATES**  
**DECEMBER 2009 Manufacturer Updates**

**Arnold Kolax Furniture, Inc.**

- Added the following service providers:

Solidus, Inc., 40 Cold Spring Road, Rocky Hill, CT 06067

Contact: Michelle Boccuzzio

Phone: (860) 838-3885 / Fax: (860) 257-4899

Email: [mboccuzzio@gosolidus.com](mailto:mboccuzzio@gosolidus.com) / Website: [www.gosolidus.com](http://www.gosolidus.com)

Office Resources Inc., 6 Central Row, Hartford, CT 06103

Contact: Harry Gruss, Jr.

Phone: (860) 218-2080 / Fax: (860) 218-2081

Email: [harrygruss@ori.com](mailto:harrygruss@ori.com) / Website: [www.ori.com](http://www.ori.com)

**Bretford**

- Updated Price List to reflect current pricing:  
No price increases we implemented in the 2010 Price List, however, some product were discontinued.

- Bretford has removed the following service providers:

BKM Total Office – Removed

Insalco Corporation – Removed

- Added the following service providers:

The Contract Group LLC d.b.a. Contrax Furnishings Inc.

146 Slater Road, Tolland, CT 06084

Contact: Mary MacMahon

Phone: (860) 810-2835 / Fax: (860) 812-2008

Email: [mmacmahon@contraxfurn.com](mailto:mmacmahon@contraxfurn.com) / Website: [www.contraxfurn.com](http://www.contraxfurn.com)

DEMCO, Inc. d.b.a. DEMCO Library Interiors

4810 Forrest Run Road, Madison, WI 53704

Contact: Marisa Amara

Phone: (203) 745-1007 / Fax: (203) 934-7672

Email: [marisa@demco.com](mailto:marisa@demco.com) / Website: [www.demcointeriors.com](http://www.demcointeriors.com)

**Brodart Company**

- Updated Price List to reflect current pricing:  
Brodart Contract Furniture 2009 Price List
- Brodart Company has removed Robert H. Lord Company as a service provider
- Update service provider information to:  
CarrasMac is now doing business as Contract Furnishings  
Address: Contrax Furnishings, 146 Slater Road, Tolland, CT 06084

### **DEMCO, Inc. d.b.a. Demco Library Interiors**

- Updated Price List to reflect current pricing:
- DEMCO Library Interiors Steel Price List 2010
- DEMCO Library Interiors 2009 Price List – LibraStack
- DEMCO Library Interiors 2010 Price List – TechnoLink
- DEMCO Library Interiors TotalLibra 2009 Price List
  
- DEMCO Exhibit B Price Schedule discounts revised to correct clerical error.

### **Hale Mfg. Co.**

- Added the following service provider:  
Office Resources Inc., 6 Central Row, Hartford, CT 06103  
Contact: Harry Gruss, Jr.  
Phone: (860) 218-2080 / Fax: (860) 218-2081  
Email: [harrygruss@ori.com](mailto:harrygruss@ori.com) / Website: [www.ori.com](http://www.ori.com)

### **Palmieri Furniture Limited**

- Added the following Library Furniture Line to contract:  
P2 Workspace Solutions Price and Specification Guide January 2009
  
- Added the following service provider:  
DEMCO, Inc. d.b.a. DEMCO Library Interiors  
4810 Forrest Run Road, Madison, WI 53704  
Contact: Marisa Amara  
Phone: (203) 745-1007 / Fax: (203) 934-7672  
Email: [marisa@demco.com](mailto:marisa@demco.com) / Website: [www.demcointeriors.com](http://www.demcointeriors.com)

### **Tesco Library Furniture**

- Added the following service providers:  
School Furnishings, Inc., 29 Northfield Road, West Hartford, CT 06107  
Contact: Tom Deso, President  
Phone: (800) 882-9418 / Fax: (603) 882-9439  
Email: [tom@schoolfurnishings.com](mailto:tom@schoolfurnishings.com) / Website: [www.schoolfurnishings.com](http://www.schoolfurnishings.com)
  
- DEMCO, Inc. d.b.a. DEMCO Library Interiors  
4810 Forrest Run Road, Madison, WI 53704  
Contact: Marisa Amara  
Phone: (203) 745-1007 / Fax: (203) 934-7672  
Email: [marisa@demco.com](mailto:marisa@demco.com) / Website: [www.demcointeriors.com](http://www.demcointeriors.com)

## **TMC Furniture, Inc.**

- TMC Furniture, Inc. discounts improved and Exhibit B has been revised to reflect greater discount structure.

## **Other Contract #07PSX0351 Service Provider Updates:**

Effective October 12, 2009, Insalco Corporation has moved their updated address information is as follows:

Insalco Corporation, 7 Capital Drive, Wallingford, CT 06492

Contact: Robert Ziedman

Phone: (203) 269-1238 / Fax: (203) 265-9378

Email: [insalco@snet.net](mailto:insalco@snet.net) / Website: [www.insalco.com](http://www.insalco.com)

OFI has a new account contact for the State of Connecticut:

New Contact Information is Peter Gottmeier, VP of Sales has replaced Harry Gruss as State of Connecticut contact for OFI.

OFI, 28 Garfield Street, Newington, CT 06111

New Contact: Megan Michalski or Peter Gottmeier, VP of Sales

Phone: (860) 257-5331 / Fax: (860) 666-7498

Email: [meganm@myofi.com](mailto:meganm@myofi.com) / Website: [www.myofi.com](http://www.myofi.com)

**STATE OF CONNECTICUT**  
**DEPARTMENT OF ADMINISTRATIVE SERVICES**

**Susanne Hawkins**  
*Contract Specialist*

**PROCUREMENT DIVISION**  
**165 Capitol Avenue, 5<sup>th</sup> Floor South**  
**HARTFORD, CT 06106-1659**

**(860) 713-5064**  
*Telephone Number*

CONTRACT AWARD NO.:  
**07PSX0351**

Contract Award Date:

1 December 2008

RFP Due Date:

30 September 2008

**CONTRACT AWARD**

**IMPORTANT: THIS IS NOT A PURCHASE ORDER. DO NOT PRODUCE OR SHIP WITHOUT AN AGENCY PURCHASE ORDER.**

DESCRIPTION: **Library Furniture**

**FOR: Connecticut State Library, All Using State Agencies,  
Political Sub-divisions and Not-For-Profit Organizations**

**TERM OF CONTRACT / DELIVERY DATE REQUIRED:  
December 1, 2008 through December 31, 2013**

**AGENCY REQUISITION NUMBER: LIB07/08**

| <b>IN STATE (NON-SB)<br/>CONTRACT VALUE</b> | <b>DAS CERTIFIED SMALL<br/>BUSINESS CONTRACT VALUE</b> | <b>OUT OF STATE<br/>CONTRACT VALUE</b> | <b>TOTAL CONTRACT<br/>AWARD VALUE</b> |
|---|--|--|---------------------------------------|
| <b>\$1,500,000.00 Est.</b>                  | <b>\$3,500,000.00 Est.</b>                             | <b>\$3,500,000.00 Est.</b>             | <b>\$8,500,000.00 Est.</b>            |

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**PRICE BASIS:** Unless otherwise noted, prices include delivery and transportation charges fully prepaid f.o.b. agency. No extra charge is to be made for packing or packages.

- DAS recommends that Agencies read the **Contract Instructions** prior to using the contract.
- This contract has been awarded to seventeen (17) Contractors (Manufacturers) for library furniture product.
- Exhibit B contains each awarded manufacturer price schedule with their tiered discount schedules and also lists their service provider(s) / dealer(s) who are authorized to service the account on their behalf.

**APPROVED**

**MARTIN W. ANDERSON, Ph.D.**

*Deputy Commissioner*

(Original Signature on Document in Procurement Files)

**APPROVED**

**SUSANNE HAWKINS**

*Contract Specialist*

(Original Signature on Document in Procurement Files)



**CONTRACTOR INFORMATION: Cash Discount Terms: 2% Net 10 Days**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **AGATI, INC.**Company Address: **1219 W. Lake Street, Chicago, IL 60607**Tel. No.: **(312) 829-1977**

Fax No.:

Contract Value: **\$500,000.00 Est.**Contact Person: **Pamela Guy Tinsley, VP Operations / Contracts Admin.**Delivery: **90 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [ptinsley@agati.com](mailto:ptinsley@agati.com) or [www.agati.com](http://www.agati.com)Remittance Address: **Same As Above**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: 1% Net 20 Days**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Arnold Kolax Furniture, Inc.**Company Address: **609 Chancellor Avenue, Irvington, NJ 07111**Tel. No.: **(973) 375-3344**Fax No.: **(973) 375-6024**Contract Value: **\$500,000.00 Est.**Contact Person: **Eric Arnold**Delivery: **90 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [eric@arnoldkolax.com](mailto:eric@arnoldkolax.com) or [www.arnoldkolax.com](http://www.arnoldkolax.com)Remittance Address: **Same As Above**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **BCI Eurobib USA Inc.**Company Address: **100 Hilltop Road, Ramsey, NJ 07446**Tel. No.: **(201) 825-1500**Fax No.: **(201) 825-4784**Contract Value: **\$500,000.00 Est.**Contact Person: **Nat Longo**Delivery: **75- 90 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [nlongo@longoinc.com](mailto:nlongo@longoinc.com) or [www.bcieurobibusa.com](http://www.bcieurobibusa.com)Remittance Address: **Same As Above**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Bretford Manufacturing**Company Address: **11000 Seymour Avenue, Franklin Park, IL 60131**Tel. No.: **(800) 521-9614 Ext. 229**Fax No.: **(800) 343-1779**Contract Value: **\$500,000.00 Est.**Contact Person: **Nathaniel Hawkins**Delivery: **25 Business Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [nhawkins@bretford.com](mailto:nhawkins@bretford.com) or [www.bretford.com](http://www.bretford.com)Remittance Address: **Same As Above**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Brodart Co. – Nubro Inc., a general partner, Brojo, a limited partner**Company Address: **280 North Road, Clinton Co. Industrial Park, McElhattan, PA 17748**Tel. No.: **(888) 521-1884 Ext. 361 & 360**Fax No.: **(570) 769-7641**Contract Value: **\$500,000.00 Est.**Contact Person: **Mr. Chris Frantz**Delivery: **8-12 Weeks ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [chrisfrantz@brodart.com](mailto:chrisfrantz@brodart.com) or [www.brodart.com](http://www.brodart.com)Remittance Address: **P.O. Box 3488, Williamsport, PA 17705**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes**

**CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Oshkosh Industries, Inc. d.b.a. The Buckstaff Company**Company Address: **1127 S. Main Street, Oshkosh, WI 54902**Tel. No.: **(920) 235-5890 Ext. 289**Fax No.: **(920) 235-2018**Contract Value: **\$500,000.00 Est.**Contact Person: **Lisa-Marie Wesenberg**Delivery: **60 – 90 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [lmw@buckstaff.com](mailto:lmw@buckstaff.com) or [www.buckstaff.com](http://www.buckstaff.com)Remittance Address: **P.O. Box 2506, Oshkosh, WI 54903-2506**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Community, Division of Jasper Seating Company, Inc.**Company Address: **225 Clay Street, Jasper, Indiana 47547**Tel. No.: **(800) 622-5661**Fax No.: **(812) 481-9675**Contract Value: **\$500,000.00 Est.**Contact Person: **Kathy R. Vonderheide, Contract Administrator**Delivery: **90 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [kvonderheide@jaspergroup.us.com](mailto:kvonderheide@jaspergroup.us.com) or [www.jaspergroup.us.com](http://www.jaspergroup.us.com)Remittance Address: **P.O. Box 231, Jasper, Indiana 47547**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Demco Inc. d.b.a. Demco Library Furniture**Company Address: **4810 Forest Run Road, Madison, WI 53704**Tel. No.: **(888)211-3072**Fax No.: **(888) 730-8094**Contract Value: **\$500,000.00 Est.**Contact Person: **Kristopher L. Snow, Contract Administrator**Delivery: **45-85 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [contracts@demco.com](mailto:contracts@demco.com) [leads@demco.com](mailto:leads@demco.com) or [www.demco.com](http://www.demco.com)Remittance Address: **P.O. Box 8548, Madison, WI 53708-8548**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **F.E. Hale Manufacturing Company**Company Address: **120 Benson Place, Frankfort, NY 13340**Tel. No.: **(315) 894-5490**Fax No.: **(315) 894-5046**Contract Value: **\$500,000.00 Est.**Contact Person: **Penny Clark**Delivery: **60 Days ARO**Contact Person Address: **Same As Above**

Company E-mail Address and/or Company Web Site:

[sales@halebookcases.com](mailto:sales@halebookcases.com), [dan@halebookcases.com](mailto:dan@halebookcases.com) or [www.halesince1907.com](http://www.halesince1907.com)Remittance Address: **P.O. Box 186, Frankfort, NY 13340**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Krueger International, Inc. a.k.a. KI**Company Address: **1330 Bellevue Street, Green Bay, WI 54308-8100**Tel. No.: **(800) 424-2432 Ext. 2396**Fax No.: **(920) 468-2781**Contract Value: **\$500,000.00 Est.**Contact Person: **Paul L. Schueller**Delivery: **42 – 56 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [paul.schueller@ki.com](mailto:paul.schueller@ki.com) or [www.ki.com](http://www.ki.com)Remittance Address: **1330 Bellevue Street, Box 8100, Green Bay, WI 54308-8100**Certification Type (SBE, MBE, WBE or None): **None**Terms: **Net 45 Days**Agrees to Supply Political SubDivisions: **Yes**

**CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Library Bureau**Company Address: **172 Industrial Road, Fitchburg, MA 01420**Tel. No.: **(978) 345-7942 Ext. 2171**Fax No.: **(978) 345-0188**Contract Value: **\$500,000.00 Est.**Contact Person: **Kemper Ryan**Delivery: **60 – 90 Days ARO**Contact Person Address: **1510 Erbs Mill Road, Blue Bell, PA 19422**Company E-mail Address and/or Company Web Site [dbailey@moduform.com](mailto:dbailey@moduform.com) or [www.librarybureau.com](http://www.librarybureau.com)Remittance Address: **172 Industrial Road, Fitchburg, MA 01420**Certification Type (SBE, MBE, WBE or None): **None** Terms: **Net 45 Days** Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **MJ Industries, Inc.**Company Address: **4 Carleton Drive, Georgetown, MA 01833**Tel. No.: **(978) 352-6190 Ext. 28**Fax No.: **(978) 352-6964**Contract Value: **\$500,000.00 Est.**Contact Person: **Gerard Blanchet**Delivery: **60 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [jblanchet@mjshelving.com](mailto:jblanchet@mjshelving.com) or [www.mjshelving.com](http://www.mjshelving.com)Remittance Address: **MJ Industries, Inc., PO Box 843107, Boston, MA 02284-3107**Certification Type (SBE, MBE, WBE or None): **None** Terms: **Net 45 Days** Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Palmieri Furniture Limited**Company Address: **1230 Reid Street, Richmond Hill, Ontario, Canada L4B-1C4**Tel. No.: **(905) 731-9300 Ext. 23**Fax No.: **(905) 731-9878**Contract Value: **\$500,000.00 Est.**Contact Person: **Frank Palmieri**Delivery: **90 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [fpalmieri@palmierifurniture.com](mailto:fpalmieri@palmierifurniture.com) or [www.palmierifurniture.com](http://www.palmierifurniture.com)Remittance Address: **Same As Above**Certification Type (SBE, MBE, WBE or None): **None** Terms: **Net 45 Days** Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: 2% Net 10 Days**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Silver Street, Inc. – Trade Name: mediatechnologies**Company Address: **892 Industrial Park Drive, Shelby, MI 49455-0159**Tel. No.: **(231) 861-2194 Ext. 402 or 414**Fax No.: **(231) 861-6678**Contract Value: **\$500,000.00 Est.**Contact Person: **Craig Hardy**Delivery: **30 – 90 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [sales@mediatechnologies.com](mailto:sales@mediatechnologies.com) or [www.mediatechnologies.com](http://www.mediatechnologies.com)Remittance Address: **Same As Above**Certification Type (SBE, MBE, WBE or None): **None** Terms: **Net 45 Days** Agrees to Supply Political SubDivisions: **Yes****CONTRACTOR INFORMATION: Cash Discount Terms: N/A**REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)Company Name: **Tesco Industries, LP**Company Address: **1035 E. Hacienda, Bellville, TX 77418**Tel. No.: **(979) 865-3176 Ext. 117**Fax No.: **(979) 865-9026**Contract Value: **\$500,000.00 Est.**Contact Person: **Sharon Parker, Director of Sales**Delivery: **60 Days ARO**Contact Person Address: **Same As Above**Company E-mail Address and/or Company Web Site [Sharon@spResourcesLLC.com](mailto:Sharon@spResourcesLLC.com) or [www.tesco-ind.com](http://www.tesco-ind.com)Remittance Address: **Same As Above**Certification Type (SBE, MBE, WBE or None): **None** Terms: **Net 45 Days** Agrees to Supply Political SubDivisions: **Yes**

**CONTRACTOR INFORMATION: Cash Discount Terms: N/A**

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)

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Company Name: **TMC Furniture, Inc.**

Company Address: **119 E. Ann Street, Ann Arbor, MI 48104**

Tel. No.: **(734) 622-0080**

Fax No.: **(734) 622-0088**

Contract Value: **\$500,000.00 Est.**

Contact Person: **Blake Ratcliffe**

Delivery: **75 – 90 Days ARO**

Contact Person Address: **Same As Above**

Company E-mail Address and/or Company Web Site [TMC@TMCFurniture.com](mailto:TMC@TMCFurniture.com) or [www.TMCFurniture.com](http://www.TMCFurniture.com)

Remittance Address: **Same As Above**

Certification Type (SBE, MBE, WBE or None): **None** Terms: **Net 45 Days** Agrees to Supply Political SubDivisions: **Yes**

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**CONTRACTOR INFORMATION: Cash Discount Terms: 1% Net 10 Days**

REFER TO THE CONTRACT ON THE DAS PROCUREMENT WEB PAGE FOR THE MOST CURRENT CONTRACTOR INFORMATION. (<http://www.das.state.ct.us/busopp.asp>)

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Company Name: **The Worden Company**

Company Address: **199 East 17<sup>th</sup> Street, Holland, MI 49423**

Tel. No.: **(616) 392-1848 Ext. 326**

Fax No.: **(616) 392-2542**

Contract Value: **\$500,000.00 Est.**

Contact Person: **Shelly Heyblom**

Delivery: **90 – 120 Days ARO**

Contact Person Address: **Same As Above**

Company E-mail Address and/or Company Web Site [sheyblom@wordencompany.com](mailto:sheyblom@wordencompany.com) or [www.wordencompany.com](http://www.wordencompany.com)

Remittance Address: **Same As Above**

Certification Type (SBE, MBE, WBE or None): **None** Terms: **Net 45 Days** Agrees to Supply Political SubDivisions: **Yes**

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| <p style="text-align: center;"><b>Manufacturer Summary of Awarded<br/>Library Furniture Categories</b></p> |
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**AGATI, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Arnold Kolax Furniture, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**BCI Eurobib USA, Inc.– Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Bretford Manufacturing, Inc.– Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Brodart Company – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**The Buckstaff Company – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Community, Division Jasper Seating Company, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Demco, Inc. d.b.a. Demco Library Interiors– Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Hale Manufacturing – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Kruger International a.k.a. KI – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Library Bureau – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**MJ Industries, Inc. – Awarded Library Furniture Categories:**

**Metal Library Shelving Units  
Library Carrel Furniture / Units  
Library Light Fixtures / Lighting  
Library Display Racks / Towers  
Library Book Trucks**

**Palmieri Furniture Limited – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Silver Street, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Tesco Industries, LP – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**TMC Furniture, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**The Worden Company – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**



# **CONTRACT**

## **07PSX0351**

Between

# **THE STATE OF CONNECTICUT**

Acting by its

## **DEPARTMENT OF ADMINISTRATIVE SERVICES**

**AND**

**AGATI, INC.**  
**ARNOLD KOLAX FURNITURE INC.**  
**BCI EUROBIB USA INC.**  
**BRETFORD MANUFACTURING, INC.**  
**BRODART CO. – NUBRO, A GENERAL PARTNER, BROJO, A LIMITED PARTNER**  
**OSHKOSH INDUSTRIES, INC. D.B.A. THE BUCKSTAFF COMPANY**  
**COMMUNITY, DIVISION OF JASPER SEATING COMPANY, INC.**  
**DEMCO INC. D.B.A. DEMCO LIBRARY INTERIORS**  
**F.E. HALE MANUFACTURING COMPANY D.B.A. HALE MANUFACTURING CO.**  
**KRUEGER INTERNATIONAL D.B.A. KI**  
**LIBRARY BUREAU**  
**MJ INDUSTRIES**  
**PALMIERI FURNITURE LIMITED**  
**SILVER STREET, INC.**  
**TESCO INDUSTRIES, LP**  
**TMC FURNITURE, INC.**  
**THE WORDEN COMPANY**

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**Awarded Contractors (Original Contracts on File at DAS)**

FOR THE PURCHASE AND SALE OF  
LIBRARY FURNITURE

December 1, 2008  
Contract Award Date

Contract # **07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

This Contract (the “Contract”) is made as of the 3rd day of November, in the year 2008, by and between, \_\_\_\_\_ (the “Contractor,”) with a principal place of business at \_\_\_\_\_, acting by \_\_\_\_\_, its \_\_\_\_\_ and the State of Connecticut, Department of Administrative Services (“DAS”), with a principal place of business at 165 Capitol Ave, Hartford, Connecticut 06106-1659, acting by Susanne Hawkins, its Contract Specialist, in accordance with Sections 4a-2 and 4a-51 of the Connecticut General Statutes.

Now therefore, in consideration of these presents, and for other good and valuable consideration, the receipt and sufficiency of which the parties acknowledge, the Contractor and the State agree as follows:

1. Definitions. Unless otherwise indicated, the following terms shall have the following corresponding definitions:
  - (a) Cancellation: An end to the Contract effected pursuant to a right which the Contract creates due to a breach.
  - (b) Claims: All actions, suits, claims, demands, investigations and proceedings of any kind, open, pending or threatened, whether mature, unmatured, contingent, known or unknown, at law or in equity, in any forum.
  - (c) Client Agency: Connecticut State Library, All Using State Agencies, and Political Subdivisions
  - (d) Contract: The agreement, as of its effective date, between the Proposer and the State for any or all Goods or Services at the Proposal price.
  - (e) Contractor: A person or entity who submits a Proposal and who executes a Contract.
  - (f) Contractor Parties: A Contractor’s members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Contractor is in privity of oral or written contract and the Contractor intends for such other person or entity to Perform under the Contract in any capacity.
  - (g) Day: All calendar days other than Saturdays, Sundays and days designated as national or State of Connecticut holidays upon which banks in Connecticut are closed.
  - (h) Expiration: An end to the Contract due to the completion in full of the mutual performances of the parties or due to the Contract’s term being completed.
  - (i) Force Majeure: Events that materially affect the cost of the Goods or Services or the time schedule within which to Perform and are outside the control of the party asserting that such an event has occurred, including, but not limited to, labor troubles unrelated to the Contractor, failure of or inadequate permanent power, unavoidable casualties, fire not caused by the Contractor, extraordinary weather conditions, disasters, riots, acts of God, insurrection or war.
  - (j) Goods: For purposes of the Contract, all things which are movable at the time that the Contract is effective and which include, without limiting this definition, supplies, materials and equipment, as specified in the Request for Proposals and set forth in Exhibit A.

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

- (k) Goods or Services: Goods, Services or both, as specified in the Request for Proposals and set forth in Exhibit A.
  - (l) Proposal: A Proposer's submittal in response to a Request for Proposals.
  - (m) Proposer Parties: A Proposer's members, directors, officers, shareholders, partners, managers, principal officers, representatives, agents, servants, consultants, employees or any one of them or any other person or entity with whom the Proposer is in privity of oral or written contract and the Proposer intends for such other person or entity to Perform under the Contract in any capacity.
  - (n) Records: All working papers and such other information and materials as may have been accumulated by the Contractor in performing the Contract, including but not limited to, documents, data, plans, books, computations, drawings, specifications, notes, reports, records, estimates, summaries and correspondence, kept or stored in any form.
  - (o) Request for Proposals: A State request inviting proposals for Goods or Services. This Contract shall be governed by the statutes, regulations and procedures of the State of Connecticut, Department of Administrative Services.
  - (p) Services: The performance of labor or work, as specified in the Request for Proposals and set forth in Exhibit A.
  - (q) State: The State of Connecticut, including DAS, the Client Agency and any office, department, board, council, commission, institution or other agency of the State.
  - (r) Termination: An end to the Contract effected pursuant to a right which the Contract creates, other than for a breach.
  - (s) Title: all ownership, title, licenses, rights and interest, including, but not limited to, perpetual use, of and to the Goods or Services.
2. Term of Contract; Contract Extension. The Contract will be in effect from December 1, 2008 through December 31, 2013. The State may extend this Contract in its sole discretion, prior to Termination, Expiration or Cancellation, one or more times for a combined total period not to exceed the complete length of the original term.
  3. Description of Goods or Services. The Contractor shall perform as set forth in Exhibit A. For purposes of this Contract, to perform and the performance in Exhibit A is referred to as "Perform" and the "Performance."
  4. Price Schedule, Payment Terms and Billing, and Price Adjustments.
    - (a) Price Schedule: Price Schedule under this Contract is set forth in Exhibit B.
    - (b) Payment Terms and Billing: Payment shall be made only after the Client Agency receives and accepts the Goods or Services and after it receives a properly completed invoice. Unless otherwise specified in the Contract, payment for all accepted Goods or Services shall be due within forty-five (45) days after acceptance of the Goods or Services, or thirty (30) days if the Contractor is a certified small contractor or minority business enterprise as defined in Conn. Gen. Stat. § 4a-60g. The Contractor shall submit an invoice to the Client Agency for the Performance. The invoice shall include detailed information for Goods or Services, delivered and performed, as

applicable, and accepted. Any late payment charges shall be calculated in accordance with the Connecticut General Statutes.

- (c) If applicable to and during the term of this Contract, the Price Schedule will be adjusted to reflect any increase in the minimum wage rate that may occur, as mandated by state law. The Price Schedule will not be adjusted until the Contractor provides documentation, in the form of certified payroll or other documentation acceptable to the State, substantiating the increase in minimum wage rate.
- (d) Price / Service Provider Adjustments: Service Provider(s) and Prices for the Goods or Services listed in Exhibit B shall remain unchanged for twelve (12) months following the effective date of the Contract. The Contractor shall have the right to request a price adjustment and service provider updates only during the thirty (30) days immediately preceding the annual anniversary dates of the effective date of the Contract during the term of the Contract. During this thirty (30) day period, the Contractor may submit a request in writing to DAS for a price adjustment that is consistent with and relative to price changes originating with and compelled by manufacturer and/or market trends and which changes are outside of the Contractor's control. The Contractor must fully document its request, attaching to the request, without limitation, such manufacturer and market data, as support the requested adjustment. DAS may, in its sole discretion, approve or disapprove the requested adjustment, in whole or in part. Any approved adjustment shall be final and shall remain unchanged until the next annual anniversary date of the effective date of the Contract.

The Contractor shall submit all requests in accordance with Section #35. Notice. A request made to the Client Agency shall not be valid and the parties shall treat it as if the Contractor had not made the request at all. A request made to the Client Agency shall not be considered timely and shall not toll or extend the running of the thirty (30) days. The right of the Contractor to request a particular price adjustment shall lapse upon the expiration of the applicable thirty (30) days. If the Contractor fails to make a timely request, then the price and service provider(s) shall remain unchanged from the previous year and shall continue through the next succeeding twelve (12) months and until the second annual anniversary of the effective date of the Contract, If approved, price adjustments shall become effective ten (10) days after the date of the approval. The Contractor shall honor any purchase orders issued prior to the effective date of the approval at the price in effect at the time of the issuance of the purchase order.

5. Rejected Items; Abandonment.

- (a) The Contractor may deliver, cause to be delivered, or, in any other way, bring or cause to be brought, to any State premises or other destination, Goods, as samples or otherwise, and other supplies, materials, equipment or other tangible personal property. The Agency may, by written notice and in accordance with the terms and conditions of the Contract, direct the Contractor to remove any or all such Goods (“the “Rejected Goods”) and any or all other supplies, materials, equipment or other tangible personal property (collectively, the “Contractor Property”) from and out of State premises and any other location which the Agency or State manages, leases or controls. The Contractor shall remove the Rejected Goods and the Contractor Property in accordance with the terms and conditions of the written notice. Failure to remove the Rejected Goods or the Contractor Property in accordance with the terms and conditions of the written notice shall mean, for itself and all Contractor Parties and Bidder Parties, that:
  - (1) they have voluntarily, intentionally, unconditionally, unequivocally and absolutely abandoned and left unclaimed the Rejected Goods and Contractor Property and relinquished all ownership, title, licenses, rights, possession and interest of, in and to (collectively, “Title”) the Rejected Goods and Contractor Property with the specific and

Contract # **07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

- express intent of (A) terminating all of their Title to the Rejected Goods and Contractor Property, (B) vesting Title to the Rejected Goods and Contractor Property in the State of Connecticut and (C) not ever reclaiming Title or any future rights of any type in and to the Rejected Goods and Contractor Property;
- (2) there is no ignorance, inadvertence or unawareness to mitigate against the intent to abandon the Rejected Goods or Contractor Property;
  - (3) they vest authority, without any further act required on their part or the Agency's part, in the Agency and the State of Connecticut to use or dispose of the Rejected Goods and Contractor Property, in the Agency's sole discretion, as if the Rejected Goods and Contractor Property were the Agency's or State's own property and in accordance with law, without incurring any liability or obligation to the Contractor or any other party;
  - (4) if the Agency or State incur any costs or expenses in connection with disposing of the Rejected Goods and Contractor Property, including, but not limited to, advertising, moving or storing the Rejected Goods and Contractor Property, auction and other activities, the Agency shall invoice the Contractor for all such cost and expenses and the Contractor shall reimburse the State no later than thirty (30) days after the date of invoice; and
  - (5) they do remise, release and forever discharge the Agency and all State of Connecticut employees, departments, commissions, boards, bureaus, agencies, instrumentalities or political subdivisions and their respective successors, heirs, executors and assigns (collectively, the "State and Its Agents") of and from all Claims which they and their respective successors or assigns, jointly or severally, ever had, now have or will have against the Agency and the State and Its Agents arising from the use or disposition of the Rejected Goods and Contractor Property.
- (b) The Contractor shall secure from each Contractor Party or Bidder Party, as appropriate, such document or instrument as necessary or appropriate as will vest in the Contractor plenary authority to bind the Contractor Parties and Bidder Parties to the full extent necessary or appropriate to give full effect to all of the terms and conditions of this section. The Contractor shall provide, no later than fifteen (15) days after receiving a request from the Agency, such information as the Agency may require to evidence, in the Agency's sole determination, compliance with this section.
6. Order and Delivery. The Contract shall bind the Contractor to furnish and deliver the Goods or Services in accordance with Exhibit A and at the prices set forth in Exhibit B. Subject to the sections in this Contract concerning Force Majeure, Termination, Cancellation Expiration and Open Market Purchases, the Contract shall bind the Client Agency to order the Goods or Services from the Contractor, and to pay for the accepted Goods or Services in accordance with Exhibit B.
  7. Contract Amendments. Except for extensions made in accordance with the section in this Contract concerning Term of Contract; Effective Date, no amendment to or modification or other alteration of the Contract shall be valid or binding upon the State unless made in writing, signed by both parties and, if applicable, approved by the Connecticut Attorney General.
  8. Assignment. The Contractor shall not assign any of its rights or obligations under the Contract, voluntarily or otherwise, in any manner without the prior written consent of DAS. DAS may void any purported assignment in violation of this section and declare the Contractor in breach of Contract. Any Cancellation by DAS for a breach is without prejudice to DAS's or the State's rights or possible Claims.

9. Termination, Cancellation and Expiration.

- (a) Notwithstanding any provisions in this Contract, the Agency, through a duly authorized employee, may Terminate the Contract whenever the Agency makes a written determination that such Termination is in the best interests of the State. The Agency shall notify the Contractor in writing of Termination pursuant to this section, which notice shall specify the effective date of Termination and the extent to which the Contractor must complete Performance under the Contract prior to such date. The Contractor is not entitled to receive and the Agency is not obligated to tender to the Contractor any payments or reimbursements for anticipated or lost profits.
- (b) Notwithstanding any provisions in this Contract, DAS, through a duly authorized employee, may, after making a written determination that the Contractor has breached the Contract, Cancel the Contract in accordance with the provisions in the Breach section of this Contract.
- (c) DAS shall send the notice of Termination or Cancellation via certified mail, return receipt requested, to the Contractor at the most current address which the Contractor has furnished to DAS for purposes of correspondence, or by hand delivery. Upon receiving such notice from DAS, the Contractor shall immediately discontinue all services affected in accordance with the notice, undertake all commercially reasonable efforts to mitigate any losses or damages, and deliver to the Client Agency all Records. The Records are deemed to be the property of the Client Agency and the Contractor shall deliver them to the Client Agency no later than thirty (30) days after the Termination, Cancellation or Expiration of the Contract or fifteen (15) days after the Contractor receives a written request from DAS for the Records. The Contractor shall deliver those Records that exist in electronic, magnetic or other intangible form in a non-proprietary format, such as, but not limited to, ASCII or .TXT.
- (d) Upon receipt of a written notice of Termination or Cancellation from DAS, the Contractor shall cease operations as directed by DAS in the notice, and take all actions that are necessary or appropriate, or that DAS may reasonably direct, for the protection and preservation of the Goods and any other property. Except for any work which DAS directs the Proposer to Perform in the notice prior to the effective date of Termination or Cancellation, and except as otherwise provided in the notice, the Contractor shall terminate or conclude all existing subcontracts and purchase orders and shall not enter into any further subcontracts, purchase orders or commitments.
- (e) To the extent that the Agency has issued a purchase order prior to the notice of Termination and the Contractor has begun Performance against that purchase order in good faith, the Agency shall, within forty-five (45) days of having received an invoice from the Contractor for such Performance, pay or reimburse the Contractor for its Performance rendered and accepted by the Agency in accordance with Exhibit A. In addition, the Agency shall also pay or reimburse the Contractor for all actual and reasonable costs incurred after Termination in completing those portions of the Performance which the notice required the Contractor to complete. Upon and as requested by the Agency and after consent of the Contractor's subcontractors, if any, and if their consent is required, the Contractor shall (1) assign to the Agency, or any replacement contractor which the Agency designates, all subcontracts, purchase orders and other commitments, (2) deliver to the Agency all Records and other information pertaining to its Performance, and (3) remove from State premises, whether leased or owned, all such equipment, waste material and rubbish related to its Performance, all as the Agency may request.
- (f) For breach or violation of any of the provisions in the section concerning Representations and Warranties, DAS may Cancel the Contract in accordance with its terms and revoke any

consents to assignments given as if the assignments had never been requested or consented to, without liability to the Contractor or Contractor Parties or any third party.

- (g) Upon Termination, Cancellation or Expiration of the Contract, all rights and obligations shall be null and void, so that no party shall have any further rights or obligations to any other party, except with respect to the sections which survive Termination, Cancellation or Expiration of the Contract. All representations, warranties, agreements and rights of the parties under the Contract shall survive such Termination, Cancellation or Expiration to the extent not otherwise limited in the Contract and without each one of them having to be specifically mentioned in the Contract.
- (h) Termination or Cancellation of the Contract pursuant to this section shall not be deemed to be a breach of contract by DAS.

10. Reserved

11. Breach. If either party breaches the Contract in any respect, the non-breaching party shall provide written notice of such breach to the breaching party and afford the breaching party an opportunity to cure the breach within ten (10) days from the date that the breaching party receives such notice. Any other time provided for in the notice shall trump such ten (10) days. Such right to cure period shall be extended if the non-breaching party is satisfied that the breaching party is making a good faith effort to cure but the nature of the breach is such that it cannot be cured within the right to cure period. The notice may include an effective Contract Cancellation date if the breach is not cured by the stated date and, unless otherwise modified by the non-breaching party in writing prior to the Cancellation date, no further action shall be required of any party to effect the Cancellation as of the stated date. If the notice does not set forth an effective Contract Cancellation date, then the non-breaching party may Cancel the Contract by giving the breaching party no less than twenty four (24) hours' prior written notice. If DAS believes that the Contractor has not performed according to the Contract, the Client Agency may withhold payment in whole or in part pending resolution of the Performance issue, provided that DAS notifies the Contractor in writing prior to the date that the payment would have been due in accordance with Exhibit B.

12. Waiver.

- (a) No waiver of any breach of the Contract shall be interpreted or deemed to be a waiver of any other or subsequent breach. All remedies afforded in the Contract shall be taken and construed as cumulative, that is, in addition to every other remedy provided in the Contract or at law or in equity.
- (b) A party's failure to insist on strict performance of any provision of the Contract shall only be deemed to be a waiver of rights and remedies concerning that specific instance of Performance and shall not be deemed to be a waiver of any subsequent rights, remedies or breach.

13. Open Market Purchases. Except to the extent that the Contractor is performing within a right to cure period, failure of the Contractor to Perform within the time specified in the Contract, or failure to replace rejected or substandard Goods or fulfill unperformed Services when so requested and as the Contract provides or allows, constitutes a breach of the Contract and as a remedy for such breach, such failure shall constitute authority for DAS, if it deems it to be necessary or appropriate in its sole discretion, to Cancel the Contract and/or to purchase on the open market, Goods or Services to replace those which have been rejected, not delivered, or not performed. The Client Agency shall invoice the Contractor for all such purchases to the extent that they exceed the costs and expenses in Exhibit B and the Contractor shall pay the Client Agency's invoice immediately after receiving the invoice. If DAS does not Cancel

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

the Contract, the Client Agency will deduct such open market purchases from the Contract quantities. However, if the Client Agency deems it to be in the best interest of the State, the Client Agency may accept and use the Goods or Services delivered which are substandard in quality, subject to an adjustment in price to be determined by the Client Agency.

**14. Purchase Orders.**

- (a) The Contract itself is not an authorization for the Contractor to ship Goods or begin Performance in any way. The Contractor may begin Performance only after it has received a duly issued purchase order against the Contract for Performance.
- (b) The Agency shall issue a purchase order against the Contract directly to the Contractor or the Contractors Authorized Service Provider and to no other party.
- (c) All purchase orders shall be in written or electronic form, bear the Contract number (if any) and comply with all other State and Agency requirements, particularly the Agency's requirements concerning procurement. Purchase orders issued in compliance with such requirements shall be deemed to be duly issued.
- (d) A Contractor or the Contractors Authorized Service Provider making delivery without a duly issued purchase order in accordance with this section does so at the Contractor's own risk.
- (e) The Agency may, in its sole discretion, deliver to the Contractor any or all duly issued purchase orders via electronic means only, such that the Agency shall not have any additional obligation to deliver to the Contractor a "hard copy" of the purchase order or a copy bearing any hand-written signature or other "original" marking.

**15. Indemnification.**

- (a) The Contractor shall indemnify, defend and hold harmless the State and its officers, representatives, agents, servants, employees, successors and assigns from and against any and all (1) Claims arising, directly or indirectly, in connection with the Contract, including the acts of commission or omission (collectively, the "Acts") of the Contractor or Contractor Parties; and (2) liabilities, damages, losses, costs and expenses, including but not limited to, attorneys' and other professionals' fees, arising, directly or indirectly, in connection with Claims, Acts or the Contract. The Contractor shall use counsel reasonably acceptable to the State in carrying out its obligations under this section. The Contractor's obligations under this section to indemnify, defend and hold harmless against Claims includes Claims concerning confidentiality of any part of or all of the Proposal or any Records, any intellectual property rights, other proprietary rights of any person or entity, copyrighted or uncopyrighted compositions, secret processes, patented or unpatented inventions, articles or appliances furnished or used in the Performance of the Contract.
- (b) The Contractor shall reimburse the State for any and all damages to the real or personal property of the State caused by the Acts of the Contractor or any Contractor Parties. The State shall give the Contractor reasonable notice of any such Claims.
- (c) The Contractor's duties under this section shall remain fully in effect and binding in accordance with the terms and conditions of the Contract, without being lessened or compromised in any way, even where the Contractor is alleged or is found to have merely contributed in part to the Acts giving rise to the Claims and/or where the State is alleged or is found to have contributed to the Acts giving rise to the Claims.
- (d) The Contractor shall carry and maintain at all times during the term of the Contract, and during the time that any provisions survive the term of the Contract, sufficient general



**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

liability insurance to satisfy its obligations under this Contract. The Contractor shall name the State as an additional insured on the policy and shall provide a copy of the policy to DAS and the Client Agency, except that the Contractor shall not provide a copy to DAS if the Client Agency is the State Department of Transportation, prior to the effective date of the Contract. The Contractor shall not begin Performance until the delivery of the policy to the Client Agency.

- (e) The rights provided in this section for the benefit of the State shall encompass the recovery of attorneys' and other professionals' fees expended in pursuing a Claim against a third party.
- (f) This section shall survive the Termination, Cancellation or Expiration of the Contract, and shall not be limited by reason of any insurance coverage.

16. Forum and Choice of Law. The Contract shall be deemed to have been made in the City of Hartford, State of Connecticut. Both Parties agree that it is fair and reasonable for the validity and construction of the Contract to be, and it shall be, governed by the laws and court decisions of the State of Connecticut, without giving effect to its principles of conflicts of laws. To the extent that any immunities provided by Federal law or the laws of the State of Connecticut do not bar an action against the State, and to the extent that these courts are courts of competent jurisdiction, for the purpose of venue, the complaint shall be made returnable to the Judicial District of Hartford only or shall be brought in the United States District Court for the District of Connecticut only, and shall not be transferred to any other court, provided, however, that nothing here constitutes a waiver or compromise of the sovereign immunity of the State of Connecticut. The Contractor waives any objection which it may now have or will have to the laying of venue of any Claims in any forum and further irrevocably submits to such jurisdiction in any suit, action or proceeding.

17. Contractor Guaranties. Contractor shall:

- (a) Perform fully under the Contract;
- (b) Guarantee the Goods or Services against defective material or workmanship and to repair any damage or marring occasioned in transit or, at the Client Agency's option, replace them;
- (c) Furnish adequate protection from damage for all work and to repair damage of any kind, for which its workers are responsible, to the premises, Goods, the Contractor's work or that of Contractor Parties;
- (d) With respect to the provision of Services, pay for all permits, licenses and fees and give all required or appropriate notices;
- (e) Adhere to all Contractual provisions ensuring the confidentiality of Records that the Contractor has access to and are exempt from disclosure under the State's Freedom of Information Act or other applicable law; and
- (f) Neither disclaim, exclude nor modify the implied warranties of fitness for a particular purpose or of merchantability.

18. Implied Warranties. DAS does not disclaim, exclude or modify the implied warranty of fitness for a particular purpose or the warranty of merchantability.

19. Goods, Standards and Appurtenances. Any Goods delivered must be standard new Goods, latest model, except as otherwise specifically stated in the Contract. Remanufactured, refurbished or reconditioned equipment may be accepted but only to the extent allowed under the Contract. Where the Contract do not specifically list or describe any part or nominal

appurtenances of equipment for the Goods, it shall be understood that the Contractor shall deliver such equipment and appurtenances as are usually provided with the manufacturer's stock model.

20. Delivery.

- (a) Delivery shall be made as ordered and in accordance with the Contract. Unless otherwise specified in the Contract, delivery shall be to a loading dock or receiving platform. The Contractor or Contractor's shipping designee shall be responsible for removal of Goods from the carrier and placement on the Client Agency loading dock or receiving platform. The receiving personnel of the Client Agency are not required to assist in this process. The decision of DAS as to reasonable compliance with delivery terms shall be final and binding. The burden of proof of proper receipt of the order shall rest with the Contractor.
- (b) In order for the time of delivery to be extended, the Client Agency must first approve a request for extension from the time specified in the Contract, such extension applying only to the particular item or shipment.
- (c) Goods shall be securely and properly packed for shipment, according to accepted standard commercial practice, without extra charge for packing cases, baling or sacks. The containers shall remain the property of the Client Agency unless otherwise stated in the Proposal.
- (d) All risk of loss and damage to the Goods transfers to the Client Agency upon Title vesting in the Client Agency.

21. Goods Inspection. The Client Agency shall determine the manner and prescribe the inspection of all Goods and the tests of all samples submitted to determine whether they comply with all of the specifications in the Contract. If any Goods fail in any way to meet the specifications in the Contract, the Client Agency may, in its sole discretion, either reject it and owe nothing or accept it and pay for it on an adjusted price basis, depending on the degree to which the Goods meet the specifications. Any decision pertaining to any such failure or rejection shall be final and binding.

22. Setoff. In addition to all other remedies that DAS may have, the State, in its sole discretion, may setoff (1) any costs or expenses that the State incurs resulting from the Contractor's unexcused nonperformance under the Contract and under any other agreement or arrangement that the Contractor has with the State and (2) any other amounts that are due or may become due from the State to the Contractor, against amounts otherwise due or that may become due to the Contractor under the Contract, or under any other agreement or arrangement that the Contractor has with the State. The State's right of setoff shall not be deemed to be the State's exclusive remedy for the Contractor's or Contractor Parties' breach of the Contract, all of which shall survive any setoffs by the State.

23. Force Majeure. The State and the Contractor shall not be excused from their obligation to Perform in accordance with the Contract except in the case of Force Majeure events and as otherwise provided for in the Contract. In the case of any such exception, the nonperforming party shall give immediate written notice to the other, explaining the cause and probable duration of any such nonperformance.

24. Advertising. The Contractor shall not refer to sales to the State for advertising or promotional purposes, including, but not limited to, posting any material or data on the Internet, without DAS's prior written approval.

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

25. Americans With Disabilities Act. The Contractor shall be and remain in compliance with the Americans with Disabilities Act of 1990 (“Act”), to the extent applicable, during the term of the Contract. DAS may Cancel the Contract if the Contractor fails to comply with the Act.
26. Representations and Warranties. The Contractor, and the Proposer, as appropriate, represent and warrant to DAS for itself, Contractor Parties and Proposer Parties, as appropriate, that:
- (a) if they are entities, they are duly and validly existing under the laws of their respective states of organization and authorized to conduct business in the State of Connecticut in the manner contemplated by the Contract. Further, as appropriate, they have taken all necessary action to authorize the execution, delivery and Performance of the Proposal and the Contract and have the power and authority to execute, deliver and Perform their obligations under the Contract;
  - (b) they will comply with all applicable State and Federal laws and municipal ordinances in satisfying their obligations to the State under and pursuant to the Contract, including, but not limited to (1) Connecticut General Statutes Title 1, Chapter 10, concerning the State’s Codes of Ethics and (2) Title 4a concerning State purchasing, including, but not limited to 22a-194a concerning the use of polystyrene foam;
  - (c) the execution, delivery and Performance of the Contract will not violate, be in conflict with, result in a breach of or constitute (with or without due notice and/or lapse of time) a default under any of the following, as applicable: (1) any provision of law; (2) any order of any court or the State; or (3) any indenture, agreement, document or other instrument to which it is a party or by which it may be bound;
  - (d) they are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from covered transactions by any governmental entity;
  - (e) as applicable, they have not, within the three years preceding the Contract, in any of their current or former jobs, been convicted of, or had a civil judgment rendered against them or against any person who would Perform under the Contract, for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a transaction or contract with any governmental entity. This includes, but is not limited to, violation of Federal or state antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
  - (f) they are not presently indicted for or otherwise criminally or civilly charged by a governmental entity with commission of any of the offenses listed above;
  - (g) they have not within the three years preceding the Contract had one or more contracts with any governmental entity Cancelled;
  - (h) they have not employed or retained any entity or person, other than a bona fide employee working solely for them, to solicit or secure the Contract and that they have not paid or agreed to pay any entity or person, other than a bona fide employee working solely for them, any fee, commission, percentage, brokerage fee, gifts, or any other consideration contingent upon or resulting from the award or making of the Contract or any assignments made in accordance with the terms of the Contract;
  - (i) to the best of their knowledge, there are no Claims involving the Proposer, Proposer Parties, Contractor or Contractor Parties that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract;

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

- (j) they shall disclose, to the best of their knowledge, to DAS in writing any Claims involving them that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract, no later than ten (10) Days after becoming aware or after they should have become aware of any such Claims. For purposes of the Contractor's obligation to disclose any Claims to DAS, the ten (10) Days in the section of this Contract concerning Disclosure of Contractor Parties Litigation shall run consecutively with the ten (10) Days provided for in this representation and warranty;
- (k) their participation in the Request for Proposals process is not a conflict of interest or a breach of ethics under the provisions of Title 1, Chapter 10 of the Connecticut General Statutes concerning the State's Codes of Ethics;
- (l) the Proposal was not made in connection or concert with any other person, entity or Proposer, including any affiliate (as defined in the Tangible Personal Property section of this Contract) of the Proposer, submitting a Proposal for the same Goods or Services, and is in all respects fair and without collusion or fraud;
- (m) they are able to Perform under the Contract using their own resources or the resources of a party who is not a Proposer;
- (n) the Contractor shall obtain in a written contract all of the representations and warranties in this section from any Contractor Parties and to require that provision to be included in any contracts and purchase orders with Contractor Parties;
- (o) they have paid all applicable workers' compensation second injury fund assessments concerning all previous work done in Connecticut;
- (p) they have a record of compliance with Occupational Health and Safety Administration regulations without any unabated, willful or serious violations;
- (q) they owe no unemployment compensation contributions;
- (r) they are not delinquent in the payment of any taxes owed, or, that they have filed a sales tax security bond, and they have, if and as applicable, filed for motor carrier road tax stickers and have paid all outstanding road taxes;
- (s) each Contractor Party has vested in the Contractor plenary authority to bind the Contractor Parties and Bidder Parties to the full extent necessary or appropriate to ensure full compliance with and Performance in accordance with all of the terms and conditions of the Contract and that all appropriate parties shall also provide to DAS, no later than fifteen (15) days after receiving a request from DAS, such information as DAS may require to evidence, in DAS's sole determination, compliance with this section;
- (t) except to the extent modified or abrogated in the Contract, all Title shall pass to the Client Agency upon complete installation, testing and acceptance of the Goods or Services and payment by the Client Agency;
- (u) if either party Terminates or Cancels the Contract, for any reason, they shall relinquish to the Client Agency all Title to the Goods delivered, accepted and paid for (except to the extent any invoiced amount is disputed) by the Client Agency;
- (v) with regard to third party products provided with the Goods, they shall transfer all licenses which they are permitted to transfer in accordance with the applicable third party license;

- (w) they shall not copyright, register, distribute or claim any rights in or to the Goods after the effective date of the Contract without DAS's prior written consent;
- (x) they either own or have the authority to use all Title of and to the Goods, and that such Title is not the subject of any encumbrances, liens or claims of ownership by any third party;
- (y) the Goods do not infringe or misappropriate any patent, trade secret or other intellectual property right of a third party;
- (z) the Client Agency's use of any Goods shall not infringe or misappropriate any patent, trade secret or other intellectual property right of a third party;
- (aa) if they procure any Goods, they shall sub-license such Goods and that the Client Agency shall be afforded the full benefits of any manufacturer or subcontractor licenses for the use of the Goods; and
- (bb) they shall assign or otherwise transfer to the Client Agency, or afford the Client Agency the full benefits of any manufacturer's warranty for the Goods, to the extent that such warranties are assignable or otherwise transferable to the Client Agency.

27. Representations and Warranties Concerning Motor Vehicles. If in the course of Performance or in any other way related to the Contract the Contractor at any time uses or operates "motor vehicles," as that term is defined by Conn. Gen. Stat. §14-1(51) (including, but not limited to such services as snow plowing, sanding, hauling or delivery of materials, freight or merchandise, or the transportation of passengers), the Contractor, and the Proposer, as appropriate, represent and warrant for itself, the Contractor Parties and Proposer Parties, as appropriate, that:

- (a) It is the owner of record or lessee of record of each such motor vehicle used in the Performance of the Contract, and each such motor vehicle is duly registered with the Connecticut Department of Motor Vehicles ("ConnDMV") in accordance with the provisions of Chapter 246 of the Connecticut General Statutes. Each such registration shall be in valid status, and shall not be expired, suspended or revoked by ConnDMV, for any reason or cause. If such motor vehicle is not registered with ConnDMV, then it shall be duly registered with another state or commonwealth in accordance with such other state's or commonwealth's applicable statutes. Each such registration shall be in valid status, and shall not be expired, suspended or revoked by such other state or commonwealth for any reason or cause.
- (b) Each such motor vehicle shall be fully insured in accordance with the provisions of Sections 14-12b, 14-112 and 38a-371 of the Connecticut General Statutes, as amended, in the amounts required by the said sections or in such higher amounts as have been specified by ConnDMV as a condition for the award of the Contract, or in accordance with all substantially similar provisions imposed by the law of the jurisdiction where the motor vehicle is registered.
- (c) Each Contractor Party who uses or operates a motor vehicle at any time in the Performance of the Contract shall have and maintain a motor vehicle operator's license or commercial driver's license of the appropriate class for the motor vehicle being used or operated. Each such license shall bear the endorsement or endorsements required by the provisions of Section 14-36a of the Connecticut General Statutes, as amended, to operate such motor vehicle, or required by substantially similar provisions imposed by the law of another jurisdiction in which the operator is licensed to operate such motor vehicle. The license shall be in valid status, and shall not be expired, suspended or revoked by ConnDMV or such other jurisdiction for any reason or cause.

- (d) Each motor vehicle shall be in full compliance with all of the terms and conditions of all provisions of the Connecticut General Statutes and regulations, or those of the jurisdiction where the motor vehicle is registered, pertaining to the mechanical condition, equipment, marking and operation of motor vehicles of such type, class and weight, including, but not limited to, requirements for motor vehicles having a gross vehicle weight rating of 18,000 pounds or more or motor vehicles otherwise described by the provisions of Conn. Gen. Stat. § 14-163c(a) and all applicable provisions of the Federal Motor Carrier Safety Regulations, as set forth in Title 49, Parts 382 to 399, inclusive, of the Code of Federal Regulations.
28. Disclosure of Contractor Parties Litigation. The Contractor shall require that all Contractor Parties, as appropriate, disclose to the Contractor, to the best of their knowledge, any Claims involving the Contractor Parties that might reasonably be expected to materially adversely affect their businesses, operations, assets, properties, financial stability, business prospects or ability to Perform fully under the Contract, no later than ten (10) Days after becoming aware or after they should have become aware of any such Claims. Disclosure shall be in writing.
29. Entirety of Contract. The Contract is the entire agreement between the parties with respect to its subject matter, and supersedes all prior agreements, proposals, offers, counteroffers and understandings of the parties, whether written or oral. The Contract has been entered into after full investigation, neither party relying upon any statement or representation by the other unless such statement or representation is specifically embodied in the Contract.
30. Exhibits. All exhibits referred to in and attached to this Contract are incorporated in this Contract by such reference and shall be deemed to be a part of it as if they had been fully set forth in it.
31. Executive Orders. The Contract is subject to the provisions of Executive Order No. 7C of Governor M. Jodi Rell, promulgated July 13, 2006, concerning contracting reforms, Executive Order No. 14 of Governor M. Jodi Rell, promulgated April 17<sup>th</sup>, 2006, concerning procurement of cleaning products and services, Executive Order No. Sixteen of Governor John G. Rowland promulgated August 4, 1999, concerning violence in the workplace, Executive Order No. Seventeen of Governor Thomas J. Meskill, promulgated February 15, 1973, concerning the listing of employment openings and Executive Order No. Three of Governor Thomas J. Meskill, promulgated June 16, 1971, concerning labor employment practices, all of which are incorporated into and are made a part of the Contract as if they had been fully set forth in it. At the Contractor's request, the Client Agency shall provide a copy of these orders to the Contractor.
32. Non-discrimination. References in this section to "contract" shall mean this Contract and references to "contractor" shall mean the Contractor.
- (a) The following subsections are set forth here as required by section 4a-60 of the Connecticut General Statutes:
- (1) The contractor agrees and warrants that in the performance of the contract such contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of race, color, religious creed, age, marital status, national origin, ancestry, sex, mental retardation or physical disability, including, but not limited to, blindness, unless it is shown by such contractor that such disability prevents performance of the work involved, in any manner prohibited by the laws of the United States or of the state of Connecticut. The contractor further agrees to take affirmative action to insure that applicants with job-related qualifications are employed and that employees are treated when employed without regard to their race, color, religious creed, age, marital status, national origin, ancestry, sex, mental retardation, or physical disability, including,

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

- but not limited to, blindness, unless it is shown by such contractor that such disability prevents performance of the work involved;
- (2) the contractor agrees, in all solicitations or advertisements for employees placed by or on behalf of the contractor, to state that it is an "affirmative action-equal opportunity employer" in accordance with regulations adopted by the commission;
  - (3) the contractor agrees to provide each labor union or representative of workers with which such contractor has a collective bargaining agreement or other contract or understanding and each vendor with which such contractor has a contract or understanding, a notice to be provided by the commission advising the labor union or workers' representative of the contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment;
  - (4) the contractor agrees to comply with each provision of this section and sections 46a-68e and 46a-68f and with each regulation or relevant order issued by said commission pursuant to sections 46a-56, 46a-68e and 46a-68f;
  - (5) the contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the contractor as relate to the provisions of this section and section 46a-56.
- (b) If the contract is a public works contract, the contractor agrees and warrants that he will make good faith efforts to employ minority business enterprises as subcontractors and suppliers of materials on such public works project.
- (c) "Minority business enterprise" means any small contractor or supplier of materials fifty-one per cent or more of the capital stock, if any, or assets of which is owned by a person or persons:
- (1) Who are active in the daily affairs of the enterprise,
  - (2) who have the power to direct the management and policies of the enterprise and
  - (3) who are members of a minority, as such term is defined in subsection (a) of section 32-9n; and "good faith" means that degree of diligence which a reasonable person would exercise in the performance of legal duties and obligations. "Good faith efforts" shall include, but not be limited to, those reasonable initial efforts necessary to comply with statutory or regulatory requirements and additional or substituted efforts when it is determined that such initial efforts will not be sufficient to comply with such requirements.
- (d) Determination of the contractor's good faith efforts shall include but shall not be limited to the following factors: The contractor's employment and subcontracting policies, patterns and practices; affirmative advertising, recruitment and training; technical assistance activities and such other reasonable activities or efforts as the commission may prescribe that are designed to ensure the participation of minority business enterprises in public works projects.
- (e) The contractor shall develop and maintain adequate documentation, in a manner prescribed by the commission, of its good faith efforts.
- (f) The contractor shall include the provisions of section (a) above in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the state and

Contract # **07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the commission. The contractor shall take such action with respect to any such subcontract or purchase order as the commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with section 46a-56; provided, if such contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the commission, the contractor may request the state of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the state and the state may so enter.

(g) The following subsections are set forth here as required by section 4a-60a of the Connecticut General Statutes:

(1) The contractor agrees and warrants that in the performance of the contract such contractor will not discriminate or permit discrimination against any person or group of persons on the grounds of sexual orientation, in any manner prohibited by the laws of the United States or of the state of Connecticut, and that employees are treated when employed without regard to their sexual orientation;

(2) the contractor agrees to provide each labor union or representative of workers with which such contractor has a collective bargaining agreement or other contract or understanding and each vendor with which such contractor has a contract or understanding, a notice to be provided by the Commission on Human Rights and Opportunities advising the labor union or workers' representative of the contractor's commitments under this section, and to post copies of the notice in conspicuous places available to employees and applicants for employment;

(3) the contractor agrees to comply with each provision of this section and with each regulation or relevant order issued by said commission pursuant to section 46a-56;

(4) the contractor agrees to provide the Commission on Human Rights and Opportunities with such information requested by the commission, and permit access to pertinent books, records and accounts, concerning the employment practices and procedures of the contractor which relate to the provisions of this section and section 46a-56.

(h) The contractor shall include the provisions of section (g) above in every subcontract or purchase order entered into in order to fulfill any obligation of a contract with the state and such provisions shall be binding on a subcontractor, vendor or manufacturer unless exempted by regulations or orders of the commission. The contractor shall take such action with respect to any such subcontract or purchase order as the commission may direct as a means of enforcing such provisions including sanctions for noncompliance in accordance with section 46a-56; provided, if such contractor becomes involved in, or is threatened with, litigation with a subcontractor or vendor as a result of such direction by the commission, the contractor may request the state of Connecticut to enter into any such litigation or negotiation prior thereto to protect the interests of the state and the state may so enter.

33. **Tangible Personal Property.** The Contractor on its behalf and on behalf of its Affiliates, as defined below, shall comply with the provisions of Conn. Gen. Stat. §12-411b, as follows:

(a) For the term of the Contract, the Contractor and its Affiliates shall collect and remit to the State of Connecticut, Department of Revenue Services, any Connecticut use tax due under the provisions of Chapter 219 of the Connecticut General Statutes for items of tangible personal property sold by the Contractor or by any of its Affiliates in the same manner as if the Contractor and such Affiliates were engaged in the business of selling tangible personal property for use in Connecticut and had sufficient nexus under the provisions of Chapter 219 to be required to collect Connecticut use tax;



**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

- (b) A customer's payment of a use tax to the Contractor or its Affiliates relieves the customer of liability for the use tax;
- (c) The Contractor and its Affiliates shall remit all use taxes they collect from customers on or before the due date specified in the Contract, which may not be later than the last day of the month next succeeding the end of a calendar quarter or other tax collection period during which the tax was collected;
- (d) The Contractor and its Affiliates are not liable for use tax billed by them but not paid to them by a customer; and
- (e) Any Contractor or Affiliate who fails to remit use taxes collected on behalf of its customers by the due date specified in the Contract shall be subject to the interest and penalties provided for persons required to collect sales tax under chapter 219 of the general statutes.

For purposes of this section of the Contract, the word "Affiliate" means any person, as defined in section 12-1 of the general statutes, that controls, is controlled by, or is under common control with another person. A person controls another person if the person owns, directly or indirectly, more than ten per cent of the voting securities of the other person. The word "voting security" means a security that confers upon the holder the right to vote for the election of members of the board of directors or similar governing body of the business, or that is convertible into, or entitles the holder to receive, upon its exercise, a security that confers such a right to vote. "Voting security" includes a general partnership interest.

The Contractor represents and warrants that each of its Affiliates has vested in the Contractor plenary authority to so bind the Affiliates in any agreement with the State of Connecticut. The Contractor on its own behalf and on behalf of its Affiliates shall also provide, no later than 30 days after receiving a request by the State's contracting authority, such information as the State may require to ensure, in the State's sole determination, compliance with the provisions of the Act.

- 34. **Whistleblowing.** This Agreement is subject to the provisions of §4-61dd of the Connecticut General Statutes. In accordance with this statute, if an officer, employee or appointing authority of the Contractor takes or threatens to take any personnel action against any employee of the Contractor in retaliation for such employee's disclosure of information to any employee of the contracting state or quasi-public agency or the Auditors of Public Accounts or the Attorney General under the provisions of subsection (a) of such statute, the Contractor shall be liable for a civil penalty of not more than five thousand dollars for each offense, up to a maximum of twenty per cent of the value of this Agreement. Each violation shall be a separate and distinct offense and in the case of a continuing violation, each calendar day's continuance of the violation shall be deemed to be a separate and distinct offense. The State may request that the Attorney General bring a civil action in the Superior Court for the Judicial District of Hartford to seek imposition and recovery of such civil penalty. In accordance with subsection (f) of such statute, each large state contractor, as defined in the statute, shall post a notice of the provisions of the statute relating to large state contractors in a conspicuous place which is readily available for viewing by the employees of the Contractor.
- 35. **Notice.** All notices, demands, requests, consents, approvals or other communications required or permitted to be given or which are given with respect to this Contract (for the purpose of this section collectively called "Notices") shall be deemed to have been effected at such time as the notice is placed in the U.S. mail, first class and postage pre-paid, return receipt requested or placed with a recognized, overnight express delivery service that provides for a return receipt. All such Notices shall be in writing and shall be addressed as follows:

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

If to DAS:

State of Connecticut, Department of Administrative Services  
165 Capitol Ave, 5<sup>th</sup> Floor South  
Hartford, CT 06106-1659  
Attention: Susanne Hawkins

If to the Contractor:

COMPANY NAME: \_\_\_\_\_

NAME: \_\_\_\_\_

ADDRESS Line 1: \_\_\_\_\_

ADDRESS Line 2: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Attention: Company: \_\_\_\_\_

Signatory Name: \_\_\_\_\_ Title: \_\_\_\_\_

36. Insurance. Before commencing Performance, the Contractor shall obtain and maintain at its own cost and expense for the duration of the Contract, the following insurance:

(a) Commercial General Liability: \$1,000,000 combined single limit per occurrence for bodily injury, personal injury and property damage. Coverage shall include, Premises and Operations, Independent Contractors, Products and Completed Operations, Contractual Liability and Broad Form Property Damage coverage. If a general aggregate is used, the general aggregate limit shall apply separately to the project or the general aggregate limit shall be twice the occurrence limit.

(b) Automobile Liability: \$1,000,000 combined single limit per accident for bodily injury. Coverage extends to owned, hired and non-owned automobiles. If the vendor/contractor does not own an automobile, but one is used in the execution of the contract, then only hired and non-owned coverage is required. If a vehicle is not used in the execution of the contract then automobile coverage is not required.

(c) Workers' Compensation and Employers Liability: Statutory coverage in compliance with the Compensation laws of the State of Connecticut. Coverage shall include Employer's Liability with minimum limits of \$100,000 each accident, \$500,000 Disease – Policy limit, \$100,000 each employee.

37. Headings. The headings given to the sections in the Contract are inserted only for convenience and are in no way to be construed as part of the Contract or as a limitation of the scope of the particular section to which the heading refers.

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

38. **Number and Gender.** Whenever the context so requires, the plural or singular shall include each other and the use of any gender shall include all genders.
39. **Parties.** To the extent that any Contractor Party or Proposer Party is to participate or Perform in any way, directly or indirectly in connection with the Proposal or the Contract, any reference in the Request for Proposals and the Contract to “Contractor” or “Proposer” shall also be deemed to include “Contractor Parties” or “Proposer Parties,” respectively, as if such reference had originally specifically included “Contractor Parties” or “Proposer Parties,” since it is the parties’ intent for the terms “Contractor Parties” and “Proposer Parties” to be vested with the same respective rights and obligations as the terms “Contractor” and “Proposer.”
40. **Contractor Changes.** The Contractor shall notify DAS in writing no later than ten (10) Days from the effective date of any change in:
- (a) its certificate of incorporation or other organizational document;
  - (b) more than a controlling interest in the ownership of the Contractor; or
  - (c) the individual(s) in charge of the Performance.

This change shall not relieve the Contractor of any responsibility for the accuracy and completeness of the Performance. DAS, after receiving written notice by the Contractor of any such change, may require such agreements, releases and other instruments evidencing, to DAS’s satisfaction, that any individuals retiring or otherwise separating from the Contractor have been compensated in full or that provision has been made for compensation in full, for all work performed under terms of the Contract. The Contractor shall deliver such documents to DAS in accordance with the terms of DAS’s written request. DAS may also require, and the Contractor shall deliver, a financial statement showing that solvency of the Contractor is maintained. The death of any Contractor Party, as applicable, shall not release the Contractor from the obligation to Perform under the Contract; the surviving Contractor Parties, as appropriate, must continue to Perform under the Contract until Performance is fully completed.

41. **Further Assurances.** The parties shall provide such information, execute and deliver any instruments and documents and take such other actions as may be necessary or reasonably requested by the other party which are not inconsistent with the provisions of this Contract and which do not involve the vesting of rights or assumption of obligations other than those provided for in the Contract, in order to give full effect to the Contract and to carry out the intent of the Contract.
42. **Audit and Inspection of Records.** The Contractor shall make all of its and the Contractor Parties’ Records available at all reasonable hours for audit and inspection by the Client Agency and the State, including, but not limited to, the Connecticut Auditors of Public Accounts, Attorney General and State’s Attorney and their respective agents. Requests for any audit or inspection shall be in writing, at least ten (10) Days prior to the requested date. All audits and inspections shall be at the Client Agency’s expense. The State may request an audit or inspection at any time during the Contract term and for three (3) years from Termination, Cancellation or Expiration of the Contract. The Contractor shall cooperate fully with the State and its agents in connection with an audit or inspection. Following any audit or inspection, the State may conduct and the Contractor shall cooperate with an exit conference.
43. **Background Checks.** The State may require that the Contractor and Contractor Parties undergo criminal background checks as provided for in the State of Connecticut Department

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

of Public Safety Administration and Operations Manual or such other State document as governs procedures for background checks. The Contractor and Contractor Parties shall cooperate fully as necessary or reasonably requested with the State and its agents in connection with such background checks.

44. Continued Performance. The Contractor and Contractor Parties shall continue to Perform their obligations under the Contract while any dispute concerning the Contract is being resolved.
45. Working and Labor Synergies. The Contractor shall be responsible for maintaining a tranquil working relationship between the Contractor work force, the Contractor Parties and their work force, State employees, and any other contractors present at the work site. The Contractor shall quickly resolve all labor disputes which result from the Contractor's or Contractor Parties' presence at the work site, or other action under their control. Labor disputes shall not be deemed to be sufficient cause to allow the Contractor to make any claim for additional compensation for cost, expenses or any other loss or damage, nor shall those disputes be deemed to be sufficient reason to relieve the Contractor from any of its obligations under the Contract.
46. Contractor Responsibility.
  - (a) The Contractor shall be responsible for the entire Performance under the Contract regardless of whether the Contractor itself performs. The Contractor shall be the sole point of contact concerning the management of the Contract, including Performance and payment issues. The Contractor is solely and completely responsible for adherence by the Contractor Parties to all applicable provisions of the Contract.
  - (b) The Contractor shall exercise all reasonable care to avoid damage to the State's property or to property being made ready for the State's use, and to all property adjacent to any work site. The Contractor shall promptly report any damage, regardless of cause, to the State.
47. Severability. If any term or provision of the Contract or its application to any person, entity or circumstance shall, to any extent, be held to be invalid or unenforceable, the remainder of the Contract or the application of such term or provision shall not be affected as to persons, entities or circumstances other than those as to whom or to which it is held to be invalid or unenforceable. Each remaining term and provision of the Contract shall be valid and enforced to the fullest extent possible by law.
48. Confidential Information. The State will afford due regard to the Proposer's and Contractor's request for the protection of proprietary or confidential information which the State receives. However, all materials associated with the Proposal and the Contract are subject to the terms of the Connecticut Freedom of Information Act ("FOIA") and all corresponding rules, regulations and interpretations. In making such a request, the Proposer or Contractor may not merely state generally that the materials are proprietary or confidential in nature and not, therefore, subject to release to third parties. Those particular sentences, paragraphs, pages or sections that the vendor believes are exempt from disclosure under the FOIA must be specifically identified as such. Convincing explanation and rationale sufficient to justify each exemption consistent with the FOIA must accompany the request. The rationale and explanation must be stated in terms of the prospective harm to the competitive position of the Proposer or Contractor that would result if the identified material were to be released and the reasons why the materials are legally exempt from release pursuant to the FOIA. To the extent that any other provision or part of the Contract, especially including the Proposal, the Records and the specifications, conflicts or is in any way inconsistent with this section, this section controls and shall apply and the conflicting provision or part shall not be given effect. If the Proposer or Contractor indicates that certain documentation is submitted in confidence,

by specifically and clearly marking said documentation as CONFIDENTIAL, DAS will endeavor to keep said information confidential to the extent permitted by law. DAS, however, has no obligation to initiate, prosecute or defend any legal proceeding or to seek a protective order or other similar relief to prevent disclosure of any information that is sought pursuant to a FOIA request. The Contractor shall have the burden of establishing the availability of any FOIA exemption in any proceeding where it is an issue. In no event shall DAS or the State have any liability for the disclosure of any documents or information in its possession which the State or DAS believes are required to be disclosed pursuant to the FOIA or other requirements of law.

49. Interpretation. The Contract contains numerous references to statutes and regulations. For purposes of interpretation, conflict resolution and otherwise, the content of those statutes and regulations shall govern over the content of the reference in the Contract to those statutes and regulations.

50. Cross-Default.

- (a) If the Contractor or Contractor Parties breach, default or in any way fail to Perform satisfactorily under the Contract, then DAS may, in its sole discretion, without more and without any action whatsoever required of the State, treat any such event as a breach, default or failure to perform under any or all other agreements or arrangements (“Other Agreements”) that the Contractor or Contractor Parties have with DAS. Accordingly, DAS may then exercise at its sole option any and all of its rights or remedies provided for in the Contract or Other Agreements, either selectively or collectively and without such election being deemed to prejudice any rights or remedies of DAS, as if the Contractor or Contractor Parties had suffered a breach, default or failure to perform under the Other Agreements.
- (b) If the Contractor or Contractor Parties breach, default or in any way fail to perform satisfactorily under any or all Other Agreements with DAS or the State, then DAS may, in its sole discretion, without more and without any action whatsoever required of the State, treat any such event as a breach, default or failure to Perform under the Contract. Accordingly, the State may then exercise at its sole option any and all of its rights or remedies provided for in the Other Agreements or the Contract, either selectively or collectively and without such election being deemed to prejudice any rights or remedies of DAS or the State, as if the Contractor or Contractor Parties had suffered a breach, default or failure to Perform under the Contract.

51. Disclosure of Records. The Contract may be subject to the provisions of section 1-218 of the Connecticut General Statutes. In accordance with this section, each contract in excess of two million five hundred thousand dollars between a public agency and a person for the performance of a governmental function shall (a) provide that the public agency is entitled to receive a copy of records and files related to the performance of the governmental function, and (b) indicate that such records and files are subject to FOIA and may be disclosed by the public agency pursuant to FOIA. No request to inspect or copy such records or files shall be valid unless the request is made to the public agency in accordance with FOIA. Any complaint by a person who is denied the right to inspect or copy such records or files shall be brought to the Freedom of Information Commission in accordance with the provisions of sections 1-205 and 1-206 of the Connecticut General Statutes.

52. Summary of State Ethics Laws. Pursuant to the requirements of section 1-101qq of the Connecticut General Statutes, the summary of State ethics laws developed by the State Ethics Commission pursuant to section 1-81b of the Connecticut General Statutes is incorporated by reference into and made a part of the Contract as if the summary had been fully set forth in the Contract.

Contract # **07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

53. Sovereign Immunity. The parties acknowledge and agree that nothing in the Request for Proposals or the Contract shall be construed as a modification, compromise or waiver by the State of any rights or defenses of any immunities provided by Federal law or the laws of the State of Connecticut to the State or any of its officers and employees, which they may have had, now have or will have with respect to all matters arising out of the Contract. To the extent that this section conflicts with any other section, this section shall govern.
54. Time of the Essence. Time is of the essence with respect to all provisions of this Agreement that specify a time for performance; provided, however, that this provision shall not be construed to limit or deprive a party of the benefits of any grace or use period allowed in this Agreement.
55. Reserved
56. Notice to Executive Branch State Contractors and Prospective State Contractors of Campaign Contribution and Solicitation Ban. With regard to a State contract as defined in P.A. 07-1 having a value in a calendar year of \$50,000 or more or a combination or series of such agreements or contracts having a value of \$100,000 or more, the authorized signatory to this submission in response to the State's solicitation expressly acknowledges receipt of the State Elections Enforcement Commission's notice advising prospective state contractors of state campaign contribution and solicitation prohibitions, and will inform its principals of the contents of the notice. See Exhibit C, SEEC Form 11.
57. Health Insurance Portability and Accountability Act.
- (a) This Section may or may not apply to the Client Agency and/or DAS. If an appropriate party or entity determines that it does apply to the Client Agency, then for purposes of this Section the following definitions shall apply:
- (1) "Business Associate" shall mean the Contractor.
  - (2) "Covered Entity" shall mean DAS, the Client Agency or both, as applicable.
  - (3) "Designated Record Set" shall have the same meaning as the term "designated record set" in 45 C.F.R. § 164.501.
  - (4) "Individual" shall have the same meaning as the term "individual" in 45 C.F.R. § 160.103 and shall include a person who qualifies as a personal representative as defined in 45 C.F.R. § 164.502(g).
  - (5) "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information at 45 C.F.R. part 160 and parts 164, subparts A and E.
  - (6) "Protected Health Information" or "PHI" shall have the same meaning as the term "protected health information" in 45 C.F.R. § 160.103, limited to information created or received by the Business Associate from or on behalf of the Covered Entity.
  - (7) "Required by Law" shall have the same meaning as the term "required by law" in 45 C.F.R. § 164.103.
  - (8) "Secretary" shall mean the Secretary of the Department of Health and Human Services or his designee.

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

- (9) “More stringent” shall have the same meaning as the term “more stringent” in 45 C.F.R. § 160.202.
  - (10) “This Section of the Contract” refers to the HIPAA Section of this Contract, in its entirety.
  - (11) “Security Incident” shall have the same meaning as the term “security incident” in 45 C.F.R. § 164.304.
  - (12) “Security Rule” shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 C.F.R. part 160 and parts 164, subpart A and C.
- (b) If the Contactor is a Business Associate under the Health Insurance Portability and Accountability Act of 1996 (“HIPAA”), the Contractor shall comply with all terms and conditions of this Section of the Contract. If the Contractor is not a Business Associate under HIPAA, this Section of the Contract does not apply to the Contractor for this Contract.
  - (c) The Contractor and the Client Agency shall safeguard the use, publication and disclosure of information on all applicants for, and all clients who receive, services under the Contract in accordance with all applicable federal and state laws regarding confidentiality, which includes but is not limited to the requirements of HIPAA, more specifically with the Privacy and Security Rules at 45 C.F.R. Part 160 and Part 164, subparts A, C, and E.
  - (d) The Client Agency is a “covered entity” as that term is defined in 45 C.F.R. § 160.103.
  - (e) The Contractor, on behalf of the Client Agency, performs functions that involve the use or disclosure of “individually identifiable health information,” as that term is defined in 45 C.F.R. § 160.103.
  - (f) The Contractor is a “business associate” of the Client Agency, as that term is defined in 45 C.F.R. § 160.103.
  - (g) **Obligations and Activities of Business Associates**
    - (1) Business Associate shall not use or disclose PHI other than as permitted or required by this Section of the Contract or as Required by Law.
    - (2) Business Associate shall use appropriate safeguards to prevent use or disclosure of PHI other than as provided for in this Section of the Contract.
    - (3) Business Associate shall use administrative, physical and technical safeguards that reasonably and appropriately protect the confidentiality, integrity, and availability of electronic PHI that it creates, receives, maintains, or transmits on behalf of the Covered Entity.
    - (4) Business Associate shall mitigate, to the extent practicable, any harmful effect that is known to the Business Associate of a use or disclosure of PHI by Business Associate in violation of this Section of the Contract.
    - (5) Business Associate shall report to Covered Entity any use or disclosure of PHI not provided for by this Section of the Contract or any Security Incident of which it becomes aware.
    - (6) Business Associate shall insure that any agent, including a subcontractor, to whom it provides PHI received from, or created or received by Business Associate, on behalf of the Covered Entity, shall agree to the same restrictions and conditions that apply

through this Section of the Contract to Business Associate with respect to such information.

- (7) Business Associate shall provide access, at the request of the Covered Entity, and in the time and manner agreed to by them, to PHI in a Designated Record Set, to Covered Entity or, as directed by Covered Entity, to an Individual in order to meet the requirements under 45 C.F.R. § 164.524.
  - (8) Business Associate shall make any amendments to PHI in a Designated Record Set that the Covered Entity directs or agrees to pursuant to 45 C.F.R. § 164.526 at the request of the Covered Entity, and in the time and manner agreed to by them.
  - (9) Business Associate shall make internal practices, books, and records, including policies and procedures and PHI, relating to the use and disclosure of PHI received from, or created or received by, Business Associate on behalf of Covered Entity, available to Covered Entity or to the Secretary in a time and manner agreed to by them or designated by the Secretary, for purposes of the Secretary determining Covered Entity's compliance with the Privacy Rule.
  - (10) Business Associate shall document such disclosures of PHI and information related to such disclosures as would be required for Covered Entity to respond to a request by an Individual for an accounting of disclosures of PHI in accordance with 45 C.F.R. § 164.528.
  - (11) Business Associate shall provide to Covered Entity, in a time and manner agreed to by the parties, information collected in accordance with subsection 10 of this Section of the Contract, to permit Covered Entity to respond to a request by an Individual for an accounting of disclosures of PHI in accordance with 45 C.F.R. § 164.528.
  - (12) Business Associate shall comply with any State law that is More Stringent than the Privacy Rule.
- (h) Permitted Uses and Disclosure by Business Associate
- (1) General Use and Disclosure. Except as otherwise limited in this Section of the Contract, Business Associate may use or disclose PHI to perform functions, activities, or services for, or on behalf of, Covered Entity as specified in this Contract, provided that such use or disclosure would not violate the Privacy Rule if done by Covered Entity or the minimum necessary policies and procedures of the Covered Entity.
  - (2) Specific Use and Disclosure.
    - (A) Except as otherwise limited in this Section of the Contract, Business Associate may use PHI for the proper management and administration of Business Associate or to carry out the legal responsibilities of Business Associate.
    - (B) Except as otherwise limited in this Section of the Contract, Business Associate may disclose PHI for the proper management and administration of Business Associate, provided that disclosures are Required by Law, or Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will remain confidential and used or further disclosed only as Required by Law or for the purpose for which it was disclosed to the person, and the person notifies Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached.



- (C) Except as otherwise limited in this Section of the Contract, Business Associate may use PHI to provide Data Aggregation services as defined in 45 C.F.R. § 164.501, to Covered Entity as permitted by 45 C.F.R. § 164.504(e)(2)(i)(B).
- (i) **Obligations Of Covered Entity**
- (1) Covered Entity shall notify Business Associate of any limitations in its notice of privacy practices of Covered Entity, in accordance with 45 C.F.R. 164.520, or to the extent that such limitation may affect Business Associate’s use or disclosure of PHI.
- (2) Covered Entity shall notify Business Associate of any changes in, or revocation of, permission by Individual to use or disclose PHI, to the extent that such changes may affect Business Associate’s use or disclosure of PHI.
- (3) Covered Entity shall notify Business Associate of any restriction to the use or disclosure of PHI that Covered Entity has agreed to in accordance with 45 C.F.R. § 164.522, to the extent that such restriction may affect Business Associate’s use or disclosure of PHI.
- (j) Covered Entity shall not request Business Associate to use or disclose PHI in any manner that would not be permissible under the Privacy Rule if done by the Covered Entity, except that Business Associate may use and disclose PHI for Data Aggregation, and management and administrative activities of Business Associate, as permitted under this Section of the Contract.
- (k) **Term and Termination**
- (1) The term of this Section of the Contract shall be effective as of the date the Contract is effective and shall Terminate or Expire when all of the PHI provided by Covered Entity to Business Associate, or created or received by Business Associate on behalf of Covered Entity, is destroyed or returned to Covered Entity, or, if it is infeasible to return or destroy PHI, protections are extended to such information, in accordance with the termination provisions in this Section.
- (2) Upon Covered Entity’s knowledge of a material breach of this Section by Business Associate, Covered Entity shall either proceed in accordance with the Breach section of this Contract or, if neither Cancellation nor a cure is feasible, then Covered Entity shall report the breach to the Secretary.
- (A) **Effect of Termination, Cancellation and Expiration**  
Except as provided above, upon Termination, Cancellation or Expiration of this Contract, Business Associate shall return or destroy all PHI received from Covered Entity, or created or received by Business Associate on behalf of Covered Entity. This provision shall apply to PHI that is in the possession of subcontractors or agents of Business Associate. Business Associate shall retain no copies of the PHI.
- (B) In the event that Business Associate determines that returning or destroying the PHI is infeasible, Business Associate shall provide to Covered Entity notification of the conditions that make return or destruction infeasible. Upon documentation by Business Associate that return or destruction of PHI is infeasible, Business Associate shall extend the protections of this Section of the Contract to such PHI and limit further uses and disclosures of PHI to those purposes that make return or destruction infeasible, for as long as Business Associate maintains such PHI. Infeasibility of the return or destruction of PHI includes, but is not limited to, requirements under state or federal law that the Business Associate maintains or preserves the PHI or copies thereof.

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

(l) **Miscellaneous Provisions**

- (1) A reference in this Section of the Contract to a section in the Privacy Rule means the section as in effect or as amended.
- (2) The Parties shall take such action as is necessary to amend this Section of the Contract from time to time as is necessary for Covered Entity to comply with requirements of the Privacy Rule and HIPAA.
- (3) The respective rights and obligations of Business Associate under this section of the Contract shall survive the Termination or Cancellation of this Contract.
- (4) This Section of the Contract shall be construed as broadly as necessary to implement and comply with the Privacy Standard. Any ambiguity in this Section of the Contract shall be resolved in favor of a meaning that complies, and is consistent with, the Privacy Standard.
- (5) Covered Entity makes no warranty or representation that compliance with this Section of the Contract will be adequate or satisfactory for Business Associate's own purposes. Covered Entity shall not be liable to Business Associate for any Claim related to or arising from the unauthorized use or disclosure of PHI by Business Associate or any Contractor Parties or any other party to whom Business Associate has disclosed PHI pursuant to this Section of the Contract. Business Associate is solely responsible for all decisions made, and actions taken, by Business Associate regarding the safeguarding, use and disclosure of PHI within its possession, custody or control.

58. Encryption of Data.

- (a) Contractor and Contractor Parties, at its own expense, shall encrypt any and all electronically stored data now or hereafter in its possession or control located on non-state owned or managed devices that the State, in accordance with its existing state policies classifies as confidential or restricted. The method of encryption shall be compliant with the State of Connecticut Enterprise Wide Technical Architecture (EWTA) as it may be amended from time to time. This shall be a continuing obligation for compliance with the EWTA standard as it may change from time to time.
- (b) In the event of a breach of security or loss of State data, the Contractor or Contractor Parties shall notify the client agency which owns the data, the Connecticut Department of Information Technology and the Connecticut Office of the Attorney General as soon as practical but no later than 24 hours after the discovery or suspicion of such breach or loss that such data has been compromised through breach or loss.

**Contract # 07PSX0351**

RFP Contract Rev. 6/08 – Prev. Rev. 4/08

IN WITNESS WHEREOF, the parties have executed this Contract by their duly authorized representatives with full knowledge of and agreement with its terms and conditions.

[AWARDED CONTRACTOR]

STATE OF CONNECTICUT  
Department Of Administrative Services

By: \_\_\_\_\_

By: \_\_\_\_\_

\_\_\_\_\_  
Print or Type Name

Susanne Hawkins  
\_\_\_\_\_  
Print or Type Name

Title: \_\_\_\_\_

Title: Contract Specialist

Date: \_\_\_\_\_

Date: \_\_\_\_\_

**EXHIBIT A**  
**DESCRIPTION OF GOODS AND SERVICES**

**Scope:**

This Request for Proposal covers library furniture items, such as circulation desks, tables, shelving, carrels, and other items of furniture used by public school libraries, institutions, college, and university libraries. Also, special types or designs of library furniture, such as library furniture for handicapped persons, are to be included in the RFP. All products offered shall be of the current and standard manufacture of the manufacturer and meet all current ANSI and BIFMA furniture standards.

In order for a manufacturer's product to be considered on this contract, the manufacturer must be able to furnish a majority of the entire line (**a required minimum of 7 categories of the 10 listed below**) of library furniture that consists of the following items.

**Furniture Categories:**

- 1) Circulation Desk including cabinets
- 2) Cantilevered & Fixed Wood Library Shelving Units
- 3) Cantilevered & Fixed Metal Library Shelving Units
- 4) Specialized Tables to include:
  - Index tables
  - Reading and study tables
  - Sloped tables
- 5) Carrels to include:
  - Tables
  - Reading and Study Tables
- 6) Wooden Library Task Chairs (excludes ergonomic seating)
- 7) Specialty Library Study Light Fixtures (Specifically manufactured for Library use)
- 8) Companion furniture pieces and other items to include:
  - Dictionary Stand and Revolving Dictionary Book Stand
  - Atlas Stand
- 9) Display racks to include:
  - Newspaper rack
  - Magazine racks
  - Book Displayer
  - Record Displayer
  - Paperback Displayer
  - Tower Display units
  - Vertical Display units
  - Video / DVD / CD Display units
- 10) Book Trucks to include:
  - Book shelf truck
  - Book Truck service
  - Book display truck
  - Paperback display truck
  - Picture book shelf truck
  - Depressed book truck

The line(s) offered must fall in the category of furniture described above or it will not be accepted by the State. The State's decision on what is acceptable under this contract shall be final. All responses submitted **must meet and/or exceed** all of the minimum specifications contained within the category and sub-categories.

Each manufacturer's library furniture lines must be complete. Traditional office furniture, lounge furniture, computer and electronic support furniture, folding tables & ergonomic chairs, open panel/systems furniture and systems furniture lighting will **NOT** be included on this RFP. This RFP/Contract is limited to specified library furniture only.

## **LIBRARY FURNITURE MINIMUM SPECIFICATIONS:**

### **LAMINATE AND VENEER WOOD LIBRARY FURNITURE MINIMUM STANDARDS:**

- All exposed lumber must be air-dried and kiln dried to a minimum of 6% to 8% moisture content.
- Face and exposed veneers shall not be less than 1/34" thick.
- Laminates shall be a minimum of 1/16" thick with backing sheet not less than .050 thick.
- High-pressure laminates shall consist of layers of melamine and fibrous sheet material, impregnated with a thermosetting condensation resin, all consolidated under heat and pressure.
- Lumber core material to be good grade core stock controlled to minimize any tendency to warp.
- 5-ply construction consists of a lumber core, two crossbars running in the opposite directions of the grain of the core, and a face and a back veneer or high pressure laminate running parallel to the core.
- Finishing is to be done at the point of manufacture with all furniture and equipment being thoroughly hand and/or machine smoothed and sanded to remove all machine or mill marks.
- Shelving should be constructed of kiln-dried hardwoods, with joints double doweled and securely glued for maximum joint stability.
- Chairs must be available with or without arms and fabric.

### **STEEL LIBRARY SHELVING MINIMUM STANDARDS FOR CLOSED BASE BOOK STACK SHELVING, DIVIDER TYPE SECTIONS, DISPLAY UNITS, PERIODICAL SHELVING AND MULTI-MEDIA CABINETS:**

- Unit frames must be made of a minimum of 16 gauge welded steel construction.
- Shelves must be made of a minimum of 18 gauge steel with triple bends on the front and back edge to prevent sagging.
- Base brackets must be a minimum of 13 gauge steel.
- Shelving options must be available in single or double face style.
- Shelving must be adjustable and consist of 1 base shelf and 2 or more adjustable shelves.
- Shelving must have closed ends (closed base bookstack shelving).

**SHELVING INSTALLATION:** Prior to placing orders the customer, with the installer present, need to examine sub floor surfaces for compliance with requirements for installation tolerances and other conditions affecting performance of fixed storage units.

- For the record, prepare a written report, endorsed by the installer, listing conditions detrimental to performance of fixed storage units.
- Proceed with installation only after unsatisfactory conditions have been corrected.

**CATALOGS:** To assist the using agency to determine their needs; the Contractor or their Service Provider must provide at no charge, as requested, an illustrated catalog and price list(s) showing all items available through the Contractor (Manufacturer). Each item shown shall be identified with the catalog model number, type of fabric and finishes available.

**FINISHES:** All finishes shall be applied in accordance with the highest industry standards to assure the longest possible durability. All materials used must be lead-free and shall meet all OSHA Standards in place. Material Safety Data Sheets shall be available upon request. Colors shall be manufacturer's standard offering and shall be designated at the time of order.

**WORKMANSHIP:** All furniture shall be new, unused, and a currently standard product of an established manufacturer. The assembly and finishing of all components parts shall be done in a first class workmanship-like manner. All upholstery shall be free of loose stitching, raw edges, ripples or sagging. The finished product shall be neat, trim and visually acceptable. Details not specified herein shall be in accordance with standard commercial practices for those products.

**FLAMMABILITY:** All textiles shall meet the flammability requirements of NFPA 260 latest update when tested in accordance with the methods of that standard.

**CONSTRUCTION:** Shall be manufacturer's standard design and construction resulting in good durability in high use environments. Furniture shall present a neat, well-finished appearance inside and outside and shall be free of all imperfections and/or defects, which might affect appearance, normal life, or serviceability. All furniture shall exhibit the highest quality workmanship in all areas of construction and finishing. Products should be appropriately designed for the use indicated include a minimum five-year warranty on all basic parts and workmanship, be cost effective and be made of high quality materials commensurate with the items expected use.

**ANSI-BIFMA FURNITURE STANDARDS:** All products offered under this RFP shall meet or exceed applicable test and performance standards prescribed in ANSI/BIFMA (most recent issue) for the specific category and sub-categories of furniture. Proposers must submit proof of manufacturer's certification that the product meets or exceeds set standards.

**KNAPE & VOGT 8500 SERIES STANDARD:** All furniture pieces that require full extension file drawer slides must be manufactured utilizing the quality standard of standard of the Knappe & Vogt 8500 drawer slide series or equal.

**OIL CANNING:** All furniture consisting of metal panels must be of a gauge thickness to prevent "oil canning" during manufacture, delivery and installation.

**METAL SURFACE COATING STANDARDS:** All metal surfaces must have one of the following coating processes; Plated or Baked Enamel or equal. The ability of the manufacturer to utilize the "Powder Coating" technique is highly desirable.

**LOCK ACCESSORY STANDARDS:** All furniture pieces, that have locks as a standard or optional accessory, must have locks that secure all drawers and must be accompanied with appropriate set of keys upon delivery and installation.

**UNDERWRITERS LABORATORIES, INC (UL) STANDARDS:** All products with electrical components must meet all appropriate current and future Underwriters Laboratories, Inc. specifications.

**WARRANTY:** All library furniture shall carry the manufacturer's standard warranty and shall be guaranteed against defects in materials, workmanship, and performance for a minimum of (5) years. The warranty shall begin on the date of acceptance of the unit by the ordering agency. During this warranty period, the vendor shall repair or replace defective components and/or units at no cost to the State of Connecticut. All warranties include labor costs. Warranty work can be performed either on-site or at an off-site location (the manufacturer or authorized service provider facility), whichever would provide for the fastest response (turn around time). The manufacturer guarantees that the provided equipment will be standard new equipment and try to match existing product to the best of their ability. All items of furniture delivered shall be guaranteed for materials and workmanship as follows:

- All Products, including Parts and Workmanship – minimum of 5 years
- Operational Mechanisms – minimum of 5 years

All defects that occur during this warranty time, shall be replaced or corrected by the manufacturer without cost to the State of Connecticut, except where it is clearly shown that the defect is due to misuse and not to faulty manufacture.

**INSTALLATION:** Awarded Contractor's Service Provider(s) / Authorized Dealer(s) must provide quotes at no cost to eligible entities. No Travel Time Charges will be allowed.

**Environmentally Preferred Products:**

The Department of Administrative Services (DAS) has established procedures that promote the procurement and use of environmentally preferable products and services by state agencies. The term "environmentally preferable" means, with regard to products, services or practices, that such products, services or practices have a lesser or reduced negative effect on human health and the environment when compared to competing products, services or practices that serve the same function.

Products and services may be considered as environmentally preferable products and services (EPP) under this contract. Vendors seeking EPP consideration for products and services must provide the following information for each product which will be evaluated by DAS: 1) the type of product or service; 2) the name and catalog number of the product, if available; 3) the component of the product that has environmentally preferable attributes; 4) the

environmentally preferable attribute contained in the component; and 5) the percentage of the environmentally preferable attribute in the component.

Environmentally preferable attributes include:

- Made of recycled content
- Made of post-consumer content
- Recyclable
- Less- or non-toxic or
- Energy efficient

The awarded vendor must clearly designate all catalog products with the preceding attributes by the use of a recycled logo or some other such form of identification, and include information on the environmental attribute(s) whenever available.

**Product Identification/Exhibit B Price Schedule:**

Proposers shall indicate on the proposal schedule the Manufacturer's name, the name of the product and/or product line proposed, reference to a product catalog or attachment containing complete manufacturer's engineering specifications (must be enclosed), reference to manufacturer's price list (must be enclosed), reference to the applicable product warranty(s) (must be enclosed). Also, within Exhibit B is the form for contractors (manufacturers) to list their service providers / authorized dealers. This form is to be filled out completely for each service provider / dealer. If the manufacturer is a direct supplier to the State of Connecticut, then the manufacturer's information needs to be entered on the last sheet.

Exhibit B forms for this RFP is available only in MS Excel format. The document has been emailed to vendors registered under the Bidder Notification System, and is downloadable from the DAS website. Proposers are to obtain a copy of the spreadsheet, fill it in electronically and submit BOTH a hard copy printed on 8.5" X 14" plain paper AND an electronic copy in readable format (not PDF format), submitted on a diskette or CD. **The format of the spreadsheet is not to be changed by the proposer. Any proposal containing a schedule with a format change (other than adding rows for multiple line items under one category) may be deemed non-responsive, in whole or in part.**

**PROPOSAL PRICES:**

Prices quoted shall be listed at a discount off of manufacturer's list. All prices shall be net, including all transportation and delivery charges fully prepaid by the contractor, F.O.B. destination. Any proposal suggesting any variation from this shall be considered non-responsive. Minimum order charges will not be allowed.

**SCHEDULE A:** Drop shipment/dock delivery. Prices shall include all transportation charges fully prepaid by the contractor, F.O.B. destination. No additional charges will be allowed for packing or packages.

**SCHEDULE B:** (Prevailing Wage Jobs) Prices shall include all transportation charges fully prepaid by the contractor, including unpacking or uncrating, full assembly, setting in final location, properly leveling, securing, anchoring, and erecting in place, complete and ready for use. The contractor is responsible for removal of all rubbish from the site, and all costs associated with legally disposing of the rubbish.

**SCHEDULE C:** (Non-Prevailing Wage Job) Prices shall include all transportation charges fully prepaid by the contractor, including unpacking or uncrating, full assembly, setting in final location, properly leveling in place, complete and ready for use. The contractor is responsible for removal of all rubbish from the site, and all costs associated with legally disposing of the rubbish.

**Prevailing wage rates apply to schedule B only. Prevailing wage rates do not apply to factory workers at the point of manufacture. Contractors must provide discount off of list for schedules A, B and C.**

**Prevailing Wage Regulations:**

Contractors must be willing to pay wages in accordance with the current wages and policies established by the Connecticut Labor Department and/or the Federal Labor Department. Contractors must also pay wages in accordance with the Federal Wage Scales contained herein. Prevailing wage shall be paid as follows:

Federally Funded Work: Any purchase order issued and funded by federal funds. This will be designated on the purchase order and will be detailed at the pre-construction meeting.

State Funded Work: State funded purchase orders exceeding \$100,000.00 (initial purchase order amount). Purchase orders issued funded by State money (only) below \$100,000.00 will be priced from the Non-Prevailing Wage Proposal Schedules.

It is anticipated that majority of the freestanding furniture ordered through this contract will not require prevailing wages paid, however due to the anticipated wide variety of contract users DAS requires prevailing wage discount information to be submitted in the proposal submission in order to cover any and all project needs or requirements.

**PREVAILING WAGE REQUIREMENTS:**

Contractor's Service Providers / Authorized Dealers if applicable must agree to pay prevailing wage rates for all service work performed for the State of Connecticut. Contractors (s) must incorporate the mark-up they will charge within Schedule B pricing located in Exhibit B / Price Schedule. Manufacturer(s) need to establish one rate across the board for all authorized dealers servicing the account on their behalf.

Within this RFP "Exhibit B" the Price Schedule has incorporated a tiered pricing structure in order to meet the needs of the wide variety of anticipated users of the contract. The total amount of the **list** prices of items on a purchase order shall determine which tier will be used in calculating the discount from list. Contractor's Service Providers are encouraged to allow various purchasing authorities to combine their purchases to collectively reach a greater tiered discount, even though the purchases may be on separate purchase orders.

The discounts quoted must be for the entire line as shown in the manufacturer's price schedule. If a manufacturer is unable to offer the same discount over the entire line of product, it must be made clear in the proposal which product is excluded from the offering. Proposers are encouraged to offer the best discount possible. Procurement Services will reference comparable contracts from surrounding cities, states and cooperative purchasing agreements prior to contract award. If the discount offered is not in line with that of the aforementioned entities', Procurement Services may, in the best interest of the State of Connecticut, issue a no award for the manufacturer's line, in whole or in part.

Proposers are required to submit proof of manufacturer's pricing and complete descriptive literature for all products proposed with their proposal return. In addition, proposers will be expected to verify that the product line they are offering or a comparable substitute having similar finishes and/or options will be available for at least the entire contract period. Colors and finishes will be expected to be available for this period of time as well.

**Once a contract has been awarded, contractors are required to furnish catalogs and prices lists to any requesting State agency as well as any other authorized contract user.**

Contractors are required to inform Procurement Services immediately of promotional sales or discounts, as well as decreases to contracted items, and shall pass those savings along to the State immediately.

**DELIVERY:**

Proposers shall indicate on their proposal return how many days after receipt of order (ARO) an agency can expect delivery of merchandise. At the agency's request, contractors are required to provide written estimated delivery times once an order has been placed with a contractor. The contractor is responsible for notifying the ordering agency at least forty-eight (48) hours in advance of shipment.

Deliveries shall be made as specified by the ordering agency during normal business hours. All items shall be delivered and set-up (if required) at the location specified by the ordering agency in accordance with good commercial practice and the terms contained herein. All items ordered through the Contractor's Service Provider / Authorized Dealer shall be delivered F.O.B. Destination to any point within the State of Connecticut.



- All prices must be F.O.B. destination and must be delivered to the customer at a time agreed upon by both parties. All prices should include transportation, delivery and all other charges prepaid by the Awarded Contractor. Travel Charges and Fuel Surcharges will not be allowed.
- Awarded Contractor's Service Provider(s) / Authorized Dealer(s) must make every attempt to adhere to the scheduling constraints of certain agencies / departments and ensure that the delivery occurs within the time frame requested by those departments.

**Storage Charges:**

The Contractor's Service Provider / Authorized Dealer must have the ability to provide storage of furniture until new building(s) or building renovations are completed. Storage charges shall not accrue until sixty (60) calendar days after the scheduled delivery date and the using agency has indicated they still cannot accept delivery. The Storage Charges based on price per cubic foot, price per day, month, etc., can be found in Form RFP-16 the Proposal Schedule of this RFP. Storage Charges will only be allowed when the requesting agency / user is unable to accept scheduled delivery of goods and services beyond 60 days after scheduled delivery date. Storage charges will only be allowed billable after 60 days after scheduled delivery date.

**Design Services:**

The Contractor's Service Provider / Authorized Dealer must provide design layout services free of charge for all new product, however, if the requesting customer requires existing furniture to be incorporated into the new furniture product layout, then the existing furniture design labor would be billable to the customer at a hourly rate established by the manufacturer.

**Labor Charges:**

The Contractor's Service Provider / Authorized Dealer must provide labor rates for moving, reconfiguring existing furniture only. However, for all new product ordered, labor charges are already incorporated into the manufacturer discounted pricing structure. Labor charges will only be billable for customers owned furniture only at an hourly rate established by the manufacturer or in special circumstances where the building does not accommodate normal delivery situations (i.e. no freight elevator).

**Availability During Installation:**

The Contractor's Service Provider / Authorized Dealer shall be available to answer questions and provide consultation, including installation inspections and furniture installation punch lists, if required in order to verify that the installation of the furniture is being installed in accordance with the entities approved design layout.

**Security:**

Contractor's Service Provider / Authorized Dealer must adhere to established security and/or property entrance policies and procedures established for each requesting State Entity. It is the responsibility of each contractor's service provider to understand and adhere to those policies and procedures prior to any attempt to enter the premises.

**P-Card (Purchasing Credit Card)**

The State of Connecticut uses a Mastercard purchasing card for order placement and payment in many instances. Suppliers who accept credit cards should anticipate that some or all orders issued as a result of this request for proposal may be paid by using the purchasing card. The Supplier shall be aware that he/she is responsible for the credit card user handling fee associated with credit card purchases. Suppliers should only charge to the State's Mastercard when the goods are delivered (physical receipt of goods, at store), or are shipped.

Questions regarding the State of Connecticut Mastercard Program should be directed to Ms. Kerry DiMatteo, Procurement Card Program Administrator at (860) 713-5072.

**E-Commerce (Electronic Commerce)**

The State of Connecticut utilizes an internet-based E-Procurement ordering system (PeopleSoft/Oracle), known as Core-CT. With Core-CT, awarded contractors will be required to accept purchase orders from the State of Connecticut through this system.

## **EXHIBIT B**

### **REFERENCE THE ATTACHED MANUFACTURER PRICE SCHEDULES AND SERVICE PROVIDER (DEALER) INFORMATION SHEET**

#### **CONTRACT AWARDED MANUFACTURERS ARE AS FOLLOWS:**

**AGATI, INC.  
ARNOLD KOLAX FURNITURE, INC.  
BCI EUROBIB USA INC.  
BRETTFORD MANUFACTURING, INC.  
BRODART CO. – NUBRO, A GENERAL PARTNER, BROJO, A LIMITED PARTNER  
OSHKOSH INDUSTRIES, INC. D.B.A. THE BUCKSTAFF COMPANY  
COMMUNITY, DIVISION OF JASPER SEATING COMPANY, INC.  
DEMCO INC. D.B.A. DEMCO LIBRARY INTERIORS  
F.E. HALE MANUFACTURING COMPANY D.B.A. HALE MANUFACTURING CO.  
KRUEGER INTERNATIONAL D.B.A. KI  
LIBRARY BUREAU  
MJ INDUSTRIES  
PALMIERI FURNITURE LIMITED  
SILVER STREET, INC.  
TESCO INDUSTRIES, LP  
TMC FURNITURE, INC.  
THE WORDEN COMPANY**

|  |
|--|
| <p style="text-align: center;"><b>Manufacturer Summary of Awarded<br/>Library Furniture Categories</b></p> |
|--|

**AGATI, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Arnold Kolax Furniture, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**BCI Eurobib USA, Inc.– Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Bretford Manufacturing, Inc.– Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Brodart Company – Awarded Library Furniture Categories:**

**Library Circulation Desks**  
**Wood Library Shelving Units**  
**Metal Library Shelving Units**  
**Library Tables**  
**Library Carrel Furniture / Units**  
**Library Task Chairs – Wood**  
**Dictionary, Atlas Stands etc.**  
**Library Display Racks / Towers**  
**Library Book Trucks**

**The Buckstaff Company – Awarded Library Furniture Categories:**

**Library Circulation Desks**  
**Wood Library Shelving Units**  
**Library Tables**  
**Library Carrel Furniture / Units**  
**Library Task Chairs – Wood**  
**Dictionary, Atlas Stands etc.**  
**Library Display Racks / Towers**  
**Library Book Trucks**

**Community, Division Jasper Seating Company, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks**  
**Wood Library Shelving Units**  
**Library Tables**  
**Library Carrel Furniture / Units**  
**Library Task Chairs – Wood**  
**Dictionary, Atlas Stands etc.**  
**Library Display Racks / Towers**  
**Library Book Trucks**

**Demco, Inc. d.b.a. Demco Library Interiors– Awarded Library Furniture Categories:**

**Library Circulation Desks**  
**Wood Library Shelving Units**  
**Metal Library Shelving Units**  
**Library Tables**  
**Library Carrel Furniture / Units**  
**Library Task Chairs – Wood**  
**Dictionary, Atlas Stands etc.**  
**Library Display Racks / Towers**  
**Library Book Trucks**

**Hale Manufacturing – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Kruger International a.k.a. KI – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Library Bureau – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**MJ Industries, Inc. – Awarded Library Furniture Categories:**

**Metal Library Shelving Units  
Library Carrel Furniture / Units  
Library Light Fixtures / Lighting  
Library Display Racks / Towers  
Library Book Trucks**

**Palmieri Furniture Limited – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Silver Street, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Library Light Fixtures / Lighting  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Tesco Industries, LP – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Metal Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**TMC Furniture, Inc. – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**The Worden Company – Awarded Library Furniture Categories:**

**Library Circulation Desks  
Wood Library Shelving Units  
Library Tables  
Library Carrel Furniture / Units  
Library Task Chairs – Wood  
Dictionary, Atlas Stands etc.  
Library Display Racks / Towers  
Library Book Trucks**

**Manufacturer Service Provider(s) Summary (12/2008)**

**Agati, Inc. Service Providers:**

NBI – New England Inc. d.b.a. Interscape Commercial Environments–**SBE** (Hartford, CT)  
Horan Enterprise Inc. d.b.a. Salka Office Furniture – **WBE** (Meriden, CT)  
Robert H. Lord Company (Manchester, CT)  
Bartholomew Company (BCI) – **WBE** (Hartford, CT)  
Office Resources (Hartford, CT)  
John Watts Associates (East Hartford, CT)

**Arnold Kolax Furniture, Inc. Service Providers:**

John Watts Associates (East Hartford, CT)  
Soyka-Smith Design Studios LLC (Montclair, NJ)

**BCI Eurobib USA Service Providers:**

Longo (Ramsey, NJ)

**Bretford Manufacturing, Inc. Service Providers:**

Insalco Corporation – **SBE** (Cheshire, CT)  
The Aram A. Kaz Co. – **SBE** (Wethersfield, CT)  
School Specialty, Inc. (Agawam, MA)  
School Furnishings (Amherst, NH)  
Office Furniture, Inc. a.k.a. OFI (Newington, CT)  
BKM Enterprises, Inc. d.b.a. bkm Total Office (East Hartford, CT)

**Brodart Co. Service Providers:**

Robert H. Lord Company (Manchester, CT)  
CarrasMac Collaborative - **WBE** (Tolland, CT)

**The Buckstaff Company Service Providers:**

Insalco Corporation – **SBE** (Cheshire, CT)

**Community, Division of Jasper Seating Company, Inc. Service Providers:**

Insalco Corporation – **SBE** (Cheshire, CT)  
Salka Office Furniture – **WBE** (Meriden, CT)  
Tucker Company – Library Int. (Manchester, NH)  
Pro Systems Installation (PSI) New England Storage Products – **SBE** (Wolcott, CT)  
Robert H. Lord Company, Inc. (Manchester, CT)

**Demco Inc. Service Providers:**

DEMCO Library Interiors (Chester, NY)

**Hale Manufacturing Service Providers:**

BKM Enterprises, Inc. (East Hartford, CT)  
Insalco Corporation – **SBE** (Cheshire, CT)  
Pro Systems Installation (PSI) New England Storage Products – **SBE** (Wolcott, CT)

**Manufacturer Service Provider(s) Summary Continued (12/2008)**

**Krueger International Inc. a.k.a. KI Service Providers:**

Insalco Corporation – **SBE** (Cheshire, CT)  
Bartholomew Company, Inc. – **WBE** (Hartford, CT)  
John Watts Associates (East Hartford, CT)

**Library Bureau Service Providers:**

S&V Associates, Inc. – **SBE** (Lakeville, CT)

**MJ Industries Service Providers:**

Tucker Library Interiors, LLC (Manchester, NH)

**Palmieri Furniture Limited Service Providers:**

Creative Library Concepts (Kenilworth, NJ)  
Longo Associates (West Haven, CT)  
School Furnishings (Amherst, NH)

**Silver Street, Inc. Service Providers:**

School Specialty (Longmeadow, MA)  
Equipment Environments (Hudson, NH)

**Tesco Industries, LP Service Providers:**

Longo (Ramsey, NJ)  
Pro Systems Installation (PSI) New England Storage Products – **SBE** (Wolcott, CT)

**TMC Furniture, Inc. Service Providers:**

Creative Library Concepts (Kenilworth, NJ)

**The Worden Company Service Providers:**

Tucker Library Interiors, LLC (Manchester, NH)



**Exhibit B - Price Schedule**

Supplement #3

Manufacturer Name: AGATI

Manufacturer DOT#: N/A - Manufacturer ships via 3rd Party Common Carrier

Manufacturer Warranty: 10 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s): Agati Price List 2012

Standard Terms: Net 45 Days

Discount Terms: 2% Net 10 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   | Library Circulating Desks         | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Wood Library Shelving Units       | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Metal Library Shelving Units      | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Tables                    | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Carrel Furniture / Units  | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Task Chairs - Wood        | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Light Fixtures / Lighting | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Display Racks / Towers    | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Book Trucks               | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
 Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product  
 Per Hour: \$0

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
 Manufacturer to establish same rate per square foot for all service provider(s)  
 Per Day: \$N/A /SF  
 Per Week: \$N/A /SF  
 Per Month: \$1.50/SF 10 SF Min

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
 Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$25.00 Hourly Rate \*\*4 hour minimum  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$37.00 Hourly Rate (4 hr min)  
 Weekend (Saturday & Sunday) and Holidays \$50.00 Hourly Rate (4 hr min)

**Exhibit B - Price Schedule**

Manufacturer Name: AGATI

Manufacturer DOT#: N/A - Manufacturer ships via 3rd Party Common Carrier

Manufacturer Warranty: 10 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s): Agati Price List 2009

Standard Terms: Net 45 Days

Discount Terms: 2% Net 10 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

All Proposals MUST submit discounts for All Schedules - A, B & C

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   | Library Circulating Desks         | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Wood Library Shelving Units       | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Metal Library Shelving Units      | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Tables                    | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Carrel Furniture / Units  | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Task Chairs - Wood        | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Light Fixtures / Lighting | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Display Racks / Towers    | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |
|                            | Library Book Trucks               | 45%                                | 36% | 39% | 48%                                     | 41% | 43% | 50%                                       | 44% | 46% | 52%                                       | 48% | 49% | 52%                            | 48% | 49% | 90                |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**

Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product

Per Hour: \$0

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**

Manufacturer to establish same rate per square foot for all service provider(s)

Per Day: \$N/A /SF  
 Per Week: \$N/A /SF  
 Per Month: \$1.50/SF 10 SF Min

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**

Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$25.00 Hourly Rate \*\*4 hour minimum

Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$37.00 Hourly Rate (4 hr min)

Weekend (Saturday & Sunday) and Holidays \$50.00 Hourly Rate (4 hr min)

**Exhibit B**

Manufacturer Name: AGATI

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**
**Service Provider #1**

|           |  |                 |               |           |                |
|-----------|--|-----------------|---------------|-----------|----------------|
| Name:     | NBI - New England Inc dba Interscape Commercial Environments           |                 |               |           |                |
| Address:  | 960 Main Street  |                 |               |           |                |
| City:     | Hartford   | State:          | CT            | Zip Code: | 06103-0000     |
| Zip Code: |  | Contact Person: | Josh Hagstrom |           |                |
|           |  | SBE/MBE?        | YES           | Phone #   | (860) 882-5903 |
|           |  |                 |               | Fax #     | (860) 882-5895 |
| Email:    | <a href="mailto:josh@interscapece.com">josh@interscapece.com</a>       |                 |               |           |                |
| Website:  | http:// <a href="http://www.interscapece.com">www.interscapece.com</a> |                 |               |           |                |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**
**Service Provider #2**

|           |  |                 |                         |           |              |
|-----------|--|-----------------|-------------------------|-----------|--------------|
| Name:     | WB Mason Co., Inc. (acquired Salka Office Furniture 3/19/2012)         |                 |                         |           |              |
| Address:  | 43 North Road  |                 |                         |           |              |
| City:     | East Windsor   | State:          | CT                      | Zip Code: | 06088-       |
| Zip Code: |  | Contact Person: | Scott Fields, Ext. 1470 |           |              |
|           |  | SBE/MBE?        | NO                      | Phone #   | 888-926-2766 |
|           |  |                 |                         | Fax #     | 800-262-1622 |
| Email:    | <a href="mailto:scott.fields@wbmason.com">scott.fields@wbmason.com</a> |                 |                         |           |              |
| Website:  | http:// <a href="http://www.wbmason.com">www.wbmason.com</a>           |                 |                         |           |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**
**Service Provider #3**

|           |  |                 |             |           |                |
|-----------|--|-----------------|-------------|-----------|----------------|
| Name:     | Robert H. Lord Co Inc                                      |                 |             |           |                |
| Address:  | 220 Chapel Rd  |                 |             |           |                |
| City:     | Manchester   | State:          | CT          | Zip Code: | 06042-xxxx     |
| Zip Code: |  | Contact Person: | John C Lord |           |                |
|           |  | SBE/MBE?        | NO          | Phone #   | (860) 645-8700 |
|           |  |                 |             | Fax #     | (860) 645-9100 |
| Email:    | <a href="mailto:johnlord@rhlco.com">johnlord@rhlco.com</a> |                 |             |           |                |
| Website:  | http:// <a href="http://www.rhlco.com">www.rhlco.com</a>   |                 |             |           |                |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**
**Service Provider #4**

|           |  |                 |              |           |                |
|-----------|--|-----------------|--------------|-----------|----------------|
| Name:     | Bartholomew Company (BCI)  |                 |              |           |                |
| Address:  | 3324 Main Street   |                 |              |           |                |
| City:     | Hartford   | State:          | CT           | Zip Code: | 06120-0000     |
| Zip Code: |  | Contact Person: | Josh Ehrlich |           |                |
|           |  | SBE/MBE?        | YES          | Phone #   | (860) 522-5555 |
|           |  |                 |              | Fax #     | (860) 724-2881 |
| Email:    | <a href="mailto:batholomew01@snet.net">batholomew01@snet.net</a> |                 |              |           |                |
| Website:  | http://  |                 |              |           |                |

**Exhibit B**

**Manufacturer Name:** AGATI

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**  
**Service Provider #5**

|                  |  |                        |             |                  |            |                |                |              |                |
|------------------|--|------------------------|-------------|------------------|------------|----------------|----------------|--------------|----------------|
| <b>Name:</b>     | Office Resources   |                        |             |                  |            |                |                |              |                |
| <b>Address:</b>  | 6 Central Row  |                        |             |                  |            |                |                |              |                |
| <b>City:</b>     | Hartford   | <b>State:</b>          | CT          | <b>Zip Code:</b> | 06103-0000 |                |                |              |                |
| <b>Zip Code:</b> |  | <b>Contact Person:</b> | Harry Gruss |                  |            |                |                |              |                |
| <b>Email:</b>    | <a href="mailto:harrygruss@ori.com">harrygruss@ori.com</a> |                        |             | <b>SBE/MBE?</b>  | NO         | <b>Phone #</b> | (860) 218-2080 | <b>Fax #</b> | (860) 218-2081 |
| <b>Website:</b>  | http:// <a href="http://www.ori.com">www.ori.com</a>       |                        |             |                  |            |                |                |              |                |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**  
**Service Provider #6**

|                  |  |                        |            |                  |            |                |                |              |                |
|------------------|--|------------------------|------------|------------------|------------|----------------|----------------|--------------|----------------|
| <b>Name:</b>     | John Watts Associates                                      |                        |            |                  |            |                |                |              |                |
| <b>Address:</b>  | 121 Roberts Street   |                        |            |                  |            |                |                |              |                |
| <b>City:</b>     | East Hartford  | <b>State:</b>          | CT         | <b>Zip Code:</b> | 06108-0000 |                |                |              |                |
| <b>Zip Code:</b> |  | <b>Contact Person:</b> | Lynn Klock |                  |            |                |                |              |                |
| <b>Email:</b>    | <a href="mailto:lynnk@jwatts.com">lynnk@jwatts.com</a>     |                        |            | <b>SBE/MBE?</b>  | YES        | <b>Phone #</b> | (860) 528-1110 | <b>Fax #</b> | (860) 291-8585 |
| <b>Website:</b>  | http:// <a href="http://www.jwatts.com">www.jwatts.com</a> |                        |            |                  |            |                |                |              |                |

**Exhibit B - Price Schedule**

Manufacturer Name: Arnold Kolax Furniture, Inc.

Manufacturer DOT #: N/A - Manufacturer utilizes 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: Yes, 5 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s): Library Furniture 2009 Price Guide

Standard Terms: Net 45 Days

Discount Terms: 1% Net 20 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

All Proposals MUST submit discounts for All Schedules - A, B & C

| CATEGORY                              | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|---------------------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                                       |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                                       |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
|                                       |                                  | A                                  | B   | C   | A                                       | B   | C   | A   | B   | C   | A   | B   | C   | A                              | B   | C   |                   |
| <b>Library Furniture</b>              |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                                       | Library Circulationg Desks       | 28%                                | 22% | 25% | 28%                                     | 22% | 25% | 31%                                       | 23% | 27% | 31%                                       | 23% | 27% | 35%                            | 25% | 30% | 90                |
|                                       | Wood Library Shelving Units      | 28%                                | 22% | 25% | 28%                                     | 22% | 25% | 31%                                       | 23% | 27% | 31%                                       | 23% | 27% | 35%                            | 25% | 30% | 90                |
|                                       | Library Tables                   | 28%                                | 22% | 25% | 28%                                     | 22% | 25% | 31%                                       | 23% | 27% | 31%                                       | 23% | 27% | 35%                            | 25% | 30% | 90                |
|                                       | Library Carrel Furniture / Units | 28%                                | 22% | 25% | 28%                                     | 22% | 25% | 31%                                       | 23% | 27% | 31%                                       | 23% | 27% | 35%                            | 25% | 30% | 90                |
| <b>Companion Furniture (comes KD)</b> | Dictionary, Atlas Stands etc.    | 28%                                | 22% | 25% | 28%                                     | 22% | 25% | 31%                                       | 23% | 27% | 31%                                       | 23% | 27% | 35%                            | 25% | 30% | 90                |
|                                       | Library Display Racks / Towers   | 28%                                | 22% | 25% | 28%                                     | 22% | 25% | 31%                                       | 23% | 27% | 31%                                       | 23% | 27% | 35%                            | 25% | 30% | 90                |
|                                       | Library Book Trucks              | 28%                                | 22% | 25% | 28%                                     | 22% | 25% | 31%                                       | 23% | 27% | 31%                                       | 23% | 27% | 35%                            | 25% | 30% | 90                |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)  
 Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product  
 Per Hour: \$65.00

Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)  
 Manufacturer to establish same rate per square foot for all service provider(s)  
 Per Day: \$0.05 /SF  
 Per Week: \$0.20 /SF  
 Per Month: \$1.00 /SF

Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)  
 Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$50.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 75.00 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$ 100.00 Hourly Rate



**Exhibit B**

**Manufacturer Name:** Arnold Kolax Furniture, Inc.

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

|                 |  |               |                |  |
|-----------------|--|---------------|----------------|--|
| <b>Name:</b>    | John Watts Associates                                  |               |                |  |
| <b>Address:</b> | 121 Roberts Street<br>Suite A                          |               |                |  |
| <b>City:</b>    | East Hartford  | <b>State:</b> | CT             | <b>Zip Code:</b> 06108-3605            |
|                 | <b>Contact Person:</b>                                 | Lynn Klock    |                |  |
|                 | <b>SBE/MBE?</b>  | <b>NO</b>     | <b>Phone #</b> | 860-528-1110 <b>Fax #</b> 860-291-8585 |
| <b>Email:</b>   | <a href="mailto:lynnk@jwatts.com">lynnk@jwatts.com</a> |               |                |  |
| <b>Website:</b> | <a href="http://jwatts.com">http://jwatts.com</a>      |               |                |  |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

|                 |  |                     |                |  |
|-----------------|--|---------------------|----------------|--|
| <b>Name:</b>    | Soyka Smith Design Studios, LLC  |                     |                |  |
| <b>Address:</b> | 52 Watchung Avenue   |                     |                |  |
| <b>City:</b>    | Upper Montclair  | <b>State:</b>       | NJ             | <b>Zip Code:</b> 07043-                |
|                 | <b>Contact Person:</b>   | Bridget Soyka-Smith |                |  |
|                 | <b>SBE/MBE?</b>  | <b>NO</b>           | <b>Phone #</b> | 973-783-7032 <b>Fax #</b> 973-783-1992 |
| <b>Email:</b>   | <a href="mailto:bridgetsoykasmith@verizon.net">bridgetsoykasmith@verizon.net</a> |                     |                |  |
| <b>Website:</b> | <a href="http://www.soykasmith.com">http://www.soykasmith.com</a>                |                     |                |  |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #3**

|                 |  |                    |                |  |
|-----------------|--|--------------------|----------------|--|
| <b>Name:</b>    | Solidus, Inc.  |                    |                |  |
| <b>Address:</b> | 40 Cold Spring Road  |                    |                |  |
| <b>City:</b>    | Rocky Hill   | <b>State:</b>      | CT             | <b>Zip Code:</b> 06067-                |
|                 | <b>Contact Person:</b>   | Michelle Boccuzzio |                |  |
|                 | <b>SBE/MBE?</b>  | <b>NO</b>          | <b>Phone #</b> | 860-838-3885 <b>Fax #</b> 860-257-4899 |
| <b>Email:</b>   | <a href="mailto:mboccuzzio@gosolidus.com">mboccuzzio@gosolidus.com</a> |                    |                |  |
| <b>Website:</b> | <a href="http://www.gosolidus.com">http://www.gosolidus.com</a>        |                    |                |  |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #4**

|                 |  |                  |                |  |
|-----------------|--|------------------|----------------|--|
| <b>Name:</b>    | Office Resources Inc.                                      |                  |                |  |
| <b>Address:</b> | 6 Central Row  |                  |                |  |
| <b>City:</b>    | Hartford   | <b>State:</b>    | CT             | <b>Zip Code:</b> 06103-                |
|                 | <b>Contact Person:</b>                                     | Harry Gruss, Jr. |                |  |
|                 | <b>SBE/MBE?</b>  | <b>NO</b>        | <b>Phone #</b> | 860-218-2080 <b>Fax #</b> 860-218-2081 |
| <b>Email:</b>   | <a href="mailto:harrygruss@ori.com">harrygruss@ori.com</a> |                  |                |  |
| <b>Website:</b> | <a href="http://www.ori.com">http://www.ori.com</a>        |                  |                |  |

**Exhibit B - Price Schedule**

Manufacturer Name: BCI Eurobib USA Inc.  
 Manufacturer DOT #: N/A - Delivery via 3rd party common carrier  
 Manufacturer Warranty 5 Year Minimum Required or Better: 5 Year  
 Manufacturer Price Book Name(s) / Number(s) / Date(s): BCI Eurobib USA 2008 Price Guide  
 Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required  
 Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount  
 Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount  
 All Proposals MUST submit discounts for All Schedules - A, B & C

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulationg Desks        | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Wood Library Shelving Units       | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Metal Library Shelving Units      | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Library Tables                    | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Library Carrel Furniture / Units  | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Library Task Chairs - Wood        | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Library Light Fixtures / Lighting | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Library Display Racks / Towers    | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |
|                            | Library Book Trucks               | 26%                                | 16% | 18% | 29%                                     | 19% | 21% | 30%                                       | 20% | 22% | 31%                                       | 21% | 23% | 32%                            | 22% | 24% | 75-90             |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**

Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product

Per Hour: \$75.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**

Manufacturer to establish same rate per square foot for all service provider(s)

Per Day: \$1.25/SF

Per Week: \$1.25/SF

Per Month: \$1.25/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**

Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$90.00 Hourly Rate

Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$135.00 Hourly Rate

Weekend (Saturday & Sunday) and Holidays \$180.00 Hourly Rate

Supp #4

Exhibit B

Manufacturer Name: BCI Eurobib USA

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

|          |  |                |         |              |       |              |
|----------|--|----------------|---------|--------------|-------|--------------|
| Name:    | Longo  |                |         |              |       |              |
| Address: | 100 Hilltop Road   |                |         |              |       |              |
| City:    | Ramsey   | State:         | NJ      | Zip Code:    | 07446 |              |
|          | Contact Person:  | Robert Schwarz |         |              |       |              |
|          | SBE/MBE?   | NO             | Phone # | 201-825-1500 | Fax # | 201-825-4784 |
| Email:   | <a href="mailto:nlongo@longoinc.com">nlongo@longoinc.com</a>               |                |         |              |       |              |
| Website: | http:// <a href="http://www.longolibraries.com">www.longolibraries.com</a> |                |         |              |       |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

|          |  |            |         |              |       |              |
|----------|--|------------|---------|--------------|-------|--------------|
| Name:    | Red Thread Spaces LLC  |            |         |              |       |              |
| Address: | 300 East River Drive   |            |         |              |       |              |
| City:    | East Hartford  | State:     | CT      | Zip Code:    | 06108 |              |
|          | Contact Person:  | Wayne Orio |         |              |       |              |
|          | SBE/MBE?   | NO         | Phone # | 860-528-9981 | Fax # | 860-528-1843 |
| Email:   | <a href="mailto:worio@red-thread.com">worio@red-thread.com</a>     |            |         |              |       |              |
| Website: | http:// <a href="http://www.red-thread.com">www.red-thread.com</a> |            |         |              |       |              |

**Exhibit B - Price Schedule**

Supplement #3

Manufacturer Name:  Bretford Manufacturing, Inc

Manufacturer DOT #: \_\_\_\_\_  N/A - Manufacturer ships via 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better:  20 Year Warranty

Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_  Bretford 2012 Price List

Standard Terms:  Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks         | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Wood Library Shelving Units       | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Metal Library Shelving Units      | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Tables                    | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Carrel Furniture / Units  | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Task Chairs - Wood        | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Light Fixtures / Lighting | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Display Racks / Towers    | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Book Trucks               | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**

Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product

Per Hour: \$ 85.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**

Manufacturer to establish same rate per square foot for all service provider(s)

Per Day: \$0.17 /SF

Per Week: \$0.83 /SF

Per Month: \$5.00 /SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**

Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$ 30.00 Hourly Rate

Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 45.00 Hourly Rate

Weekend (Saturday & Sunday) and Holidays \$ 60.00 Hourly Rate

**Exhibit B - Price Schedule**

Revised 12/2009

Manufacturer Name:  Bretford Manufacturing, Inc

Manufacturer DOT #: \_\_\_\_\_

N/A - Manufacturer ships via 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better:

20 Year Warranty

Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_

Bretford 2010 Price List

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks         | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Wood Library Shelving Units       | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Metal Library Shelving Units      | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Tables                    | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Carrel Furniture / Units  | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Task Chairs - Wood        | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Light Fixtures / Lighting | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Display Racks / Towers    | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |
|                            | Library Book Trucks               | 47%                                | 39% | 45% | 47%                                     | 39% | 45% | 53%                                       | 46% | 51% | 53%                                       | 46% | 51% | 53%                            | 46% | 51% | 25 Bus Days       |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)  
 Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product  
 Per Hour: \$ 85.00

Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)  
 Manufacturer to establish same rate per square foot for all service provider(s)  
 Per Day: \$0.17 /SF  
 Per Week: \$0.83 /SF  
 Per Month: \$5.00 /SF

Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)  
 Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$ 30.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 45.00 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$ 60.00 Hourly Rate



Supp #4

Exhibit B

Manufacturer Name: Bretford Manufacturing, Inc

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

Name: W.B. Mason Co. Inc.  
Address: 59 Centre Street  
P.O. Box 111  
City: Brockton State: MA Zip Code: 023303-  
Contact Person: Scott Fields, Ext. 1470  
SBE/MBE? NO Phone # 888-926-2766 Fax # 800-262-1622  
Email: [scott.fields@wbmason.com](mailto:scott.fields@wbmason.com)  
Website: <http://www.wbmason.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

Name: School Specialty, Inc  
Address: 101 Almgren Dr.  
City: Agawam State: MA Zip Code: 01001-0000  
Contact Person: Art Dameseaux  
SBE/MBE? NO Phone # 860-693-1478 Fax # 860-693-1478  
Email: [adamseaux@schoolspecialty.com](mailto:adamseaux@schoolspecialty.com)  
Website: <http://www.schoolspecialty.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #3**

Name: School Furnishings, Inc  
Address: 13 Columbia Dr., Unit 2  
City: Amherst State: NH Zip Code: 03031-0000  
Contact Person: Tom Deso  
SBE/MBE? NO Phone # 603-882-9418 Fax # 603-882-9439  
Email: [tom@schoolfurnishings.com](mailto:tom@schoolfurnishings.com)  
Website: <http://www.schoolfurnishings.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #4**

Name: Office Furniture, Inc (OFI)  
Address: 28 Garfield St  
City: Newington State: CT Zip Code: 06111-0000  
Contact Person: Megan Michalski or Peter Gottmeier, VP of Sales  
SBE/MBE? NO Phone # 860-257-5331 Fax # 860-666-7498  
Email: [meganm@myofi.com](mailto:meganm@myofi.com)  
Website: <http://www.myofi.com>

Supp #4

Exhibit B

Manufacturer Name: Bretford Manufacturing, Inc

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #5**

|                 |  |                        |   |                  |              |
|-----------------|--|------------------------|---|------------------|--------------|
| <b>Name:</b>    | The Contrax Group  |                        |   |                  |              |
| <b>Address:</b> | 690 NE 23rd Avenue   |                        |   |                  |              |
| <b>City:</b>    | Gainesville  | <b>State:</b>          | FL                                      | <b>Zip Code:</b> | 32609-       |
|                 |  | <b>Contact Person:</b> | Mary MacMahon or William I. Latham, III |                  |              |
|                 | 800-699-7516   | <b>SBE/MBE?</b>        | NO                                      | <b>Phone #</b>   | 860-810-2835 |
|                 |  |                        |   | <b>Fax #</b>     | 860-812-2008 |
| <b>Email:</b>   | <a href="mailto:mamacmahon@contraxfum.com">mamacmahon@contraxfum.com</a> |                        |   |                  |              |
| <b>Website:</b> | http:// <a href="http://www.contraxfum.com">www.contraxfum.com</a>       |                        |   |                  |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #6**

|                 |  |                        |            |                  |              |
|-----------------|--|------------------------|------------|------------------|--------------|
| <b>Name:</b>    | Red Thread Spaces LLC  |                        |            |                  |              |
| <b>Address:</b> | 300 East River Drive   |                        |            |                  |              |
| <b>City:</b>    | East Hartford  | <b>State:</b>          | CT         | <b>Zip Code:</b> | 06108-       |
|                 |  | <b>Contact Person:</b> | Wayne Orio |                  |              |
|                 |  | <b>SBE/MBE?</b>        | NO         | <b>Phone #</b>   | 860-528-9981 |
|                 |  |                        |            | <b>Fax #</b>     | 860-528-1843 |
| <b>Email:</b>   | <a href="mailto:worio@red-thread.com">worio@red-thread.com</a>     |                        |            |                  |              |
| <b>Website:</b> | http:// <a href="http://www.red-thread.com">www.red-thread.com</a> |                        |            |                  |              |

**Exhibit B - Price Schedule**

Supp #4 - 2012

Manufacturer Name: Brodart Co.

Manufacturer DOT #: N/A - Manufacturer ships via 3rd Party Common Carriers

Manufacturer Warranty 5 Year Minimum Required or Better: 5 year warranty on all lines/ lifetime on leg plate attachment on tables

Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_ Brodart Contract Furniture 2012 Price List

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO              |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|--------------------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                                |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                                |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                                |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                                |
|                            | Library Circulation Desks        | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            | Wood Library Shelving Units      | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            | Metal Library Shelving Units     |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                                |
|                            | Brodart Omega Shelving           | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            | Library Tables                   | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            | Library Carrel Furniture / Units | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            | Library Task Chairs - Wood       | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            | Library Display Racks / Towers   | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            | Library Book Trucks              | 53%                                | 43% | 48% | 53%                                     | 43% | 48% | 54%                                       | 44% | 49% | 55%                                       | 45% | 50% | 55%                            | 45% | 50% | 8-12 weeks*                    |
|                            |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     | *depending on product selected |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
 Per Hour: \$75.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
 Per Day: \$ \_\_\_\_\_ /SF  
 Per Week: \$ \_\_\_\_\_ /SF *Based on volume of order.*  
 Per Month: \$ \_\_\_\_\_ /SF *1% to move to storage, 2% per month to store*

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$ 70.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 120.00 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$ 160.00 Hourly Rate

Supp #4 - 2012

Exhibit B

Manufacturer Name: Brodart Co.

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

| Contractor (Manufacturer) Service Provider / Authorized Dealer Info. |  |            |         |              |        |              |
|--|--|------------|---------|--------------|--------|--------------|
| <b>Service Provider #1</b>   |  |            |         |              |        |              |
| Name:  | Red Thread Spaces LLC  |            |         |              |        |              |
| Address:   | 300 East River Drive   |            |         |              |        |              |
| City:  | East Hartford  | State:     | CT      | Zip Code:    | 06109- |              |
|  | Contact Person:  | Wayne Orio |         |              |        |              |
|  | SBE/MBE?   | NO         | Phone # | 860-528-9981 | Fax #  | 860-528-1843 |
| Email:   | <a href="mailto:worio@red-thread.com">worio@red-thread.com</a>     |            |         |              |        |              |
| Website:   | http:// <a href="http://www.red-thread.com">www.red-thread.com</a> |            |         |              |        |              |

**Exhibit B - Price Schedule**

Manufacturer Name:  Oshkosh Industries, Inc., dba The Buckstaff Company  
 Manufacturer DOT #:  N/A - Utilize 3rd Party Common Carriers  
 Manufacturer Warranty:  10 Years  
 Manufacturer Price Book Name(s) / Number(s) / Date(s):  Buckstaff Price List 2008  
 Standard Terms:  Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required  
 Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount  
 Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount  
**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks        | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |
|                            | Wood Library Shelving Units      | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |
|                            | Library Tables                   | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |
|                            | Library Carrel Furniture / Units | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |
|                            | Library Task Chairs - Wood       | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |
|                            | Library Display Racks / Towers   | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |
|                            | Library Book Trucks              | 47%                                | 40% | 42% | 48%                                     | 41% | 43% | 49%                                       | 42% | 44% | 49%                                       | 42% | 44% | 52%                            | 45% | 47% | 60-90             |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
**\$50.00 Per Hour**

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
 Per Day: \$.45/SF  
 Per Week: \$3.15/SF  
 Per Month: \$13.50/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$50 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 75 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$75 Hourly Rate

**Exhibit B**

**Manufacturer Name:**                     The Buckstaff Company                    

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

| <b>Contractor (Manufacturer) Service Provider / Authorized Dealer Info.</b> |  |                        |  |                  |              |              |
|---|--|------------------------|--|------------------|--------------|--------------|
| <b>Service Provider #1</b>  |  |                        |  |                  |              |              |
| <b>Name:</b>  | Insalco Corporation  |                        |  |                  |              |              |
| <b>Address:</b>   | 345 Highland Ave., Ste. 101<br>P.O. Box 434                  |                        |  |                  |              |              |
| <b>City:</b>  | Cheshire   | <b>State:</b>          | CT                                       | <b>Zip Code:</b> | 06410-2550   |              |
| <b>Zip Code:</b>  | 06410-2550   | <b>Contact Person:</b> | Bob Ziedman, Scott Kowalski, Evan Golden |                  |              |              |
|   | <b>SBE/MBE?</b>  | <b>SBE</b>             | <b>Phone #</b>                           | 203-272-4249     | <b>Fax #</b> | 203-272-2048 |
| <b>Email:</b>   | <a href="mailto:insalco@snet.net">insalco@snet.net</a>       |                        |  |                  |              |              |
| <b>Website:</b>   | http:// <a href="http://www.insalco.com">www.insalco.com</a> |                        |  |                  |              |              |



**Exhibit B - Price Schedule**

Supplement #4- 2012

Manufacturer Name: Community, Division of Jasper Seating Company, Inc.

Manufacturer DOT #: Manufacturer ships utilizing 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 5 Year Standard Warranty

Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_ Community 2011 Price List

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulationg Desks       | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Wood Library Shelving Units      | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Tables                   | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Carrel Furniture / Units | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 43%                            | 34% | 36% | 90 days           |
|                            | Library Task Chairs - Wood       | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Display Racks / Towers   | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Book Trucks              | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
 Per Hour: \$ 60.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
 Per Day: \$.45/SF  
 Per Week: \$2.15/SF  
 Per Month: \$13.65/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$ 35.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 52.50 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$ 70.00 Hourly Rate

**Exhibit B - Price Schedule**

Supplement #3- 2011

Manufacturer Name: Community, Division of Jasper Seating Company, Inc.

Manufacturer DOT #: Manufacturer ships utilizing 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 5 Year Standard Warranty

Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_ Community 2010 Price List Plus 4% Effective January 1, 2011

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks        | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Wood Library Shelving Units      | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Tables                   | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Carrel Furniture / Units | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 43%                            | 34% | 36% | 90 days           |
|                            | Library Task Chairs - Wood       | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Display Racks / Towers   | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Book Trucks              | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)  
 Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product  
 Per Hour: \$ 60.00

Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)  
 Manufacturer to establish same rate per square foot for all service provider(s)  
 Per Day: \$.45/SF  
 Per Week: \$2.15/SF  
 Per Month: \$13.65/SF

Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)  
 Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$ 35.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 52.50 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$ 70.00 Hourly Rate

**Exhibit B - Price Schedule**

Supplement #3- 2011

Manufacturer Name: Community, Division of Jasper Seating Company, Inc.

Manufacturer DOT #: Manufacturer ships utilizing 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 5 Year Standard Warranty

Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_ Community 2010 Price List Plus 4% Effective January 1, 2011

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks        | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Wood Library Shelving Units      | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Tables                   | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Carrel Furniture / Units | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 43%                            | 34% | 36% | 90 days           |
|                            | Library Task Chairs - Wood       | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Display Racks / Towers   | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Book Trucks              | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)  
 Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product  
 Per Hour: \$ 60.00

Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)  
 Manufacturer to establish same rate per square foot for all service provider(s)  
 Per Day: \$.45/SF  
 Per Week: \$2.15/SF  
 Per Month: \$13.65/SF

Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)  
 Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$ 35.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 52.50 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$ 70.00 Hourly Rate

**Exhibit B - Price Schedule**

Supplement #2- 2010

Manufacturer Name: Community, Division of Jasper Seating Company, Inc.

Manufacturer DOT #: Manufacturer ships utilizing 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 5 Year Standard Warranty

Manufacturer Price Book Name(s) / Number(s) / Date(s): Arlington, Deveraux, Sherwood and Wainwright Price Lists dated 2008 and Community 2010 Price List

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
|                            |                                  | A                                  | B   | C   | A                                       | B   | C   | A   | B   | C   | A   | B   | C   | A                              | B   | C   |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulationg Desks       | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Wood Library Shelving Units      | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Tables                   | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Carrel Furniture / Units | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 43%                            | 34% | 36% | 90 days           |
|                            | Library Task Chairs - Wood       | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Display Racks / Towers   | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Book Trucks              | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**

Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product

Per Hour: \$ 60.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**

Manufacturer to establish same rate per square foot for all service provider(s)

Per Day: \$.45/SF  
 Per Week: \$2.15/SF  
 Per Month: \$13.65/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**

Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$ 35.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 52.50 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$ 70.00 Hourly Rate



**Exhibit B - Price Schedule**

Manufacturer Name: Community, Division of Jasper Seating Company, Inc.

Manufacturer DOT #: Manufacturer ships utilizing 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 5 Year Standard Warranty

Manufacturer Price Book Name(s) / Number(s) / Date(s): Arlington, Deveraux, Sherwood and Wainwright Price Lists dated 2008. Communtiy Seating, dated 9/1/08

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulationg Desks       | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Wood Library Shelving Units      | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Tables                   | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Carrel Furniture / Units | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 43%                            | 34% | 36% | 90 days           |
|                            | Library Task Chairs - Wood       | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |
|                            | Library Display Racks / Towers   | 42%                                | 30% | 32% | 42%                                     | 30% | 32% | 44%                                       | 32% | 34% | 44%                                       | 32% | 34% | 46%                            | 34% | 36% | 90 days           |
|                            | Library Book Trucks              | 42%                                | 37% | 39% | 42%                                     | 37% | 39% | 44%                                       | 39% | 41% | 44%                                       | 39% | 41% | 46%                            | 41% | 43% | 90 days           |

Supp #4 - 2012

Exhibit B

Manufacturer Name: Community, Division of Jasper Seating Company, Inc.

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

Name: Insalco Corporation  
Address: 345 Highland Avenue, Suite 101  
P.O. Box 343  
City: Cheshire State: CT Zip Code: 06410  
Contact Person: Robert Ziedman, Scott Kowalski, Evan Golden  
SBE/MBE? Yes Phone # 203-272-4249 Fax # 203-272-2048  
Email: [insalco@snet.net](mailto:insalco@snet.net)  
Website: <http://www.insalco.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

Name: W.B. Mason Co. Inc. (acquired Salka Office Furniture)  
Address: 59 Centre Street, P.O. Box 111  
City: Brockton State: MA Zip Code: 023303-  
Contact Person: Scott Fields, Ext. 1470  
SBE/MBE? No Phone # 888-926-2766 Fax # 800-693-1478  
Email: [scott.fields@wbmason.com](mailto:scott.fields@wbmason.com)  
Website: <http://www.wbmason.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #3**

Name: Tucker Company - Library Int.  
Address: 55 South Commercial Street  
City: Manchester State: NH Zip Code: 03101-0000  
Contact Person: Cori McGrath  
SBE/MBE? No Phone # 603-666-7030 Fax # 603-666-7032  
Email: [cori@tuckerlibraryinteriors.com](mailto:cori@tuckerlibraryinteriors.com)  
Website: <http://www.tuckerlibraryinteriors.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #4**

Name: PSI New England Storage Products  
Address: 464 Wolcott Road  
City: Wolcott State: CT Zip Code: 06716-0000  
Contact Person: Carol Olsen  
SBE/MBE? Yes Phone # 203-879-5471 Fax # 203-879-7188  
Email: [psinesp@yahoo.com](mailto:psinesp@yahoo.com)  
Website: <http://www.psi-nesp.com>

Supp #4 - 2012

Exhibit B

Manufacturer Name: Community, Division of Jasper Seating Company, Inc.

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #5**

|                 |  |               |                |                  |              |              |
|-----------------|--|---------------|----------------|------------------|--------------|--------------|
| <b>Name:</b>    | Robert H. Lord Company, Inc.                               |               |                |                  |              |              |
| <b>Address:</b> | 220 Chapel Road  |               |                |                  |              |              |
| <b>City:</b>    | Manchester   | <b>State:</b> | CT             | <b>Zip Code:</b> | 06042-0000   |              |
|                 | <b>Contact Person:</b>                                     | Rob Romay     |                |                  |              |              |
|                 | <b>SBE/MBE?</b>  | No            | <b>Phone #</b> | 860-645-8700     | <b>Fax #</b> | 860-645-9100 |
| <b>Email:</b>   | <a href="mailto:robromay@rhlco.com">robromay@rhlco.com</a> |               |                |                  |              |              |
| <b>Website:</b> | http:// <a href="http://www.rhlco.com">www.rhlco.com</a>   |               |                |                  |              |              |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
Per Hour: \$ 60.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
Per Day: \$.45/SF  
Per Week: \$2.15/SF  
Per Month: \$13.65/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$35.00 Hourly Rate  
Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$ 52.50 Hourly Rate  
Weekend (Saturday & Sunday) and Holidays \$ 70.00 Hourly Rate

**Exhibit B - Price Schedule**

Revised 1/2010

Manufacturer Name: DEMCO, Inc

Manufacturer DOT #: N/A - Manufacturer ships via 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 5 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_

DEMCO Steel Price List 2010, DEMCO LibraStack, TechnoLink and TotalLibra 2009 Price List

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulationg Desks       | 46%                                | 31% | 40% | 48%                                     | 33% | 42% | 49%                                       | 34% | 43% | 50%                                       | 35% | 44% | 50%                            | 35% | 44% | 45 - 85           |
|                            | Wood Library Shelving Units      | 46%                                | 31% | 40% | 48%                                     | 33% | 42% | 49%                                       | 34% | 43% | 50%                                       | 35% | 44% | 50%                            | 35% | 44% | 45 - 85           |
|                            | Metal Library Shelving Units     | 46%                                | 31% | 40% | 48%                                     | 33% | 42% | 49%                                       | 34% | 43% | 50%                                       | 35% | 44% | 50%                            | 35% | 44% | 45 - 85           |
|                            | Library Tables                   | 46%                                | 31% | 40% | 48%                                     | 33% | 42% | 49%                                       | 34% | 43% | 50%                                       | 35% | 44% | 50%                            | 35% | 44% | 45 - 85           |
|                            | Library Carrel Furniture / Units | 46%                                | 31% | 40% | 48%                                     | 33% | 42% | 49%                                       | 34% | 43% | 50%                                       | 35% | 44% | 50%                            | 35% | 44% | 45 - 85           |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 46%                                | 31% | 40% | 48%                                     | 33% | 42% | 49%                                       | 34% | 43% | 50%                                       | 35% | 44% | 50%                            | 35% | 44% | 45 - 85           |
|                            | Library Display Racks / Towers   | 46%                                | 31% | 40% | 48%                                     | 33% | 42% | 49%                                       | 34% | 43% | 50%                                       | 35% | 44% | 50%                            | 35% | 44% | 45 - 85           |
|                            | Library Book Trucks              | 49%                                | 34% | 40% | 48%                                     | 36% | 42% | 52%                                       | 37% | 46% | 53%                                       | 38% | 47% | 53%                            | 38% | 47% | 15 - 45           |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**

Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product

Per Hour:                     \$75.00                    

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**

Manufacturer to establish same rate per square foot for all service provider(s)

Per Day:                     \$.45 /SF                    

Per Week:                     \$3.15/SF                    

Per Month:                     \$13.50/SF                    

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**

Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm                      \$ 50.00 Hourly Rate

Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor                      \$ 75.00 Hourly Rate

Weekend (Saturday & Sunday) and Holidays                      \$100.00 Hourly Rate

**Exhibit B**

**Manufacturer Name:** DEMCO Inc

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

|                 |   |               |                |                  |              |              |
|-----------------|---|---------------|----------------|------------------|--------------|--------------|
| <b>Name:</b>    | DEMCO Library Interiors   |               |                |                  |              |              |
| <b>Address:</b> | 6 Second Street   |               |                |                  |              |              |
| <b>City:</b>    | Chester   | <b>State:</b> | NY             | <b>Zip Code:</b> | 10918-1110   |              |
|                 | <b>Contact Person:</b>  | Joe Laura     |                |                  |              |              |
|                 | <b>SBE/MBE?</b>   | no            | <b>Phone #</b> | 800-858-2720     | <b>Fax #</b> | 845-469-5124 |
| <b>Email:</b>   | <a href="mailto:joel@demco.com">joel@demco.com</a>                                  |               |                |                  |              |              |
| <b>Website:</b> | <a href="http://demcoservices.com/index.htm">http://demcoservices.com/index.htm</a> |               |                |                  |              |              |

**Exhibit B - Price Schedule**

Manufacturer Name: Hale Manufacturing  
 Manufacturer DOT #: N/A - Utilize 3rd Party Common Carriers  
 Manufacturer Warranty: 10 Years  
 Manufacturer Price Book Name(s) / Number(s) / Date(s): \_\_\_\_\_ 1206  
 Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required  
 Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount  
 Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks         | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Wood Library Shelving Units       | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Metal Library Shelving Units      | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Library Tables                    | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Library Carrel Furniture / Units  | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Library Task Chairs - Wood        | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Library Light Fixtures / Lighting | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Library Display Racks / Towers    | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |
|                            | Library Book Trucks               | 50%                                | 30% | 40% | 52%                                     | 32% | 42% | 55%                                       | 35% | 45% | 55%                                       | 35% | 45% | 55%                            | 35% | 45% | 60 Days           |



| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
**Per Hour: \$100.00**

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
**Per Day: \$1.00/SF**  
**Per Week: \$5.00/SF**  
**Per Month: \$25.00/SF**

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

**Normal Work Day Hours M-F 8:00 am to 5:00 pm \$60.00 Hourly Rate**  
**Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$90.00 Hourly Rate**  
**Weekend (Saturday & Sunday) and Holidays \$90.00 Hourly Rate**

**Exhibit B**

**Manufacturer Name:** Hale Manufacturing

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

|                 |  |                    |   |
|-----------------|--|--------------------|---|
| <b>Name:</b>    | Red Thread Spaces LLC  |                    |   |
| <b>Address:</b> | Local: 300 East River Drive, East Hartford, CT 06108-<br>Corporate: 22 Boston Wharf Road, Boston, MA 02210 |                    |   |
| <b>City:</b>    | East Hartford  | <b>State:</b> CT   | <b>Zip Code:</b> 06108-                               |
| <b>DOT #:</b>   | <b>Contact Person:</b> Wayne Orio  | <b>SBE/MBE?</b> NO | <b>Phone #</b> 860-528-9981 <b>Fax #</b> 860-528-1843 |
| <b>Email:</b>   | <a href="mailto:worio@red-thread.com">worio@red-thread.com</a>   |                    |   |
| <b>Website:</b> | http:// <a href="http://www.red-thread.com">www.red-thread.com</a>   |                    |   |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

|                 |  |                     |   |
|-----------------|--|---------------------|---|
| <b>Name:</b>    | Insalco Corporation  |                     |   |
| <b>Address:</b> | 7 Capital Drive  |                     |   |
| <b>City:</b>    | Wallingford  | <b>State:</b> CT    | <b>Zip Code:</b> 06492-                               |
| <b>DOT #:</b>   | <b>Contact Person:</b> Robert J. Ziedman                     | <b>SBE/MBE?</b> YES | <b>Phone #</b> 203-269-1238 <b>Fax #</b> 203-265-9378 |
| <b>Email:</b>   | <a href="mailto:insalco@snet.net">insalco@snet.net</a>       |                     |   |
| <b>Website:</b> | http:// <a href="http://www.insalco.com">www.insalco.com</a> |                     |   |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #3**

|                 |  |                    |   |
|-----------------|--|--------------------|---|
| <b>Name:</b>    | Pro Systems Installation                               |                    |   |
| <b>Address:</b> | 464 Wolcott Road                                       |                    |   |
| <b>City:</b>    | Wolcott  | <b>State:</b> CT   | <b>Zip Code:</b> 06716-                               |
| <b>DOT #</b>    | <b>Contact Person:</b> Carlo Cantamessa                | <b>SBE/MBE?</b> NO | <b>Phone #</b> 203-875-5471 <b>Fax #</b> 203-875-7188 |
| <b>Email:</b>   | <a href="mailto:psinep@yahoo.com">psinep@yahoo.com</a> |                    |   |
| <b>Website:</b> | http://  |                    |   |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #4**

|                 |  |                    |   |
|-----------------|--|--------------------|---|
| <b>Name:</b>    | Office Resources Inc.                                      |                    |   |
| <b>Address:</b> | 6 Central Row  |                    |   |
| <b>City:</b>    | Hartford   | <b>State:</b> CT   | <b>Zip Code:</b> 06103-                               |
| <b>DOT #</b>    | <b>Contact Person:</b> Harry Gruss, Jr.                    | <b>SBE/MBE?</b> NO | <b>Phone #</b> 860-218-2080 <b>Fax #</b> 860-218-2081 |
| <b>Email:</b>   | <a href="mailto:harrygruss@ori.com">harrygruss@ori.com</a> |                    |   |
| <b>Website:</b> | http:// <a href="http://www.ori.com">www.ori.com</a>       |                    |   |

**Exhibit B - Price Schedule**

Manufacturer Name:  Krueger International, Inc. d.b.a. KI  
 Manufacturer DOT #:  N/A - Manufacturer ships via 3rd Party Common Carrier  
 Manufacturer Warranty  5 Year Minimum Required or Better:  5 Years  
 Manufacturer Price Book Name(s) / Number(s) / Date(s):  Cross Roads / KI-11395 / September 16, 2008  
 Standard Terms:  Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required  
 Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount  
 Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount  
**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |  |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|--|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |  |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |  |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              | A   | B   | C                 |  |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |  |
|                            | Library Circulationg Desks       | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |
|                            | Wood Library Shelving Units      | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |
|                            | Library Tables                   | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |
|                            | Library Carrel Furniture / Units | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |
|                            | Library Task Chairs - Wood       | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |
|                            | Library Display Racks / Towers   | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |
|                            | Library Book Trucks              | 44%                                | 36% | 38% | 45%                                     | 37% | 39% | 46%                                       | 38% | 41% | 47%                                       | 39% | 42% | 48%                            | 40% | 43% | 42-56             |  |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
Per Hour: \$60.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
Per Day: \$.45/SF  
Per Week: \$2.15/SF  
Per Month: \$13.65/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$35.00 Hourly Rate  
Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$52.50 Hourly Rate  
Weekend (Saturday & Sunday) and Holidays \$70.00 Hourly Rate

**Exhibit B**

**Manufacturer Name:**                     Krueger International, Inc.                    

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**  
**Service Provider #1**

|                 |  |   |                           |
|-----------------|--|---|---------------------------|
| <b>Name:</b>    | Insalco Corporation  |   |                           |
| <b>Address:</b> | 345 Highland Avenue, Suite 101<br>P.O. Box 343               |   |                           |
| <b>City:</b>    | Cheshire   | <b>State:</b> CT                            | <b>Zip Code:</b> 06410-   |
|                 | <b>Contact Person:</b>                                       | Robert Ziedman, Scott Kowalski, Evan Golden |                           |
|                 | <b>SBE/MBE?</b> SBE  | <b>Phone #</b> 203-272-4249                 | <b>Fax #</b> 203-272-2048 |
| <b>Email:</b>   | <a href="mailto:insalco@snet.net">insalco@snet.net</a>       |   |                           |
| <b>Website:</b> | http:// <a href="http://www.insalco.com">www.insalco.com</a> |   |                           |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**  
**Service Provider #2**

|                 |  |                             |                           |
|-----------------|--|-----------------------------|---------------------------|
| <b>Name:</b>    | Bartholomew Company, Inc.  |                             |                           |
| <b>Address:</b> | 3324 Main Street   |                             |                           |
| <b>City:</b>    | Hartford   | <b>State:</b> CT            | <b>Zip Code:</b> 06120-   |
|                 | <b>Contact Person:</b>   | Joshs Ehrlich               |                           |
|                 | <b>SBE/MBE?</b> MBE  | <b>Phone #</b> 860-522-5555 | <b>Fax #</b> 860-724-2887 |
| <b>Email:</b>   | <a href="mailto:bartholomew01@snet.net">bartholomew01@snet.net</a>                 |                             |                           |
| <b>Website:</b> | http:// <a href="http://www.bciofficefurniture.com">www.bciofficefurniture.com</a> |                             |                           |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**  
**Service Provider #3**

|                 |  |                             |                           |
|-----------------|--|-----------------------------|---------------------------|
| <b>Name:</b>    | John Watts and Associates                                  |                             |                           |
| <b>Address:</b> | 121 Roberts Street, Suite A                                |                             |                           |
| <b>City:</b>    | East Hartford  | <b>State:</b> CT            | <b>Zip Code:</b> 06108-   |
|                 | <b>Contact Person:</b>                                     | Lynn Klock                  |                           |
|                 | <b>SBE/MBE?</b> NO   | <b>Phone #</b> 860-528-1110 | <b>Fax #</b> 860-291-8585 |
| <b>Email:</b>   | <a href="mailto:lynnk@jwatts.com">lynnk@jwatts.com</a>     |                             |                           |
| <b>Website:</b> | http:// <a href="http://www.jwatts.com">www.jwatts.com</a> |                             |                           |

**Exhibit B - Price Schedule**

Manufacturer Name: Library Bureau

Manufacturer DOT #: N/A - Manufacturer ships utilizing 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 10 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s): January 1, 2007 + attachment dated June 6, 2008

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks         | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Wood Library Shelving Units       | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Metal Library Shelving Units      | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Library Tables                    | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Library Carrel Furniture / Units  | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Library Task Chairs - Wood        | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Library Light Fixtures / Lighting | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Library Display Racks / Towers    | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |
|                            | Library Book Trucks               | 38%                                | 28% | 33% | 41%                                     | 31% | 36% | 44%                                       | 34% | 39% | 47%                                       | 37% | 42% | 49%                            | 39% | 44% | 60-90             |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**

Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product

Per Hour: \$150.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**

Manufacturer to establish same rate per square foot for all service provider(s)

Per Day: \$0.60/SF  
 Per Week: \$0.60/SF  
 Per Month: \$0.60/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**

Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$90.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$150.00 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$180.00 Hourly Rate

**Exhibit B**

**Manufacturer Name:** Library Bureau

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

| <b>Contractor (Manufacturer) Service Provider / Authorized Dealer Info.</b> |  |                  |                |                  |                           |
|---|--|------------------|----------------|------------------|---------------------------|
| <b>Service Provider #1</b>  |  |                  |                |                  |                           |
| <b>Name:</b>  | S&V Associates, Inc.   |                  |                |                  |                           |
| <b>Address:</b>   | 211 Belgo Road   |                  |                |                  |                           |
| <b>City:</b>  | Lakeville  | <b>State:</b>    | CT             | <b>Zip Code:</b> | 06039-                    |
|   | <b>Contact Person:</b>   | Stve Hvasta      |                |                  |                           |
|   | <b>SBE/MBE?</b>  | <b>SBE - YES</b> | <b>Phone #</b> | 860-435-6633     | <b>Fax #</b> 860-435-6644 |
| <b>Email:</b>   | <a href="mailto:svassocinc@aol.com">svassocinc@aol.com</a>               |                  |                |                  |                           |
| <b>Website:</b>   | http:// <a href="http://www.librarybureau.com">www.librarybureau.com</a> |                  |                |                  |                           |



**Exhibit B - Price Schedule**

Manufacturer Name:  MJ Industries  
 Manufacturer DOT#:  N/A - Manufacturer ships utilizing 3rd Party Common Carrier  
 Manufacturer Warranty  5 Year Minimum Required or Better:  6 years  
 Manufacturer Price Book Name(s) / Number(s) / Date(s):  MJ PL-8 May-05 33.75% PL S4 May-05 25%  
 Standard Terms:  Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required  
 Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount  
 Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount  
All Proposals MUST submit discounts for All Schedules - A, B & C

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |    |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|----|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |    |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |    |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              | A   | B   | C                 |    |
| <b>Library Furniture</b>   |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |    |
|                            | Metal Library Shelving Units      | 51%                                | 26% | 36% | 57%                                     | 32% | 44% | 61%                                       | 36% | 47% | 65%                                       | 38% | 49% | 67%                            | 39% | 50% |                   | 60 |
|                            | Library Carrel Furniture / Units  | 51%                                | 26% | 36% | 57%                                     | 32% | 44% | 61%                                       | 36% | 47% | 65%                                       | 38% | 49% | 67%                            | 39% | 50% |                   | 60 |
|                            | Library Light Fixtures / Lighting | 51%                                | 26% | 36% | 57%                                     | 32% | 44% | 61%                                       | 36% | 47% | 65%                                       | 38% | 49% | 67%                            | 39% | 50% |                   | 60 |
| <b>Companion Furniture</b> |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |    |
|                            | Library Display Racks / Towers    | 51%                                | 26% | 36% | 57%                                     | 32% | 44% | 61%                                       | 36% | 47% | 65%                                       | 38% | 49% | 67%                            | 39% | 50% |                   | 60 |
|                            | Library Book Trucks               | 51%                                | 26% | 36% | 57%                                     | 32% | 44% | 61%                                       | 36% | 47% | 65%                                       | 38% | 49% | 67%                            | 39% | 50% |                   | 60 |

Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)  
 Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product  
 Per Hour: \$ 85.00 per man hour

Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)  
 Manufacturer to establish same rate per square foot for all service provider(s)  
 Per Day: \$ .50/SF  
 Per Week: \$3.50/SF  
 Per Month: \$14.00/SF

Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)  
 Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$70.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$105.00 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$140.00 Hourly Rate



**Exhibit B - Price Schedule**

Revised 12/2009

Manufacturer Name:  Palmieri Furniture

Manufacturer DOT #:  N/A - Manufacturer ships via 3rd Party Common Carrier

Manufacturer Warranty  5 Year Minimum Required or Better: 10 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s):  Palmieri Price & Specification Guide January 2009

Standard Terms:  Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|-----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                   | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                   | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                 | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                   |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulation Desks         | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
|                            | Wood Library Shelving Units       | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
|                            | Library Tables                    | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
|                            | Library Carrel Furniture / Units  | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
|                            | Library Task Chairs - Wood        | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
|                            | Library Light Fixtures / Lighting | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
|                            | Library Display Racks / Towers    | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |
|                            | Library Book Trucks               | 54%                                | 45% | 47% | 55%                                     | 46% | 48% | 56%                                       | 47% | 49% | 57%                                       | 48% | 50% | 58%                            | 49% | 51% | 90                |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
**Per Hour: \$85.00**

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
**Per Day: \$1.00/SF**  
**Per Week: \$0.75/SF**  
**Per Month: \$0.50/SF**

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
**Normal Work Day Hours M-F 8:00 am to 5:00 pm \$65.00 Hourly Rate**  
**Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$95.00 Hourly Rate**  
**Weekend (Saturday & Sunday) and Holidays \$140.00 Hourly Rate**

Supp #4 - 2012

Exhibit B

Manufacturer Name: Palmieri Furniture Limited

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

Name: Creative Library Concepts  
Address: 525 Boulevard  
City: Kenilworth State: NJ Zip Code: 02332-  
Contact Person: Charlie Cohen  
SBE/MBE? NO Phone # 908-276-9200 Fax # 908-276-9217  
Email: [ccohen@creativeconcepts.com](mailto:ccohen@creativeconcepts.com)  
Website: <http://www.creativeconcepts.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

Name: Longo Associates  
Address: 441 Second Avenue  
City: West Haven State: CT Zip Code: 06516-  
Contact Person: Marisa Amara  
SBE/MBE? NO Phone # 203-934-7656 Fax # 203-934-7672  
Email: [mamara@longoinc.com](mailto:mamara@longoinc.com)  
Website: <http://www.longolabs.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #3**

Name: School Furnishings  
Address: 13 Columbia Drive Unit #2  
City: Amherst State: NH Zip Code: 03031-  
Contact Person: Tom Deso  
SBE/MBE? NO Phone # 603-882-9418 Fax # 603-882-9439  
Email: [tom@schoolfurnishings.com](mailto:tom@schoolfurnishings.com)  
Website: <http://www.schoolfurnishings.com>

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #4**

Name: DEMCO, Inc. d.b.a. DEMCO Library Interiors  
Address: 4810 Forrest Run Road  
City: Madison State: WI Zip Code: 53704-  
Contact Person: Marisa Amara  
SBE/MBE? NO Phone # 203-745-1007 Fax # 203-934-7672  
Email: [marisa@demco.com](mailto:marisa@demco.com)  
Website: <http://www.demcointeriors.com>

Supp #4 - 2012

Exhibit B

Manufacturer Name: Palmieri Furniture Limited

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #5**

|                 |  |               |                |                  |              |              |
|-----------------|--|---------------|----------------|------------------|--------------|--------------|
| <b>Name:</b>    | Red Thread Spaces LLC  |               |                |                  |              |              |
| <b>Address:</b> | 300 East River Drive   |               |                |                  |              |              |
| <b>City:</b>    | East Hartford  | <b>State:</b> | CT             | <b>Zip Code:</b> | 00000-6108   |              |
|                 | <b>Contact Person:</b>   | Wayne Orio    |                |                  |              |              |
|                 | <b>SBE/MBE?</b>  | NO            | <b>Phone #</b> | 860-528-9981     | <b>Fax #</b> | 860-528-1843 |
| <b>Email:</b>   | <a href="mailto:worio@red-thread.com">worio@red-thread.com</a>     |               |                |                  |              |              |
| <b>Website:</b> | http:// <a href="http://www.red-thread.com">www.red-thread.com</a> |               |                |                  |              |              |

**Exhibit B - Price Schedule**

Manufacturer Name:  Silver Street, Inc.

Manufacturer DOT #:  3rd Party-Direct Hauls or Common Carrier

Manufacturer Warranty  5 Year Minimum Required or Better: 5 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s):  Benchmark™ 2008 Pricer-K072408 & Bookmark™ 2008 Pricer-B060908 mediatechnologies®

Standard Terms:  Net 45 Days  Table-Pricer T080307, mediatechnologies® 2008 Library Specification Book-Price Book 2008

Cash Discount:  2% 10 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

All Proposals MUST submit discounts for All Schedules - A, B & C

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulationg Desks       | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-90             |
|                            | Wood Library Shelving Units      | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-90             |
|                            | Metal Library Shelving Units     | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-90             |
|                            | Library Tables                   | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-90             |
|                            | Library Carrel Furniture / Units | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-90             |
|                            | Library Task Chairs - Wood       | 25%                                | 15% | 17% | 30%                                     | 20% | 22% | 30%                                       | 20% | 22% | 30%                                       | 20% | 22% | 30%                            | 20% | 22% | 30-60             |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-60             |
|                            | Library Display Racks / Towers   | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-60             |
|                            | Library Book Trucks              | 30%                                | 20% | 22% | 35%                                     | 25% | 27% | 35%                                       | 25% | 27% | 36%                                       | 26% | 28% | 36%                            | 26% | 28% | 30-60             |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
 Per Hour: \$ 60.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
 Per Day: \$.01/SF  
 Per Week: \$.06/SF  
 Per Month: \$.25/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$50.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$75.00 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$100.00 Hourly Rate



Supp #4 - 2012

Exhibit B

Manufacturer Name: Silver Street, Inc.

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

|          |  |                                   |         |              |       |              |
|----------|--|-----------------------------------|---------|--------------|-------|--------------|
| Name:    | School Specialty   |                                   |         |              |       |              |
| Address: | 23 Westmoreland  |                                   |         |              |       |              |
| City:    | Longmeadow   | State:                            | MA      | Zip Code:    | 01106 |              |
|          | Contact Person:  | Chris O'Connor, Cell 413-250-7388 |         |              |       |              |
|          | SBE/MBE?   | NO                                | Phone # | 877-296-5683 | Fax # | 413-565-6699 |
| Email:   | <a href="mailto:coconnor@schoolspecialty.com">coconnor@schoolspecialty.com</a> |                                   |         |              |       |              |
| Website: | <a href="http://schoolspecialty.com">http://schoolspecialty.com</a>            |                                   |         |              |       |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

|          |   |           |         |              |       |              |
|----------|---|-----------|---------|--------------|-------|--------------|
| Name:    | Red Thread Spaces LLC   |           |         |              |       |              |
| Address: | 300 East River Drive  |           |         |              |       |              |
| City:    | East Hartford   | State:    | CT      | Zip Code:    | 06108 |              |
|          | Contact Person:   | Wayn Orio |         |              |       |              |
|          | SBE/MBE?  | NO        | Phone # | 860-528-9981 | Fax # | 860-528-1843 |
| Email:   | <a href="mailto:worio@red-thread.com">worio@red-thread.com</a>    |           |         |              |       |              |
| Website: | <a href="http://www.red-thread.com">http://www.red-thread.com</a> |           |         |              |       |              |

**Exhibit B - Price Schedule**

Supp #4 - 2012

Manufacturer Name: \_\_ Tesco Industries, LP

Manufacturer DOT #: N/A - Manufacturer ships via 3rd Party Common Carrier

Manufacturer Warranty: 10 Years

Manufacturer Price Book Name(s) / Number(s) / Date(s): Tesco Learning Environments Price List Effective January 1, 2013

Standard Terms: Net 45 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                      | Tier 1 DISCOUNT<br>Off Mfg. List Price<br>\$1 - \$24,999 |     |     | Tier 2 DISCOUNT<br>Off Mfg. List Price<br>\$25,000 - \$99,999 |     |     | Tier 3 DISCOUNT<br>Off Mfg. List Price<br>\$100,000 - \$249,999 |     |     | Tier 4 DISCOUNT<br>Off Mfg. List Price<br>\$250,000 - \$399,999 |     |     | Tier 5 DISCOUNT<br>Off Mfg. List Price<br>\$400,000+ |     |     | DELIVERY<br>DAYS<br>ARO |
|----------------------------|-----------------------------------|--|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--|-----|-----|-------------------------|
|                            |                                   | SCHEDULES  |     |     | SCHEDULES   |     |     | SCHEDULES   |     |     | SCHEDULES   |     |     | SCHEDULES  |     |     |                         |
|                            |                                   | A  | B   | C   | A   | B   | C   | A   | B   | C   | A   | B   | C   | A  | B   | C   |                         |
| <b>Library Furniture</b>   |                                   |  |     |     |   |     |     |   |     |     |   |     |     |  |     |     |                         |
|                            | Library Circulation Desks         | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Wood Library Shelving Units       | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Metal Library Shelving Units      | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Library Tables                    | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Library Carrel Furniture / Units  | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Library Task Chairs - Wood        | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Library Light Fixtures / Lighting | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.     | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Library Display Racks / Towers    | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |
|                            | Library Book Trucks               | 40%  | 31% | 33% | 43%   | 33% | 35% | 52%   | 43% | 46% | 54%   | 46% | 48% | 56%  | 48% | 50% | <60                     |

| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY<br>DAYS<br>ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                         |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                         |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                         |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
 Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product:  
 \$58.00 Per Hour

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
 Manufacturer to establish same rate per square foot for all service provider(s)  
 Per Day: \$ .50/SF  
 Per Week: \$3/SF  
 Per Month: \$10/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
 Manufacturer to establish same rate per square foot for all service provider(s)

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$58.00 Hourly Rate  
 Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$85 Hourly Rate \$85.00 Hourly Rate  
 Weekend (Saturday & Sunday) and Holidays \$85.00 Hourly Rate

Supp #4 - 2012

Exhibit B

Manufacturer Name: Tesco Industries, LP

Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #1**

|          |   |                   |         |              |            |              |
|----------|---|-------------------|---------|--------------|------------|--------------|
| Name:    | Longo   |                   |         |              |            |              |
| Address: | 100 Hilltop Road  |                   |         |              |            |              |
| City:    | Ramsey  | State:            | NJ      | Zip Code:    | 07446-1119 |              |
|          | Contact Person:   | Anthony Stellatos |         |              |            |              |
|          | SBE/MBE?  | NO                | Phone # | 201-825-1500 | Fax #      | 201-825-4784 |
| Email:   | <a href="mailto:Anthony@longoinc.com">Anthony@longoinc.com</a>        |                   |         |              |            |              |
| Website: | <a href="http://www.longoschools.com">http://www.longoschools.com</a> |                   |         |              |            |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #2**

|          |   |             |         |                  |            |              |
|----------|---|-------------|---------|------------------|------------|--------------|
| Name:    | PSI-NESP  |             |         |                  |            |              |
| Address: | 464 Wolcott Road  |             |         |                  |            |              |
| City:    | Wolcott   | State:      | CT      | Zip Code:        | 06716-2626 |              |
|          | Contact Person:   | Carol Olsen |         |                  |            |              |
|          | SBE/MBE?  | YES         | Phone # | 203-879-5471x101 | Fax #      | 203-879-7188 |
| Email:   | <a href="mailto:psinesp@yahoo.com">psinesp@yahoo.com</a>      |             |         |                  |            |              |
| Website: | <a href="http://www.psi-nesp.com">http://www.psi-nesp.com</a> |             |         |                  |            |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #3**

|          |   |          |         |              |        |              |
|----------|---|----------|---------|--------------|--------|--------------|
| Name:    | School Furnishings  |          |         |              |        |              |
| Address: | 13 Columbia Drive Unit #2   |          |         |              |        |              |
| City:    | Amherst   | State:   | NH      | Zip Code:    | 03031- |              |
|          | Contact Person:   | Tom Deso |         |              |        |              |
|          | SBE/MBE?  | NO       | Phone # | 603-882-9418 | Fax #  | 603-882-9439 |
| Email:   | <a href="mailto:tom@schoolfurnishings.com">tom@schoolfurnishings.com</a>        |          |         |              |        |              |
| Website: | <a href="http://www.schoolfurnishings.com">http://www.schoolfurnishings.com</a> |          |         |              |        |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #4**

|          |   |              |         |              |        |              |
|----------|---|--------------|---------|--------------|--------|--------------|
| Name:    | DEMCO, Inc. d.b.a. DEMCO Library Interiors                                |              |         |              |        |              |
| Address: | 4810 Forrest Run Road   |              |         |              |        |              |
| City:    | Madison   | State:       | WI      | Zip Code:    | 53704- |              |
|          | Contact Person:   | Marisa Amara |         |              |        |              |
|          | SBE/MBE?  | NO           | Phone # | 203-745-1007 | Fax #  | 203-934-7672 |
| Email:   | <a href="mailto:marisa@demco.com">marisa@demco.com</a>                    |              |         |              |        |              |
| Website: | <a href="http://www.demcointeriors.com">http://www.demcointeriors.com</a> |              |         |              |        |              |

**Contractor (Manufacturer) Service Provider / Authorized Dealer Info.**

**Service Provider #5**

|          |   |                        |         |              |            |              |
|----------|---|------------------------|---------|--------------|------------|--------------|
| Name:    | School Furnishings, Inc.  |                        |         |              |            |              |
| Address: | 13 Columbia Drive, Unit 2   |                        |         |              |            |              |
| City:    | Amherst   | State:                 | NH      | Zip Code:    | 00000-3031 |              |
|          | Contact Person:   | Tracie Call, President |         |              |            |              |
|          | SBE/MBE?  | NO                     | Phone # | 800-882-9418 | Fax #      | 603-882-9439 |
| Email:   | <a href="mailto:tracie@schoolfurnishings.com">tracie@schoolfurnishings.com</a>  |                        |         |              |            |              |
| Website: | <a href="http://www.schoolfurnishings.com">http://www.schoolfurnishings.com</a> |                        |         |              |            |              |



| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |
|          |              |                                       |   |   |  |   |   |  |   |   |  |   |   |                                   |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
Per Hour: \$65.00

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
Per Day: \$0.10/SF  
Per Week: \$0.25/SF  
Per Month: \$1.00/SF

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

Normal Work Day Hours M-F 8:00 am to 5:00 pm \$65.00 Hourly Rate  
Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$95.00 Hourly Rate  
Weekend (Saturday & Sunday) and Holidays \$145.00 Hourly Rate

**Exhibit B**

**Manufacturer Name:** TMC Furniture, Inc.

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

| <b>Contractor (Manufacturer) Service Provider / Authorized Dealer Info.</b> |  |               |                |                  |                           |
|---|--|---------------|----------------|------------------|---------------------------|
| <b>Service Provider #1</b>  |  |               |                |                  |                           |
| <b>Name:</b>  | Creative Library Concepts  |               |                |                  |                           |
| <b>Address:</b>   | 535 Boulevard  |               |                |                  |                           |
| <b>City:</b>  | Kenilworth   | <b>State:</b> | NJ             | <b>Zip Code:</b> | 07033                     |
|   | <b>Contact Person:</b>   | Charlie Cohen |                |                  |                           |
|   | <b>SBE/MBE?</b>  | NO            | <b>Phone #</b> | 908-276-9200     | <b>Fax #</b> 908-276-9217 |
| <b>Email:</b>   | <a href="mailto:creative.inc@verizon.net">creative.inc@verizon.net</a>                       |               |                |                  |                           |
| <b>Website:</b>   | http:// <a href="http://www.creativelibraryconcepts.com">www.creativelibraryconcepts.com</a> |               |                |                  |                           |

90-120 Days

Manufacturer Name:   The Worden Company

Manufacturer DOT #: N/A - Manufacturer ships utilizing a 3rd Party Common Carrier

Manufacturer Warranty 5 Year Minimum Required or Better: 10 years for case goods and wood shelving and five years for seating

Manufacturer Price Book Name(s) / Number(s) / Date(s): Worden Price List dated September 1, 2008

Standard Terms: Net 45 Days

Cash Discount Terms: 1% 10 Days

Schedule A - Drop Ship to Dock / No Installation Required

Schedule B - Prevailing Wage Rates Required for Project; Manufacturer to incorporate rates into Discount / Installation Included in Discount

Schedule C - No Prevailing Wage Rates Required for Project / Installation included in Discount

**All Proposals MUST submit discounts for All Schedules - A, B & C**

| CATEGORY                   | SUB CATEGORY                     | Tier 1 DISCOUNT                    |     |     | Tier 2 DISCOUNT                         |     |     | Tier 3 DISCOUNT                           |     |     | Tier 4 DISCOUNT                           |     |     | Tier 5 DISCOUNT                |     |     | DELIVERY DAYS ARO |
|----------------------------|----------------------------------|------------------------------------|-----|-----|---|-----|-----|---|-----|-----|---|-----|-----|--------------------------------|-----|-----|-------------------|
|                            |                                  | Off Mfg. List Price \$1 - \$24,999 |     |     | Off Mfg. List Price \$25,000 - \$99,999 |     |     | Off Mfg. List Price \$100,000 - \$249,999 |     |     | Off Mfg. List Price \$250,000 - \$399,999 |     |     | Off Mfg. List Price \$400,000+ |     |     |                   |
|                            |                                  | SCHEDULES                          |     |     | SCHEDULES                               |     |     | SCHEDULES                                 |     |     | SCHEDULES                                 |     |     | SCHEDULES                      |     |     |                   |
| A                          | B                                | C                                  | A   | B   | C                                       | A   | B   | C   | A   | B   | C   | A   | B   | C                              |     |     |                   |
| <b>Library Furniture</b>   |                                  |                                    |     |     |   |     |     |   |     |     |   |     |     |                                |     |     |                   |
|                            | Library Circulationg Desks       | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |
|                            | Wood Library Shelving Units      | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |
|                            | Library Tables                   | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |
|                            | Library Carrel Furniture / Units | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |
|                            | Library Task Chairs - Wood       | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |
| <b>Companion Furniture</b> | Dictionary, Atlas Stands etc.    | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |
|                            | Library Display Racks / Towers   | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |
|                            | Library Book Trucks              | 48%                                | 33% | 37% | 49%                                     | 35% | 39% | 51%                                       | 37% | 41% | 52%                                       | 39% | 43% | 54%                            | 41% | 45% | 90-120 Days       |



| CATEGORY | SUB CATEGORY | Tier 1 DISCOUNT                       |   |   | Tier 2 DISCOUNT                            |   |   | Tier 3 DISCOUNT                              |   |   | Tier 4 DISCOUNT                              |   |   | Tier 5 DISCOUNT                   |  |  | DELIVERY DAYS ARO |
|----------|--------------|---------------------------------------|---|---|--|---|---|--|---|---|--|---|---|-----------------------------------|--|--|-------------------|
|          |              | Off Mfg. List Price<br>\$1 - \$24,999 |   |   | Off Mfg. List Price<br>\$25,000 - \$99,999 |   |   | Off Mfg. List Price<br>\$100,000 - \$249,999 |   |   | Off Mfg. List Price<br>\$250,000 - \$399,999 |   |   | Off Mfg. List Price<br>\$400,000+ |  |  |                   |
|          |              | SCHEDULES                             |   |   | SCHEDULES                                  |   |   | SCHEDULES                                    |   |   | SCHEDULES                                    |   |   | SCHEDULES                         |  |  |                   |
| A        | B            | C                                     | A | B | C  | A | B | C  | A | B | C  | A | B | C                                 |  |  |                   |

**Design Service Rate (for existing furniture only, new furniture design services are available at no charge, included in pricing)**  
**Manufacturer to establish one hourly rate for all service provider(s) to reconfigure existing furniture product only with new ordered product**  
**Per Hour: \$ 85.00 per man hour**

**Storage Rates (shall not accrue until 60 calendar days after the scheduled delivery date and delivery can not be accepted)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**  
**Per Day: \$.20/SF**  
**Per Week: \$1.40/SF**  
**Per Month: \$6.08/SF**

**Labor Rates to Reconfigure Existing Furniture Only (new furniture install incorporated into the discounted pricing)**  
**Manufacturer to establish same rate per square foot for all service provider(s)**

**Normal Work Day Hours M-F 8:00 am to 5:00 pm \$70.00 Hourly Rate**  
**Overtime Hours M-F 5:01 pm to 7:59 am & Prevailing Wage Labor \$105.00 Hourly Rate**  
**Weekend (Saturday & Sunday) and Holidays \$140.00 Hourly Rate**

**Exhibit B**

**Manufacturer Name:** The Worden Company

**Contractor (Manufacturer) Service Provider(s) Minimum of 1 / Maximum of 6**

| Contractor (Manufacturer) Service Provider / Authorized Dealer Info. |   |               |                |                  |              |              |
|--|---|---------------|----------------|------------------|--------------|--------------|
| Service Provider #1  |   |               |                |                  |              |              |
| <b>Name:</b>   | Tucker Library Interiors, LLC   |               |                |                  |              |              |
| <b>Address:</b>  | 55 So. Commercial St  |               |                |                  |              |              |
| <b>City:</b>   | Manchester  | <b>State:</b> | NH             | <b>Zip Code:</b> | 03101-       |              |
|  | <b>Contact Person:</b>  | Cori McGrath  |                |                  |              |              |
|  | <b>SBE/MBE?</b>   | NO            | <b>Phone #</b> | 603-666-7030     | <b>Fax #</b> | 603-666-7032 |
| <b>Email:</b>  | <a href="mailto:cori@tuckerlibraryinteriors.com">cori@tuckerlibraryinteriors.com</a>      |               |                |                  |              |              |
| <b>Website:</b>  | <a href="http://www.tuckerlibraryinteriors.com">http://www.tuckerlibraryinteriors.com</a> |               |                |                  |              |              |